



Bangalore, 21 July 2016



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### **About the Event**

On behalf of UNICOM, we cordially invite you to participate at the Agile Leadership Summit 2016, scheduled to take place in Bangalore!

As leaders, we often put our teams and organizations first. We have a responsibility to foster continuous learning and improvement. And when we want to bring about change, the trick is introducing it in a way that is effective—not invasive—and lasting. If this were easy, it would not be called leading. So, join us at the Agile Leadership Summit to challenge yourself and increase your leadership mastery.

The program will offer parallel paper presentation sessions, keynote sessions and pre-conference workshops to share your ideas, explore on-going research, future development and to network with the professionals from academia amd industries.



### **Benefits of Sponsorship**

#### **Value Proposition:**



As a sponsor you have opportunity to engage with the potential buyers on three levels:

- The audience at these events comprises techno executives who have paid to attend and have a strong interest in the topic.
- The conference programmes are aimed at organizations facing business challenges right now and in the near future who are seeking guidance and solutions to help ensure that sponsors meet serious potential new customers.
- ✓ Sponsorship includes opportunities for
  - (i) presenting
  - (ii) participating in a panel
  - (iii) branding
  - (iv) delivering webinars
  - (v) receiving the full attendee list. Please click on the links above for information about the opportunities and packages available.
- ✓ Sponsors will thus engage with potential buyers on multiple levels:
  - Formal: via Presentations, panel sessions
  - Informal: through meetings and networking
  - Follow-up: sponsors receive a delegate list after the event with full contact details
  - Pre and post-event: presenting webinars
- ✓ If you sponsor either of these events you can be included as a sponsor of the other at no additional cost.
- ✓ Recruitment: Procuring the list for recruitment

The whole day is geared towards maximizing discussion and networking.

Sponsors are encouraged to sit with the delegates during sessions so that they can be a key part of the discussions.



### **Previous Sponsors Feedbacks**

"Was an excellent event!"

#### **Hewlett-Packard**

"We are truly committed to UNICOM events and have seen a great return from the events we have been involved with this year. The real value for us here is having the opportunity to present and talk to the delegates during the breaks."

#### **IBM UK Ltd**

"I was very pleased to hear from our sales guys that the event went really well last week – well done."

#### Serena Software

"BiZZdesign were pleased to sponsor the Enterprise Architecture Forum. The event was well organised and well attended. It provided a valuable opportunity to showcase BiZZdesign and to make new contacts with a wide range of high calibre delegates"

#### BiZZdesign UK

"It is always a pleasure to work with Alec and his team at UNICOM. Their constant quest to build more value into UNICOM events, for both presenters and delegates, is a mark of their thorough professionalism. I recommend you experience the results of their efforts for yourself."

#### **SMS Exemplar Group**

"Congratulations on a successful event. The SunGard team found it to be a great opportunity to network and share ideas with other performance management professionals as well as develop some good quality business leads."

#### **SunGard Public Sector**

"We had great feedback from the recent Strategic Performance Management event, we gave a lot of demos and hope to book a few meetings in the coming weeks!"

#### Actuate

"Well done - an excellent event! We were very happy with the number and quality of delegates"

#### **Oracle Corporation**

"Great Location, the attendees were responsive and it was good for us to establish some brand recognition. UNICOM staff were professional, very attentive and helpful. An absolute pleasure to work with."

#### **Quixa Solutions**

"Good format! Good focus and quality of delegates"

#### **OpenText Corporation**

"It was a great event. You had a good number of delegates there. Similar events we have been involved with this year have cost us up to 3 times what we paid for yours. None of these has had as many delegates as yours."

#### **Mediapps**



### A few Organisations who have Attended Unicom Conference Recently

- ✓ Agile BI Pty Ltd
- ✓ Agile People
- ✓ AMP
- ✓ ANZ
- ✓ ASX
- ✓ Australian Federal
- ✓ Bank
- √ Barclays
- ✓ Capegemini
- √ Challenger
- ✓ Cisco
- ✓ Cochlear
- √ cognizant
- ✓ Commerzbank
- ✓ Commonwealth
- √ Complexity
- ✓ Credit Agricole Corporate &
- ✓ Credit Suisse
- ✓ CSC
- ✓ CSC India Pvt Itd.
- ✓ CSIRO
- ✓ Dell
- ✓ Deloitte Australia
- ✓ Deloitte Consulting India Pvt.Ltd
- ✓ DFU
- √ eclerx
- ✓ Elabor8
- ✓ Energy One Limited
- ✓ Entrayn
- ✓ Ericsson
- ✓ Gemalto Pte Ltd
- ✓ GMG
- √ Government
- ✓ HDB
- √ Hexaware Technologies Ltd
- ✓ HF
- ✓ HP Helion
- ✓ IAG
- ✓ IBM

