



\$0.82bn

BM: 0.27bn (+207.43%)

Net Sales

36.49%!

BM: 37.10% (-1.65%)

Gross Margin

-6.63%!

BM: -0.85% (-676.38%)

Net Profit

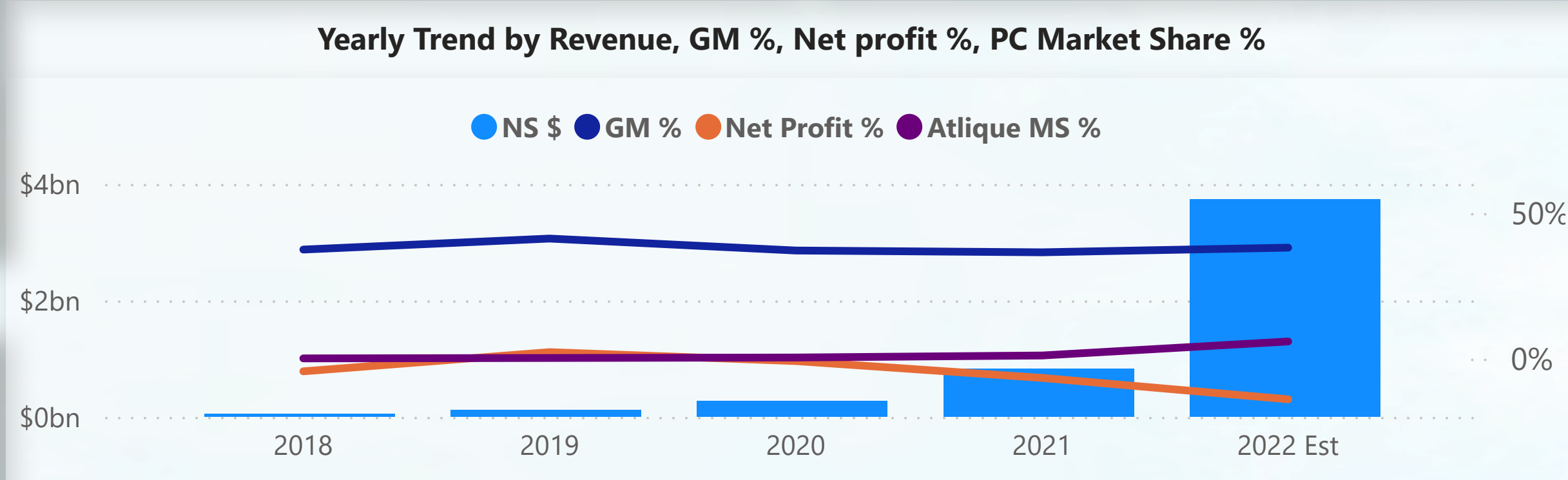
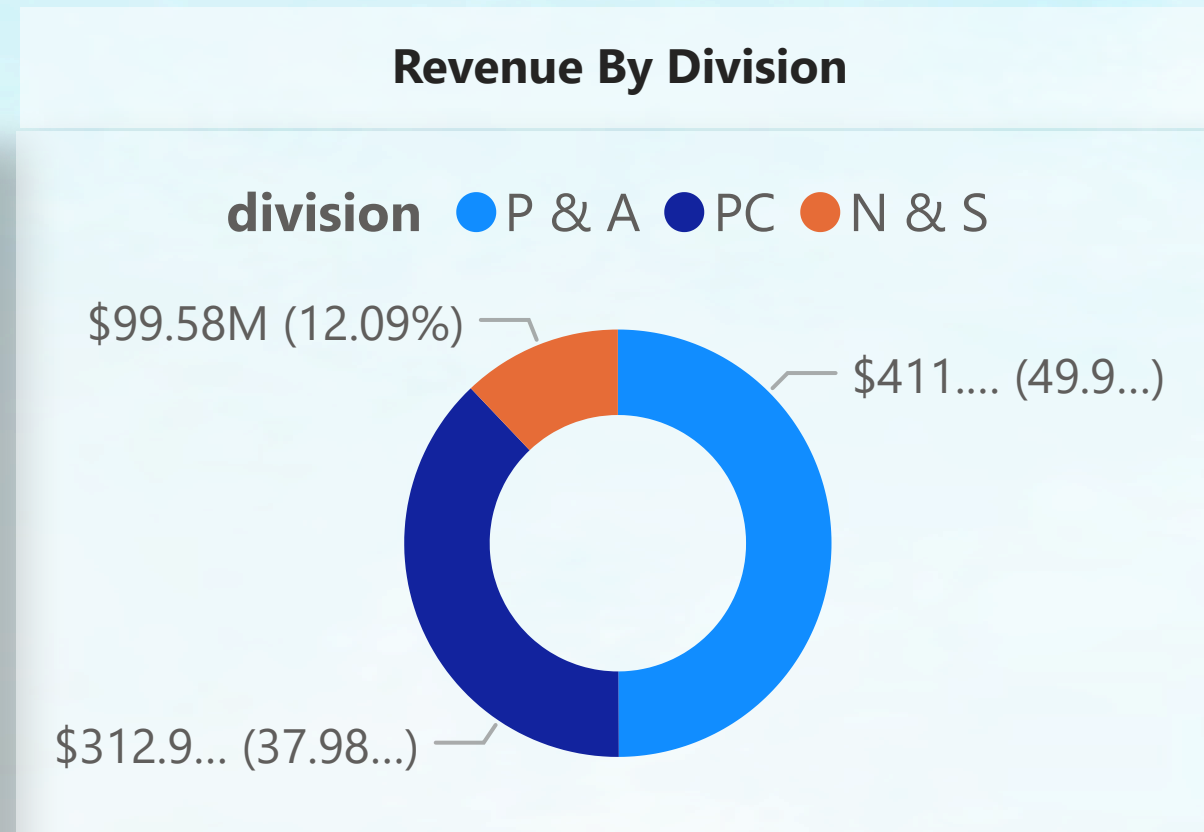
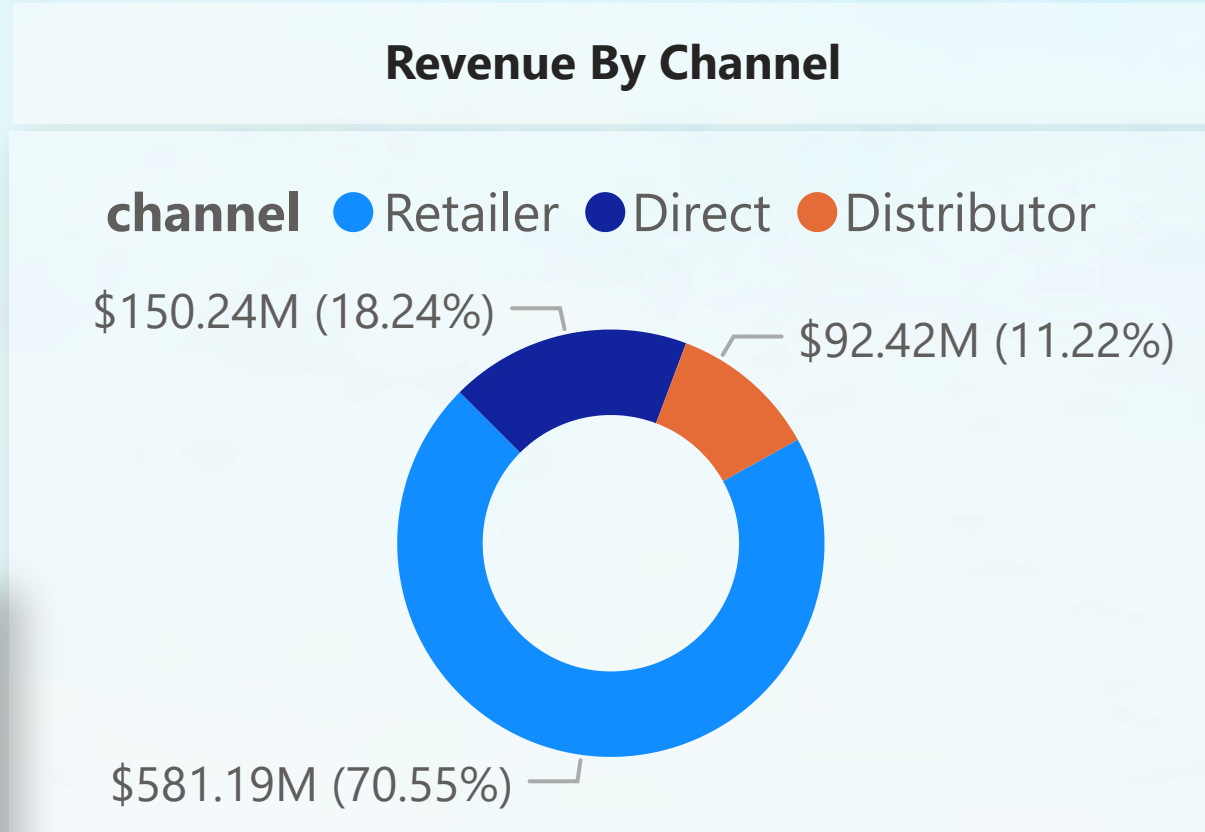
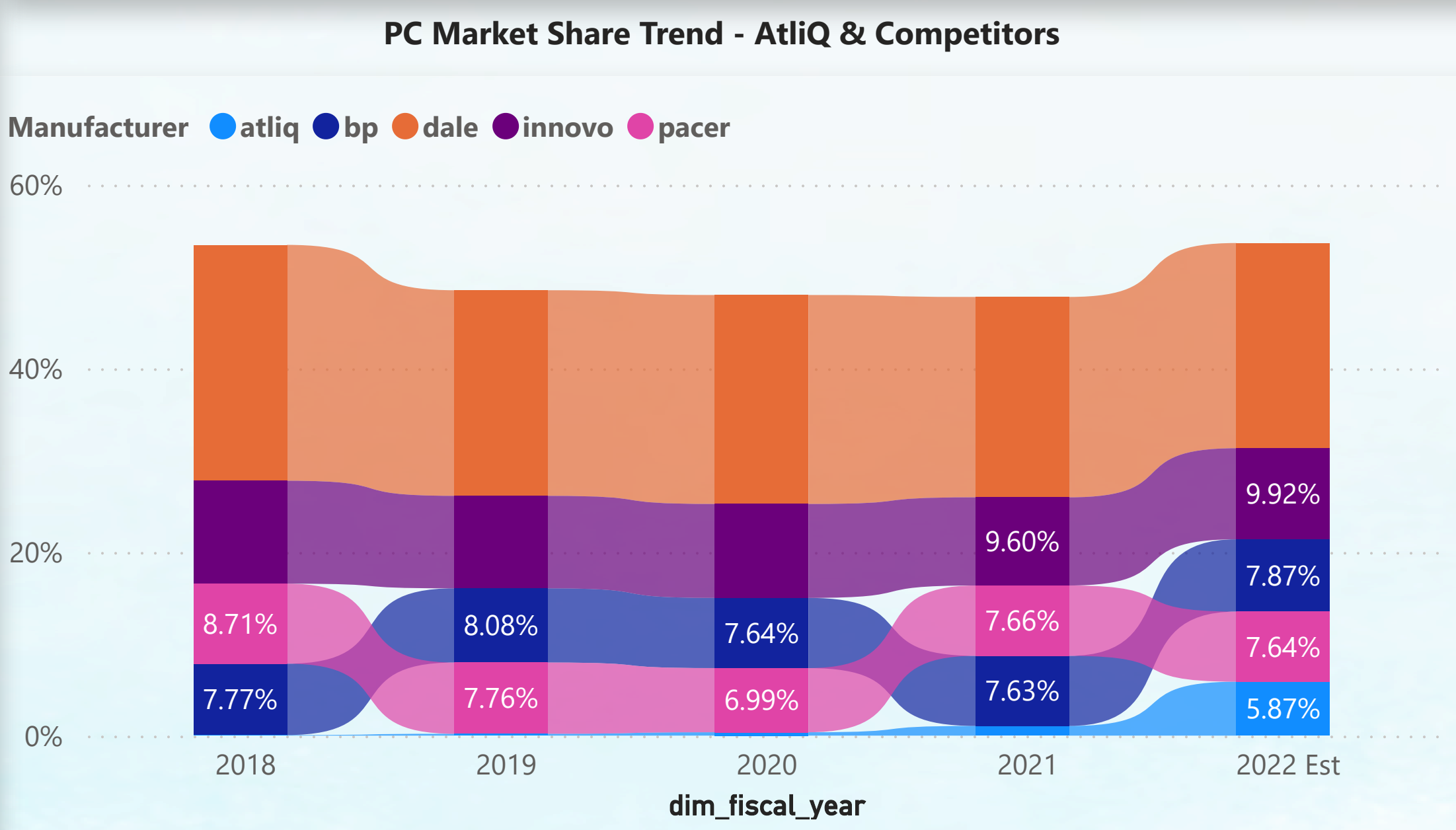
80.21%

