

(A div. of Inject Care Parenterals Pvt. Ltd.) **February 13, 2016**

To All TSOs,

Subject: Incentives

Dear Friends,

We are all over whelmed by the photographs shared with us on What's App for Visual Aid inauguration done by doctors & now, also the POBs done with the doctors!

Great! Boys, we are proud of you!!!

We are sure each of your C&As have done the puja & are now ready to bill the stocks to the Stockists & in turn our real 'sales' start.

Now, starts the days of our dream coming true of achieving our targets & have a positive growth throughout the year.

Let us once again go thru the incentives...



&.....

Not to forget the other awards....



Highest Secondary + Primary Sale

Average Secondary Sale + Primary Sale for Feb 2016

10% of sale value

Incentive will be paid along with Feb'16 Salary

Jan 2016 billing payment to be received by Feb'16 end.



Highest POB

10% of POB value

Incentive will be paid along with next month's salary

Condition:

Supply proof of POB to be sent to ASM/ Head Sales



First 3 Rxns

Scan/Whatsapp - 3 Rxns

10% of prescription value

For month of Feb 2016

Weekly Winner

Highest Primary Sale

Surprise Gift

For month of Feb & Mar 2016

and the second second MD's Award

Primary sale of Rs. 50,000/- in a month

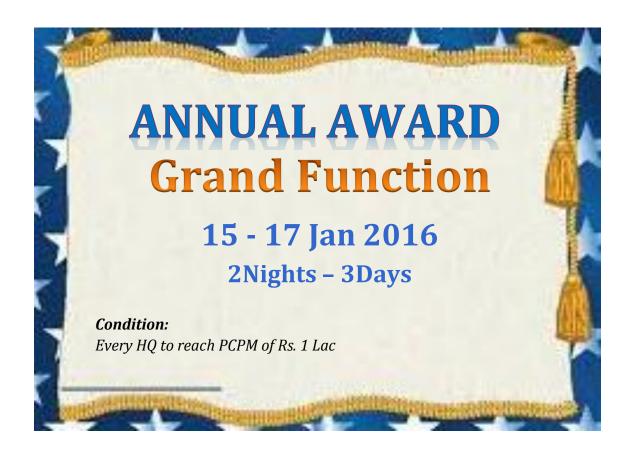
Earn Rs. 5000/-

Period: Feb & Mar 2016

Primary sale of Rs. 1, 00,000/- in a month

Earn Rs. 10,000/-

Period: Feb - Iun 2016



Wishing you all the best!!!

Regards,

Prachi

Product Manager