

# Internationally Accredited Advanced Lean Six Sigma Yellow Belt Training & Certification Master Class





The **best investment**  
you can make,  
is an **investment in yourself...**  
The more you **learn**,  
the more you'll **earn**.

*– Warren Buffett*



- How Much Have You Invested in your  
**SELF GROWTH**  
In Last 1 Year ?



# What's In It For Me

- Internationally Accredited Advanced Lean Six Sigma Yellow Belt Certification
- Learn & Earn Upto Rs. 5 Lac without leaving your current job.
- Roadmap of Salary Hike By 2X in 60 Days
- Roadmap of Starting Own Consulting Firm with ZERO investment
- Free E-Book
- Special Offers on Green Belt & Black Belt Courses



# Benefits of Lean Six Sigma Certification

- Can explore thousands of untapped High-Paying Jobs for Lean Six Sigma Certification Holders
- Have Job Opportunities Abroad demanding specialization
- Eligible for jobs demanding analytical background
- Logical Thinking & Statistical Data Analytical skills of Lean Six Sigma Practitioner are compatible for Big Data Analytics, Artificial Intelligence, Machine Learning fields.



# Financial Benefits of Certification

- LSS Black Belt, Master Black Belt Professionals draw Avg salary from Rs.15 Lacs to 60 Lacs/ Annum according to experience and expertise in India.
- LSS Black Belt, Master Black Belt Professionals draw Avg salary from Rs.1.5 Cr. to 2.5 Cr. / Annum according to experience and expertise in US & UK.
- We can start Our Own Training and Consulting Business. Mid Sized Consulting outfit can easily do business of Rs. 50 Lacs to 3 Cr. Per Annum.





DHIRESH PATIL

# Introduction



## SECTION FOUR : SUCCESS STORIES

### Portfolio Of Clients

Johnson & Johnson



SUN  
PHARMA



ESSAR



LUPIN

vodafone



[www.sparengewinn.com](http://www.sparengewinn.com)



NSE



ZIMBABWE  
STOCK EXCHANGE

EXIDE

caprihans

OmniActive  
HEALTH TECHNOLOGIES





- 1. Master Black Belt in Lean Six Sigma**
2. Industrial/Mechanical Engineer
3. MBA in Supply Chain Management
4. Certified Life Coach From ICF
5. Founder of Sparen & Gewinn Consulting
6. Last 15 years trained more than 10000+ candidates
7. Consulting to Industries Internationally

Son of a Loving Mother  
Husband of a Superwoman  
Father of 2 Wonderful Angels  
Roots grounded in Spirituality, Minimalism



DHIRESH PATIL

# My Mentors



# ‘Operational innovation key for sustained growth’

TRIBUNE NEWS NETWORK

**E**XCELLENCE Consulting WLL, in association with Sparn & Gewinn of India, conducted Operational Innovation workshop at Centurion Hotel recently. S&G Magazine Director Dhiresh Patil, a Master Black belt in Lean Six Sigma, hosted the workshop where he emphasized the importance of innovation for continuous growth. He said that companies can be sustained in a volatile market only through innovation. Participants from different industry segments attended the workshop.

The Level 2 workshop on Operational Innovation will be held on August 23 and 24. For details, contact TNS Pressed at 2546730 or email: Praash@excellence-consulting.well.com





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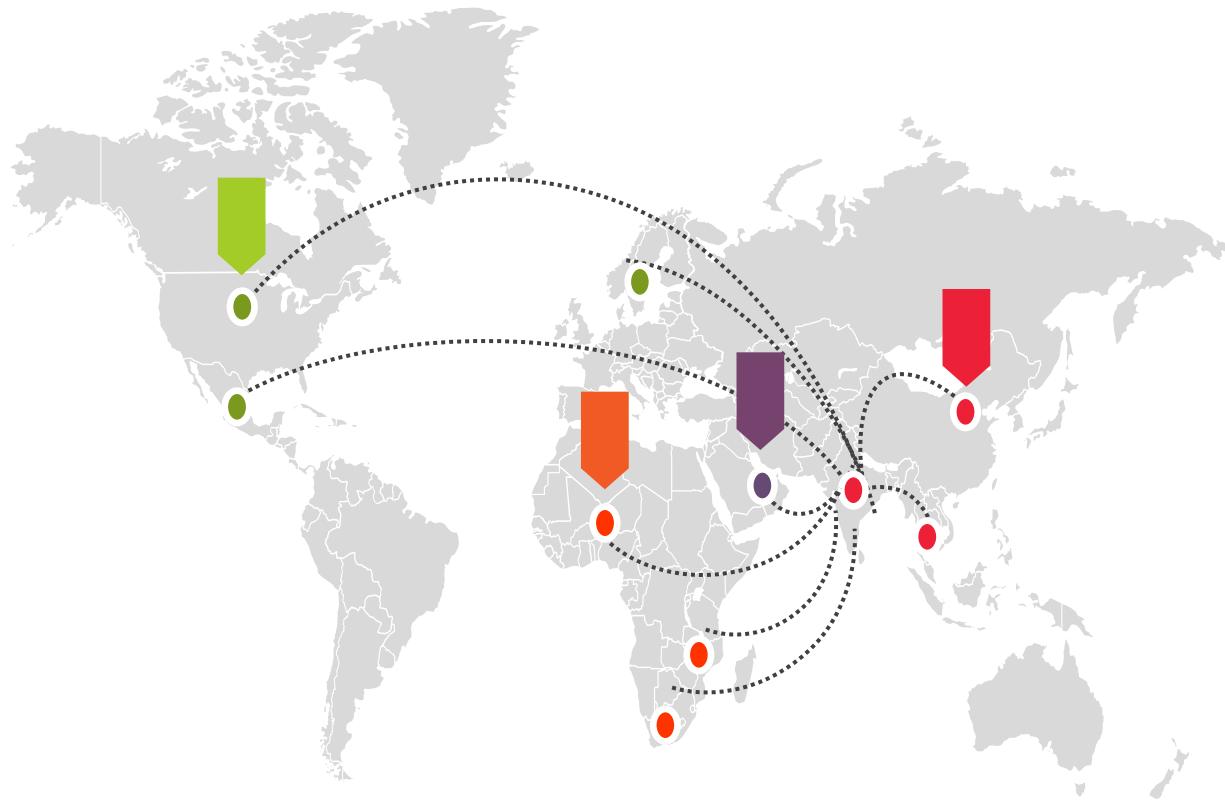
DHIRESH PATIL







## Global Exposure



### APAC

India |

### America | Europe

United States  
United Kingdom

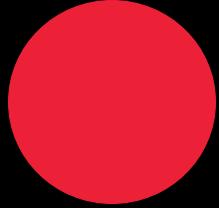
### Africa

Nigeria |  
Zimbabwe |  
South Africa

### Middle East

Qatar

United Arab  
Emirates



**Sparen & Gewinn**

**Vision-** Abundance & Freedom Through Operational & Personal Excellence

**Mission-** To Help 100,000 Working Professionals to Skyrocket Their Career  
and set their own Management Consulting Business by 2025

