

University Admissions CRM

Phase 3: Data Modeling & Relationships:

Goal: Build the “database” for system.

Objects:

Student (Contact)

Course

Application

Scholarship

Fields:

Course: Name, code, department, duration, available seats.

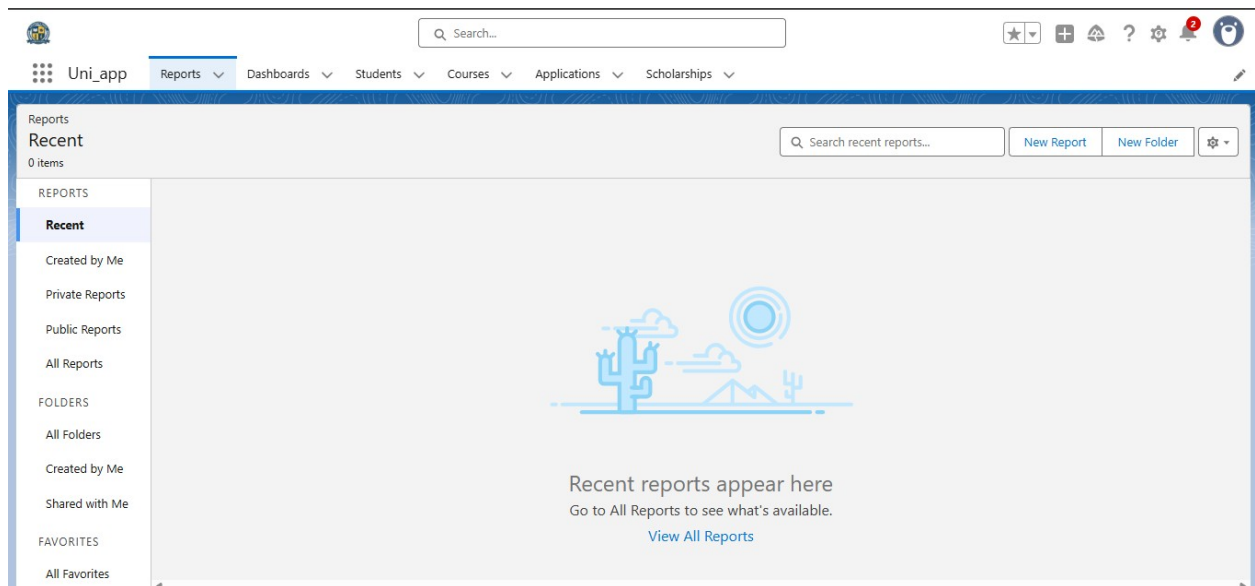
Application: Student, course, status, submission date, scholarship eligibility.

Scholarship: Name, eligibility, amount, status.

Relationships:

Application links to student and course.

Scholarship links to application.



Phase 4: Automating Processes

Goal: Make tasks happen automatically.

Validation: Make sure application date is before the deadline.

Flows:

Auto-update status when faculty approves.

Let students submit applications via a simple form.

Approval process: Big scholarships need faculty/finance approval.

Emails: Notify students when status changes.

Tasks: Remind officers to review applications.

Notifications: Show officers when a new application is submitted.