



# **2007 PERFORMANCE SUMMARY**

**KNOWLEDGE**

**ENCOURAGEMENT**

**OPPORTUNITIES**

**EMPOWERMENT**

*Helping families help themselves ...*

*Since 1897*

# Board Chair/ President's 2007 Annual Report Letter

Santa Maria Community Services' work in Price Hill is more important than ever before!

In 2007, Santa Maria helped kick off the new **place matters** project in Price Hill. As the lead human service organization, Santa Maria brought together dozens of residents, business owners, volunteers and organizations to plan how to make a difference in two key areas: *getting young children ready for kindergarten* and *helping children achieve success in school*. The focus of all of this work is, through education and encouragement, to give parents the resources they need to be successful.

In addition to this major community-wide initiative, Santa Maria expanded three specific programs to help Price Hill families help themselves:

- **Promoting Our Preschoolers** – strengthening parents' ability to get their children ready for kindergarten
- **Quality Affordable Housing** – supporting tenants, landlords and homeowners to improve housing conditions
- **Wellness** – connecting people to health care resources to improve their health.

In addition to recognizing our great staff, we also want to thank our hundreds of volunteers who gave thousands of hours of hands-on care to the people we serve. Our volunteers demonstrate every day the generous spirit of giving!

Thank you for standing with Santa Maria in the past and for your partnership into the future.

Sincerely,



Kellie Muthert  
Board Chair



H.A. Musser  
President & CEO

# How We Helped in 2007 ...

## Early Child Development Program

Cindy and her four year old son Josh enrolled in Santa Maria's *Promoting Our Preschoolers* program, and Josh received a developmental screen. Language and cognitive delays were indicated on the screening, but Barb McCauley, Santa Maria's family advocate, was able to show Josh's mom how to use activities to help promote Josh's development. Many parents want their children to succeed but do not know how they can be most helpful. Thanks to the activities, Josh's follow up screening showed that he was on target! Cindy's awareness of Josh's development was heightened and they worked together for a successful outcome.

- ▲ In 2007 200 children in *Promoting Our Preschoolers* program attained a regular health care provider.

## Affordable Housing Program

Terry Wetzel had lived in the same Price Hill home for over 20 years. When divorce left her with no income she lost her home to foreclosure. She was applying to receive disability, but knew that the assistance check would not cover market rate rent. Santa Maria was able to help Terry apply to live in senior subsidized housing, where her rent is only 30% of her income. Terry's new apartment is on the ground floor of a converted school building. The big windows are great for growing plants, and Gerry is beginning to meet her new neighbors.



**Terry Wetzel near her new apartment building**

- ▲ In 2007 Santa Maria Housing Program helped 54 families retain their houses/apartments for 6-9 months.

## Wellness Program

Bob, 56, has come to Santa Maria's *Wellness Program* for over 5 years. He has physical disabilities that prevent him from maintaining full time employment. Bob has utilized a variety of services: prescription assistance, educational workshops, holistic massage therapy, eye examinations and received eye glasses. Bob has diabetes and hypertension and is on oral medications for both conditions. His ongoing work with volunteer nurse at Santa Maria's wellness site has improved his health to the point that he is teaching a weekly class for the first time in three years.



**Bob Hannan tells his story**

- ▲ In 2007 Santa Maria helped 163 people sustain blood sugar, blood pressure and oxygen levels within healthy/manageable ranges.

## How We Helped in 2007 ... *continued*

### Youth Development Program

Lloyd is an energetic 6 year old, in kindergarten at Riverside Academy. Lloyd is an exceptionally bright child but was having problems with some of the mathematics being introduced in his kindergarten curriculum. Not only were the students working on addition and subtraction, but were also presented with basic graphing and “money problems.”



**De De and Lloyd at Santa Maria's Sedamsville Center**

De De, Lloyd's mother, signed him up for Santa Maria's *Homework Helpers Program*, two afternoons each week at the Santa Maria Center in Sedamsville.

Through this program students not only get assistance with homework, but get a healthy snack and lots of attention from the staff and volunteers.

Lloyd's mother says the program was a big reason Lloyd's math skills improved at Riverside Academy.

- ▲ In 2007 the *Homework Helpers Program* assisted 61 youth from Sedamsville and Price Hill and improved their math and reading skills.

### *Our Mission*

To empower members of the communities we serve, through knowledge and encouragement, to embrace and enhance their ability to change the conditions that limit their opportunities.