## Code Of Honour

**Learn**

**Speed**

**Respect**

**Integrity**

**Freedom**

**Contribution**



# Lean Six Sigma



# Need & Do Interaction

*DO's & Needs Interaction Zone becomes the Business Model*



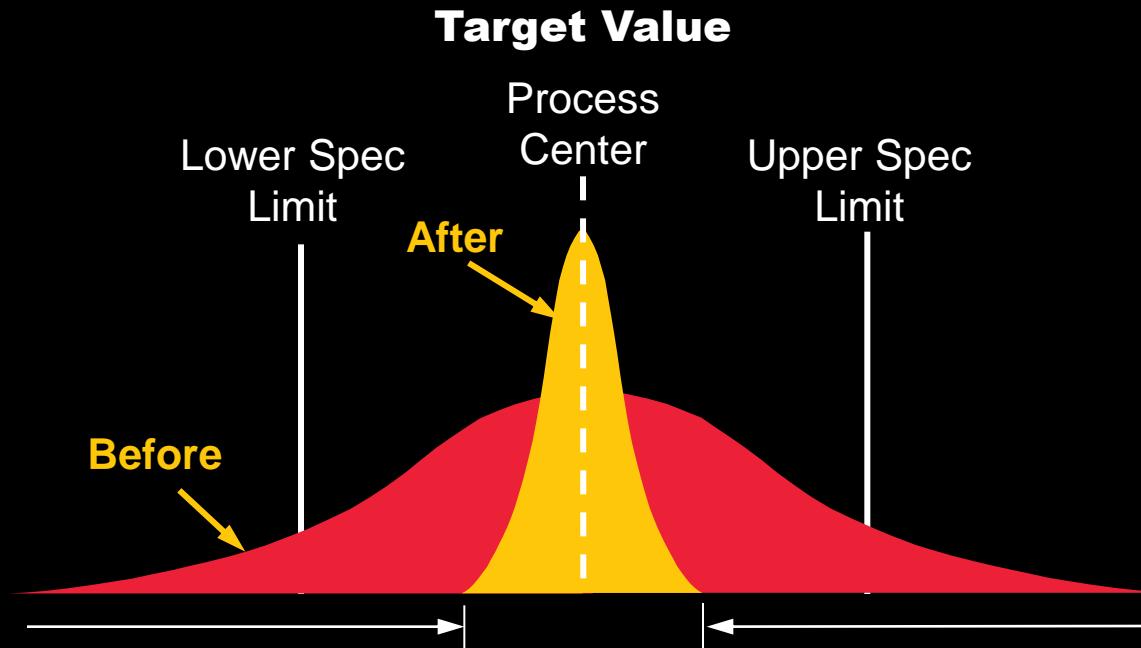
*Process Capability*

*QCDS  
(Quality, Cost,  
Delivery & Service)*



# Six Sigma

- A universal problem-solving methodology (DMAIC)
- A rigorous performance improvement approach
- A customer-focused, data driven approach to understand process variation (stability) and defect reduction (capability)
- A performance target of 3.4 defects per million opportunities



Sigma Level	Defects per Million Opportunities	Percentage Yield
1σ	691,462	31
2σ	308,537	69
3σ	66,807	93.3
4σ	6,210	99.38
5σ	233	99.977
6σ	3.4	99.99966





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# What does Lean means?

- Lean is defined as a set of management practices to improve efficiency and effectiveness by eliminating waste. The core principle of lean is to reduce and eliminate non-value adding activities and waste.



# What is Lean Six Sigma?

## Lean

- Removes Waste
- Increases Speed
- Removes non-value added process steps
- Fixes connections between process steps
- Focuses on the customer

## Six Sigma

- Reduces Variation
- Improves Quality
- Reduces variation at each remaining step
- Optimizes remaining process steps
- Focuses on the customer

Speed

+

Accuracy

=

Better  
Delivery

Better  
Quality

Satisfied  
Employees

Satisfied  
Customers





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# Lean Six Sigma Belt Hierarchy

Sr. No.	Lean Six Sigma Belt	Qualification Parallel	Duration of Course	Duration Of Project	Approx. Industry Pricing (Rs.)
1	White Belt	SSC	Half Day	Nil	Free- 3000
2	Yellow Belt	HSC	1 Day	1 Week	5000-8000
3	Green Belt	Graduation	5 Days	3 Months	20000- 30000
4	Black Belt	Masters	8-10 Days	4-6 Months	30000-60000
5	Master Black Belt	Doctorate (Ph. D)	3 Months	4-6 Months Each	50000- 250000



# Define



# Project Charter



# Project Charter Template

<b>Project Name</b>	Project Sushi Train	<b>Start Date</b>	1st September 2020	
<b>Project Manager</b>	Jamie Johnston	<b>Target End Date</b>	31st December 2020	
<b>Problem Statement</b>		<b>In-scope</b>		<b>Out-of-scope</b>
In the last 12 months, 15% of our sushi dishes have not been consumed per day, and subsequently disposed of. This has caused inventory expenses to increase by 20% year-on-year and negatively impacts our profits.		Current menu		New dishes in pipeline
		<b>Timeline</b>		
		<b>State Gate</b>	<b>Start</b>	<b>End</b>
<b>Goal Statement</b>		Start	Sep 1	-
Minimize food wastage and optimize profits by simplifying the menu and reducing menu items from 60 dishes to 30 dishes by December 2020		<b>Define</b>	Sep 1	Sep 14
		<b>Measure</b>	Sep 15	Sep 30
		<b>Analyse</b>	Oct 1	Oct 22
<b>Benefits - Business</b>		Improve	Oct 23	Nov 23
<ul style="list-style-type: none"> <li>• Less food being thrown out</li> <li>• Higher profit margin</li> </ul>		<b>Control</b>	Nov 24	Dec 31
		<b>End</b>	Dec 31	
		<b>Key Metrics</b>		
<b>Benefits - Customer</b>		<b>Metric</b>	<b>Baseline</b>	<b>Target</b>
<ul style="list-style-type: none"> <li>• Reduction in large amount of options</li> <li>• Better customer experience</li> </ul>		Dishes	60	30
		Inventory item types	40	25
		Profit per month	5,000	8,000
				US Dollars
<b>Role</b>		<b>Name</b>		<b>Status</b>
Executive Sponsor		Jane Jones		Approved
		Aug 24		



## Exercise

- Problem Statement
- Data Collected from January 2021 to December 2021 shows that the Avg. Monthly Expense of our household is Rs. ....
- Data Collected from January 2021 to December 2021 shows that the Avg. Monthly Customer Complaints of Product ABC is ....
  - Goal Statement
  - Reduction of Avg. Monthly Expenses by 30% by March 2022
  - Reduction of Avg. Monthly Customer Complaints of Product ABC by 50% by March 2022



