

## FILTERS

region	All
division	All

## Market

### Performance vs Target

All Values are in USD

Row Labels	Net_sales_19	Net_sales_2020	Net_sales_2021	2021 - Target	2021 - Target%
Australia	\$3.9M	\$10.7M	\$21.0M	-2.21M	-10.54%
Austria		\$0.1M	\$2.8M	-0.33M	-11.74%
Bangladesh	\$0.5M	\$2.3M	\$7.0M	-0.72M	-10.31%
Canada	\$4.8M	\$12.2M	\$35.1M	-5.07M	-14.45%
China	\$1.4M	\$5.4M	\$22.9M	-2.07M	-9.03%
France	\$4.0M	\$7.5M	\$25.9M	-2.19M	-8.44%
Germany	\$2.6M	\$4.7M	\$12.0M	-1.53M	-12.72%
India	\$30.8M	\$49.8M	\$161.3M	-9.55M	-5.92%
Indonesia	\$2.5M	\$6.2M	\$18.4M	-2.38M	-12.93%
Italy	\$2.9M	\$4.5M	\$11.7M	-1.05M	-8.96%
Japan		\$1.9M	\$7.9M	-0.33M	-4.12%
Netherlands	\$0.2M	\$3.4M	\$8.0M	-0.66M	-8.22%
Newzealand		\$2.0M	\$11.4M	-1.40M	-12.30%
Norway		\$2.5M	\$13.7M	-1.44M	-10.50%
Pakistan	\$0.6M	\$4.7M	\$5.7M	-0.52M	-9.27%
Philippines	\$5.7M	\$13.4M	\$31.9M	-2.50M	-7.84%
Poland	\$0.4M	\$2.8M	\$5.2M	-0.94M	-18.13%
Portugal	\$0.7M	\$3.6M	\$11.8M	-0.51M	-4.29%
South Korea	\$12.8M	\$17.3M	\$49.0M	-4.36M	-8.91%
Spain		\$1.8M	\$12.6M	-1.79M	-14.15%
Sweden	\$0.1M	\$0.2M	\$1.8M	-0.20M	-11.11%
United Kingdom	\$2.0M	\$8.1M	\$34.2M	-2.98M	-8.72%
USA	\$11.5M	\$31.9M	\$87.8M	-10.24M	-11.66%
Grand Total	\$87.5M	\$196.7M	\$598.9M	-54.94M	-9.17%