

# PREDICTING RISK LEVEL AND RETURN EARNED

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# INTRODUCTION

## Project Topic

- The project focuses on predicting risk level and return earned based on demographic and investment-related factors.

## Dataset

- The analysis is based on a dataset containing information on investors' age, income, education level, investment knowledge, and more.

## Goal

- The goal of the analysis is to develop a predictive model that can accurately estimate the risk level and potential return of an investment based on the given factors.

# OVERVIEW

## Dataset Summary

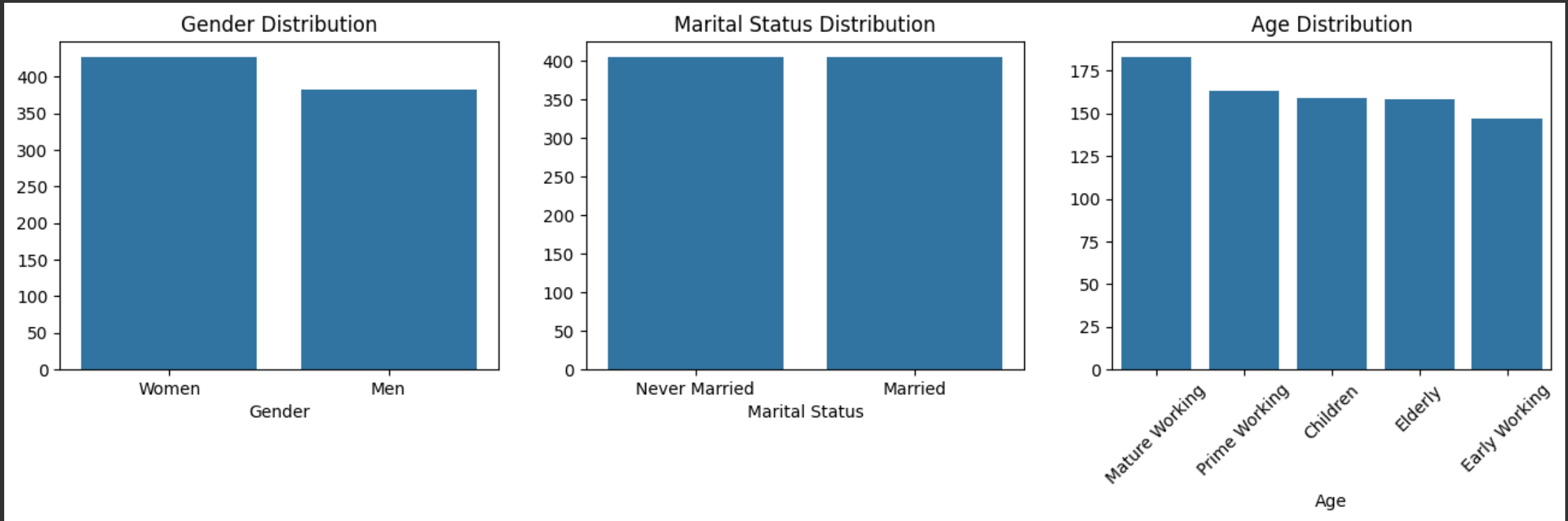
- The dataset contains a total of 810 records and 19 columns.
- The data includes demographic information, such as age, gender, and income, as well as investment-related factors, such as risk level and return earned.

## Key Variables

- Age: The age of the individual.
- Gender: The gender of the individual.
- Income: The income level of the individual.
- Risk Level: The risk level associated with the investment.
- Return Earned: The return earned from the investment.

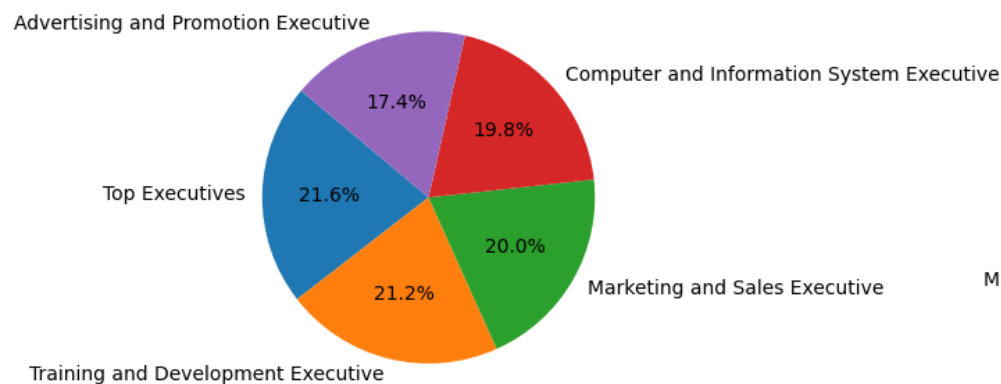
# EXPLORATORY DATA ANALYSIS (EDA)

