

# A. Santiago Pedemonte

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## EDUCATION

### New York University- College of Arts and Sciences

Major: Bachelor of Science in Economics

Minor: Philosophy

### Columbia University- School of Engineering

Trilogy Ed Fintech Bootcamp Certification

Relevant courses: Macroeconomics, Microeconomics, Econometrics, Monetary and Banking Theory, Economics of Development, Strategic Decision Theory, Calculus III, International Economics, Introduction to Data Science

New York City, NY

Expected May 21'

GPA 3.2/4.0

New York City, NY

Expected May 21'

## EXPERIENCE

### Tresalia Capital

Mexico City, Mexico

Equity Research Intern

05/2016-08/2016

- Worked with the Director of Analysis and Management Control with extensive research for several corporations and startups to aid decision-making for investments in several sectors such as industrial, pharmaceutical, retail, fast food, beer markets, and services.
- Built market study reports, population spreadsheets, and national and international trends presentations- all regarding Mexican beer economies- for the purpose of training and educating current and new employees.
- Collaborated closely with the Private Equity and Management teams attending meetings and providing feedback on the research used before and during several acquisitions.

### Coface

Mexico City, Mexico

Accounting Intern

2015

- Analyzed company's finances while elaborating reports, proposing strategies for growth and cost reduction.
- Assisted accounting team with bookkeeping, tracking of transactions, assets, and liabilities, and regularly updating, expanding, and optimizing existing spreadsheets.

Sales and Marketing Intern

2015

- Assisted in sales cold calls to companies explaining insurance services that Coface Group provides, arranging and managing meetings between sales representatives and managers.
- Monitored status of new and ongoing sales until closure, updating a database on a weekly basis.
- Researched and critically analyzed current social media trends and behaviors to develop the company's social media pages and grow their online presence. Elaborated presentations and reported this information to upper management.

Human Resources Intern

2015

- Learned to aid in potential employees' vetoing process. Went through several resumes, filtering under certain criteria, to identify potential candidates for different positions, and accompanied the Head of HR to interviews with said candidates.
- Developed a system to increase efficiency when filling out, organizing and filing employees' documents.

## LEADERSHIP AND PROFESSIONAL DEVELOPMENT

### International Markets Live

New York, NY

Affiliate

2017-2018

- Helped recruit and train a network of ~10 people in the Currency Trading business (Forex).
- Managed a currency portfolio for 8 months consistently achieving returns of at least 5% per month.

### Performance of "The Explorer's Club"

Mexico City, Mexico

Head of Hosting and Security

2016

- Designed a strategy for accommodating over 300 people per show, a total of 900 people a day.
- Managed a team of 30 people working as hosts under strict building safety and procedural protocols.
- Collaborated with security staff to establish and monitor logistics of crowd control for each showing.

## SKILLS & INTERESTS

**Languages:** Fluent in Spanish, Fluent in English, Elementary Proficiency in Italian.

**Computational Skills:** MS Office (Word, Excel, PowerPoint), Python, C#, R, Solidity, Currency Trading (Metatrader 4), Financial Modeling (Adventis), Blockchain Technology, Smart Contracts, Algorithmic Trading, Machine Learning, Technical & Fundamental Analysis.

**Interests:** Cryptocurrencies; Financial Technologies; Day/Swing Trading of currencies, stocks, options & cryptoassets; Poker