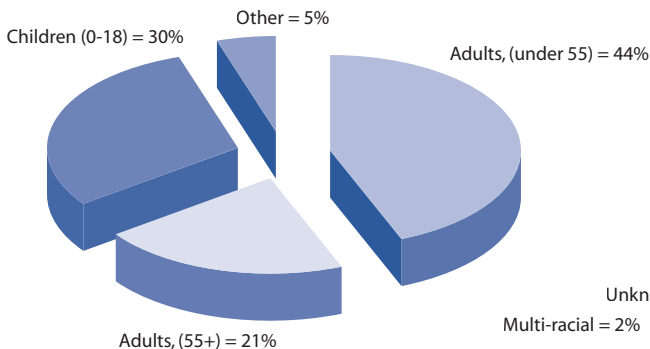
### *Our Vision*

Santa Maria builds community capacity, creating strong neighborhoods where:

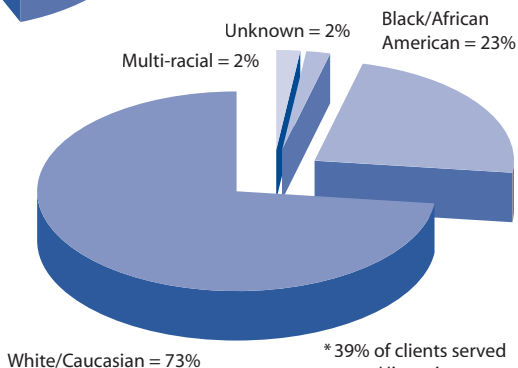
- Families are thriving,
- People share a mutual respect for and take care of each other regardless of racial, ethnic or cultural backgrounds,
- Schools and businesses are vibrant, and
- There are clean, safe, nurturing places for all

# Who we served in 2007 ...

▲ Total number of clients served: 3,211

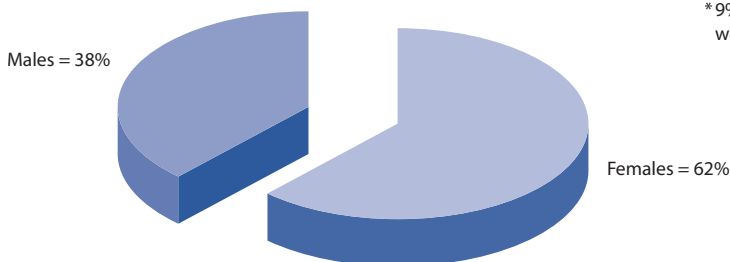


▲ 68% of clients who disclosed their income earned less than \$20,000 in 2007.



\* 39% of clients served were Hispanic

\* 9% of clients served were Appalachian



Program Services for:	Clients
Wellness	\$1,839
Early Child Development	709
Youth Development	377
Housing	286
<b>Total number of clients served</b>	<b>3,211</b>

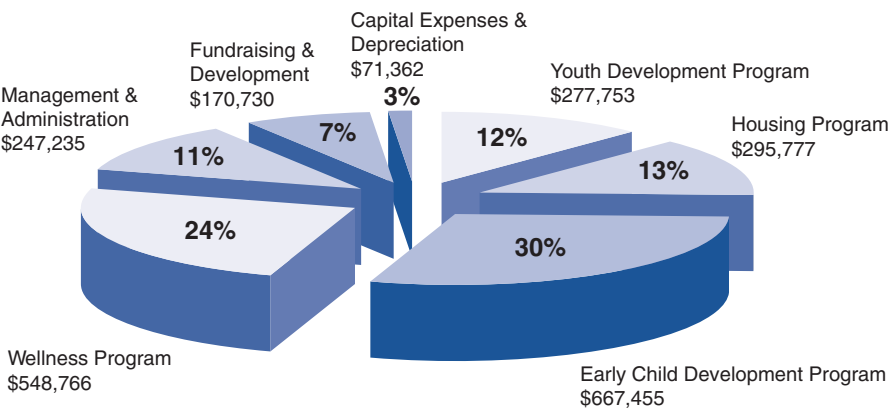
▲ 585 volunteers gave 20,802 hours of service

# 2007 Financials

## Income

Funding Source	Amount	% of total
United Way of Greater Cincinnati	\$930,000	43%
Government Agencies	\$806,770	37%
Contributions	\$342,071	16%
Program Service Fees	\$22,692	1%
Special Events (net of Expenses)	\$27,703	1%
Investments and Miscellaneous Income	\$30,715	2%
<b>TOTAL</b>	<b>\$2,159,953</b>	<b>100%</b>

## Expenses



<b>TOTAL OPERATING EXPENSES</b>	<b>\$2,279,080</b>
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## *Our Focus*

- Wellness
- Early Child Development
- Youth Development
- Housing

## *Our Programs*

### **Early Child Development**

- Every Child Succeeds
- Promoting Our Preschoolers
- Mommy and Me
- Parents Circle
- Home Child Care Provider Training

