



thinkcapital

think ahead. to stay ahead.



In today's financial markets, the need of the hour is innovative thinking. And this is where you need the services of a financial organization that can form a long-term association with you. An organization that's acutely aware of the changing trends and can focus sharply on your desired goals.

In other words, an organization that can think on its feet.

Think Capital - Mid-Market Investment Bank

Think Capital is a mid-market investment bank focusing
M&A, Private Equity, Restructurings and Turnaround Advisory

100+

transactions advised



Focus

We approach every engagement with a strategic orientation, identifying and analyzing the full range of strategic and operational options available to optimize outcome and maximize value on behalf of our clients.

150+ Years

of cumulative team experience



Expertise

We provide financial and turnaround advisory services to corporates at large. Our senior executives bring experience in the field of:
Strategy, Financial Management, Business Advisory and Fund Raisings.

USD 15 bn+

capital raised or restructured



Leadership

Our team has advised financial restructurings and raisings of over USD15bn. Our leadership team brings depth of experience essential to achieving corporate turnaround and growth.



Assisting Companies across entire Business Cycle





Our Sectoral Experience



**Agriculture and
Food Processing**



**Healthcare and
Pharma**



**Social Infrastructure -
Water Supply and Sanitation,
Affordable Housing**



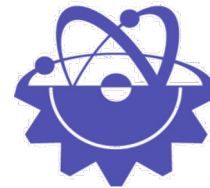
**Auto and Auto
Component**



**Financial Services -
Fintech, Small Finance
Bank, NBFC**



**Supply Chain and
Logistics**



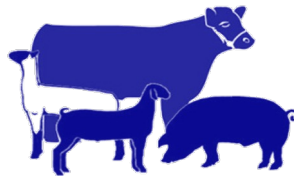
**Technology - AI, ML
and Blockchain**



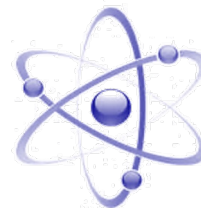
Retail



**Traditional and
Alternative Energy**



Animal Husbandry



**Education and
Edutech**



Consumer Brand



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Advisory Board

P R Vittel



P R Vittel is a Chartered Accountant, with a practice spanning more than four decades. He is the Senior Partner of M/s P. N. Raghavendra Rao & Co., Chartered Accountants. He has overseen innumerable transactions in public issues, private equity, mergers and acquisitions and corporate advisory for clients from varied industries and sectors. He is an advisor to large corporate conglomerates aiding them deftly through highs and lows. Vittel has also done his Masters in Business Administration.

D P Roy



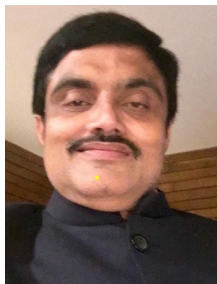
D P Roy has experience of more than 40 years in the Corporate, International and Investment Banking Industry and has been the Deputy Managing Director of State Bank of India. He was also the Executive Chairman of SBI Capital Markets Limited and was also acted as the President and CEO of SBI, New York. He carries an in-depth knowledge and working insight into the banking sector. He has done his Master of Science (Chemistry) and is also a certified Associate of Indian Institute of Bankers and Fellow of Indian Council of Arbitration. He is also on the Advisory Committee of Central Bank of India.

K P Ramakrishnan



K P Ramakrishnan is a B. Tech (Metallurgy) from IIT, Chennai, having rich experience in corporate and merchant banking spread over a period of about 35 years. During his tenure of 32 years at IDBI Bank Limited, he worked in various fields like project finance, corporate finance and corporate debt restructuring. He has played an instrumental role in corporate debt restructuring as the Head of CDR Cell. He last served at IDBI Bank Limited as Chief General Manager.

Dr. S V S S Prasad



Dr. S V S S Prasad dedicated over 35 years of service to the Indian Revenue Service, showcasing a distinguished career marked by significant achievements and varied responsibilities. His tenure encompassed roles such as Assistant Commissioner, Additional Commissioner, Commissioner, PR Commissioner, and culminated in his retirement as the Chief Commissioner of Income Tax in 2021. Throughout his illustrious career, Dr. Prasad demonstrated a keen understanding of accountancy issues and showcased adeptness in industrial finance management. Notably, Dr. Prasad holds a Doctorate in Agricultural Sciences from the prestigious Indian Agricultural Research Institute in New Delhi.



