Why is Lionel the best layout robot on the market?

| Value | | AUGUST ROBOTICS | Other Layout Robots |
|---------------|--|--|---|
| Autonomy | Is the robot fully autonomous? | Proven - has performed unsupervised overnight jobs | Require a human operator / supervisor |
| Coverage | Does the robot work well amongst pillars and obstructions? | Works seamlessly amongst pillars; does not rely on a total station | Require a constant, uninterrupted line of sight (e.g. to a total station) |
| Ease of Use | Can it be operated by users with zero technical expertise? | Proven - has been leased to and operated independently by clients* | Require a robotics engineer to set up and operate; unable to be leased |
| Speed | Can multiple robots be set up on one system? | Can set up and deploy a fleet of robots on one integrated system | Need to set up and calibrate each robot one-by-one |
| Affordability | Is the cost of the robot comparable to the cost of manual marking? | \$0.35 per sq ft for full service. Even more affordable for lease / purchase | Costly due to reliance on third-party components (e.g. total stations) |

^{*}Only in the exhibition industry. A lease/purchase offering will be available for the construction industry soon