# DEMOGRAPHIC DISTRIBUTIONS

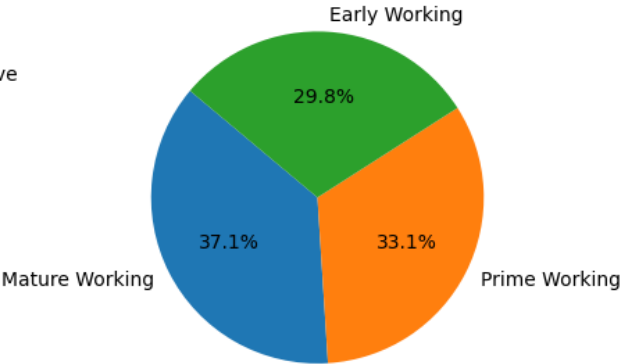


# EMPLOYMENT DETAILS

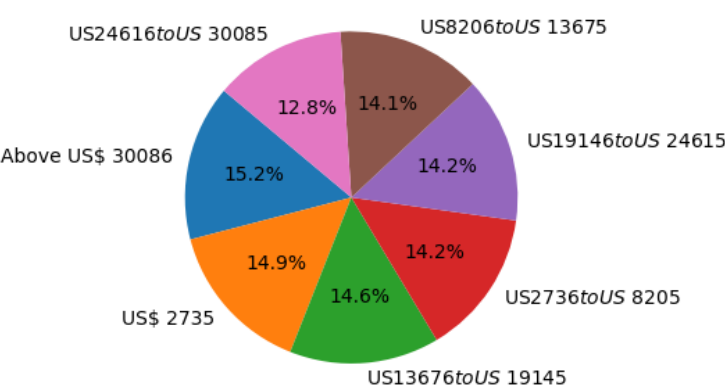
Distribution of Roles



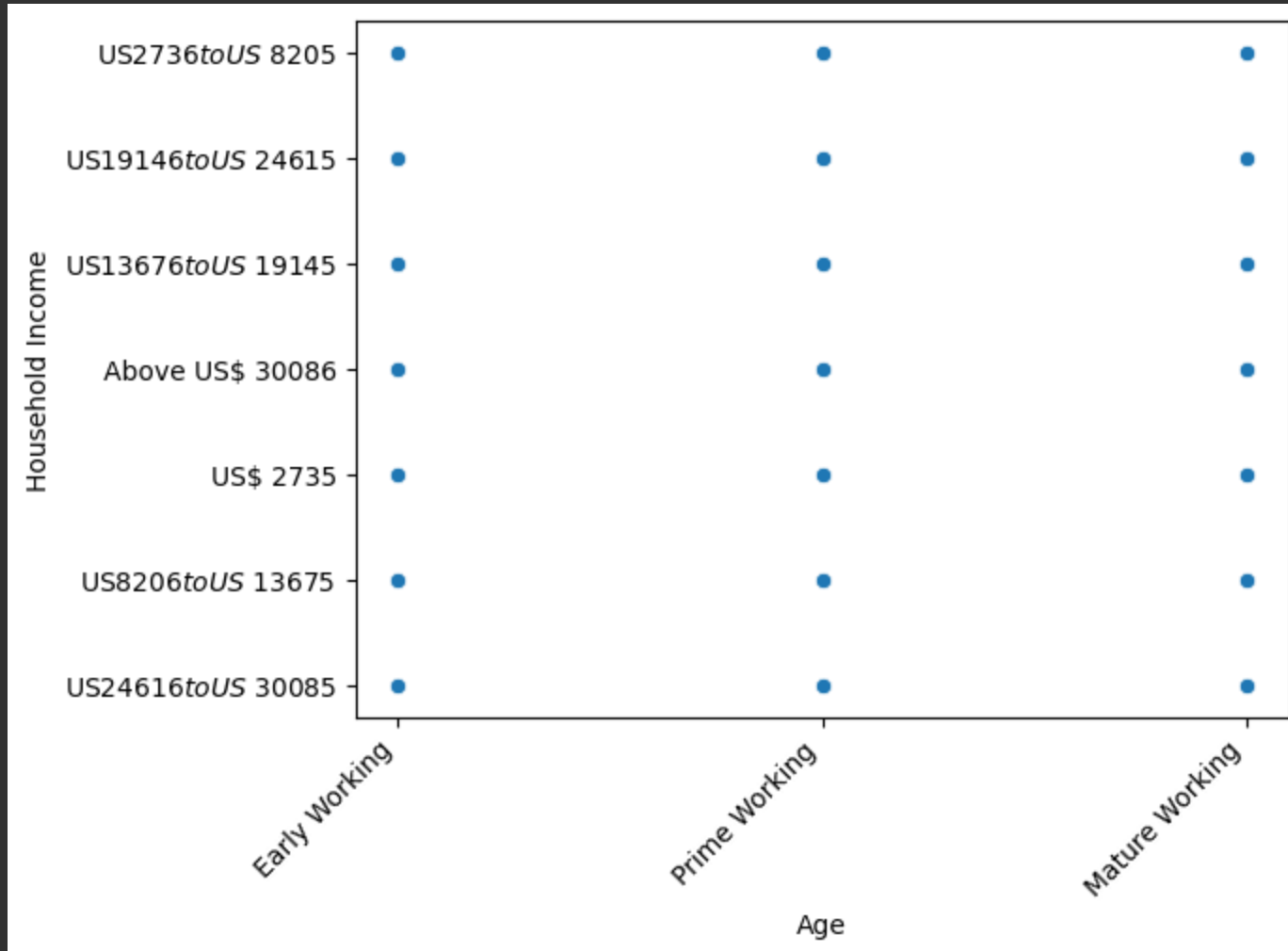
Distribution of Career Stages



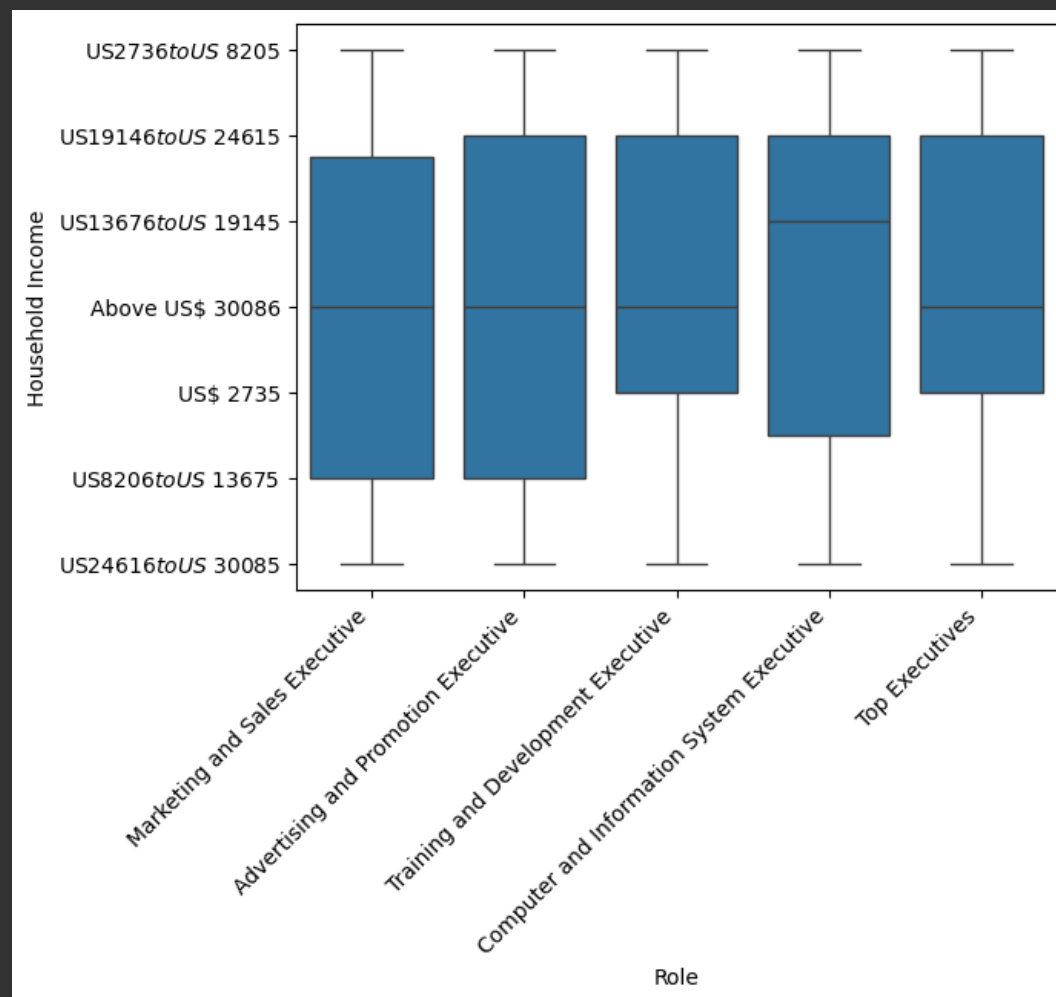
Distribution of Household Income Brackets



