

# MADISON MEYERS

SAN FRANCISCO, CA (555)432-1000 MADISON-EXAMPLE@EXAMPLE.COM

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## PROFESSIONAL SUMMARY

Focused Sales Consultant well- known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

## SKILLS

- Sales and marketing
- Product and service Knowledge
- Demonstrations
- Payment processing
- Customer service
- Sales reporting
- Trusted key holder
- Strategic sales knowledge

## WORK HISTORY

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

- Processed credit and debit card payments to complete the purchasing experience.
- Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable.
- Provided pricing information to customers regarding specific products.

AUGUST 2018-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

- Identified prospects' needs and developed appropriate responses along with information on fitting products and services.
- Responded to customer concerns with friendly and knowledgeable service.
- Increased profits through effective sales training and troubleshooting profit loss areas.

## EDUCATION

2017

**Associate of Arts:**Business Management

San Francisco City College, San Francisco, CA

