



₹ 24.9M REVENUE

₹ 10.5M PROFIT

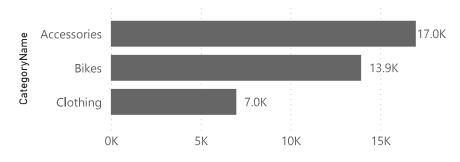
25.2K

ORDERS

2.2%

RETURN RATE

Orders by Category



Top 10 Products	Orders ▼	Revenue	Return %
Water Bottle - 30 oz.	3,983	₹ 39,755	1.95%
Patch Kit/8 Patches	2,952	₹ 13,506	1.61%
Mountain Tire Tube	2,846	₹ 28,333	1.64%
Road Tire Tube	2,173	₹ 17,265	1.55%
Sport-100 Helmet, Red	2,099	₹ 73,444	3.33%
AWC Logo Cap	2,062	₹ 35,882	1.11%
Sport-100 Helmet, Blue	1,995	₹ 67,120	3.31%
Fender Set - Mountain	1,975	₹ 87,041	1.36%
Sport-100 Helmet, Black	1,940	₹ 65,270	2.68%
Mountain Bottle Cage	1,896	₹ 38,062	2.02%

Most Ordered Product Type:

Most Returned Product Type:

Shorts

Tires and Tubes

Revenue Trending ₹ 2.0M ₹ 1.5M **Total Revenue** ₹ 1.0M ₹ 0.0M Jul 2020 Jan 2021 Jul 2021 Jan 2020 Jan 2022

Start of Month

Monthly Orders

Monthly Returns

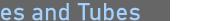
₹ 1.83M~ Previou Month: ₹ 1.77M (+3.31%)

Monthly Revenue

2,146 Previou Month: 2,165 (-0.88%)

166.00~ Previou Month: 169.00 (+1.78%)





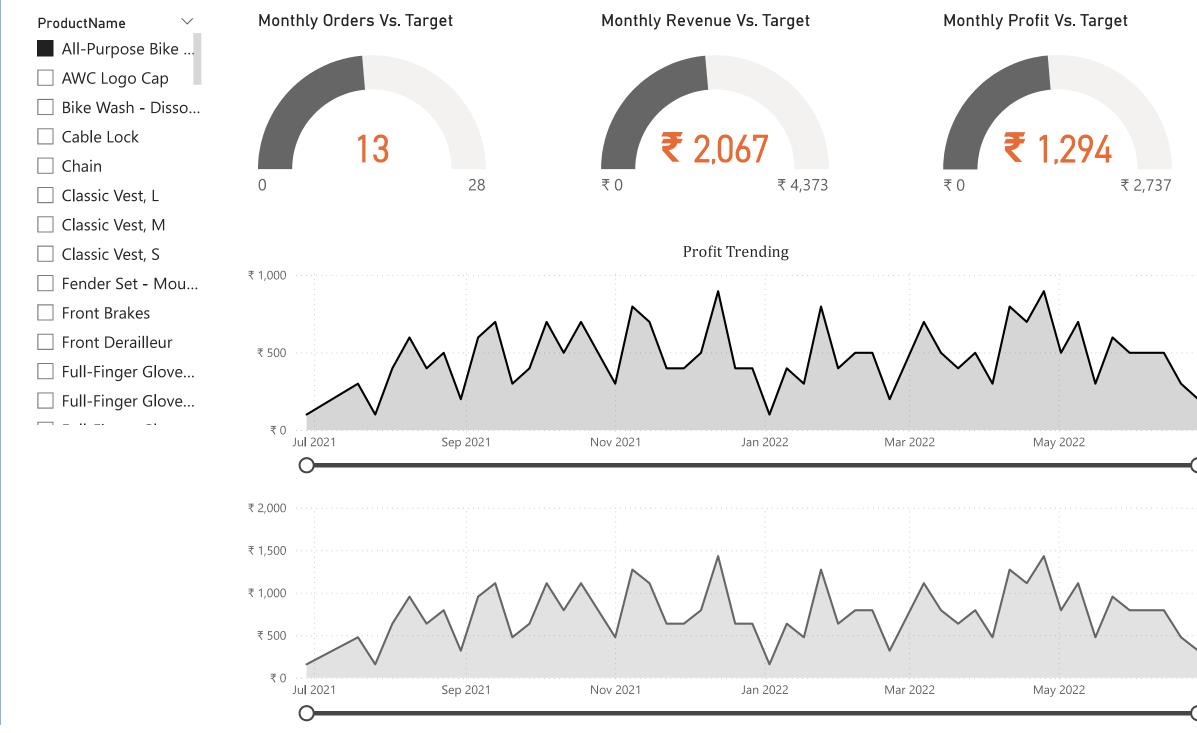
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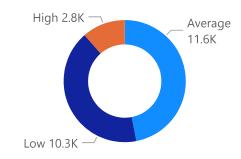




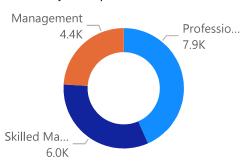
17.4K
UNIQUE CUSTOMERS

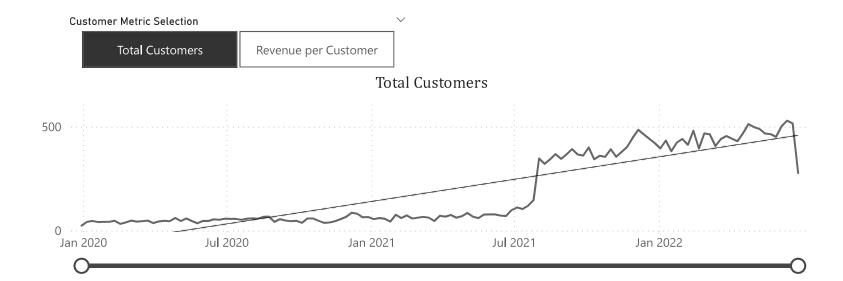
₹ 1,431
REVENUE PER CUSTOMER

Orders by Income Level



Orders by Occupation





Top 100 Customers

Customer Key	Full Name	Orders	Revenue -
11433	Mr. Maurice Shan	6	₹ 12,408
11439	Mrs. Janet Munoz	6	₹ 12,015
11241	Mrs. Lisa Cai	7	₹ 11,330
11417	Mrs. Lacey Zheng	7	₹ 11,086
11420	Mr. Jordan Turner	7	₹ 11,022
11242	Mr. Larry Munoz	7	₹ 10,852
13263	Mrs. Kate Anand	4	₹ 10,437
12655	Mr. Larry Vazquez	4	₹ 10,395
11425	Mrs. Ariana Gray	6	₹ 10,391
12631	Mr. Clarence Gao	4	₹ 10,332
12650	Mr. Aaron Wright	4	₹ 10,329
13405	Mr. Ethan Bryant	4	₹ 10,309
11429	Mr. Marco Lopez	6	₹ 10,290
12632	Mrs. Bonnie Nath	4	₹ 10,283
11245	Mr Dicky Vazauaz	1 2 7 2	₹ 10 166
Total		1,272	₹ 6,15,329

2020 2022

Top Customer (By Revenue):

Mr. Maurice Shan

Orders: Revenue:

6

\$12.4K