# INCOME VS AGE

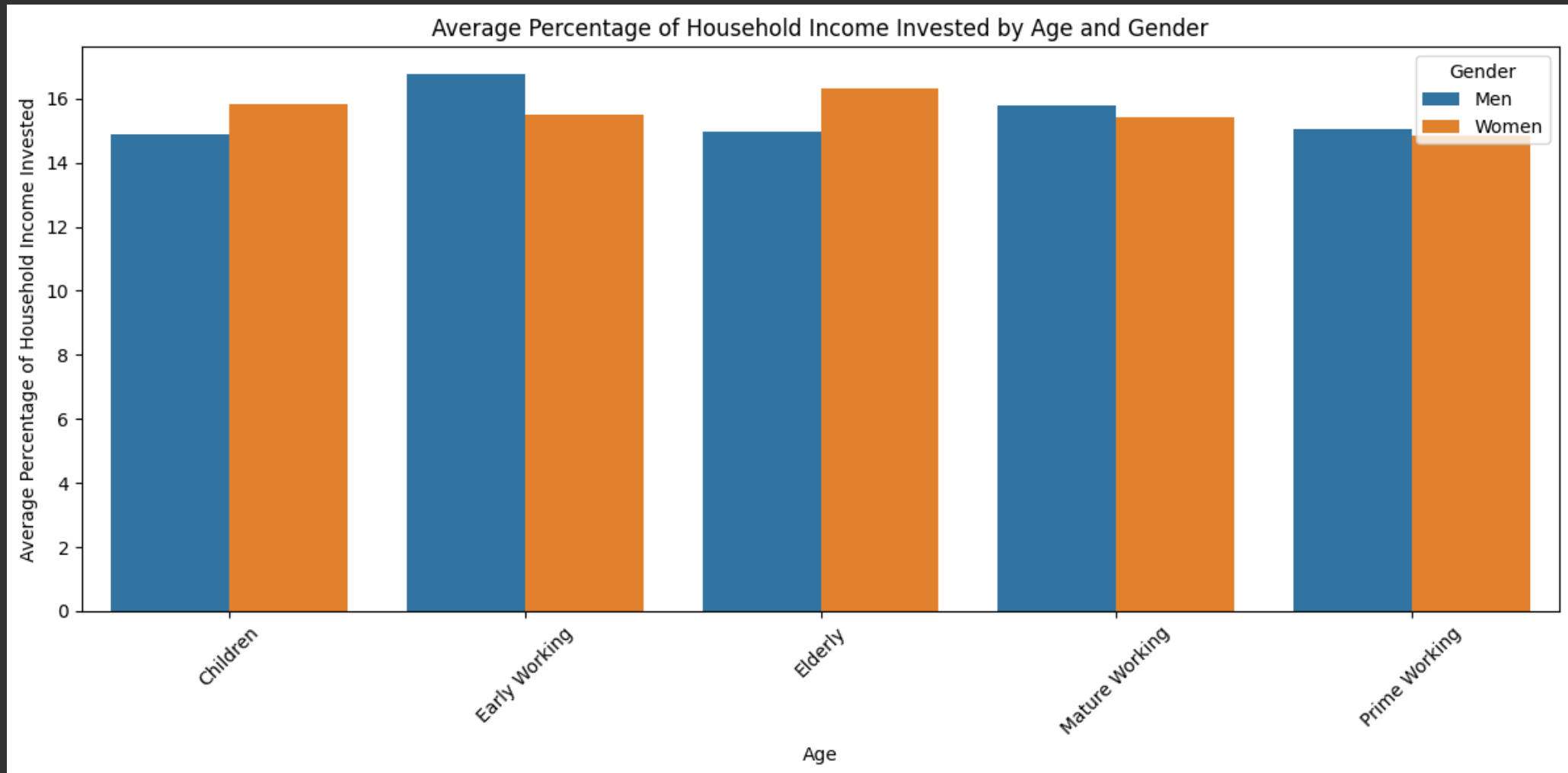


# INCOME VS ROLE

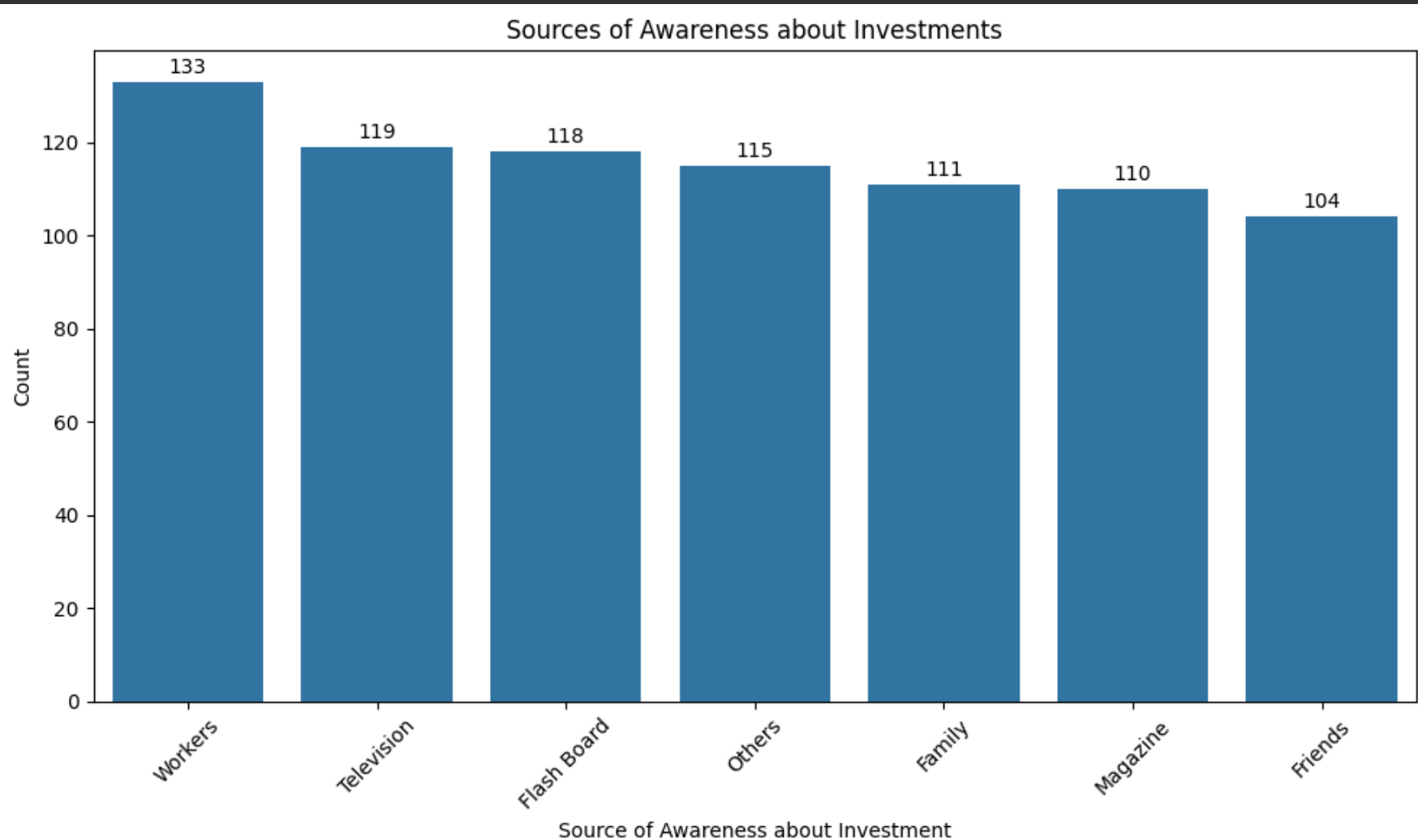




