

FILTERS

region	All
market	All
division	All
customer	All
FY	2019

P & L**By Fiscal Months**

All values in USD

Note: Do not modify this pivot table

Metrics	Quarters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales		6.5M	8.0M	10.7M	11.4M	6.5M
COGS		3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin		2.6M	3.4M	4.5M	4.7M	2.7M
GM %		40.9%	42.0%	41.5%	41.4%	40.9%

region	All
market	All
division	All
customer	All
FY	2020

P & L**By Fiscal Months**

All values in USD

Metrics	Quarters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales		17.1M	20.6M	28.7M	29.9M	17.1M
COGS		10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin		6.5M	7.8M	10.6M	11.0M	6.5M
GM %		37.8%	37.8%	37.0%	36.8%	37.8%

region	All
market	All
division	All
customer	All
FY	2021

P & L**By Fiscal Months**

All values in USD

Metrics	Quarters					
	Q1		Q2			
	Sep	Oct	Nov	Dec	Jan	
Net Sales		44.8M	54.6M	74.3M	78.1M	44.8M
COGS		28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin		16.4M	19.9M	27.0M	28.3M	16.4M
GM %		36.7%	36.5%	36.3%	36.3%	36.7%