



**Inject Care**

*(A div. of Inject Care Parenterals Pvt. Ltd.)*

**February 13, 2016**

**To**  
**All TSOs,**

**Subject: Incentives**

*Dear Friends,*

*We are all over whelmed by the photographs shared with us on What's App for Visual Aid inauguration done by doctors & now, also the POBs done with the doctors!*

***Great! Boys, we are proud of you!!!***

*We are sure each of your C&As have done the puja & are now ready to bill the stocks to the Stockists & in turn our real 'sales' start.*

*Now, starts the days of our dream coming true of achieving our targets & have a positive growth throughout the year.*

*Let us once again go thru the incentives...*

<u><b>Annual Sale of 36 Lacs</b></u>	<u><b>Annual Sale of 24 Lacs</b></u>	<u><b>Annual Sale of 12 Lacs</b></u>
		
<b>Maruti Alto</b>	<b>Bajaj Discover 125 CC + Honda Activa</b>	<b>Samsung Washing Machine + Samsung Refrigerator</b>

**&.....**

***Not to forget the other awards....***

**Highest Secondary + Primary Sale**  
Average Secondary Sale + Primary Sale for  
Feb 2016

**10% of sale value**

Incentive will be paid along with Feb'16  
Salary

**Condition:**

Jan 2016 billing payment to be received by  
Feb'16 end.

**Highest POB**

**10% of POB value**

Incentive will be paid along with next  
month's salary

**Condition:**

Supply proof of POB to be sent to ASM/  
Head Sales

**First 3 Rxns**

Scan/ Whatsapp - 3 Rxns

**10% of prescription value**

For month of Feb 2016

**Weekly Winner**

**Highest Primary Sale**

=

**Surprise Gift**

For month of Feb & Mar 2016

**MD's Award**

Primary sale of  
Rs. 50,000/- in a month

**Earn Rs. 5000/-**

**Period: Feb & Mar 2016**

Primary sale of  
Rs. 1,00,000/- in a month

**Earn Rs. 10,000/-**

**Period: Feb - Jun 2016**



*Wishing you all the best!!!*

*Regards,*

*Prachi*

**Prachi**  
Product Manager