

## UTKARSH ADINATH DEVKAR

**E-MAIL:**

utkarshdevkar20@gmail.com

**CONTACT:**8652050415**STREAM :**

B.E.(Mechanical Engineer)

**PERMANANT ADDRESS:**

A-24 Ashtivinayak So. Plot No 4 Aai Mata Road Sawarkar Thane-400606.

**PERSONAL INFORMATION:****1.Date Of Birth** :09/11/1997**2.Sex** :Male**3.Nationality** :Indian**4.Languages Known** :English, Marathi, Hindi**OBJECTIVE**

Seeking opportunities where I can utilize my analytical, mathematical and technical skills to solve real life problems related to analyzing a big volume of datasets to draw insights that can help with business decisions.

**SKILLS**

Technical Skills: -

**Programming** Python, R, SQL, Excel VBA Macros**Visualization** Tableau, Excel Charts**Database** MySQL

**Analytical Skills :-** Excellent verbal and written communication skills, presentation and story telling skills, Troubleshooting problem solving , Team Planning, Research, Analysis of data.

**EDUCATIONAL QUALIFICATION**

EXAM	YEAR OF PASSING	UNIVERSITY / BOARD	PERCENTAGE/ C.G.P.I.
B.E MECH	2019	MUMBAI	7.59
Diploma In Mechanical Engineering	2016	MAHARASHTRA	73.53%
S.S.C.	2013	MAHARASHTRA	84.36%

**COURSES**

Google Analytics Professional Certificate. ( 6 Month Training with Project)

**EXPERIENCE****Company –** PCi Analytics Pvt. Ltd.

**Company Profile:** It is a Global Gas Equipment, Gas Generators, Analytical Equipment manufacturing Company dedicated towards design & development of State-of-the-Art & Best-In-Class Gas Equipment, Gas Generator, Analytical Equipment.

**Client Base :** Global**Period :** Since December. 2020 to Till Date**Designation :** Business Development Executive – International Sales

### **HOBBIES:**

- 1.Swimming
- 2.Playing Cricket
- 3.Adventure Trekking

**Job Profile :** Dept. of Sales & Marketing of Pharmaceutical Equipment

- Looking after Market Development of Export Department.
- To achieve the monthly, quarterly and annual sales targets, product wise and unit wise, head quarter wise for the Area.
- Successful monitoring, planning and execution of call and non-call activities as per the norms and strategy of the organization in coordination with reporting executives.
- Timely reporting on JFWR (joint field work report), expense statement, and key customer reports, non-call activity reports and any other daily / monthly / weekly report/online tool that may be required from time to time.
- Identifying training needs and planning interventions for on job coaching.

**Company** – Andritz Euro slot Pvt. Ltd



**Designation** :- Trainee Engineer ( Production )

period : July. 2019 to Till

**Customer** :- Major Customer is L&T Heavy Engineering

### **ACHIEVEMENTS**

- Certified For “**State Level Stimulus Event Head**”
- Won 1st Prize out of 25 teams in Robo Soccer.
- Win the 1<sup>st</sup> prize one time and 1<sup>st</sup> runner up team two times in Cricket Conducted at School level and College Level

### **EXTRA-CURRICULAR ACTIVITIES**

- National service scheme (**NSS**) team member.
- Event Head and Member of Mechanical Engineering Student Association (**MESA**).
- Worked as “**Police Mitra**” with Mumbai Police .
- Part of **NGO** Voice on Foundation and Thanekar .

**Present location:** Thane, Maharashtra.