

B2B Sales Intelligence Dashboard

Total Orders: 121,180 | Total Sales: ₹78,592,678 | Average Order: ₹649 | Status: 68

Executive Dashboard | Model A – Regression | Future Sales Forecast | Model B – Classification | State Trends | Root Cause

Linear Regression – Predict Order Amount

Regression model trained.

Quantity: 3
State: S
Category: A
State: MAHARASHTRA
Prediction Amount: ₹945

Future Sales Forecast (Time Based Linear Regression)

Days to predict ahead: 10

Historical Sales

Date: Apr 10 2024, Apr 24, May 8, May 22, Jun 5, Jun 19, Jul 3, Jul 17

Copilot

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Sales Value Classification

Class	Count
Medium	~35
Low	~38
High	~27

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State Sales Performance

State	Amount (Approx.)
KARNATAKA	~125
KERALA	~110
TELANGANA	~85
UTTAR PRADESH	~75
MAHARASHTRA	~70
DELHI	~55
JHARKHAND	~45
WEST BENGAL	~40
JHARKHAND	~35
BIHAR	~30
GUJARAT	~25
MADHYA PRADESH	~20
RAJASTHAN	~15
GOA	~10
DADRA	~10

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