VISHAL SARANG

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Professional Experience

Larsen & Toubro Financial Services

Manager - Debt Syndication

May '19 - Sep '20

- Collation of market information on potential opportunities with assisted clients during project appraisal for multi-crore investment projects backed by national authority
- Creation and distribution of Teasers/business pitches to various financial institutions to elicit participation in the project
- Preparation of comprehensive Information Memorandums highlighting the salient project features, risks, opportunities, financial sector analysis, key terms etc. for distribution to potential FIs
- Carrying out financial projections based on set assumptions to foresee returns and feasibility of the project through DSCR forecasting and variance analysis
- Discussing with clients on project related agreements and making required amendments to assumptions and structures
- Co-ordinating and monitoring credit evaluation process with General Managers of various banks along with submission of information/clarifications to ensure final sanction/participation in the transaction
- Review Loan/Transaction agreements and provide comments on financing documents in order to facilitate the documentation of various facility documents in the transactions
- Co-ordinating with various external parties like legal counsel, security trustee to enable smooth execution of the transactions
- Deal Closure Oversee the documentation process and ensure expedited financial closure of the transactions amongst FIs
 through effective co-ordination between the client, Bank/FIs, Legal team and supporting banks during initial disbursement
 process

Summer Internship

BlacPearl Consultancy LLP

Finance intern

Apr '18 – Jun '18

- Responsible for providing currency hedging advice to importers and exporters
- Negotiated with banks to provide clients with the best rates on trade finance products
- Proprietary Trading in Derivative instruments (Futures and Options)
- Provided clients with investment advices in capital and commodities market

Academic Qualification

Qualification	School / Institute	Year	Board / University	Marks
MMS – Finance	Sydenham Institute of Management Studies (SIMSREE)	2019	Mumbai University	7.5 SGPA
B.E – I.T.	Fr. Conceicao Rodrigues College Of Engineering	2015	Mumbai University	61.50 %
XII – HSC	R.D. National College of Science	2010	Maharashtra Board	60.50 %
X – SSC	St. Stanislaus High School	2008	Maharashtra Board	85.07 %

Academic / Industrial Projects

- Completed final year engineering project on 'Query by Image Content'
- Completed project on Derivatives with emphasis to Currency Derivatives

Certifications

- Python for Data analytics and Business Intelligence with advanced statistical analysis
- SQL using Postgresql for data analysis and replicate real world situations and query reports
- NCFM Capital Market Certification
- NCFM Financial Market Certification
- NISM Equity Derivatives Dealers Certification
- NISM Investment Advisor Certification
- NCMP Level 1 Certified

Extra-Curricular Activities

- Karate Black Belt (2nd Degree)
- Member of Rajini Foundation (NGO)

Skills

- Proficient with Microsoft office
- Conflict resolution
- Excellent Communicator
- Strategic Thinking