```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
import catboost
from sklearn.preprocessing import LabelEncoder
from sklearn import metrics
import warnings
warnings.filterwarnings('ignore')
Sales = pd.read_csv('/content/Task Dataset.csv')
Sales.head()
         Unnamed: 0
                       TV Radio Newspaper Sales
                                                      1 230.1
                             37.8
                                        69.2
                                               22.1
                                                      ılı.
                             39.3
                                        45.1
                  2
                      44.5
                                               10.4
                      17.2
                             45.9
                                        69.3
                                                9.3
      3
                  4 151.5
                             41.3
                                        58.5
                                               18.5
                  5 180.8
                             10.8
                                        58.4
                                               12.9
Sales = Sales.loc[:, ~Sales.columns.str.contains('^Unnamed')]
Sales.head()
                                          \blacksquare
           TV Radio Newspaper Sales
      0 230.1
                 37.8
                            69.2
                                   22.1
                                          ıl.
                 39.3
          44.5
                            45.1
                                   10.4
      2
         17.2
                 45.9
                            69.3
                                    9.3
      3 151.5
                41.3
                            58.5
                                   18.5
      4 180.8
                 10.8
                            58.4
                                   12.9
Sales.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 200 entries, 0 to 199
     Data columns (total 4 columns):
      # Column Non-Null Count Dtype
      0 TV
                     200 non-null
                                      float64
      1 Radio
                     200 non-null
                                      float64
          Newspaper 200 non-null
                                      float64
          Sales
                     200 non-null
                                      float64
     dtypes: float64(4)
     memory usage: 6.4 KB
Sales.describe()
                                                             \mathsf{TV}
                             Radio
                                    Newspaper
                                                     Sales
      count 200.000000 200.000000 200.000000 200.000000
                                                             ıl.
      mean
             147.042500
                         23.264000
                                     30.554000
                                                 14.022500
       std
              85.854236
                         14.846809
                                     21.778621
                                                  5.217457
               0.700000
                          0.000000
                                      0.300000
                                                  1.600000
       min
       25%
              74.375000
                          9.975000
                                     12.750000
                                                 10.375000
      50%
             149.750000
                         22.900000
                                     25.750000
                                                 12.900000
       75%
             218.825000
                         36.525000
                                     45.100000
                                                 17.400000
             296.400000
                         49.600000 114.000000
                                                 27.000000
       max
```

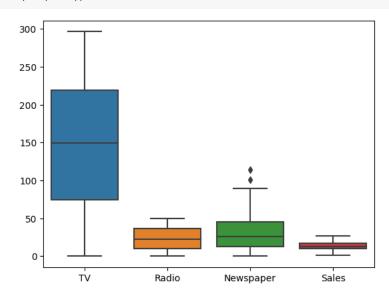
```
Sales.isnull().sum()
```

TV 0 Radio 0 Newspaper 0 Sales 0 dtype: int64

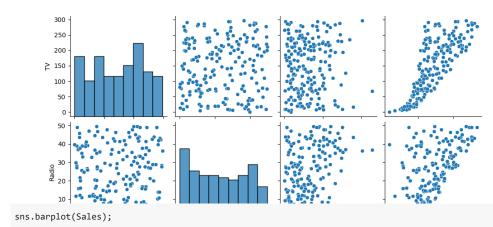
Sales.duplicated().sum()

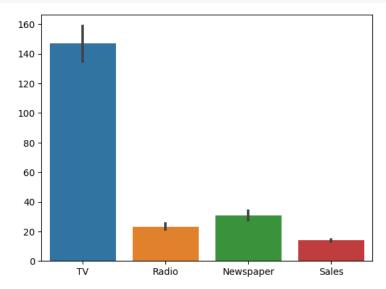
0

sns.boxplot(Sales);

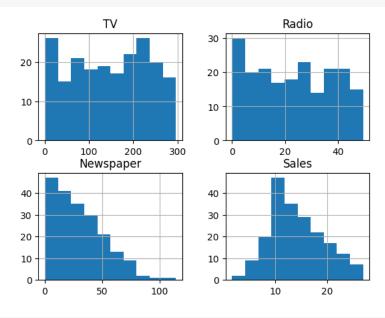


sns.pairplot(Sales);