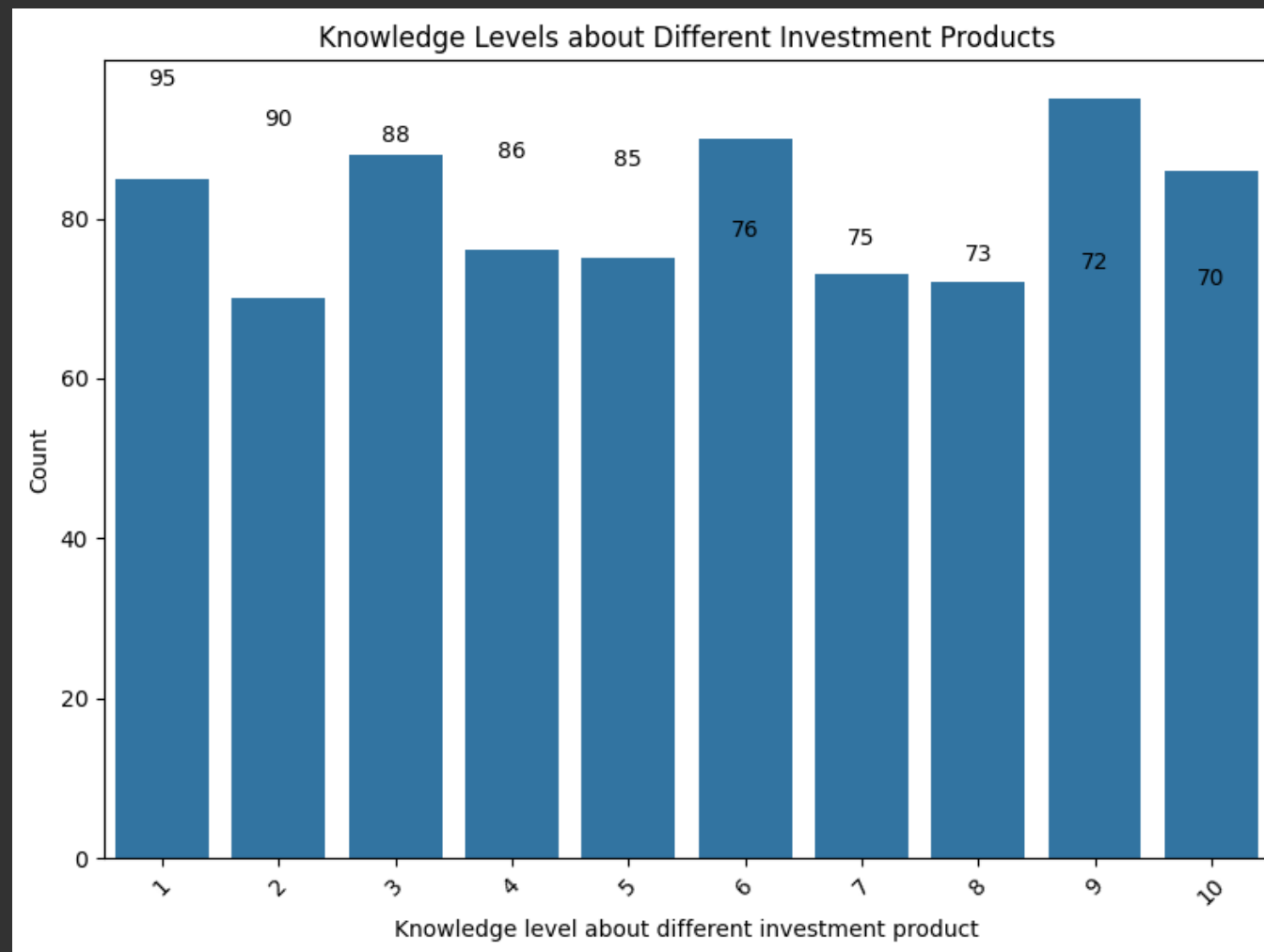
# AVERAGE PERCENTAGE OF HOUSEHOLD INCOME INVESTED