



The main objective of this project is to analyze retail sales data to gain actionable insights that will enhance the performance of the Coffee Shop.

Start Your Day With Coffee







## Recommended Analysis

- 1) How do sales vary by day of the week and hour of the day?
- 2) Are there any peak times for sales activity?
- 3) What is the total sales revenue for each month?
- 4) How do sales vary across different store locations?
- 5) What is the average price/order per person.
- 6) Which products are the bestselling in terms of quantity and revenue?
  - 7) How do sales vary by product category and types?

