



## Cooperative-Practical

These pragmatic thinkers tend to be concrete, caring and contented. Typically well-adjusted to the demands of everyday life, they are respectful of rules and the rights of others. They are likely most comfortable in a well structured, ordered environment. Accepting of their role in life, these individuals tend to be uncomplicated, down-to-earth, upbeat and loyal. They are usually good listeners, perceived as reliable and truly interested in others. People tend to confide their personal feelings and experiences to them.



## Friend

Friends want to be with others. Likely outgoing, self-content and open, they tend to create a good social working environment. They enjoy people and seek harmony and roles with strong personal personal relating. Others draw on them for encouragement, warmth, advice or optimism.



## Glass Window

Transparent people are like glass windows. They are authentic and open, sharing their desires and views as well as fears and vulnerabilities. "What you see is what you get." They admit mistakes or faults, and expect others to do likewise. Unbothered by internal discrepancies, they're calm, satisfied, and rarely send mixed signals. They make the effort to come forward with information rather than waiting for it to feel convenient.



## Lover of Transcendence

Lovers of transcendence appreciate the extraordinary amid the ordinary. They make time to listen, seek and discover new revelations about themselves and others. Open to beauty, meaning and purpose, they look for ways to connect with what is "above and beyond" their limitations. Their lives are enriched by a strong measure of gratitude, humor, playfulness, and acceptance of what they can't control. They can discover fresh and startling ideas, and are able to genuinely grapple with mystery and what is sacred in life. Others may see them as obscure, speculative or idealistic.