# Measure

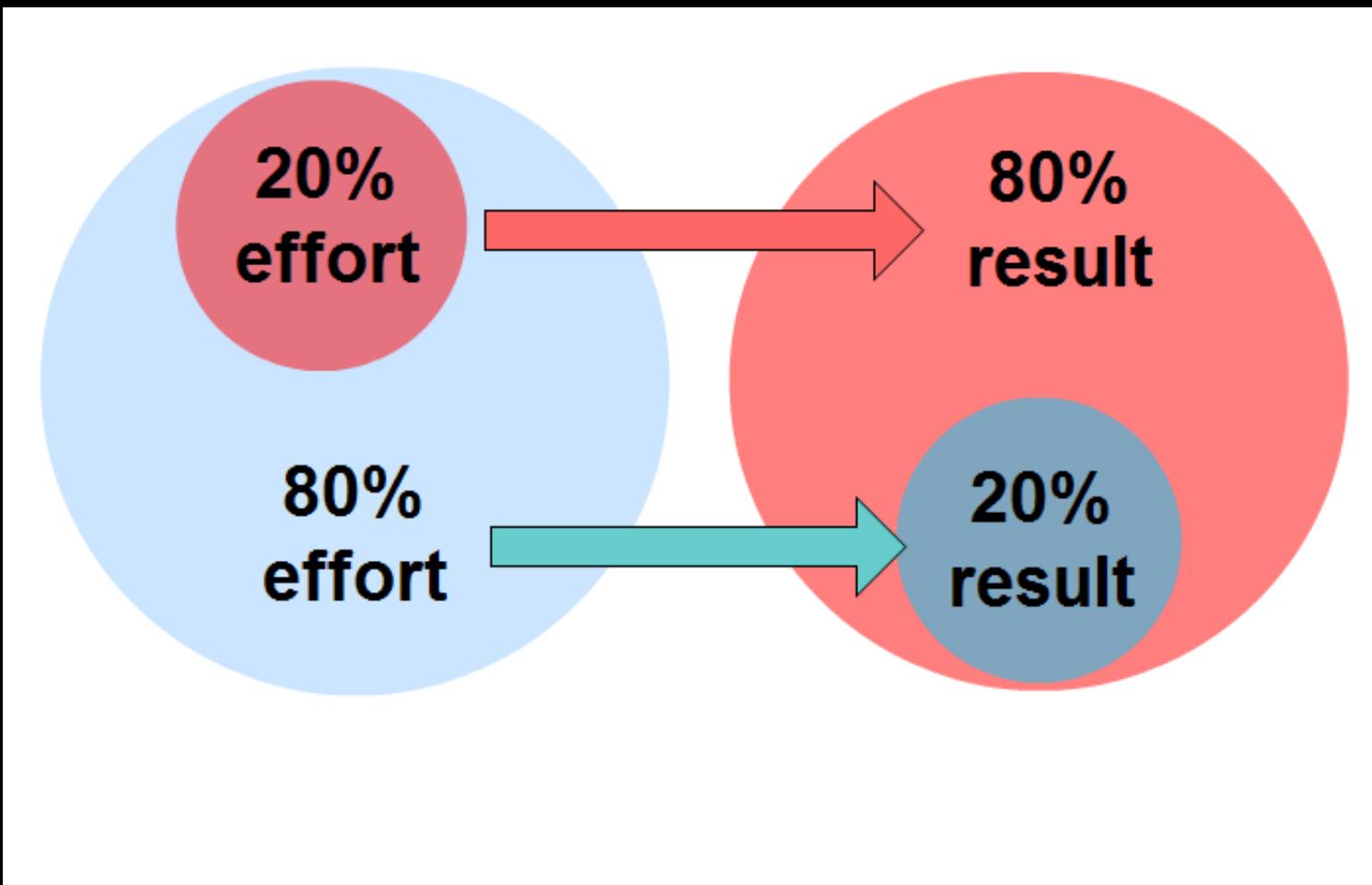




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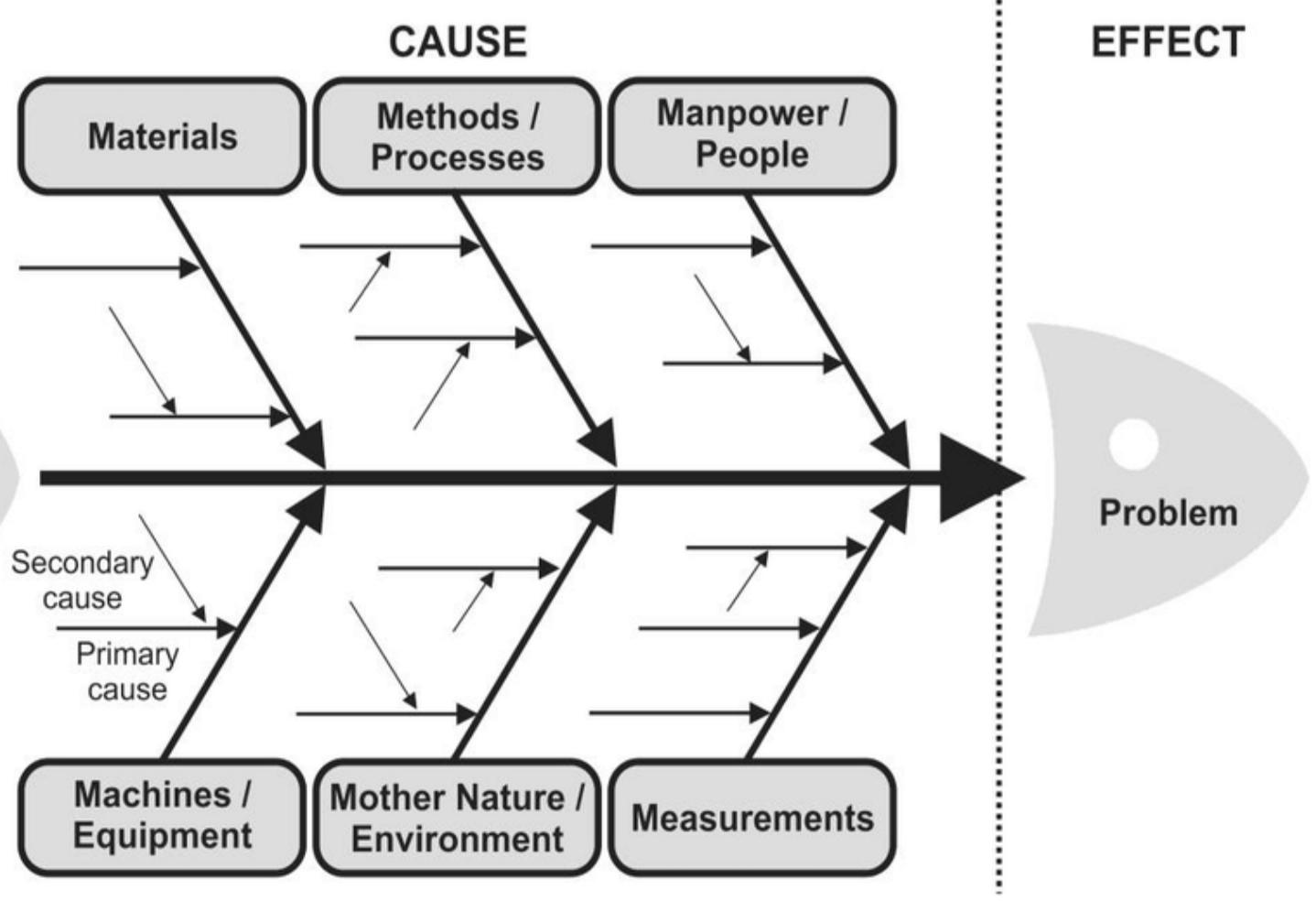
- Pareto Principle





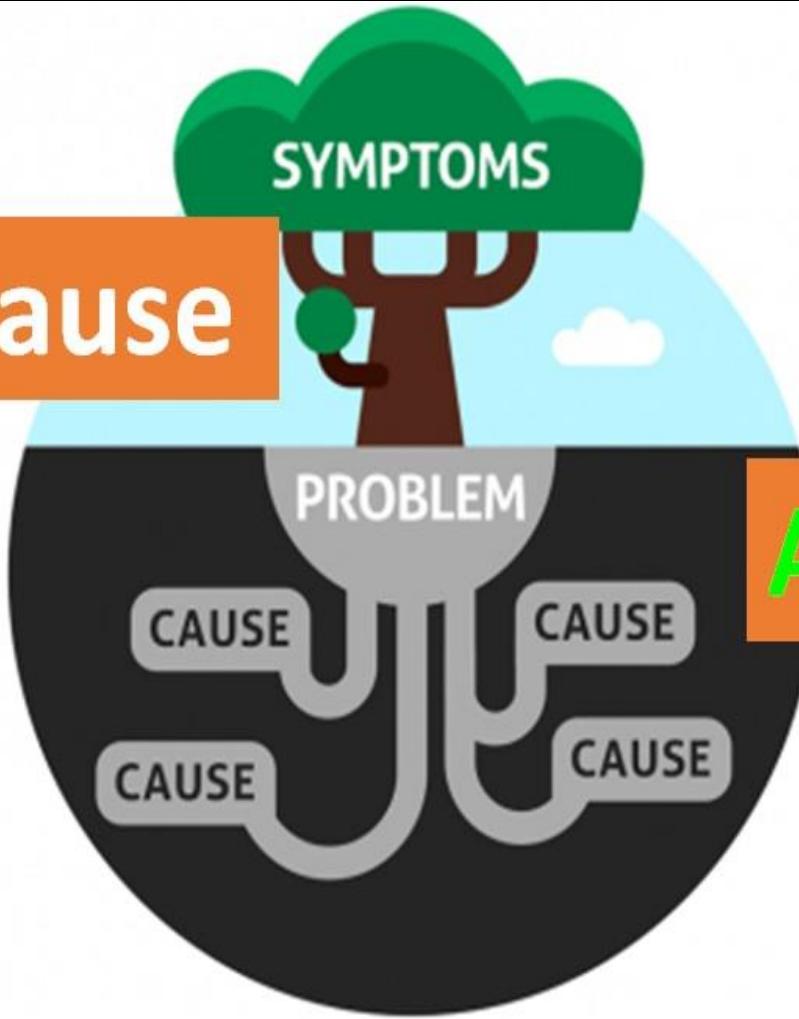
# Analyze





# Root Cause

# Analysis





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- Root Cause Analysis & Video



