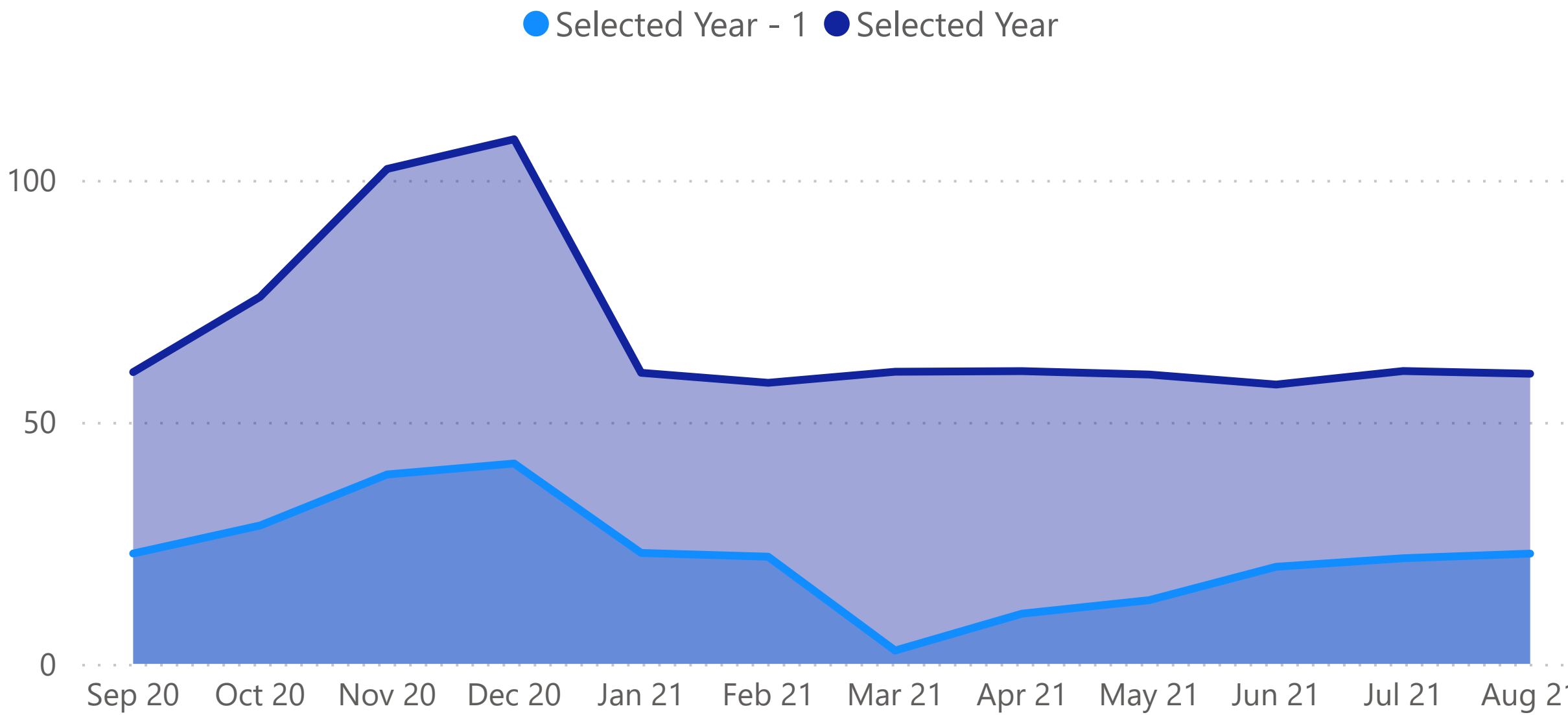


Line Item	2021	LY	YoY Chg	YoY Chg %
Gross Sales	1,664.64	535.95	1,128.69	210.60
Pre Invoice Deduction	392.50	124.69	267.81	214.77
Net Invoice Sales	1,272.13	411.25	860.88	209.33
- Post Discounts	281.64	95.85	185.79	193.84
- Post Deductions	166.65	47.43	119.22	251.38
Total Post Invoice Deduction	448.29	143.27	305.01	212.89
Net Sales	823.85	267.98	555.87	207.43
- Manufacturing Cost	497.78	160.30	337.48	210.53
- Freight Cost	22.05	7.16	14.89	207.98
- Other Cost	3.39	1.10	2.29	209.52
Total COGS	523.22	168.56	354.66	210.41
Gross Margin	300.63	99.42	201.21	202.37
Gross Margin %	36.49	37.10	-0.61	-1.65
GM / Unit	5.99	4.79	1.21	25.21
Operational Expense	-355.28	-101.71	-253.57	249.30
Net Profit	-54.65	-2.29	-52.36	2,286.82
Net Profit %	-6.63	-0.85	-5.78	676.38

Net Sales Performace Over Time



market	P & L values	P & L YoY Chg %
<div>+ Brazil</div>	1.00	-4.31
<div>+ Pakistan</div>	7.41	21.16
<div>+ Mexico</div>	1.20	42.50
<div>+ Poland</div>	7.76	89.02
<div>+ Australia</div>	27.60	98.51
<div>+ Philipines</div>	41.88	139.94
<div>+ Netherlands</div>	13.22	147.44
<div>+ Germany</div>	17.35	158.50
<div>+ Italy</div>	16.92	168.44
<div>+ USA</div>	132.05	184.93
<div>+ South Korea</div>	64.01	185.97
<div>+ Canada</div>	45.89	189.24
Total	823.85	207.43

segment	P & L values	P
<div>- Accessories</div>	244.85	
<div>+ Batteries</div>	7.40	
<div>+ Keyboard</div>	134.14	
<div>+ Mouse</div>	103.30	
<div>- Desktop</div>	46.43	
<div>+ Business Laptop</div>	33.75	
<div>+ Personal Desktop</div>	12.68	
<div>+ Networking</div>	45.16	
<div>- Notebook</div>	266.49	
<div>+ Business Laptop</div>	74.88	
<div>+ Gaming Laptop</div>	78.53	
<div>+ Personal Laptop</div>	113.07	
Total	823.85	