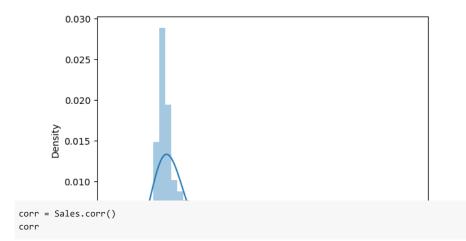




Sales.hist();

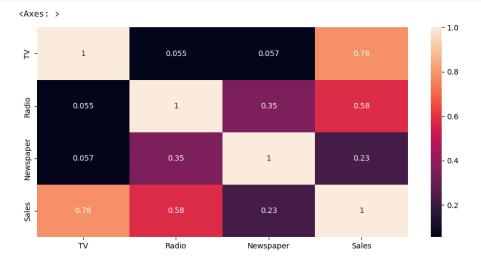


sns.distplot(Sales);



	TV	Radio	Newspaper	Sales	
TV	1.000000	0.054809	0.056648	0.782224	ıl.
Radio	0.054809	1.000000	0.354104	0.576223	
Newspaper	0.056648	0.354104	1.000000	0.228299	
Sales	0.782224	0.576223	0.228299	1.000000	

fig, ax = plt.subplots(figsize = (11,5))
sns.heatmap(corr, annot=True, ax=ax)



```
X = Sales.drop(['Sales'], axis=1)
y = Sales['Sales']

from sklearn.model_selection import train_test_split

X_train, X_test, y_train, y_test = train_test_split(X, y, train_size=0.75, random_state=3332)

from catboost import CatBoostRegressor

CBR = CatBoostRegressor()

CBR.fit(X_train, y_train)
```

```
94/:
             Tearu: 0.108008/
                                     total: 5/6MS
                                                     remaining: 31.0ms
    948:
                                     total: 577ms
             learn: 0.1083905
                                                     remaining: 31ms
    949:
             learn: 0.1082987
                                     total: 577ms
                                                     remaining: 30.4ms
    950:
             learn: 0.1080520
                                     total: 578ms
                                                     remaining: 29.8ms
    951:
             learn: 0.1079078
                                     total: 578ms
                                                     remaining: 29.2ms
    952:
             learn: 0.1076959
                                     total: 579ms
                                                     remaining: 28.6ms
    953:
             learn: 0.1074686
                                     total: 580ms
                                                     remaining: 27.9ms
    954:
             learn: 0.1072773
                                     total: 580ms
                                                     remaining: 27.3ms
             learn: 0.1072428
    955:
                                     total: 581ms
                                                     remaining: 26.7ms
    956:
             learn: 0.1071343
                                     total: 581ms
                                                     remaining: 26.1ms
    957:
             learn: 0.1069682
                                     total: 582ms
                                                     remaining: 25.5ms
    958:
             learn: 0.1067875
                                     total: 583ms
                                                     remaining: 24.9ms
    959:
             learn: 0.1065359
                                     total: 583ms
                                                     remaining: 24.3ms
             learn: 0.1064972
                                     total: 584ms
                                                     remaining: 23.7ms
    960:
    961:
             learn: 0.1062934
                                     total: 584ms
                                                     remaining: 23.1ms
                                                     remaining: 22.5ms
    962:
            learn: 0.1060696
                                     total: 585ms
    963:
             learn: 0.1058576
                                     total: 586ms
                                                     remaining: 21.9ms
                                                     remaining: 21.3ms
    964:
             learn: 0.1055429
                                     total: 586ms
    965:
             learn: 0.1053139
                                     total: 587ms
                                                     remaining: 20.6ms
    966:
             learn: 0.1050585
                                     total: 587ms
                                                     remaining: 20ms
    967:
             learn: 0.1047257
                                     total: 588ms
                                                     remaining: 19.4ms
             learn: 0.1045508
                                     total: 588ms
                                                     remaining: 18.8ms
    968:
    969:
             learn: 0.1042904
                                     total: 589ms
                                                     remaining: 18.2ms
    970:
             learn: 0.1042041
                                     total: 590ms
                                                     remaining: 17.6ms
    971:
             learn: 0.1041738
                                     total: 590ms
                                                     remaining: 17ms
    972:
             learn: 0.1040062
                                     total: 591ms
                                                     remaining: 16.4ms
    973:
             learn: 0.1037605
                                     total: 591ms
                                                     remaining: 15.8ms
             learn: 0.1034295
                                     total: 592ms
                                                     remaining: 15.2ms
    974:
    975:
             learn: 0.1033488
                                     total: 593ms
                                                     remaining: 14.6ms
                                                     remaining: 14ms
                                     total: 593ms