# Improve

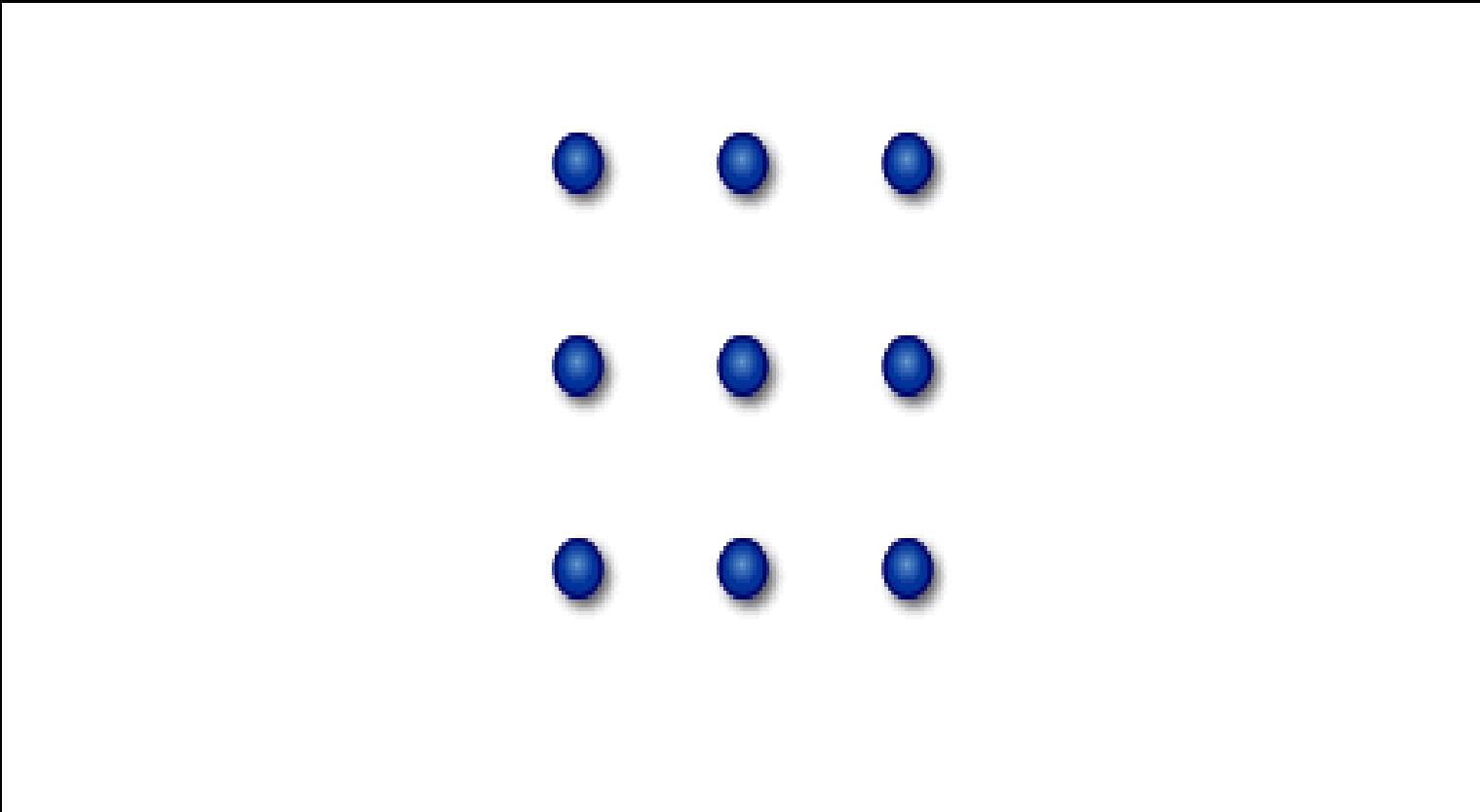




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## 9 Dot Exercise





# SCAMPER

	<b>Question to be asked</b>	<b>Practical Examples</b>
Substitute	Can I Substitute This?	Can I Substitute The Travel by Zoom Meetings?
Combine	Can I Combine This?	Can I Do Car Pooling
Adapt	Can I Adapt Something New?	Can I adapt Myself for Passive MSI
Modify	Can I Modify This?	Can I Modify My Dine out Habits
Put To Other Use	Can I Put This To Other Use?	Can my spouse utilize her skills?
Eliminate	Can I Eliminate It?	Can I Eliminate Credit Card?
Rearrange	Can I Rearrange It?	Restructure Loan



# Control



# Control Phase

- Monitoring Plan
- Control Plan
- Audit Plan
- Change SOPs
- Provide Trainings
- Control Charts
- Management Reviews
- Project Closure



# Typical Lean Six Sigma Projects

- **Reduction of Cycle time** to manufacture solar cells
- **Reduction of Defects** in the manufacturing of natural gas dehydrators
- Number of weld **repairs** in pipeline construction projects
- IT system **downtime** for an accounting firm
- Medicare billing **rejections** for a home healthcare organization
- Reduction in Payroll processing **errors** for employees
- Reduction in **Employee Attrition Rate**
- Reduction in **Customer Complaints**
  
- **In your Organization, where do you see the applicability?**



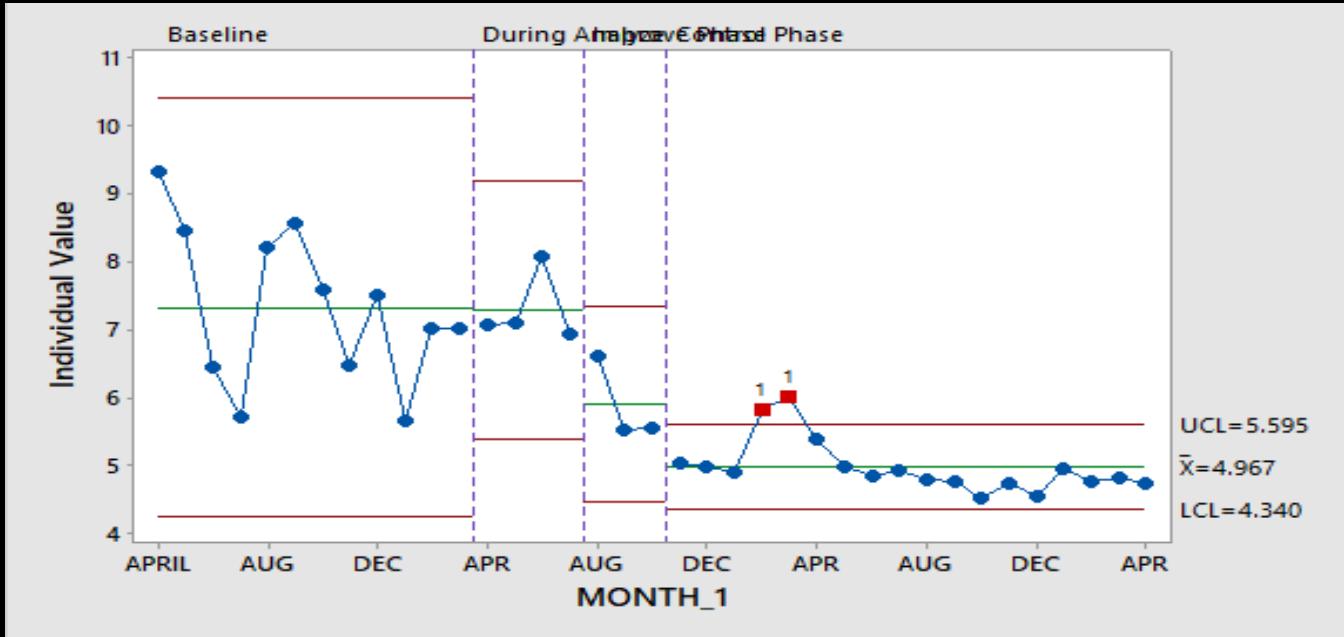


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## Results of Few Projects



## XYZ- Gross Scrap (%)



Project	Baseline	Target	22-Month Average	Current Month (Apr)
XYZ Scrap	7.4%	5%	4.75%	4.74%