BY AGE AND GENDER



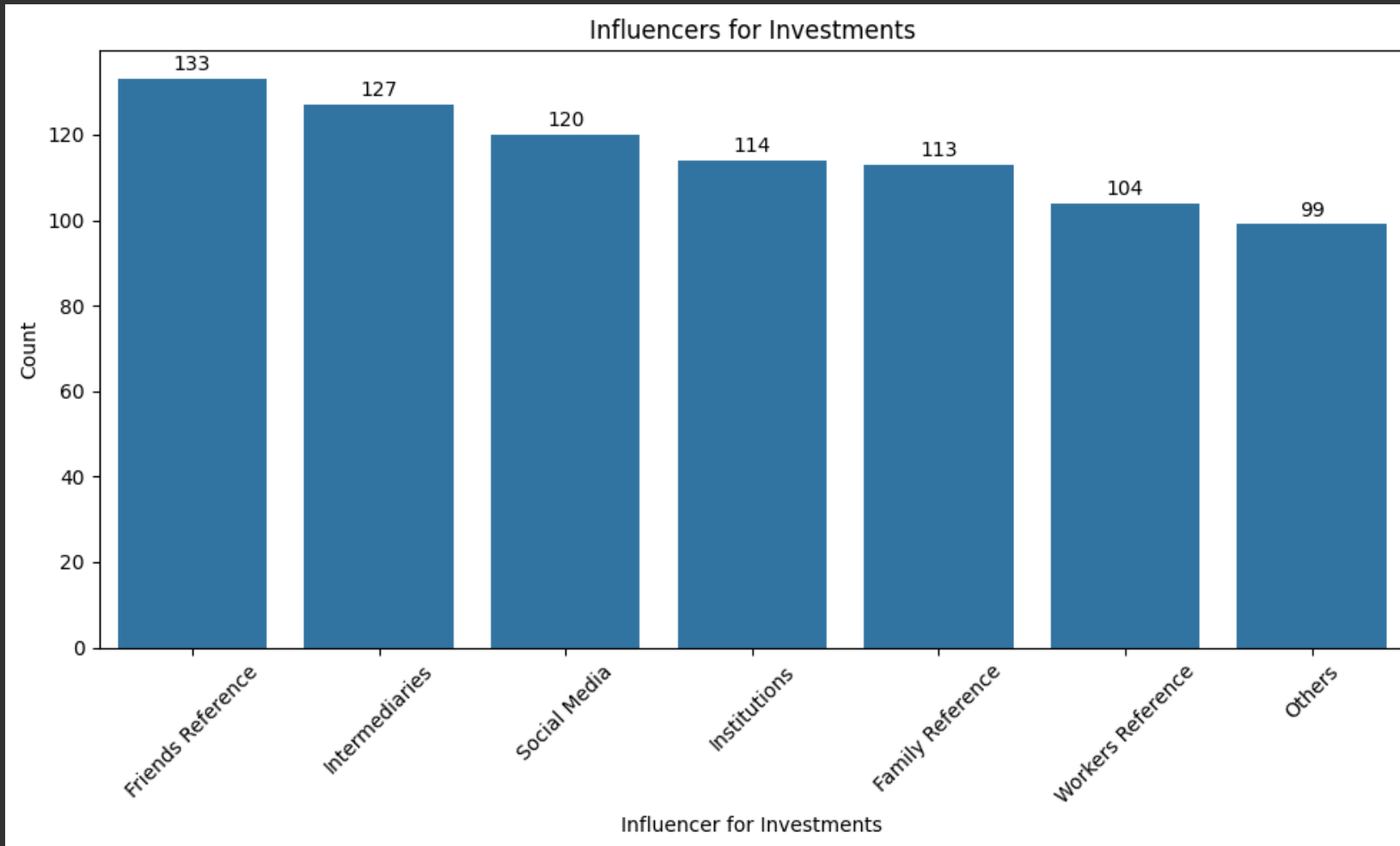
# SOURCES OF AWARENESS ABOUT INVESTMENTS