    976:
             learn: 0.1031257
    977:
             learn: 0.1030126
                                     total: 594ms
                                                     remaining: 13.4ms
    978:
             learn: 0.1028831
                                     total: 594ms
                                                     remaining: 12.7ms
    979:
             learn: 0.1027515
                                     total: 595ms
                                                     remaining: 12.1ms
    980:
             learn: 0.1026522
                                     total: 596ms
                                                     remaining: 11.5ms
             learn: 0.1025260
                                     total: 596ms
                                                     remaining: 10.9ms
    981:
             learn: 0.1024598
                                     total: 597ms
                                                     remaining: 10.3ms
     982:
             learn: 0.1022288
                                                     remaining: 9.71ms
                                     total: 597ms
    983:
    984:
             learn: 0.1020564
                                     total: 598ms
                                                     remaining: 9.11ms
     985:
             learn: 0.1020242
                                     total: 599ms
                                                     remaining: 8.5ms
                                                     remaining: 7.89ms
             learn: 0.1017911
                                     total: 599ms
    986:
    987:
             learn: 0.1016684
                                     total: 600ms
                                                     remaining: 7.29ms
    988:
             learn: 0.1014804
                                     total: 600ms
                                                     remaining: 6.68ms
    989:
             learn: 0.1013950
                                     total: 601ms
                                                     remaining: 6.07ms
    990:
             learn: 0.1013638
                                     total: 602ms
                                                     remaining: 5.46ms
    991:
             learn: 0.1011769
                                     total: 602ms
                                                     remaining: 4.86ms
             learn: 0.1011098
                                     total: 603ms
                                                     remaining: 4.25ms
                                                     remaining: 3.64ms
    993:
             learn: 0.1009741
                                     total: 603ms
    994:
             learn: 0.1007730
                                     total: 604ms
                                                     remaining: 3.03ms
             learn: 0.1005491
                                     total: 604ms
                                                     remaining: 2.43ms
    996:
             learn: 0.1003494
                                     total: 605ms
                                                     remaining: 1.82ms
    997:
             learn: 0.1002632
                                     total: 606ms
                                                     remaining: 1.21ms
    998:
             learn: 0.1001248
                                     total: 606ms
                                                     remaining: 606us
             learn: 0.0999311
                                     total: 607ms
                                                     remaining: Ous
     <catboost.core.CatBoostRegressor at 0x792a76d56050>
Accuracy_1 = CBR.score(X_test, y_test)*100
print('Accuracy of model is:', Accuracy_1)
Prediction_1 = CBR.predict(X_test)
print(Prediction_1)
Actual_1 = (y_test)
print(Actual_1)
     Accuracy of model is: 97.7253755502261
     [12.32716206 6.59782523 13.26472875 18.21447185 17.00319775 10.48442375
      22.45942813 15.28896065 10.51806727 12.36433794 12.75486159 8.48176482
      17.15723688 21.44559999 21.28107718 7.75456869 16.22375255 14.42148902
      6.9032119 15.702565 14.79768261 9.74080604 15.30381673 10.66239862
      17.99611891 19.81857098 15.08223632 20.35922381 7.10309441 10.57457905
      12.17769707 14.85214819 25.0331309 21.57284174 9.77351595 19.71431768
      12.50785769 15.57364776 6.15594094 10.93630288 17.05153922 18.63559751
       9.20848666 14.56880965 12.40625671 12.69545414 3.97879822 7.18099368
      10.77644159 9.1653968 ]
    16
            12.5
            4.8
    146
            13.2
    70
            18.3
    64
            18.0
            7.2
    93
            22.2
    62
            15.7
```

```
Sales Prediction.ipynb - Colaboratory
115
       12.6
88
       12.9
        8.5
89
       16.7
137
       20.8
39
       21.5
91
        7.3
152
       16.6
160
       14.4
76
        6.9
154
       15.6
162
       14.9
        9.3
37
       14.7
79
       11.0
184
       17.6
193
       19.6
169
       15.0
124
       19.7
172
       7.6
145
       10.3
177
       11.7
123
       15.2
61
111
       21.8
129
        9.7
133
       19.6
165
       11.9
45
       14.9
189
        6.7
51
       10.7
194
       17.3
68
       18.9
136
        9.5
156
       15.3
164
       11.9
135
       11.6
78
Error in model is : 5.259365313403824
```