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# Lean Six Sigma & Future







# Artificial Intelligence

# Machine Learning

## AI & ML in Six Sigma!!!

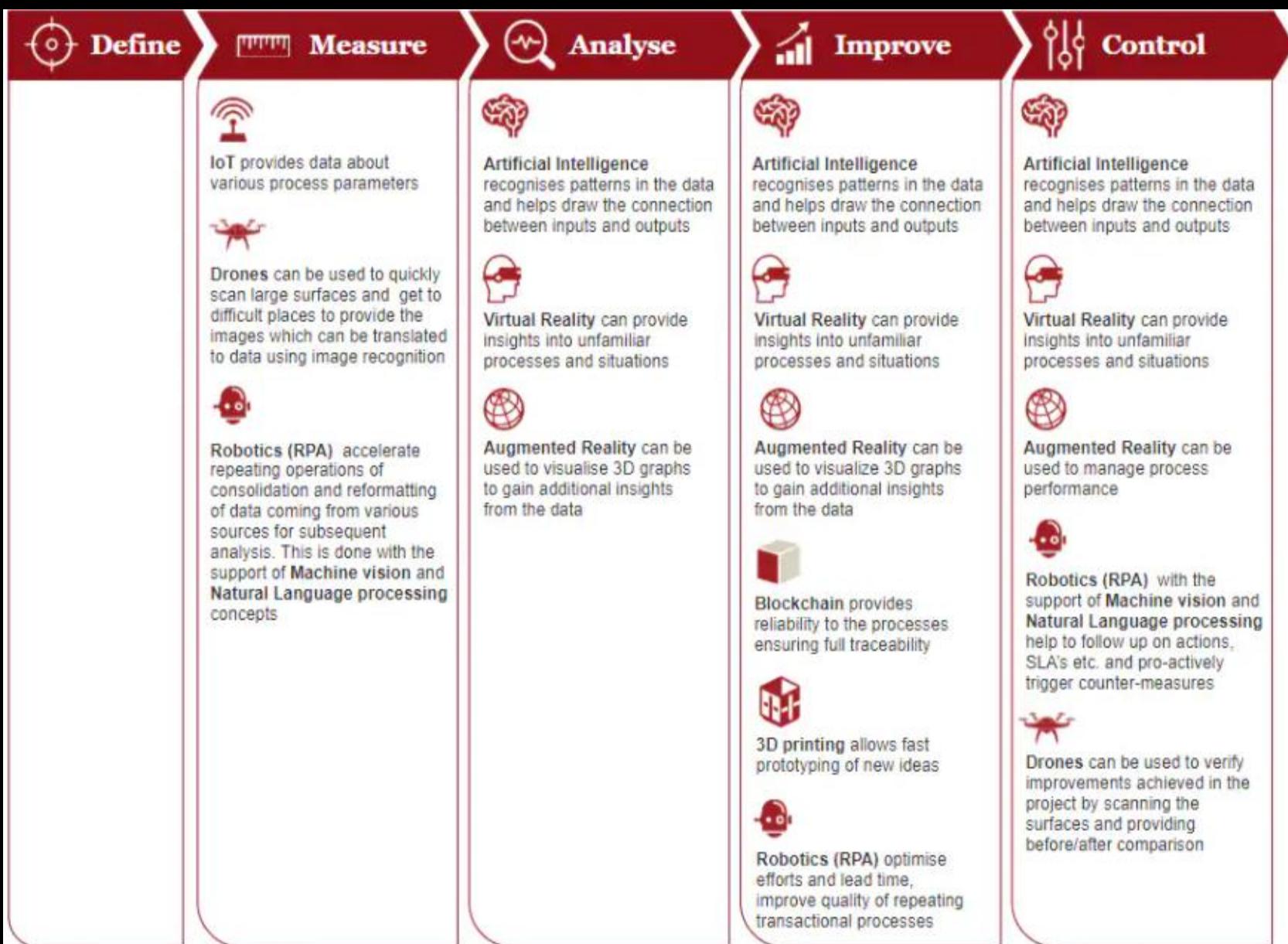


## Lean Six Sigma



## Industry 4.0





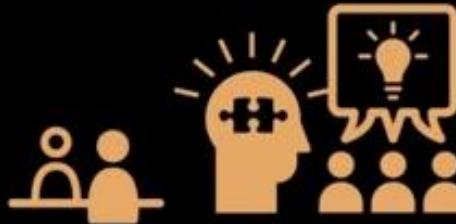
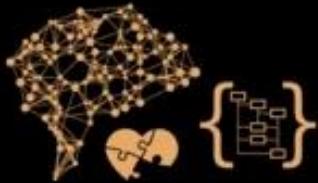
# Top 10 skills

in 2020

1. Complex Problem Solving
2. Critical Thinking
3. Creativity
4. People Management
5. Coordinating with Others
6. Emotional Intelligence
7. Judgment and Decision Making
8. Service Orientation
9. Negotiation
10. Cognitive Flexibility

in 2015

1. Complex Problem Solving
2. Coordinating with Others
3. People Management
4. Critical Thinking
5. Negotiation
6. Quality Control
7. Service Orientation
8. Judgment and Decision Making
9. Active Listening
10. Creativity



Source: Future of Jobs Report, World Economic Forum



**Current and Future trend suggests, on an average, an individual working professional has to change his/her career minimum 3 to 4 times ?**

**So, the real question is,**

**How many of us want to become Life Long Learners?**





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How Many Of You Think That,  
There Is More To Learn?



# **Sparen & Gewinn**

## **Advanced Lean Six Sigma Certification**

### **Mentorship Program**



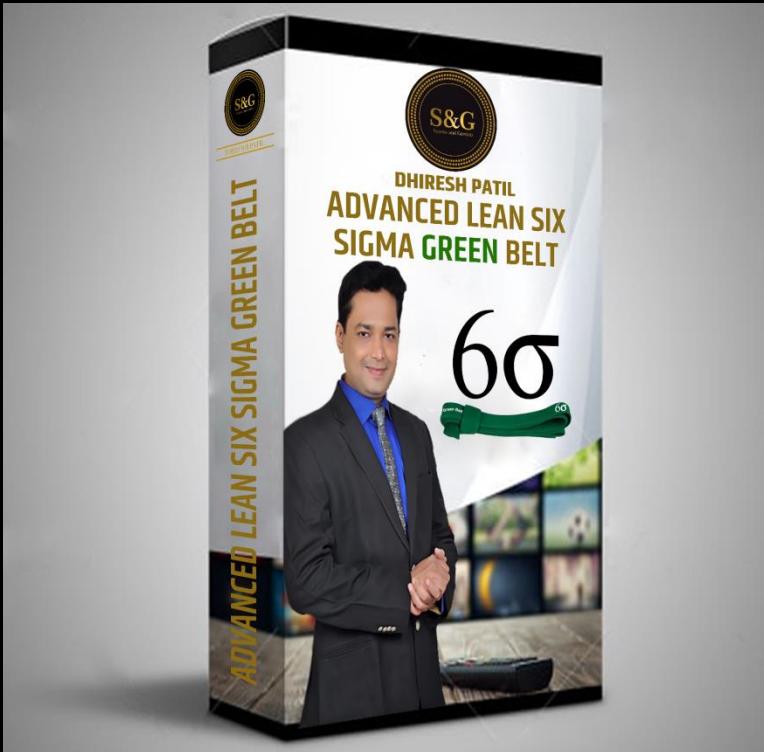
# Mentorship Program Eligibility

- Working Professionals
  - Minimum Experience of 1 year and above
  - Can implement knowledge in their own organization
  - Ready to invest Time, Focus, Efforts and Money
  - Ready to become uncomfortable for next 3-6 months
  - Ready to be Coached
  - Hungry for Growth
- 
- IF ELIGIBLE, PLEASE FILL THE APPLICATION





# Advanced Lean Six Sigma Green Belt



Market  
Price- Rs.  
20000 + GST





# Advanced Lean Six Sigma Black Belt



Market  
Price- Rs.  
40000+ GST





# Advanced Lean Six Sigma Mentorship Program



Market  
Price- Rs.  
60,000+ GST



# What is Included in Mentorship Program

- Internationally Accredited Adv. Lean Six Sigma Green Belt & Black Belt Certification
- Coaching, Mentoring on Implementation
- Special Focus on Personal Excellence
- Uninterrupted Access to Learning Management System
- Study Material
- Job Availability Latest Updates
- S&G Community Support



# Super Special Offer For The Day



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without first consulting professional advice after a thorough examination of the particular situation.



# Advanced Lean Six Sigma Mentorship Program



Market  
Price- Rs.  
60,000+ GST





# Advanced Lean Six Sigma Mentorship Program



Market  
Price- Rs.  
~~Rs. 60,000+ GST~~  
Rs. 14,999+  
GST Only

SUPER OFFER WITH 75% OFF



# Super Bonuses For Eligible Quick Decision Makers





# Master Class Archive



Market Price- Not Available

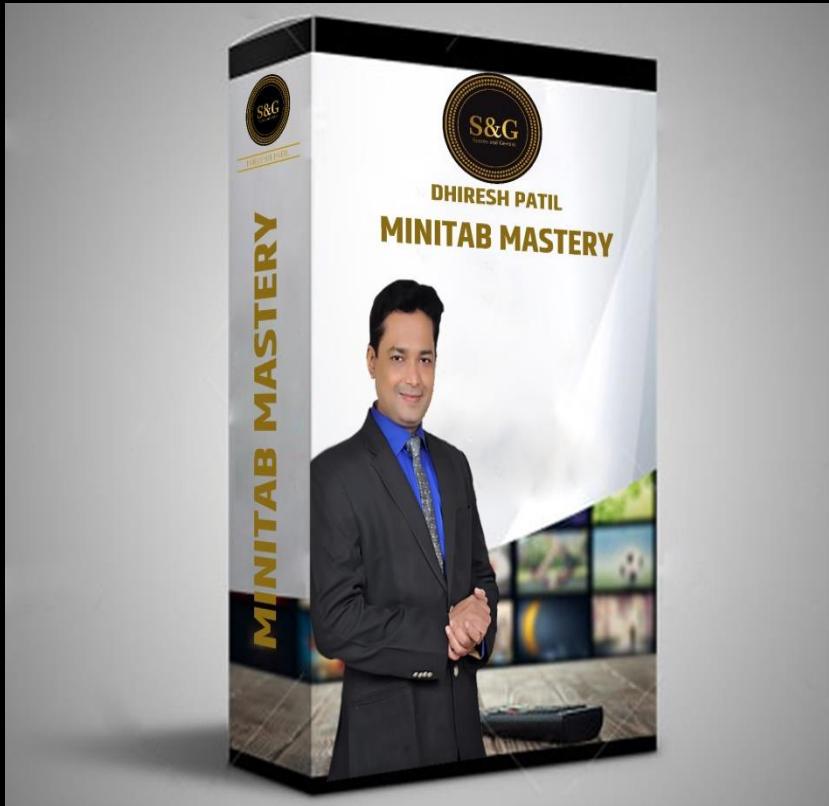
S&G Online + Live  
Coaching Price- 9999 +  
GST Only