### **Wellness**

- Health and Wellness
- Bienestar
- Meals on Wheels

### **Housing Program**

- Affordable Housing Support
- Foreclosure prevention Assistance
- Housing Education
- Lower Price Hill Home Ownership Project

### **Youth Development**

- Community/School Youth Safety Program
- Youth Activity Programs
- CincyAfterSchool
- After School Activities
- Conflict Resolution Groups

## Net Assets at End of Year

Unrestricted	\$1,124,025
Temporarily Restricted	\$199,580
Permanently Restricted	\$7,000
<b>Total Net Assets</b>	<b>\$1,330,605</b>

# 2007 Friends Campaign



## Circle of Friends (\$1,000+)

Anonymous  
Kim and Diane Bellard  
Robert Castellini  
Elder High School  
Friends of Young Mothers  
Brian and Anne Marie Gibler  
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The Ursuline Society and  
Academy of Education  
Virginia K. Weston Assistance Fund  
of The Greater Cincinnati Foundation

## Community Builder (\$500-\$999)

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Mary Louise Boylan  
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Dianne Ullrich  
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Western Hills Windows  
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Tom and Jan Wernke  
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Carroll Berringer

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**Susan Thomas**

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Gemelia Tyler

**Peter and Anne Williams**

E. Gail Settle

**50<sup>th</sup> Birthday****H. A. Musser, Jr.**

Bob and Joan Friedmann

Jeff and Barbara Kruetzkamp

Maureen Maxfield

Douglas and Virginia Wright, Jr.

**70<sup>th</sup> Birthday****Tom Heidemann**

Jim and Marian Dulle and Family

**Birthday****Rhonda Musser**

Douglas and Virginia Wright, Jr.

**50<sup>th</sup> Wedding Anniversary****Norman and Patricia Murdock**

Paul and Joeline Lecture

**Wedding Anniversary****H. A. and Rhonda Musser, Jr.**

Douglas and Virginia Wright, Jr.

**For the Friedmann Fund****In Honor of 80<sup>th</sup> Birthday:****Bob Friedmann**

Jim and Marian Dulle and Family

Paul and Ann Friedmann

**In Honor of a Birthday:****Carma Gibler**

Jack and M. Lynne Marucci

## Designated Gifts

### To the Friedmann Fund

Anonymous  
Paul and Ann Friedmann  
Richard and Kathleen Friedmann  
Robert and Joan Friedmann

### To the Early Child Development Program

Greater Cincinnati Browns Backers  
OLPH Reunion Committee

### To the Housing Program

Mary Gribi  
William and Marge Rellar

### To the Wellness Program

Anne M. Leonard  
Cincy Cinco  
Crosset Family Fund of the Greater Cincinnati Foundation  
Derringer Company  
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Sedamsville Seniors  
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Sr. Pat Bernard  
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The Health Foundation of Greater Cincinnati  
The Ruth J. and Robert A. Conway Foundation  
TriHealth  
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Turner Construction Company  
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### To the Youth Program

OLPH Reunion Committee

### To the Volunteer Program

The Employees of The Farm

### Wish List

The United Way of Greater Cincinnati

### Foundations

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The Bahmann Foundation  
Charles H. Dater Foundation, Inc.  
The Thomas J. Emery Memorial  
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The Helen Steiner Rice Foundation  
The Josephine S. Russell Charitable Trust  
SC Ministry Foundation  
The Louise Taft Semple Foundation

## Fundraisers

### 2007 Bienestar Recognition Luncheon

#### Impact Sponsor

GE Aviation

#### Table Sponsors

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Sisters of Charity of Cincinnati  
The Center for Closing the Health Gap  
Xavier University, Office of the Provost

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### 2007 Price Hill Pacer 5K Walk/Run

#### Title Sponsor

Macy's, Inc.

#### Gold Sponsor

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#### Silver Sponsor

Bernan's Convalescent Pharmacy  
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#### Donations

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## 2007 Birthday Brunch

### Major Sponsor

National City Bank

### Table Sponsors

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Jill P. Meyer  
SC Ministry Foundation  
Sisters of Charity of Cincinnati  
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## OUR OFFICES

Price Avenue Center (administrative office)  
2918 Price Avenue  
Cincinnati, OH 45204  
(513) 557-2730

East Price Hill Center  
3301 Warsaw Avenue  
Cincinnati, OH 45205  
(513) 557-2700

Lower Price Hill Center  
718 State Avenue  
Cincinnati, OH 45204  
(513) 557-2710

Sedamsville Center  
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Cincinnati, OH 45204  
(513) 557-2720

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Santa Maria Community Services

***Santa Maria Community Services provides Greater Price Hill resident with educational tools and resources to build strong families, promote healthy residents and foster neighborhood revitalization. For more than 110 years Santa Maria has helped families help themselves.***

