

NOVATURIENT (adj.) desiring or seeking powerful change in one's life, behavior, or situation (pronuntiation/"nO-va-'tUr-E-ent)

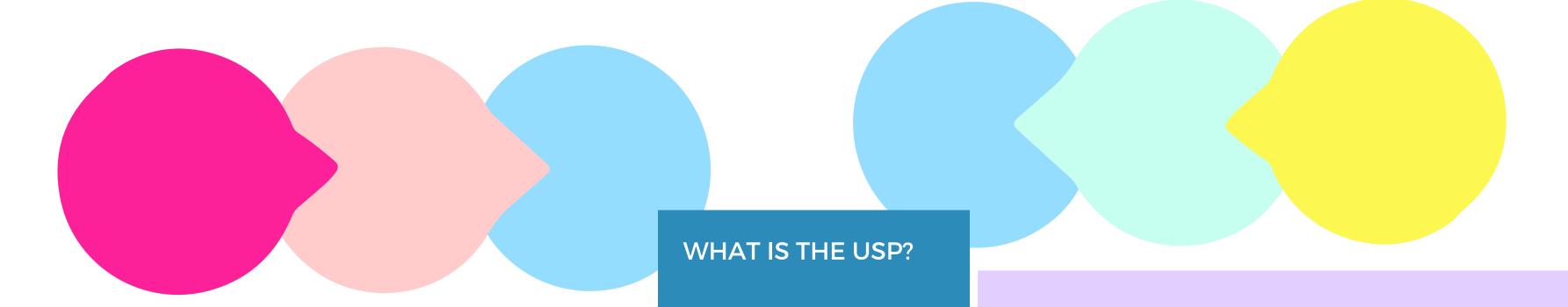
CREATING THE DESIRED CHANGE

BESPOKE GROWTH STRATEGY & BUSINESS MARKETING SOLUTIONS

We believe in bringing about purposeful, impactful & change to YOUR business

Stuck Introduction-

Identified Reasoning -



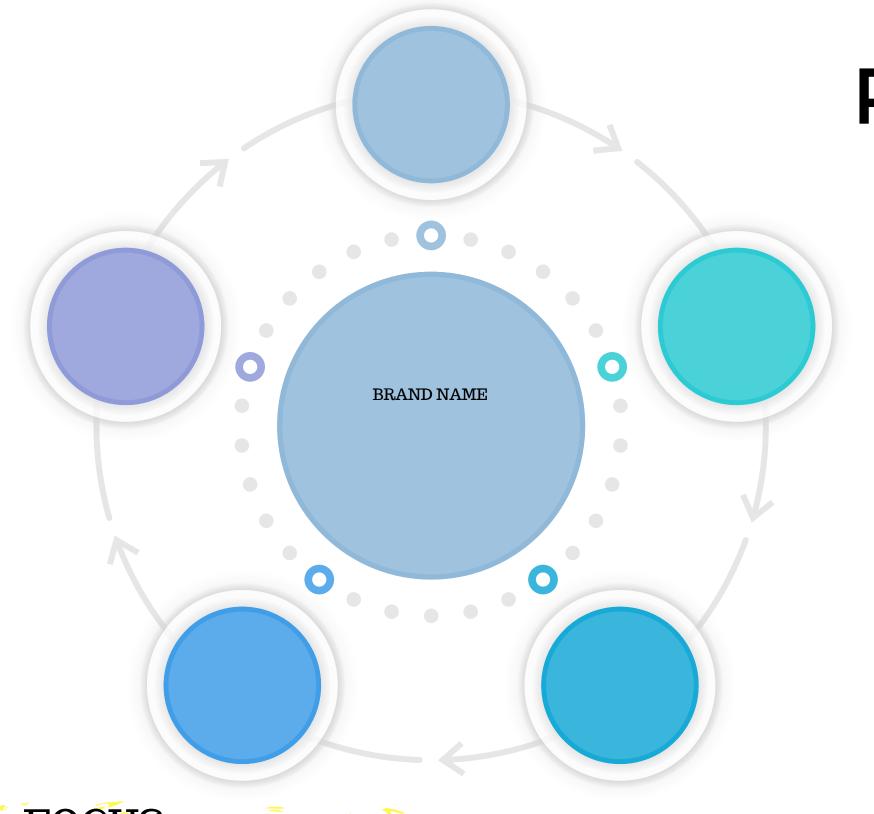
- Business Age -
- Total Investment -
- ROI -
- Resource Structure -
- Price Points -
- Brand Persona -
- Audience Persona -

