PROJECT REPORT

1.INTRODUCTION:

1.1overview:

A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.

1.2 purpose:

- Offers entire customer immigration management on a single platform.

- Immigration system equip with easy documentation for visa processing.

- Build a relationship with clients through effective communication notes and logs.

- Increase your client base through a simple Email & Message marketing option.

2. PROBLEM DEFINITION AND DESIGN THINKING:
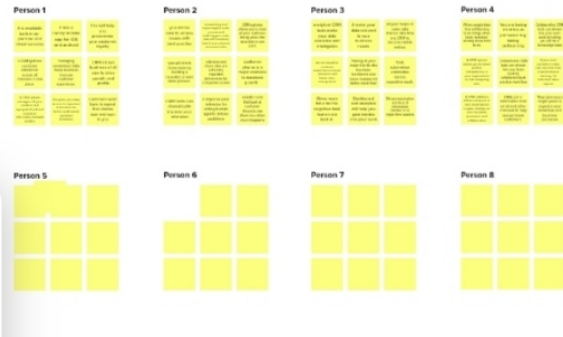
2.1Empathy map:
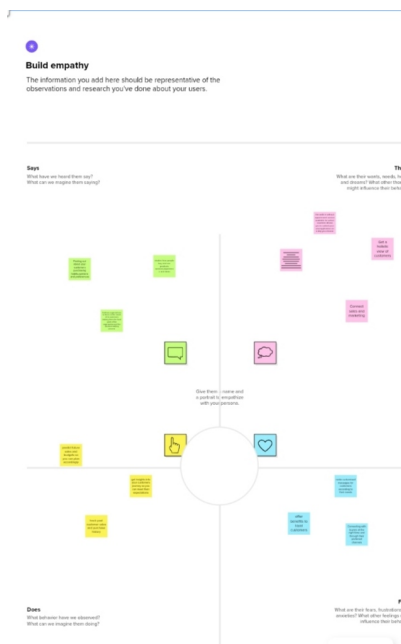
2.2 Ideation & brainstorming map:

3.RESULT:

3.1Data model:

Object name	Fields in the object	
Obj :1 **Passport**	Field label	Data type
	Full name	Text
	Passport number	Number
	Contact number	Number
	Permanent address	Text
Obj:2 **Visaslot**	Field label	Data type
	Location	Text
	Time	Time
	Passport number	Number
	Visa slot number	Number
	Field label	Data type
	Payment mode	Text

Obj:3 Payment	Card number	Number
	Auto number	Number
	Cancel transaction	Number
	Visa slot number	Number

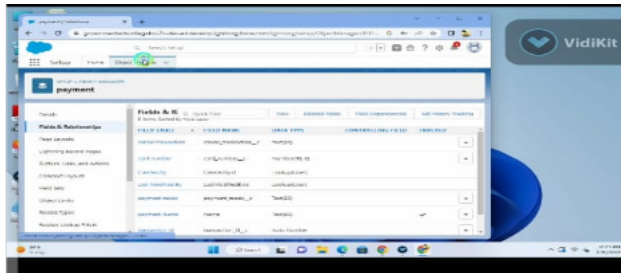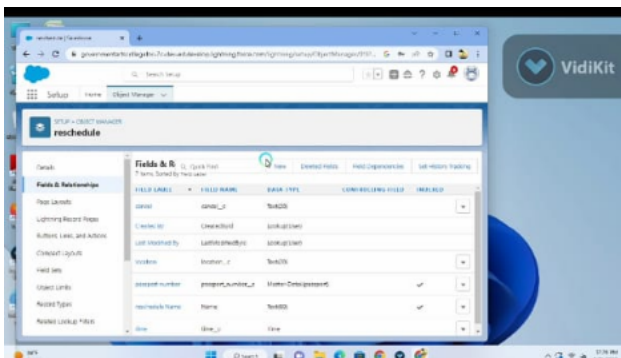| Obj:4 Cancel	Field label	Data type
	Passport number	Number
	Location	Text
	Time	Time
	Cancel	Number
	Status	Text

3.2 Activity & screen shot:

Object:passport
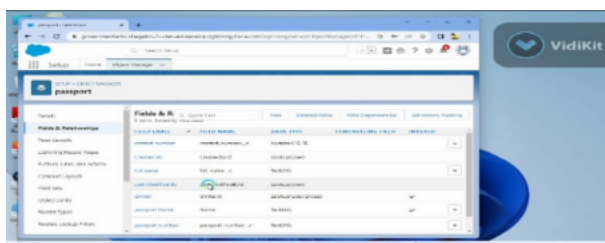
Object:visa slot
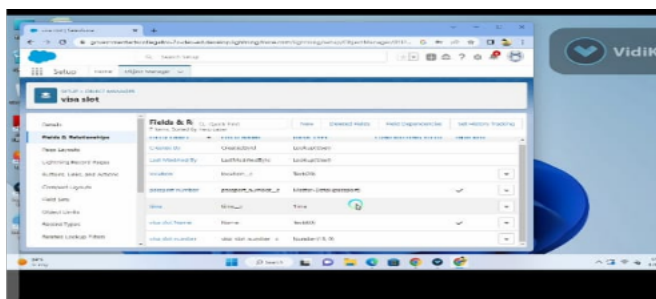
Object: payment

Object: cancel/reschedule

Dashboard:
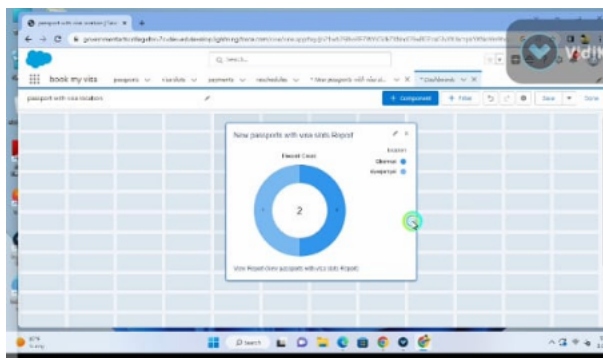
4 TRAILHEAD PROFILE PUBLIC URL:

Team lead- https://trailblazer.me/id/sangs41

Team member 1- https://trailblazer.me/id/vveeru12

Team member 2- https://trailblazer.me/id/aartn4

Team member 3- https://trailblazer.me/id/ananu100

5 ADVANTAGES & DISADVANTAGE:

Advantages:

- Improved Informational Organization. ...
- CRM for Enhanced Communication. ...
- CRM Improves Your Customer Service. ...
- Automation of Everyday Tasks. ...
- Greater efficiency for multiple teams. ...
- Improved Analytical Data and Reporting.

Disadvantages:

- software subscription or purchase fees.
- premium upgrades, eg add-on marketing or reporting features.
- customisation.
- IT resources needed.
- hardware or software requirements.
- staff training and upskilling.

6 APPLICATIONS:

CRM is short for customer relationship management, and it refers to platforms and technologies that help you manage all of your customer (and future customer) interactions and communications.

A good CRM makes it easy for salespeople to track (and later locate!) records of their activities, share information internally, and keep in touch with their customers.

7 CONCLUSION:

Customer Relationship Management enables a company to align its strategy with the needs of the customer in order to best meet those needs and thus ensure long-term customer loyalty.

8 FUTURE SCOPE:

Customers will become a company's best sales reps through superior products and services as well as customer-oriented messaging. The future of CRM is more than just the future of

Customer Relationship Management software. It is really the future of business.