BM: 72.99% (+9.88%)

Forecast Accuracy

Key Insights by Sub-Zone

sub_zone	NS \$	RC %	GM %		Net Profit %	Atlique MS %	Net Error %	Risk
ANZ	\$44.41M	5.4%	38.46%	↓	7.27%	0.01	-5.19%	OOS
India	\$210.67M	25.6%	32.03%	↓	-24.65%	0.01	3.90%	EI
LATAM	\$3.16M	0.4%	37.54%		6.18%	0.01	5.32%	EI
NA	\$177.94M	21.6%	37.23%	↓	-13.67%	0.01	-7.06%	OOS
Total	\$823.85M	100.0%	36.49%	↓	-6.63%	0.01	-1.52%	OOS



Top 5 Customers By Revenue

customer	GM %	RC %
Sage	35.16%	3.3%
Flipkart	30.23% ↓	3.1%
AtliQ Exclusive	43.73% ↓	9.7%
Atliq e Store	37.54%	8.5%
Amazon	35.40% ↓	13.2%
Total	37.58% ↓	37.8%

Top 5 Products By Revenue

product	GM %	RC %
AQ BZ Allin1	35.97%	4.1%
AQ Gen Y	36.06%	2.9%
AQ Maxima	36.68% ↓	2.7%
AQ Qwerty	37.09%	3.4%
AQ Trigger	36.89%	3.3%
Total	36.52% ↓	16.3%