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Founders and Thinkers

Think Capital has been conceptualized and started by our founders, who have a collective experience of more than four decades in carrying out fund raising, resolution and transaction advisory services across sectors. Here's introducing our founders:

Huzefa Sitabkhan



Huzefa is a distinguished professional, holding the All-India 6th Rank of Chartered Accountant and serving as a Registered Insolvency Professional. With more than two decades of experience in investment banking and advisory transactions, he has consistently demonstrated his expertise across a spectrum of financial services. As a seasoned practitioner, Huzefa has provided strategic counsel and managed various critical aspects of financial transactions, including equity syndications, debt raisings, mergers and acquisitions, valuations, due diligence, and restructuring & insolvency. Before starting Think Capital, Huzefa held the position of Head of Investment Banking at IDBI Capital, where he significantly contributed to the success of the organization. Huzefa's achievements are underscored by his involvement in transactions totaling over USD15 billion, showcasing his substantial impact on capital markets, debt syndication, and corporate advisory. This impressive track record highlights his effectiveness in managing high-value and intricate financial dealings.

Saurabh Jain



Saurabh brings a wealth of expertise to the field of investment banking and advisory transactions, boasting nearly two decades of extensive experience. His professional journey includes a diverse range of roles, where he has excelled in providing strategic guidance and execution for capital market activities, fund raising, mergers and acquisitions, and restructuring transactions. Saurabh's comprehensive portfolio of clients spans across various industries and sectors, attesting to his versatility and ability to navigate diverse business landscapes. Before starting Think Capital, Saurabh served as the Head of Corporate Advisory at IDBI Capital, where he further honed his skills and contributed significantly to the success of the organization. Prior to that, he gained valuable experience at Calyon Bank, adding to his well-rounded background in investment banking. Academically, Saurabh is a Chartered Accountant, underscoring his strong foundation in financial expertise.



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Professional Team

The professionals at Think Capital have an overall experience of more than 150 cumulative years in carrying out advisory, fund raising, and executory services in almost all sectors. Here's introducing the key people:

Alpa Talwar



Alpa has nearly three decades years of experience in corporate and retail banking, project financing and capital raisings. She specializes in relationship management with banks and funding institutions, debt syndications, structured funding and distressed assets. She has been a banker for nearly 2 decades having played a role in various faculties and facets of retail and corporate banking. Her expertise lies in building and maintaining relationships and identifying a suitable solution for the clients. Before joining Think Capital, she has worked with IDBI Bank Limited. She has done her Masters in Commerce.

Bhavya Shah



Bhavya has more than 15 years of experience in capital syndication and business strategy. He specialises in venture capital, private equity, debt syndication and structured funding. He has also worked on several assignments involving valuation, feasibility studies, debt restructuring, etc. His forte lies in charting a well thought out business strategy and identifying suitable capital for clients. Before joining Think Capital, he has worked with IDBI Capital. Bhavya is an Electrical & Electronics Engineer with a Masters in Business Administration in Finance

Nikhil Sharma



Nikhil is a double post-graduate, having completed his M. Tech in Electronics from NMIMS and MBA in General Management from Indo-German Training Centre. He specializes in financial modelling, market research, valuations, due diligence, feasibility studies. Before joining Think Capital, he has worked with the marketing team of Siemens and the advisory division of the world's leading technical and management consultancy firm, Mott MacDonald.

Yugank Bansore



Yugank has experience of more than 10 years and has worked across transaction advisory, lead advisory, management consulting services and fund raisings and restructurings. Prior to Think Capital, Yugank served at Grant Thornton US SSC where he was managing offshore consulting projects for the US firm. He also holds experience in portfolio management and research. Yugank is an Electronic Engineer and holds Masters in Finance from T. A. Pai Management Institute, Manipal.



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Professional Team

Naresh Hosangady



Naresh has more than 3 decades of experience in running businesses and has turned around and transformed companies acting as MD & CEO in sectors such as Industrial, Health Care, Technology and Services. He has led businesses in 3M India, Reliance Infocomm, Steelage Industries, Roche Diagnostics, Diebold Systems and Vaatsalya Health Care. His experience includes building strong leadership teams, developing and executing strategies for delivering profitable growth in a challenging environment, rationalising the supply chain, reducing costs and improving processes. He is a graduate of IIT Mumbai in Chemical Engineering, with post graduate qualifications and executive management from Washington University and Carlson School of Management, USA. He is also a Registered Insolvency Professional.

Santanu Bhattacharjee



Santanu is a Chartered Accountant and a Registered Insolvency Professional with nearly 4 decades of experience as Strategic Corporate Finance Administrator and Business Leader in implementing the systems, policies & financial procedures projected towards organizational goals to maximize profitability in an Indian Company. He has played a pivotal role in managing and strengthening the corporate social security fund for the organization. He has expertise in leading cross-functional teams to identify and capitalize on emerging business ventures and accelerate growth for the company through strategic financial maneuverings.

Umesh Ved



Umesh is a Company Secretary, LLB and a Registered Insolvency Professional with nearly 40 years of experience in company secretarial matters, corporate law compliances, mergers and demergers, capital syndication and business strategy. He specializes in corporate law compliances, due diligence and mergers and demergers. He has also worked on several assignments involving liquidation, mergers, demergers, etc. Along with being a partner at Think Capital, he has his own practice as Umesh Ved & Associates, Company Secretaries.