- ✓ Institute for Information Industry
- ✓ INTRAX SINGAPORE PTE. LTD
- ✓ Investment Bank
- ✓ IYCON
- ✓ JasminInfotech
- ✓ KPMG
- ✓ Land Transport Authority
- Media Data Systems Pte Ltd
- ✓ Medibank
- ✓ Microsoft
- ✓ MYOB
- ✓ Petra
- ✓ Pty. Ltd.
- ✓ Redhotminute Australia
- ✓ RMIT University
- √ SafeCode
- ✓ SAP
- ✓ Scrum WithStyle
- ✓ Seek
- ✓ Sensis
- ✓ Suncorp
- ✓ Suncorp Group
- ✓ Tabcorp
- ✓ Telstra
- ✓ Thales Solutions Asia Pte Ltd.
- √ Thoughtworks
- ✓ UTS
- ✓ Veda
- ✓ Verisign
- ✓ VISA
- ✓ Vivid Wireless
- ✓ Wells Fargo India Solutions
- ✓ WELLSFARGO
- ✓ Whitescape Ltd.
- ✓ Winshuttle
- ✓ Wipro
- ✓ World Nomads Group
- ✓ Zensar Technologies





### **Audience**

**ALM Managers** 

**Application Developers** 

**Associate Director** 

**Business Analysts** 

CEO

**CFO** 

Change Managers

**Cloud Platform Developers** 

Consultant

**Creative Director** 

CTO

**Exploratory Lead Tester** 

Global User Experience Services

Head of Product Development

Head of Tech Development

Head of testing

**IT Consultants** 

IT director

IT Quality Assurance Manager

Lead Architect

Lead Consultant

Partner Australia

**Program Test Manager** 

**Project Managers** 

Release Managers

Senior Project Manager

Senior Test Analyst

Software Developers

Software Engineers

**Software Testers** 

Solutions Directors

Systems Developers

Technical specialist

Test Analyst

Test Lead

Vice President - Head, Product

Agile Practice Manager

Agile Project Manager

Associate Manager

Associate Team Lead

Automations test manager

**AVP** 

Beta Test Programme manager

Lead Software Engineer

Manager - Engineering

Manager- Service Delivery

Mobile testing manager

Principal Engineer - QE

Programme Test Manager

**Project Manager** 

Senior Agile Project Manager

Consultant and Coach

Senior Engineer

Senior QA Manager

Senior Tester

Senior Vice President Quality

Assurance

Software Quality Assurance Manager

Sr Manager- Service Delivery

Sr Team Lead

Sr. QA Specialist

Team Lead

Test Engineer

**Testing Manager** 

Testing service manager

Validation Manager

Validation Test Engineer

Verification Engineer



### **Sponsorship Packages**

| Features  | Platinum | Gold   | Silver   | Bronze   |
|---|----------|--------|----------|----------|
| Pre-event 45 minute webinar featuring a presenter from your company – this will be hosted and promoted by Unicom (date and topic to be mutually agreed) | ✓        |        |          |          |
| Pre-event email broadcast (40,000 contacts) announcing your perticipation   | <b>✓</b> |        |          |          |
| Co-hosting the drinks reception   | ✓        |        |          |          |
| 100 word company profile on website   | ✓        |        |          |          |
| 50 word company profile on website  |          | ✓      |          |          |
| 30 minute presentation (subject to approval of the review panel) - Platinum sponsors billed as 'Keynote'  | <b>√</b> | ✓      |          |          |
| Seat on panel session   | ✓        | ✓      | ✓        |          |
| Logo Branding on Brochure   | ✓        | ✓      | ✓        |          |
| Brief Introduction of your company to the audience.   | ✓        | ✓      | ✓        | ✓        |
| Number of persons attending with full access to all sessions of the programme   | 5        | 4      | 2        | 2        |
| Logo Branding on delegate packs   | ✓        | ✓      | ✓        | ✓        |
| Logo and link on website  | ✓        | ✓      | ✓        | <b>✓</b> |
| Delegate list (including full contact details) after the event  | ✓        | ✓      | <b>✓</b> |          |
| Delegate list (name & organisation only) after the event  |          |        |          | ✓        |
|   |          |        |          |          |
|   |          |        |          |          |
|   |          |        |          |          |
| Price (US Dollars)  | \$7000   | \$5500 | \$4250   | \$3500   |



### **Additional Sponsorship Opportunities**

| Pre event email broadcast       | Email shot to Unicom database announcing your participation | 150   |
|---------------------------------|---|-------|
| Standee rollup                  | Place your company standee                                  | 200   |
| Tshirt/goodoes branding         | Distribute your company goodies                             | 375   |
| 5 minute lightening talk        | A short talk by company representative to the audience      | 375   |
| Logo branding on agenda         | Client logo on conference agenda                            | 375   |
| Website Branding                | Client logo in website with redirect link                   | 375   |
| Logo branding on delegate packs | Client logo on delegate kits                                | 375   |
| Brochure Inserts                | Brouchure insertion in delegate kits                        | 375   |
| Exhibition space                | 1 table, 2 chair & 1 power socket                           | 750   |
| Lanyard Branding                | Client logo on lanyard                                      | 750   |
| Certificate sponsorship         | Client logo on content certification                        | 750   |
| Seat on panel session           | Be a part of panel discussion                               | 750   |
| Post event webinar              | 40 minutes webinarfeaturing a presenter of your company     | 1,200 |
| Wifi sponsor                    | Mention as wifi sponsor                                     | 1,500 |
| Co hosting the launch/snacks    | Co sponsoring the lunch                                     | 1,500 |
| Gift sponsorship                | Sponsorship gifts for the delegates                         | 1,500 |
| Delegate List                   | Complete Delegate list                                      | 3,000 |
| Contest sponsorship             | Co sponsor the contest branding                             | 3,000 |
| 30 minute presentation          | Speaking opportunity for 30 minutes                         | 3,000 |



### **Contact Sponsorship Team**

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