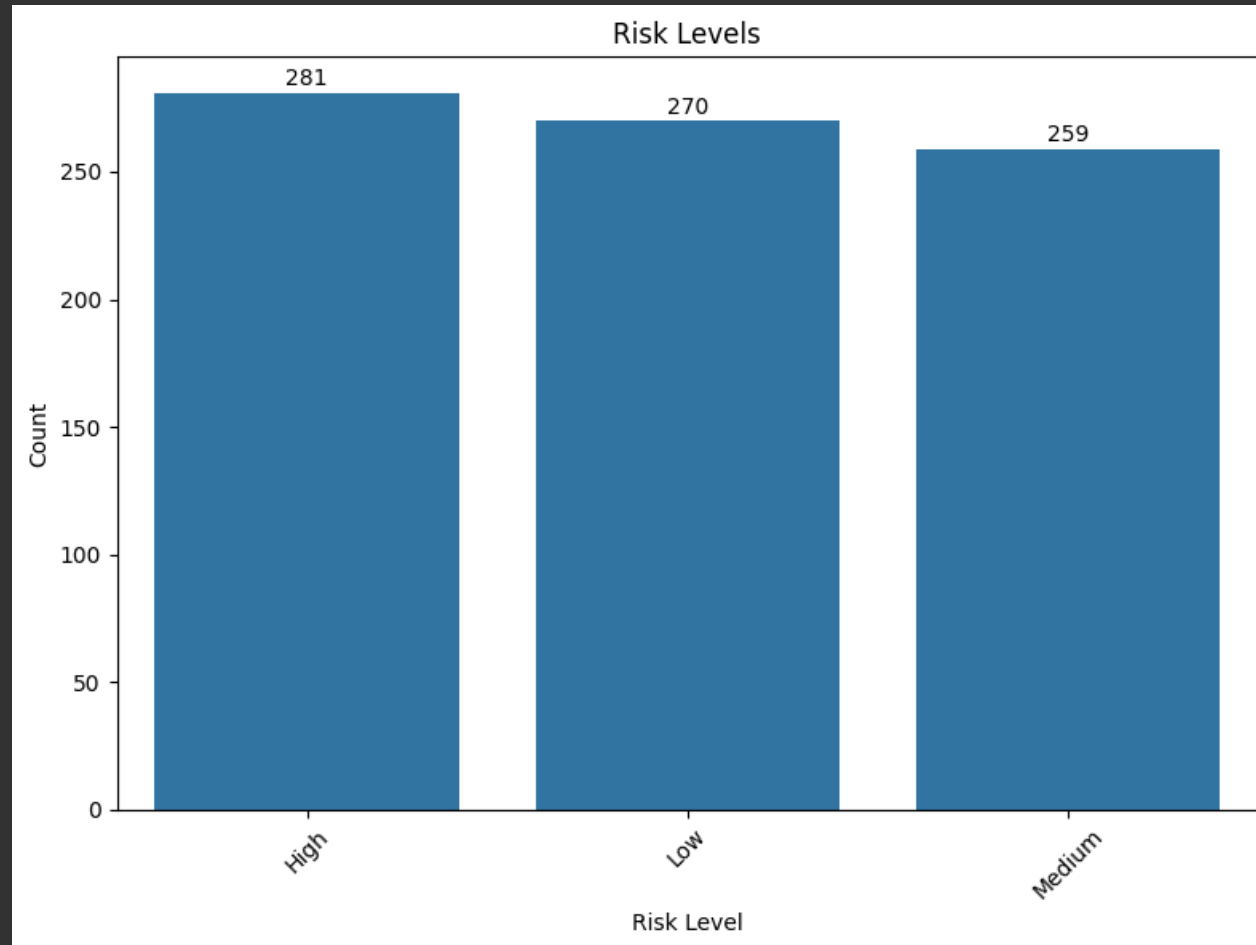
# KNOWLEDGE LEVELS ABOUT DIFFERENT INVESTMENT PRODUCTS



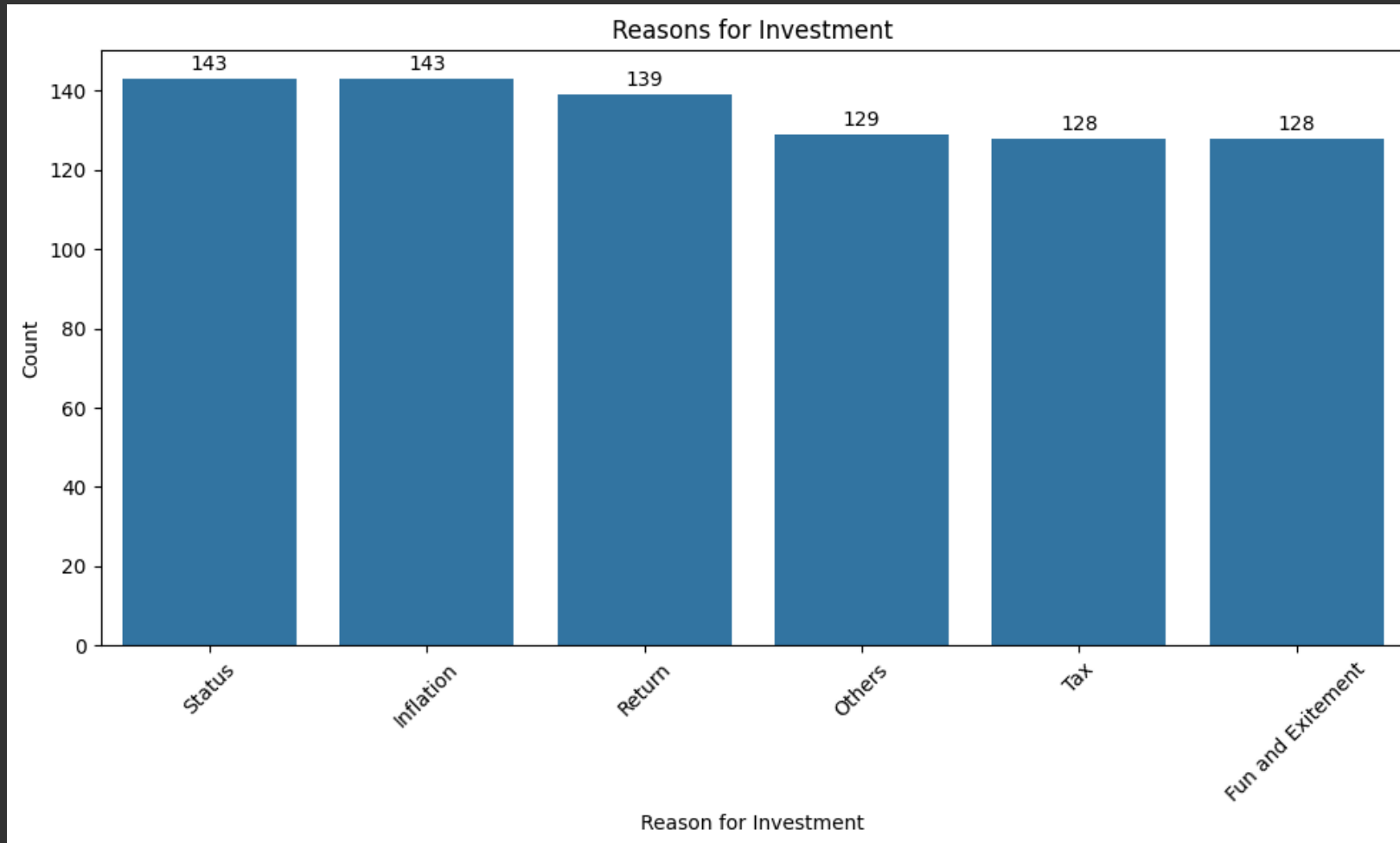
# INFLUENCERS FOR INVESTMENTS



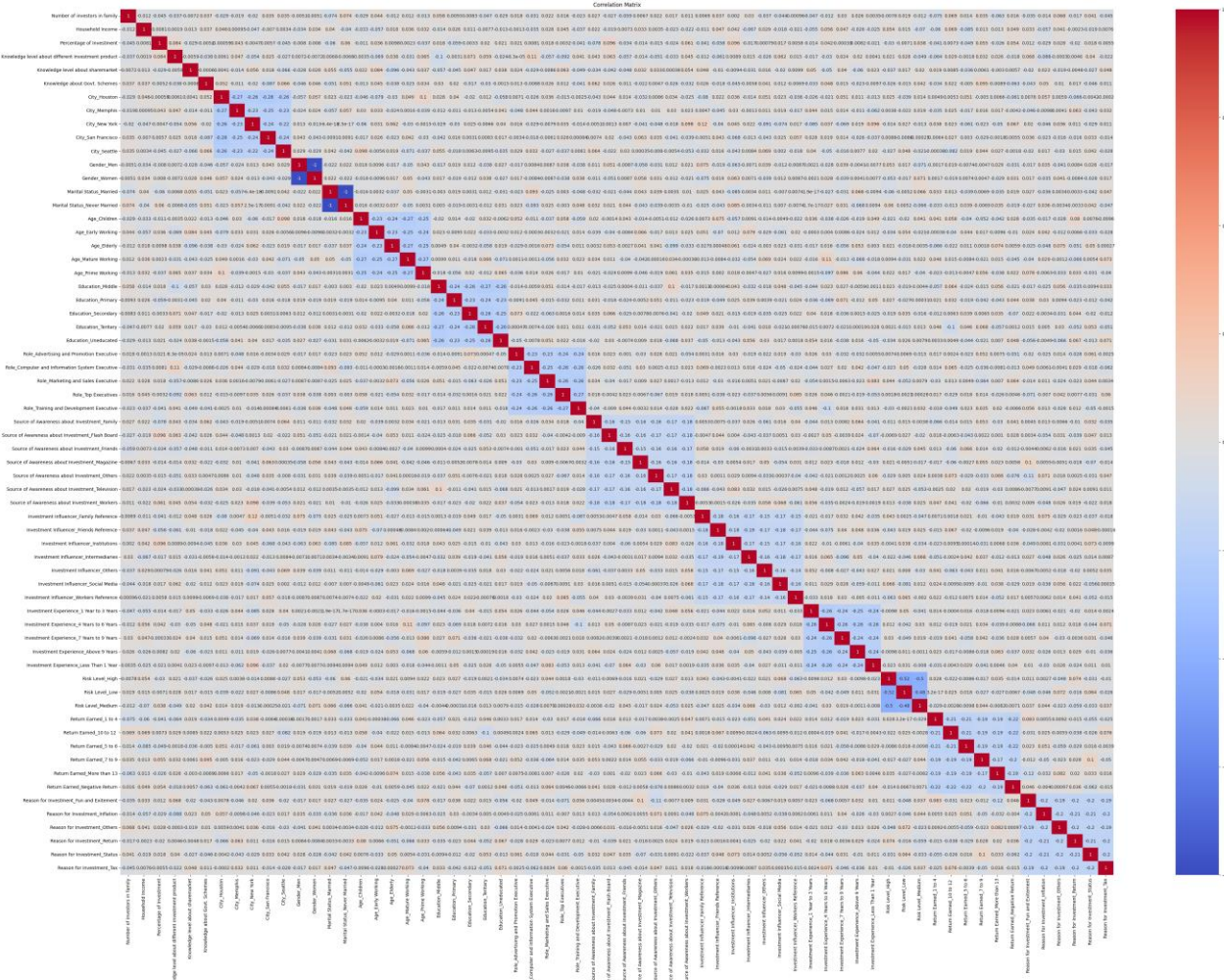
# RISK LEVELS



# REASONS FOR INVESTMENT



# CORRELATION MATRIX



# DATA PREPROCESSING

## 1. Handling Missing Values:

- Identified missing values in the dataset and decided on an appropriate strategy to handle them.
- Used techniques such as mean imputation, mode imputation, or deletion of rows/columns with missing values.

## 2. Encoding Categorical Variables:

- Converted categorical variables into numerical representations that can be used by machine learning algorithms.
- Used techniques such as one-hot encoding, label encoding, or ordinal encoding.

## 3. Scaling Numerical Variables:

Numerical variables are scaled using StandardScaler to bring them to the same scale.



# DATA PREPROCESSING

In our dataset, the 'Household Income' column originally contained values that represented income bracket ranges, such as 'Above 50,000 US\$', 'Upto 30,000 US\$', and specific ranges like '30,000 to 50,000 US\$'. To convert these values to float, we implemented a custom function that extracted the numerical values from these strings. For example, 'Above 50,000 US\$' would be converted to 50000.0, 'Upto 30,000 US\$' to 30000.0, and '30,000 to 50,000 US\$' to the average of the two values, which is 40000.0. This conversion allows us to work with these values as numerical data in our analysis.

Similarly, the 'Percentage of Investment' column contained values such as '10%', '20%', 'Upto 30%', and 'Above 50%'. We applied a custom function to extract the numerical percentage values from these strings. For example, '10%' would be converted to 10.0, '20%' to 20.0, 'Upto 30%' to 30.0, and 'Above 50%' to 50.0. This conversion enables us to use these values for calculations and analysis in our model.