Kapish Khanna



Kapish is a Company Secretary and LLB. Further, he has graduated in B. Com (Banking & Insurance) from Mumbai University. Prior to joining Think Capital, he has worked as a Legal Manager in Cormorant Advisory Private Limited mainly dealing in Insolvency and Bankruptcy Code. He has also worked with Solicislex Law firm for a period of one year mainly dealing in Real Estate Regulation Act ("RERA") and other corporate laws. His area of expertise includes Company Law, SEBI, Insolvency and Bankruptcy Code and Contract Act.



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What makes us unique

Hand Holding

Our strength lies in contributing much more by hand-holding the corporates through a series of advisory services that would ultimately add value to the corporates through improved performance and higher profitability

Reach in Tier II and Tier III cities

We have penetration into Tier II and Tier III cities which are still devoid of firms that could position itself to provide niche but targeted advisory services

Focus on niche segments like Insolvency & Restructuring, M&A, Private Equity and Distressed Sale

We position ourselves in selected but valuable services that would not only be imperative in the present economic scenario but also be relevant from the point of very limited resources available on that front

Experienced and Coherent team

Our team has people who have wide experience in investment banking, corporate banking and legal and compliance services and have been in leadership positions in the past. This enables the team to not only deliver the desired objectives but also deliver the same to the utmost satisfaction and needs of clients

Our Branch and Client Network

We have our offices in Mumbai, New Delhi, Ahmedabad, Bengaluru, Chennai, Coimbatore and Hyderabad and have serviced clients across India and overseas.



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Select Transaction - Private Equity and M&A



Asian Reproductive Centre
Private Limited

Acquisition by



M&A Advisory



Watertec (India) Private
Limited

Acquisition by



M&A Advisory



Lanco Teesta Hydro Power
Limited

Acquisition by



M&A Advisory



Sakhti Portugal S.A

Investment by



Private Equity Advisory



Shantiraj Foods Private
Limited

Investment by



Private Equity Advisory



Bannari Amman Sugars
Limited

Acquisition and Merger of

Madras Sugars Limited

M&A Advisory



Sree Ramakrishna Alloys
Limited

Acquisition of



M&A Advisory



Natureland Organic Foods
Private Limited

Investment by



Private Equity Advisory



Rite Water Solution (India)
Private Limited

Investment by



Private Equity Advisory



Sakhti Global Auto Holding

Follow-on Investment by



M&A Advisory



Appachi Cotton Limited

Investment by



Private Equity



Pankaj Hospitals Limited

Strategic Acquisition by



GNRC Limited

Investment by



Private Equity Advisory



Sakhti Sugars Limited

Sale of Dhenkanal Unit

Acquisition by



M&A Advisory



Hindustan Group of Industries

Acquisition of

Gauri Distillery

M&A Advisory



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Select Transaction - Debt Raisings & Resolution



Security & Beyond

Zicom Electronic Security
Systems Limited

Acquisition by

Advaita Trading Private
Limited

Debt Resolution Advisory



Sakthi Sugars Limited

Structured Finance for
Settlement of Debts



Debt Resolution Advisory



Lanco Teesta Hydro Power
Limited

Acquisition by



Debt Resolution Advisory



Sakthi Auto Component
Limited

Structured Finance for
Buyback of Shareholding



Debt Raising Advisory



Shilpi Cable Technologies
Limited

Acquisition by



Debt Resolution Advisory



Consolidated Construction
Consortium Limited

Corporate Debt Restructuring
& Strategic Debt Restructuring

Debt Resolution Advisory



G.E.T. Power Limited

Restructuring of Debts with
Consortium of Lenders

Debt Advisory



Arya Vaidya Pharmacy
(Coimbatore) Limited

Refinancing of Debt



Debt Raising Advisory



Diamond Engineering
(Chennai) Private Limited

Restructuring of Debts with
Consortium of Lenders

Debt Advisory



Sakthi Global Auto Holding
Structured Leverage Buyout
Finance



Debt Raising Advisory



Shree Renuga Textiles
Limited

Restructuring of Debts with
Consortium of Lenders

Debt Advisory



Gangotri Textiles Limited

Restructuring of Debts with
Consortium of Lenders

Debt Advisory



JBF Industries Limited

Structured Debt



Debt Raising Advisory



TAN India Limited

Settlement of Debts

Debt Advisory



Merchem Limited

Restructuring of Debts with
Consortium of Lenders

Debt Advisory

Think Capital - Think we should meet?

To sum up, we, at Think Capital, are dedicated to navigating you successfully through financial challenges and opportunities, offering not just the expertise but also the unparalleled dedication and personalized service you'd need to conquer today's complex and fast-moving financial markets. We value relationships over transactions and put your interests ahead of our own. So much so that we wouldn't hesitate to advise against a transaction if it appears not to serve your long-term interests.

That's Think Capital for you.

To know more about us, give us a call. We would be more than glad to hear from you.

Mumbai

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