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```
In [9]: import numpy as np
   import pandas as pd
   import matplotlib.pyplot as plt
   import seaborn as sns
   from sklearn.model_selection import train_test_split
   from sklearn.linear_model import LinearRegression
```

In [10]: df = pd.read_csv(r"E:\154\3_Fitness-1 - 3_Fitness-1.csv")
df

Out[10]:

	Row Labels	Sum of Jan	Sum of Feb	Sum of Mar	Sum of Total Sales
0	А	5.62%	7.73%	6.16%	75
1	В	4.21%	17.27%	19.21%	160
2	С	9.83%	11.60%	5.17%	101
3	D	2.81%	21.91%	7.88%	127
4	E	25.28%	10.57%	11.82%	179
5	F	8.15%	16.24%	18.47%	167
6	G	18.54%	8.76%	17.49%	171
7	Н	25.56%	5.93%	13.79%	170
8	Grand Total	100.00%	100.00%	100.00%	1150

In [11]: df.head()

Out[11]:

	Row Labels	Sum of Jan	Sum of Feb	Sum of Mar	Sum of Total Sales
0	А	5.62%	7.73%	6.16%	75
1	В	4.21%	17.27%	19.21%	160
2	С	9.83%	11.60%	5.17%	101
3	D	2.81%	21.91%	7.88%	127
4	Е	25.28%	10.57%	11.82%	179

Data cleaning and pre processing

```
In [12]:
         df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 9 entries, 0 to 8
          Data columns (total 5 columns):
               Column
                                    Non-Null Count Dtype
           0
               Row Labels
                                    9 non-null
                                                     object
           1
               Sum of Jan
                                    9 non-null
                                                     object
               Sum of Feb
                                    9 non-null
                                                     object
               Sum of Mar
                                    9 non-null
                                                     object
               Sum of Total Sales 9 non-null
                                                     int64
          dtypes: int64(1), object(4)
          memory usage: 488.0+ bytes
In [13]:
         df.describe()
Out[13]:
                 Sum of Total Sales
                         9.000000
          count
           mean
                       255.55556
             std
                       337.332963
                       75.000000
            min
            25%
                       127.000000
            50%
                       167.000000
                       171.000000
            75%
            max
                      1150.000000
In [14]:
          df.columns
Out[14]: Index(['Row Labels', 'Sum of Jan', 'Sum of Feb', 'Sum of Mar',
                 'Sum of Total Sales'],
                dtype='object')
```

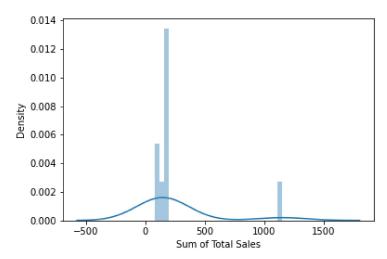
EDA and VISUALIZATION

Sum of Total Sales

```
In [16]: sns.distplot(df["Sum of Total Sales"])
```

C:\ProgramData\Anaconda3\lib\site-packages\seaborn\distributions.py:2557: FutureWarnin
g: `distplot` is a deprecated function and will be removed in a future version. Please
adapt your code to use either `displot` (a figure-level function with similar flexibili
ty) or `histplot` (an axes-level function for histograms).
 warnings.warn(msg, FutureWarning)

Out[16]: <AxesSubplot:xlabel='Sum of Total Sales', ylabel='Density'>



```
In [18]: sns.heatmap(df1.corr())
```

Out[18]: <AxesSubplot:>



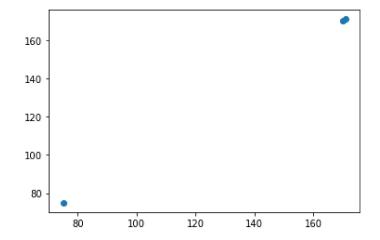
```
In [19]: x = df1[['Sum of Total Sales','Sum of Total Sales']]
y = df1['Sum of Total Sales']
```

split the data into training and test data

```
In [20]: x_train, x_test, y_train, y_test = train_test_split(x,y,test_size=0.3)
```

In [24]: prediction = lr.predict(x_test)
plt.scatter(y_test, prediction)

Out[24]: <matplotlib.collections.PathCollection at 0x201d6d95ca0>



In [25]: lr.score(x_test,y_test)

Out[25]: 1.0

Accuracy

```
In [26]: lr.score(x_train,y_train)
Out[26]: 1.0
In [27]: from sklearn.linear_model import Ridge,Lasso
In [28]: rr=Ridge(alpha=10)
    rr.fit(x_train,y_train)
Out[28]: Ridge(alpha=10)
```

ElasticNet

```
In [31]: from sklearn.linear_model import ElasticNet
    en = ElasticNet()
    en.fit(x_train,y_train)

Out[31]: ElasticNet()

In [32]: print(en.coef_)
        [9.99989321e-01 7.11916051e-06]

In [33]: print(en.intercept_)
        0.0011177320716342365

In [34]: print(en.predict(x_test))
        [171.00050903 75.00085076 170.00051259]

In [35]: print(en.score(x_test,y_test))
        0.999999997951458
```

Evaluation Metrics

In []: