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2021 Spring Insight Programme
Lazard
London

Dear Sir/Madam,

I am writing to express my interest in obtaining a place on the Lazard 2021 Spring Insight Programme.

As an aspiring Investment Analyst, I am compelled to learn more about Lazard and identify potential career prospects that may be available once I have completed my Computer Science degree in 2023. Participation in a Spring Week would provide an invaluable insight into the workings of a successful banking institution that has demonstrated considerable success in addressing a plethora of financial, economic, political and management challenges over the past ten years. Not only has Lazard been robust in its response to what was, and continues to be, a challenging economic environment, it has also generated a third quarter revenue of \$569 million. Results such as these demonstrate the ability to face head-on, a multitude of macro and microeconomic challenges and still deliver a superior performance. Lazard clearly has an exciting future, one that I aspire to be a part of.

Active participation in the Spring Insight Programme would not only expose me to the operational dynamics and interplay between the various functions within Lazard but would also lay the foundations for a prosperous career in banking. An area that particularly interests me is the role of the financial analyst working in areas such as asset and risk management, M&A and Global Capital Markets. I am keen to further develop my understanding of how analysts utilise sophisticated modelling and financial tools to interpret complex data. This is particularly relevant given the harsh economic conditions that Lazard had to navigate in the recent unpredictable economic climate.

I consider myself to be an astute and accomplished communicator with strong presentation skills and experience in managing and motivating teams in a variety of scenarios. Having played U17 Inter-Provincial Cricket in Ireland, this achievement has instilled in me a sense of discipline, stamina, and an inner drive. I believe that all these skills are transferable to the professional workplace.

A copy of my CV has been attached for your reference. I would be grateful if you would consider me for a placement on the Lazard Spring Insight Programme.

Sincerely,

Sankeerth Karpe