Customer to Market to Brand Cap

Give people what they want At the price they want it

At the time they want it

At the place they need it



- FOCUS
- A PLAN
- A GOAL
- INVESTMENT

Restructuring Forward



BRAND INTRODUCTION

Brand Name-

Niche/Category -

Website-

Social media Handles-

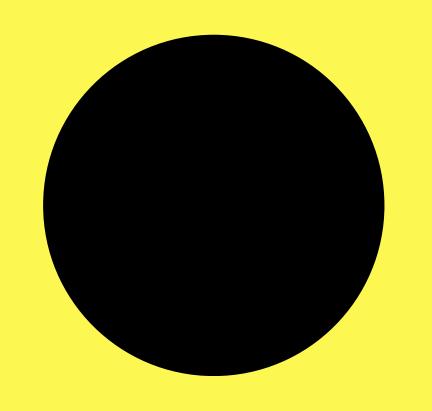
Competitors/References-

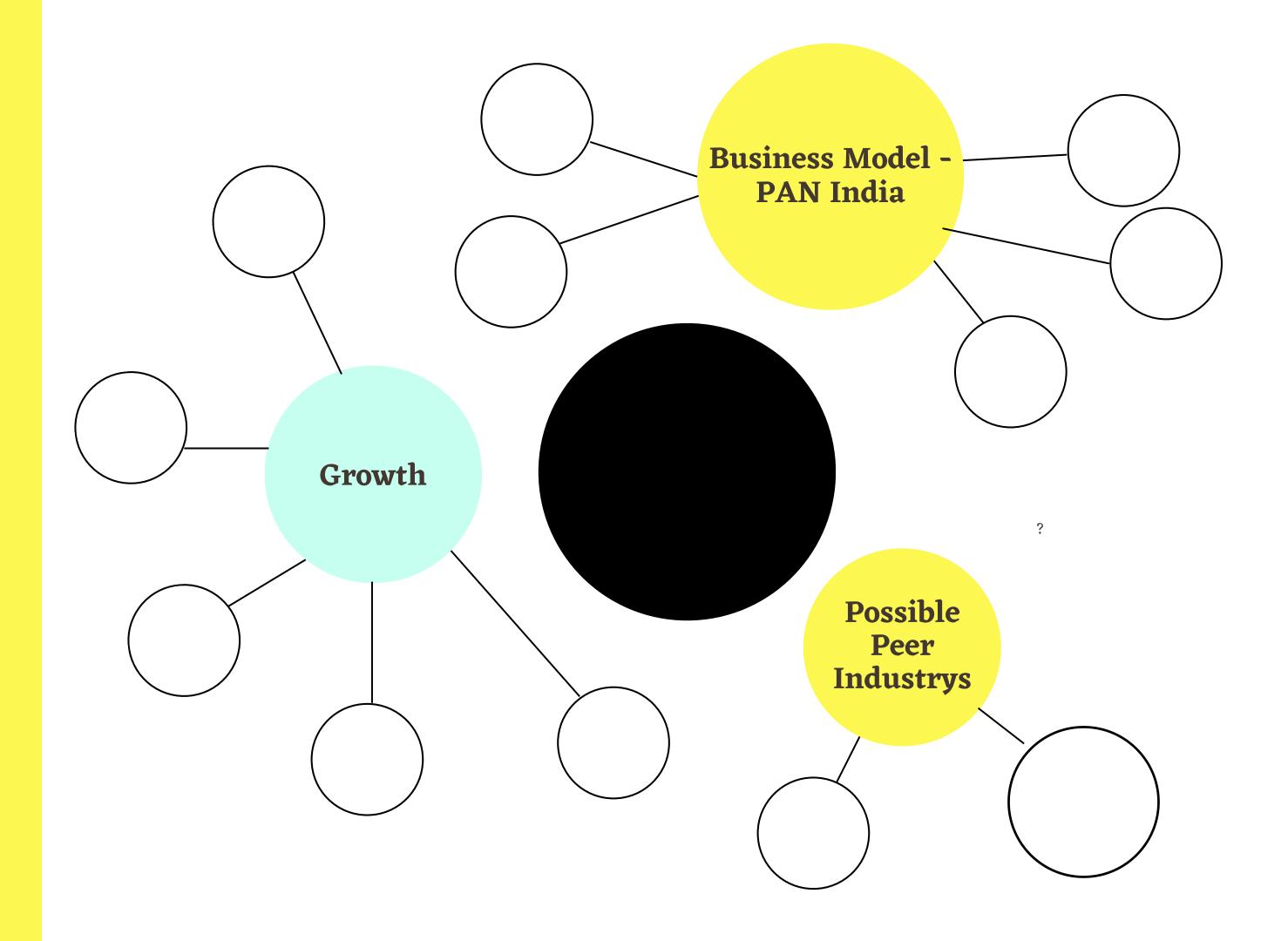
Brand Pain Points-

Avg Price Point of Products-

Current Platforms & Spends if Any -

Mind Map





MAPPING THE PROCESS





Strengths

Weakness

Threats

Brand SWOT Know Your Worth

Opportunities





Competitor Analysis

Competitor 1

Competitor 2





Competitor Analysis

Competitor 3

Competitor 4



Cost To Sales Analysis

- Monthly Total Sales -
- Monthly Total Cost of Sales -
- Monthly Gross Profit -
- Monthly Cost of Sales % -

SUGGESTED INSIGHTS AND ACTIONABLES



Demand to Sales Analysis



- Targeted Audience -
- Market niche -
- Past Sales -
- Predicted Demand to Sales -

SUGGESTED INSIGHTS AND ACTIONABLES

CURRENT REVENUE

- Sales -