# FEATURE SELECTION

## Random Forest

- Random Forest is a machine learning algorithm that can be used for feature selection. It works by creating an ensemble of decision trees and then aggregating their predictions.

## Top Features

After applying Random Forest for feature selection, the top features selected were:

'Knowledge level about sharemarket', 'Knowledge level about different investment product', 'Percentage of Investment', 'Household Income', 'Knowledge about Govt. Schemes', 'Number of investors in family', 'Gender\_Women', 'Marital Status\_Never Married', 'Age\_Mature Working', 'Education\_Secondary'

# MODEL TRAINING AND EVALUATION

## Train-Test Split

- The dataset was split into a training set and a testing set. The training set was used to train the Random Forest model, while the testing set was used to evaluate the model's performance.

## Model Performance Metrics

- The performance of the Random Forest model was evaluated using various metrics, including accuracy, precision, recall, and F1 score.

## Classification Reports

- Classification reports were generated to provide a detailed analysis of the model's performance for each class. These reports include metrics such as precision, recall, and F1 score for each class.

# MODEL TRAINING AND EVALUATION

Overall Accuracy - 0.2500

Classification Report for Risk Level:

	precision	recall	f1-score	support
0	0.27	0.32	0.29	53
1	0.32	0.29	0.30	55
2	0.43	0.39	0.41	54
accuracy			0.33	162
macro avg	0.34	0.33	0.34	162
weighted avg	0.34	0.33	0.34	162

Classification Report for Return Earned:

	precision	recall	f1-score	support