from sklearn.metrics import mean_absolute_percentage_error print('Error in model is :', mean_absolute_percentage_error(Actual_1, Prediction_1)*100)

```
from xgboost import XGBRegressor
XGB = XGBRegressor()
```

XGB.fit(X_train, y_train)

```
XGBRegressor
XGBRegressor(base_score=None, booster=None, callbacks=None,
             colsample_bylevel=None, colsample_bynode=None,
             \verb|colsample_bytree=None|, | device=None|, | early_stopping_rounds=None|, |
             enable_categorical=False, eval_metric=None, feature_types=None,
             gamma=None, grow_policy=None, importance_type=None,
             interaction_constraints=None, learning_rate=None, max_bin=None,
             max_cat_threshold=None, max_cat_to_onehot=None,
             max_delta_step=None, max_depth=None, max_leaves=None,
             min_child_weight=None, missing=nan, monotone_constraints=None,
             \verb| multi_strategy=None, n_estimators=None, n_jobs=None, \\
             \verb|num_parallel_tree=None, random_state=None, \dots)|\\
```

```
Accuracy_2 = XGB.score(X_test, y_test)*100
print('Accuracy of model is:', Accuracy_2)
Prediction_2 = XGB.predict(X_test)
print(Prediction_2)
Actual_2 = (y_test)
print(Actual_2)
```