- Costs -
- Spends -
- Net Profit -
- Scale -

WHY YOUR ARE STUCK

POTENTIAL REVENUE

- Sales -
- Costs -
- Spends -
- Net Profit -
- Scale -

WHAT YOU NEED TO DO



SPEND BREAKDOWN BASIS SCALE

CURRENT SPENDS VS REVENUE

Social Media Organic

Social Media Ads

Website SEO

Google Ads

Whatsapp Marketing

Email Marketing

Influencers

Others

SUGGESTED SPENDS VS REVENUE

Social Media Organic-

Social Media Ads -

Website SEO -

Google Ads -

Whatsapp Marketing -

Email Marketing -

Influencers -





1st Round Inputs

















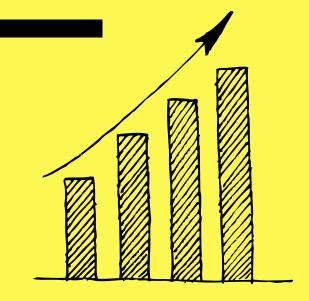








BRAND INVESTMENT & PLANNING



- SKU -
- CONSISTENT GROWTH SPENDS-
- PRODUCT PORTFOLIO -
- TEAM MANAGEMENT -
- MARKETING INVESTMENT -

DIVERSIFY YOUR GROWTH

CREATIVE DIRECTION

BRAND COLOURS-

BRAND ELEMENT -

BRAND PACKING -

SM ANALYSIS -

BRAND POSITIONING -





USP BUILDING

CREATIVE DIRECTION

BRAND COLOURS-

SOCIAL MEDIA ANALYSIS

BRAND POSITIONING

GRID BALANCE

INSTAGRAM GRID REFERENCE



CONTENT DIRECTION



CONTENT DIRECTION (REFERENCE LINKS)