0	0.25	0.23	0.24	31
1	0.16	0.17	0.17	29
2	0.16	0.13	0.15	30
3	0.07	0.08	0.08	26
4	0.14	0.16	0.15	19
5	0.21	0.22	0.21	27
accuracy			0.17	162
macro avg	0.16	0.16	0.16	162
weighted avg	0.17	0.17	0.17	162

# RECOMMENDATION SYSTEM

## Input Features

The recommendation system takes into account various demographic and investment-related factors to generate personalized recommendations for users.

## Prediction Process

Based on the input features, the recommendation system uses machine learning algorithm to analyze historical data and make predictions on the risk level and potential return of different investment options.

# RECOMMENDATION SYSTEM

Predictor

Age

Early Working

Role

Marketing and Sales Ex

Investment Influencer

Family Reference

Gender

Men

Education

Secondary

City

New York

Reason for Investment

Tax

Household Income

5470.5

Percentage of Investment

15.526912181303116

Investment Experience

Less Than 1 Year

Source of Awareness about Investment

Television

Marital Status

Never Married

Get Prediction

Predictor

Age

Early Working

Role

Marketing and Sales Ex

Investment Influencer

Family Reference

Gender

Men

Education

Teritary

City

New York

Reason for Investment

Tax

Household Income

5470.5

Percentage of Investment

15.526912181303116

Investment Experience

Less Than 1 Year

Source of Awareness about Investment

Television

Marital Status

Never Married

Risk Level: High

Return Earned: Negative Return

Get Prediction

# CONCLUSION

- Understanding the demographic factors that influence investment risk can help investors make more informed decisions.
- The identified investment-related factors can guide investors in selecting investment options that align with their risk tolerance and financial goals.