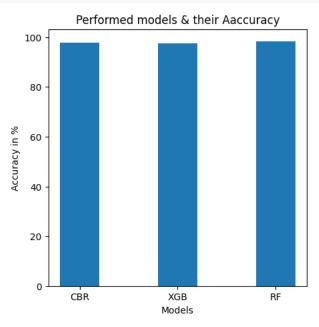
```
12.054001 14.0851
                          24.284903 22.780994 10.200210 20.024138
     12.88443 14.876586 6.6887784 9.672113 17.931408 19.522026
      9.102671 15.303094 12.227745 13.173177 3.3289135 6.444073
     10.461912 9.151075 ]
    16
           12.5
    8
            4.8
    146
           13.2
    70
           18.3
    64
           18.0
    5
            7.2
    93
           22.2
    62
           15.7
    186
           10.3
    115
           12.6
           12.9
    44
            8.5
    89
           16.7
    137
           20.8
    39
           21.5
    91
            7.3
    152
           16.6
    160
           14.4
    76
            6.9
    154
           15.6
    162
            9.3
    37
           14.7
    79
           11.0
    184
           17.6
    193
           19.6
    169
           15.0
    124
           19.7
    172
            7.6
    145
           10.3
    177
           11.7
    123
           15.2
    61
           24.2
    111
           21.8
    129
            9.7
           19.6
    133
    165
           11.9
    45
           14.9
    189
           6.7
           10.7
    51
    194
           17.3
           18.9
    136
            9.5
    156
           15.3
    164
    135
           11.6
    78
            5.3
    22
            5.6
           11.2
    72
            8.8
    Name: Sales, dtype: float64
from sklearn.metrics import mean_absolute_percentage_error
print('Error in model is :', mean_absolute_percentage_error(Actual_2, Prediction_2)*100)
    Error in model is : 4.99154252324751
from sklearn.ensemble import RandomForestRegressor
RF = RandomForestRegressor()
RF.fit(X_train, y_train)
     ▼ RandomForestRegressor
     RandomForestRegressor()
Accuracy_3 = RF.score(X_test, y_test)*100
print('Accuracy of model is:', Accuracy_3)
Prediction_3 = RF.predict(X_test)
print(Prediction_3)
```

```
10/4/23, 3:26 AM
                                                                   Sales Prediction.ipynb - Colaboratory
    Actual_3 = (y_test)
    print(Actual_3)
         Accuracy of model is: 98.30514841449673
         [12.395 5.288 12.811 18.196 16.977 7.705 22.463 15.458 10.565 12.756
          12.008 8.062 15.523 20.885 21.607 7.866 16.262 14.174 7.22 15.497
          15.029 8.56 13.851 11.054 16.772 19.342 14.49 20.618 6.991 10.552
          12.524 14.941 25.414 22.519 10.015 19.826 12.104 15.474 6.76 10.223
          16.633 19.756 8.401 14.119 12.939 12.267 3.816 6.417 11.245 8.546]
                12.5
                 4.8
         146
                13.2
         70
                18.3
         64
                18.0
                 7.2
         93
                22.2
         62
                15.7
         115
                12.6
         88
                12.9
                 8.5
                16.7
                20.8
         137
         39
                21.5
         91
                 7.3
         152
                16.6
         160
                14.4
         76
                 6.9
                15.6
         154
         162
                14.9
                 9.3
         37
                14.7
         79
                11.0
         184
                17.6
         193
                19.6
         169
                15.0
         124
                19.7
         172
                 7.6
         145
                10.3
         177
                11.7
         123
                15.2
         61
                24.2
         111
                21.8
         129
                 9.7
         133
                19.6
         165
                11.9
         45
                14.9
         189
                 6.7
                10.7
         194
                17.3
         68
                18.9
         136
                 9.5
         156
                15.3
         164
                11.9
         135
                11.6
         78
                 5.3
         22
                 5.6
         90
                11.2
         72
                 8.8
         Name: Sales, dtype: float64
    from sklearn.metrics import mean_absolute_percentage_error
    print('Error in model is :', mean_absolute_percentage_error(Actual_3, Prediction_3)*100)
         Error in model is : 4.609543632144995
```

```
Result = pd.DataFrame({'Model' : ['CBR', 'XGB', 'RF'],
                       'Accuracy' : [Accuracy_1, Accuracy_2, Accuracy_3],
                       'Error' : [(mean_absolute_percentage_error(Actual_1, Prediction_1)*100), (mean_absolute_percentage_error(Actual_2, Pre
Result
```

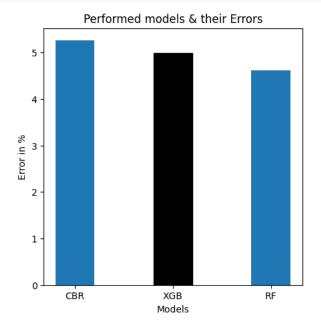
```
fig = plt.figure(figsize = (5, 5))

bars = plt.bar(Result['Model'], Result['Accuracy'], width=0.4)
plt.xlabel('Models')
plt.ylabel('Accuracy in %')
plt.title('Performed models & their Aaccuracy')
plt.show()
```



```
fig = plt.figure(figsize = (5, 5))

bars = plt.bar(Result['Model'], Result['Error'], width=0.4)
bars[1].set_color('black')
plt.xlabel('Models')
plt.ylabel('Error in %')
plt.title('Performed models & their Errors')
plt.show()
```



```
X_new = np.array([[254, 45, 10]])
#Prediction of the Species from the input vector
prediction = XGB.predict(X_new)
print("Sales: {}".format(prediction))
```

Sales: [24.653505]