# Minitab Mastery

(With Minitab License Software Worth Rs. 1.25 Lacs)



Market Price- 25000+ GST

S&G Online + Live  
Coaching Price- 9999 +  
GST





# Lean Management Practitioner



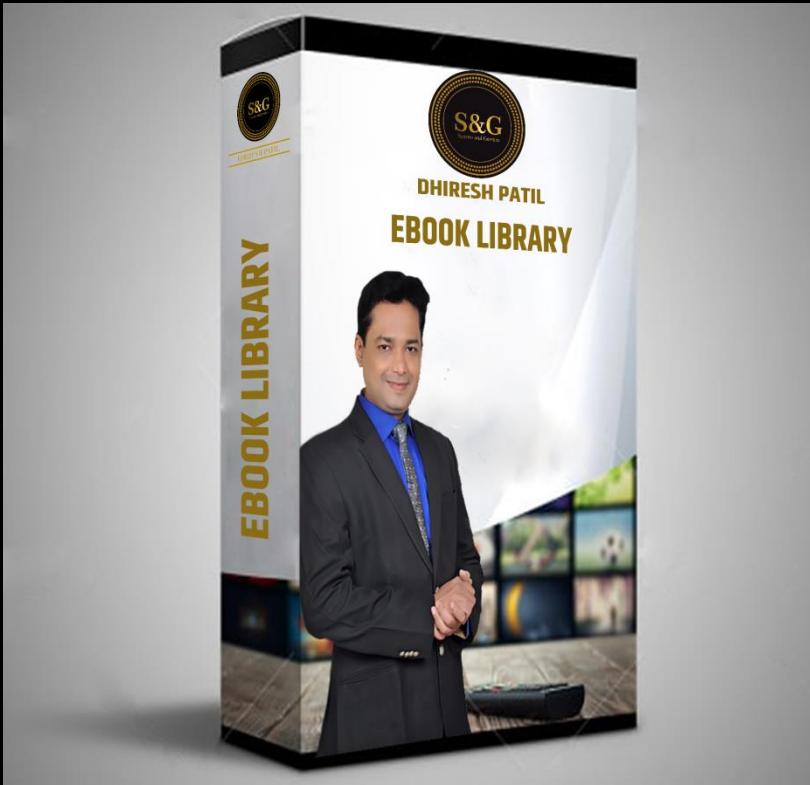
Market Price- 25000+ GST

S&G Online + Live  
Coaching Price- 9999 +  
GST Only





# E Books Library (100+ Books)



Market Price- 20000+ GST

S&G Online + Live  
Coaching Price- 4999 +  
GST Only





# Basic & Advanced Statistics



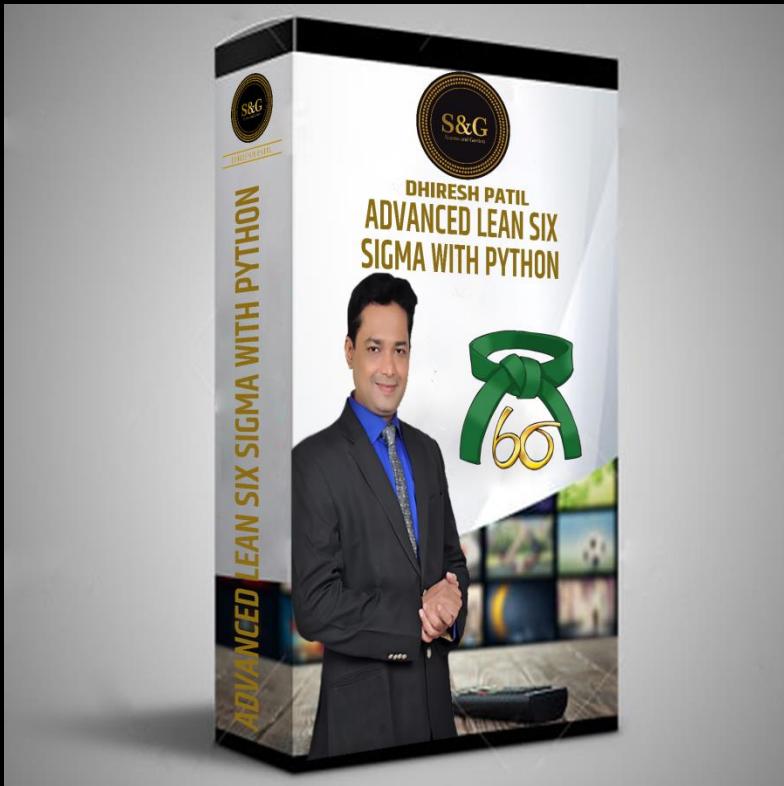
Market Price- 25000+ GST

S&G Online + Live  
Coaching Price- 9999 +  
GST Only





# Advanced Lean Six Sigma With Python



Market Price- Not Available

S&G Online + Live  
Coaching Price- 19999 +  
GST Only



# Is EMI Option Available?



# Is EMI Option Available?

Yes

(On Credit Cards)



- The Course is Full of Practical and Valuable for Anyone who wants to Enhance their Skills. Really Enjoyed it. Thank you!!
- Ashutosh Thakare



- Elizabeth Alexander

## Success Story Video



- Pratish Paul

## Success Story Video





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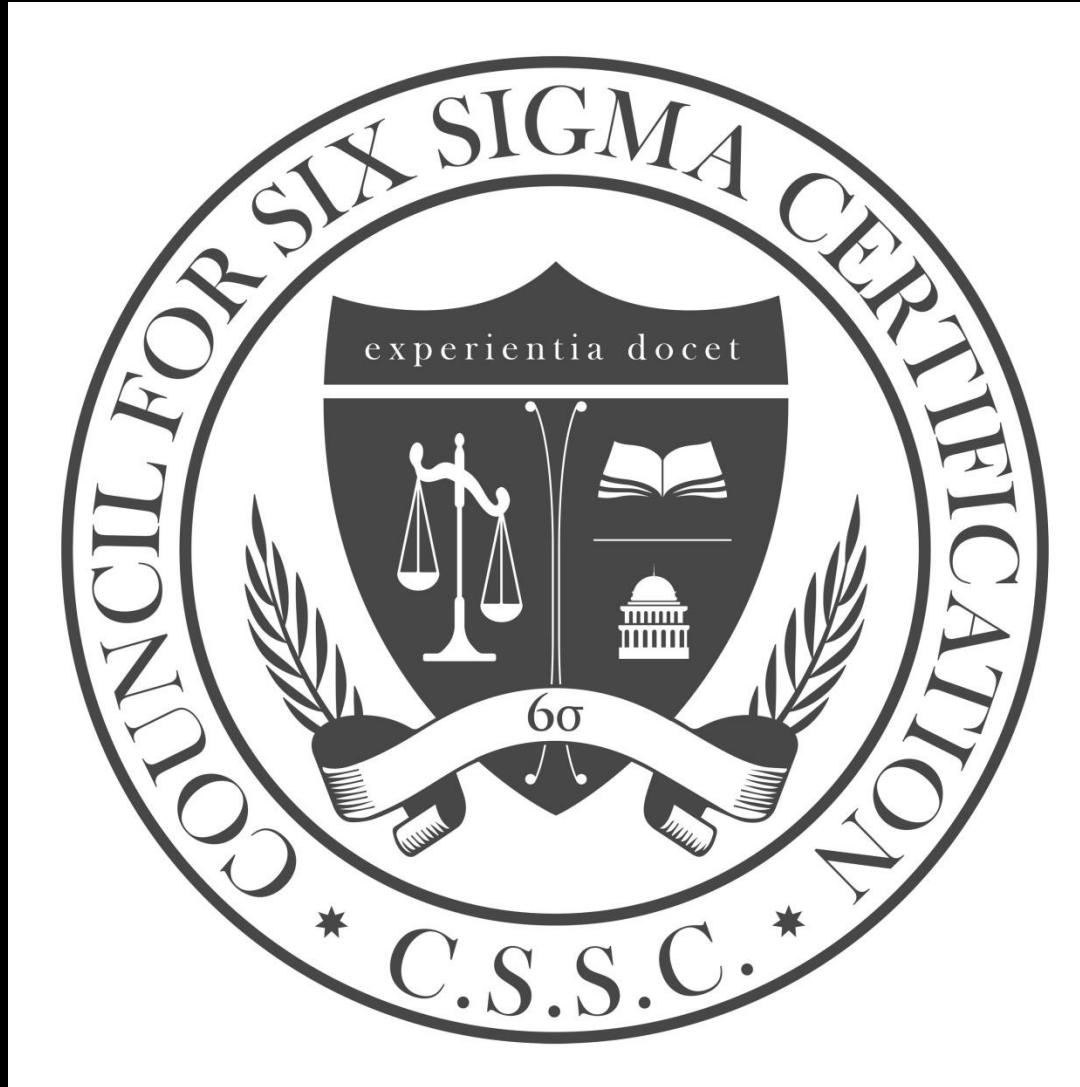
# FAQs



