BookNest: Where Stories Nestle

Customer Journey Map

Customer Journey Map Table (Content Only)

Steps	Interactions	Things	Places	People	Positive Moments	Negative Moments	Areas of Opportunit
Enter	Arrive at homepage	BookNest website or	Home	None	Clean layout	Unclear start	Add onboarding
		арр			•	•	•
Browse	Search/filter	Search bar, filters	Explore	-	New discoveries	Too many results	Smart suggestions
Books			section		•	•	•
View Book	Click to view details	Book detail page	Product page	Other	Reviews, previews	Mixed reviews	Highlight top picks
Details				users			
Add to Cart	Add/view cart	Cart icon	Nav bar	-	Planning purchase	Confusing discounts	Auto-apply coupons
Checkout	Enter details	Payment form	Checkout	-	Seamless	Payment issues	Autofill, mobile UI
	•	•	page				•
Confirmation	Get email	Email, app	-	-	Excited	No delivery info	Add ETA, tracking
Receive	Unbox	Package	Home	Delivery	Joy	Delays	Bookmarks, tips
Books		•		person			
Read &	Read, rate	Reading app	Anywhere	-	Immersed	Forget to review	Incentivize reviews
Review		•	•				•
Get	Suggestions	Email, carousel	Anywhere	-	Relevant finds	Repetitive	Better AI
Recommenda			•		•	•	•
tions							
Extend	Wishlist, blog	Blog, forum	Anywhere	Readers	Community	Hidden features	Promote features