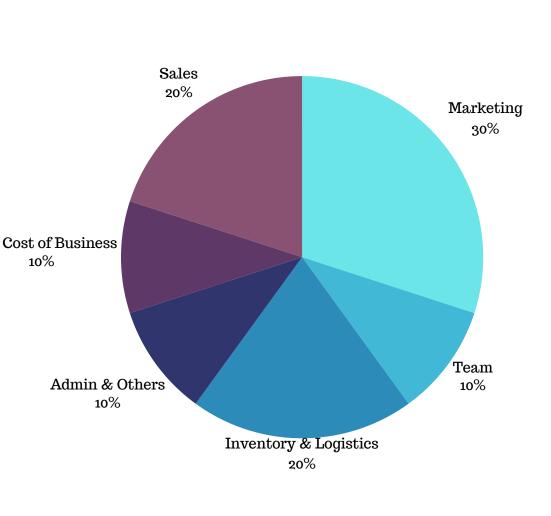


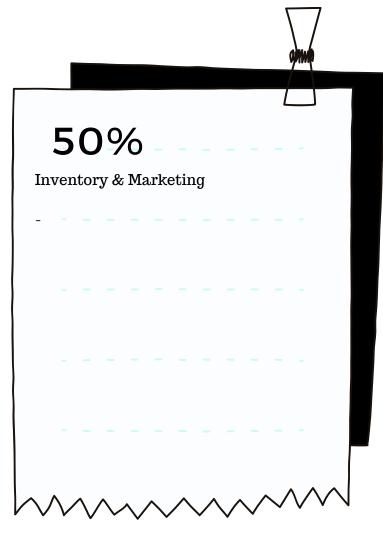


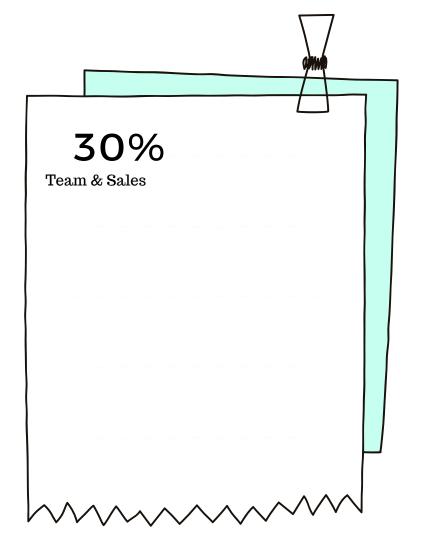
SOW RIGHT TO REAP BIG

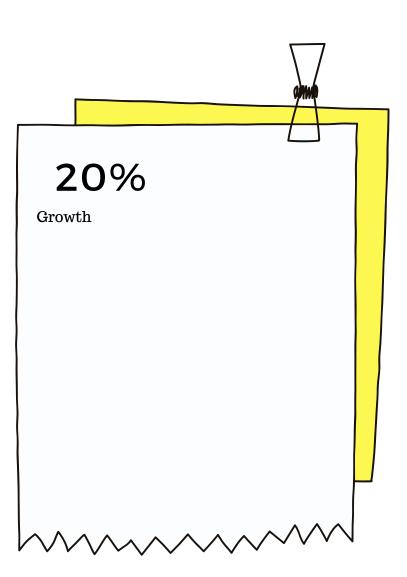
BUDGETING





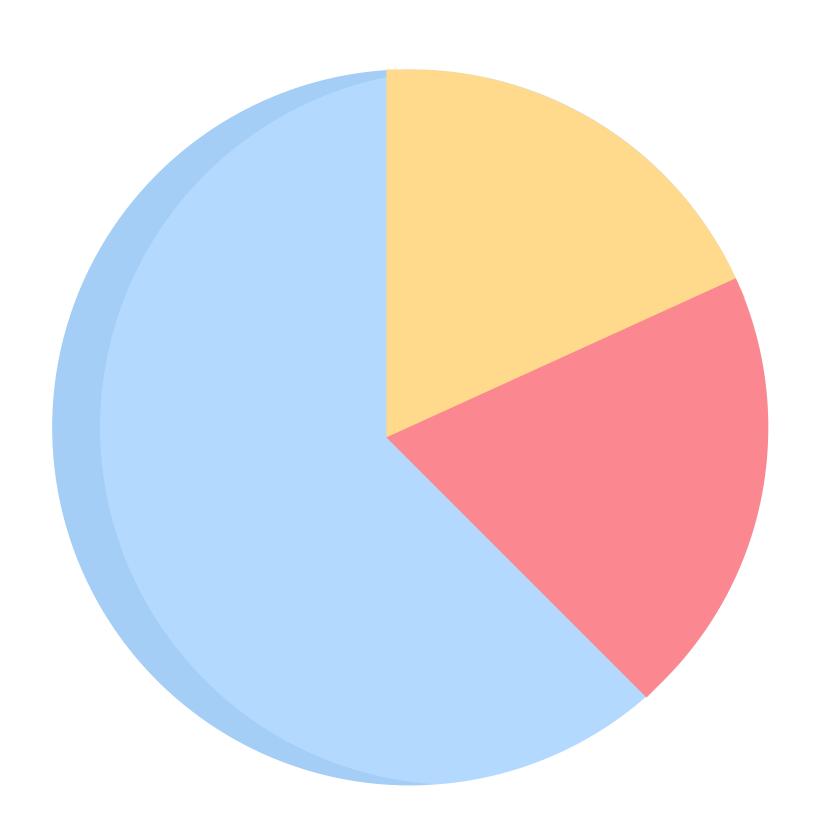








POSITIONING



Unit Economics Costing

Key Pop Ups & Target Stores & Alliances

1st Hit PR



Pinboard Reference PRODUCT DESIGN DIRECTION



3-6-9-12

3 MONTHS

6 MONTHS

9 MONTHS

12 MONTHS



Forward Planning



WE BRING THE MAGIC THROUGH HOLISTIC SOLUTIONS

Let us fix your growth painpoints so you can focus on Bigger Better Things





OUR OFFERINGS

- 1. Retainer Brand Growth Consultant We support and assist with direction and connection to supplier's, experts, sales assistance, avenues for sales etc. We consult and mentor until the Brand is self sufficient / maintain continuity
- 2. Retainer Brand Growth Specialist We drawn down tasks that require execution or outsourcing from your end and undertake the same + 1 above
- 3. Brand Takeover This is for nascent/established but stuck brands that require a foundation/hygiene and initial/regained momentum respectively as applicable. Under Takeovers we undertake activities end to end until the Brand has gained basic drive to start banking on sales



SUCCESS CRITERIA

- 1. Timely Support & cooperation from you / your team .
- 2. Understanding that success is not over night. A **Phase wise approach** is required for sustainable and stable progress .
- 3. Providing necessary Details / Resources/Data timely alongside our support.
- 4. Honesty & transparency during feedbacks, reviews and Qualitative analysis.
- 5. Giving it your all with us for the 1st 3 months minimum.
- 6. Trusting in Auto Pilot Processes and Data Driven Realities.
- 7. Focused engagement & Time bound reviews to allow for moving onto next steps
- 8. Concrete actioning & decision making alongside execution.
- 9. Setting realistic milestones & targets keeping in mind gradual & positive growth.
- 10. Providing a detailed brand brief, 6month & 12month vision so growth data mapping can be reviewed on real time basis.

LET'S CO-CREATE A POSITIVE CHANGE FOR YOUR BUSINESS

ARE YOU READY TO UNLOCK YOUR TRUE GROWTH POTENTIAL?



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