# Is Lean Six Sigma Certification Globally Recommended?



# Courses Internationally Accredited By CSSC





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# CERTIFICATE OF EXCELLENCE

This certificate is awarded to

Elizabeth Alexander

For successful completion of intensive course in  
**"Advanced Lean Six Sigma Yellow Belt Certification"**  
Internationally accredited by the CSSC and conducted by  
Sparen & Gewinn Consulting during June 2022

**SG0622GB0001**

CERTIFICATE NUMBER



Mr.Dhiresh Patil  
Co-Founder & CEO  
Sparen & Gewinn Consulting

*D.Patil*



# How Soon can I Complete my Green Belt & Black Belt Certification?



Make The Decision And Then Make The  
Decision Right

-Brian Nieves



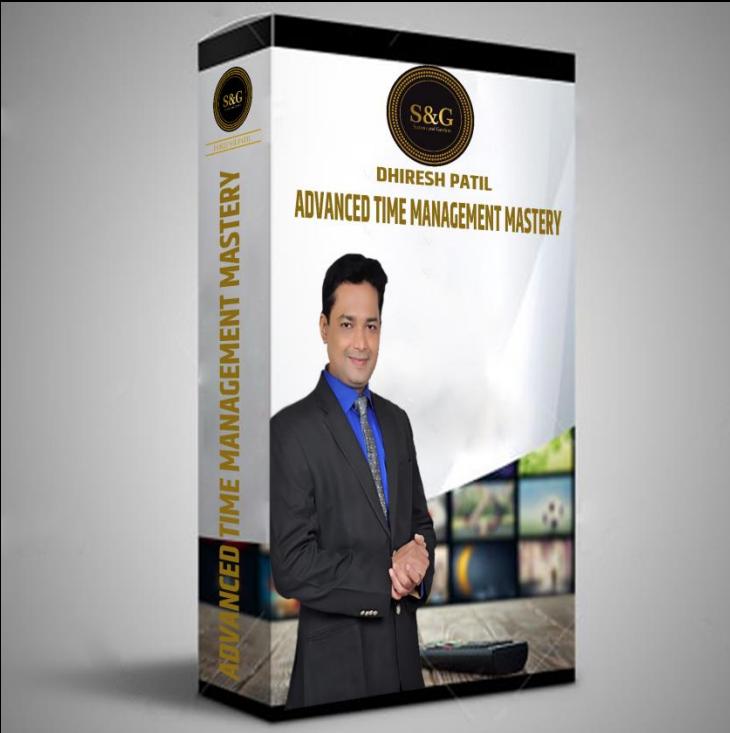
# S&G's Upcoming Programs

## Special Bonus For Decision Makers





# Advanced Time Management Mastery



Market Price- 10000+ GST

S&G Online + Live  
Coaching Price- 4999 +  
GST Only





# Secrets Of Habit Development By NeuroScience



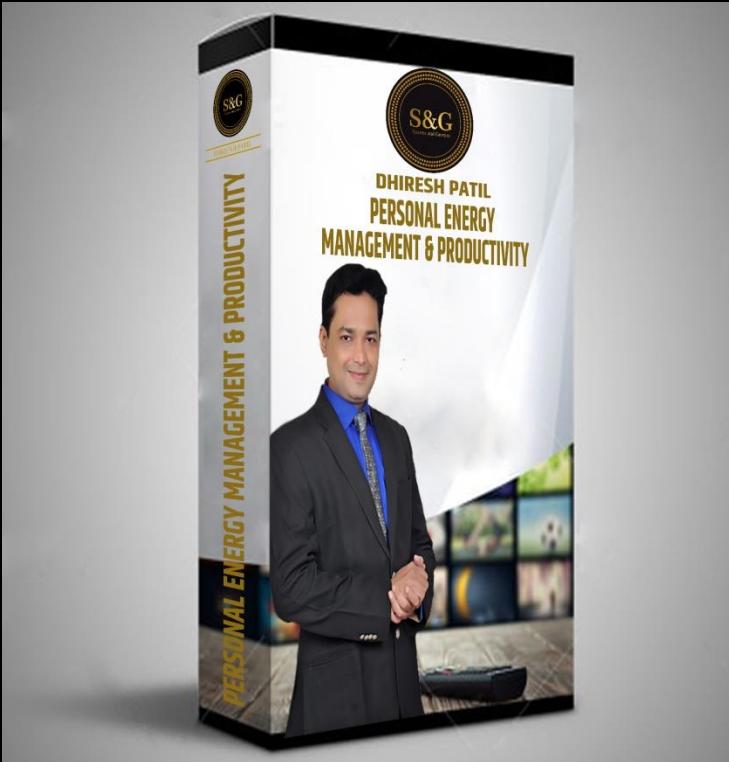
Market Price- 25000+ GST

S&G Online + Live  
Coaching Price- 9999 +  
GST





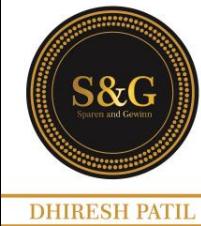
# Energy Management & Productivity Mastery



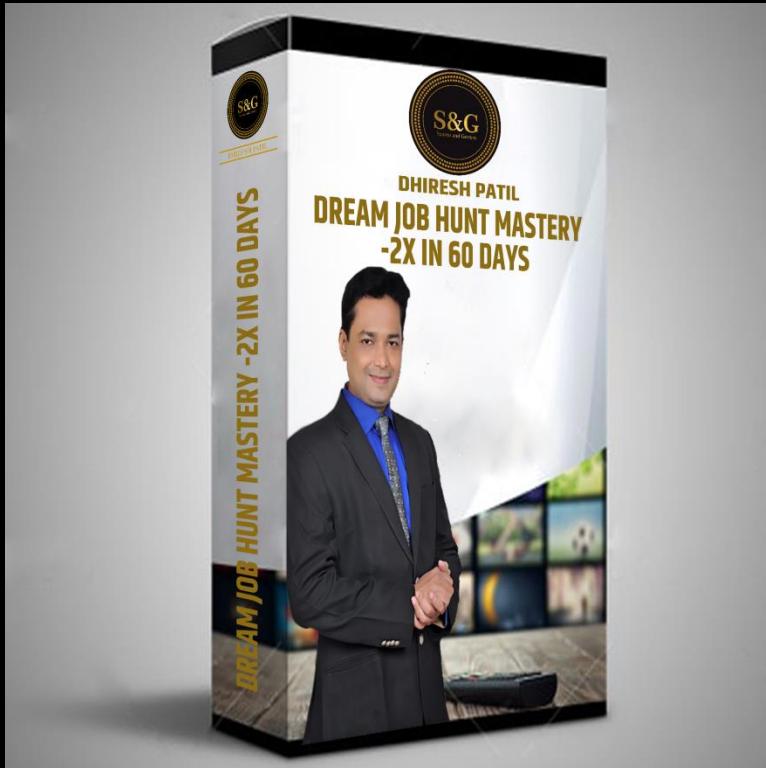
Market Price- 10000+ GST

S&G Online + Live  
Coaching Price- 4999 +  
GST Only





# Master Job Hunter- 2X in 60 Days



Market Price- 25000+ GST

S&G Online + Live  
Coaching Price- 9999 +  
GST Only





# Master Memory Accelerator



Market Price- 10000+ GST

S&G Online + Live  
Coaching Price- 4999 +  
GST Only



# Magic of LIVE Sessions

- We follow the below structure in LIVE Sessions
- Lean Six Sigma In depth Topic
- Case Studies
- LIVE Q&A
- Project Discussion & Guidance
- Session on Personal Excellence
  - Stress Management
  - Personal Productivity
  - Overcome Procrastination
  - And Many More.....





# S&G Membership



# Earn While You Learn

- Referral Bonuses
  - S&G Member will get 100% refund on investment when He/She successfully refers just 5 of their friends/colleagues.
  - Referral Bonus CONTINUES if you continue to refer.



# Earn While You Learn

- Consulting Project Referral Bonuses
  - S&G Members will get massive 20% referral fee on successfully referring to Consulting Assignment.
  - S&G Certified Master Black Belts will get the project and will get 50% execution charges
  - 10% Will Directly Go to S&G Charity Fund
  - 10 % Will be administrative expenses
  - 10% Will be Royalty Charges





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# S&G Course Tour



# Current Global Job Market



# DID YOU KNOW THAT

83%

OF EMPLOYEES GLOBALLY  
WORRY ABOUT THE FUTURE  
OF WORK





## US loses 140,000 jobs, first monthly loss since spring

AP ▾ Last Updated: Jan 08, 2021, 07:23 PM IST

SHARE FONT SIZE SAVE PRINT COMMENT

**Synopsis**

At the same time, the unemployment rate stayed at 6.7%, the first time it hasn't fallen since April.



**WASHINGTON:** U.S. employers shed jobs last month for the first time since April, cutting 140,000 positions, clear evidence that the economy is faltering



Business News ▾ News ▾ International ▾ Business ▾ Siemens Energy to cut 7,800 jobs in bid to raise margins

## Siemens Energy to cut 7,800 jobs in bid to raise margins

Reuters ▾ Last Updated: Feb 02, 2021, 12:08 PM IST

SHARE FONT SIZE SAVE PRINT COMMENT

**Synopsis**

"The energy market is significantly changing which offers us opportunities but at the same time (it) presents us with great challenges," Chief Executive Officer Christian Bruch said.



**FRANKFURT:** Siemens Energy, which supplies turbines to the power sector, said on Tuesday it will cut 7,800 jobs, or 8.5% of its workforce, by 2025 to raise margins and competitiveness.

"The energy market is significantly changing which offers us opportunities but at the same time (it) presents us with great challenges," Chief Executive Officer Christian Bruch said.



**IN THE SPOTLIGHT**  
India's largest education fest for digital disruptors

## Commerzbank to cut 10,000 jobs, close 340 branches

P ▾ Last Updated: Jan 28, 2021, 10:38 PM IST

SHARE FONT SIZE SAVE PRINT COMMENT

**Synopsis**

As part of a wide-ranging digitalisation, the bank will substantially reduce its branch network from the current level of 790 to 450," it said.



Agencies

**Berlin:** Germany's second-largest lender Commerzbank said Thursday it will cut 10,000 jobs and close 340 branches by 2024 as it grapples with a

BENCHMARKS CLOSED  
Sensex 50,255.75 ↑ 458.03  
NSE LOSER-LARGE CAP  
Adani Gas 369.65 ↓ -11.45FEATURED FUNDS  
Mirae Asset Emerging Bl... ↑ 20.97% INVEST NOW

MARKET WATCH ▾

## Disney to layoff about 32,000 workers in first half of 2021

Reuters ▾ Last Updated: Nov 26, 2020, 12:16 PM IST

SHARE FONT SIZE SAVE PRINT COMMENT

**Synopsis**

The layoffs will be in the first half of 2021, the company said in a filing with the Securities and Exchange Commission. Earlier this month, Disney said it was furloughing additional workers from its theme park in Southern California due to uncertainty over when the state would allow parks to reopen.



**Walt Disney Co** said on Wednesday it would layoff 32,000 workers, primarily at its theme parks, an increase from the



# Lean Six Sigma-Opex Job Market





Lean Six Sigma jobs in India



<https://www.naukri.com> › lean six sigma Jobs



## [Lean Six Sigma Jobs - Naukri.com](#)

Apply to 11179 **Lean Six Sigma Jobs** on Naukri.com · Coforge · PTC Software **India Pvt. Ltd** · Williams Lea **India** Private Limited · Opentext Technologies **India Pvt. Ltd** ...

<https://www.naukri.com> › six sigma Jobs



## [Six Sigma Jobs, 9811 Six Sigma Openings - Naukri.com](#)

Apply To 9811 **Six Sigma Jobs** On Naukri.com, **India's No.1 Job Portal**. ... Assurance; **Lean Six Sigma**; LSS analysis; Delivery Excellence; **Six Sigma** ...

<https://in.linkedin.com> › jobs › lean-six-sigma-jobs



## [1,000+ Lean Six Sigma jobs in India \(27 new\) - LinkedIn](#)

1,000+ **Lean Six Sigma Jobs in India** (27 new) · Lean Six Sigma Consultant · Quality Lead (Lean Six Sigma) · Continuous Improvement Lean Six Sigma Specialist · Lean ...

<https://in.linkedin.com> › jobs › six-sigma-jobs



## [10,000+ Six Sigma jobs in India \(250 new\) - LinkedIn](#)

Specialist - Functional Excellence · Process Consultant · Business Process Management · Operational Excellence Lead · **Lean** Leader · Manufacturing Program Leader.

<https://www.glassdoor.co.in> › Job › india-lean-six-sigm...



## [Lean six sigma Jobs in India | Glassdoor](#)

**Lean six sigma Jobs in India** · HDFC Bank Logo 3.6. HDFC Bank · CpclIndia · Assistant Industrial & Production Engineer. Chennai · Zetta Women · Design Thinking / ...





business excellence jobs in India

X |

<https://www.naukri.com> › operational-excellence-jobs

⋮

## [Operational Excellence Jobs - Naukri.com](#)

Apply To 18201 **Operational Excellence Jobs** On Naukri.com, **India's No.1 Job Portal.**

Explore **Operational Excellence** Openings In Your Desired Locations Now!

<https://in.linkedin.com> › jobs › business-excellence-jobs

⋮

## [13,000+ Business Excellence jobs in India \(275 new\) - LinkedIn](#)

13,000+ **Business Excellence Jobs in India** (275 new) · Operational Excellence Lead · Operational Excellence Lead · Business Excellence · Head of Program Management & ...

<https://in.linkedin.com> › jobs › operational-excellence-...

⋮

## [155 Operational Excellence Manager jobs in India \(6 new\)](#)

Today's top 155 **Operational Excellence Manager jobs in India**. Leverage your professional network, and get hired. New **Operational Excellence Manager jobs** ...

<https://www.monsterindia.com> › search › business-excel...

⋮

## [Business Excellence Jobs in India](#)

**Business Excellence Jobs in India** · Business Process Analyst · Business Excellence Manager · What it feels like to have 48% more interview calls? · Team Manager · DG ...

<https://www.timesjobs.com> › jobskill › business-excellenc...

⋮

## [127191 Business Excellence Jobs Openings in India](#)

8d. Manager - **Business Excellence**, Tata Communications Ltd · 2d. Program Manager - **Business Excellence**, AMAZON INDIA PVT LTD · 11d. Sales Hunters Business ...





process excellence jobs in India



[Learn more](#) [Feedback](#)

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India / Job / Six Sigma Black Belt Project Manager

# Average Six Sigma Black Belt Project Manager Salary in India

How should I pay? What am I worth?

Pay

Job Details

Skills

Job Listings

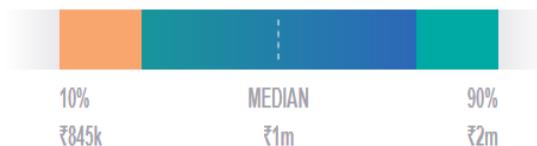
Employers

Price a Job

Find market worth

**₹1,499,876 / year** ▾

Avg. Base Salary (INR)



Base Salary ⓘ

₹845k - ₹2m

Bonus

₹59k - ₹386k

Total Pay ⓘ

₹916k - ₹3m

Currency: INR • Updated: Sun Dec 20 2020 •

Individuals Reporting: 62

The average salary for a Six Sigma Black Belt Project Manager is

₹1,499,876

Based on 62 salary profiles (last updated Dec 20 2020)

Is Average Six Sigma Black Belt Project Manager Salary in India your job title? Find out what you should be paid

Use our tool to get a personalized report on your market worth. [What's this?](#)

Location:

How it works:

1 Enter city &amp; years of experience





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 master black belt

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### Master Black Belt Salaries in India

4 Salaries Updated 31 Dec 2019



Average Base Pay

**₹3,711K/yr**

Not enough reports to show salary distribution



How much does a Master Black Belt make?

The national average salary for a Master Black Belt is ₹37,10,938 in India. Filter by location to see Master... [More](#)

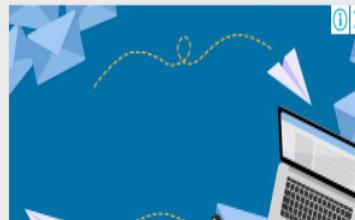
#### Salaries for Related Job Titles

No related titles found.

As we collect more salary reports, we will be able to display related salaries for this job title.

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About 28,40,000 results (0.51 seconds)

## Master Black Belt Salaries

Job Title	Salary
Amazon Master Black Belt salaries - 2 salaries reported	₹ 38,32,667/yr
Genpact Master Black Belt salaries - 1 salaries reported	₹ 18,90,982/yr
WNS Master Black Belt salaries - 1 salaries reported	₹ 39,45,718/yr
1 more row	

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