# **Business Model Canvas**

## **Key Partnerships**

- IoT device manufactures, AI Technology providers, Mobile app developers, Home Security camera companies.

## **Key Activities**

 Research and development of Al-based monitoring and alert systems, Creation of a user-friendly mobile app, integration of voice-controlled Al assistant.

## **Value Propositions**

- enhanced home security through real-time alerts, Convenience with remote access via mobile app, Seamless interaction with appliances using voice commands.

# **Customer Relationships**

- 24/7 customer support for troubleshooting, Proactive updates and feature enhancements, Personalized engagement based on user preferences.

## **Customer Segments**

- Tech-savvy homeowners, Families looking for enhanced security, Individuals interested in IoT and Al solutions.

## **Key Resources**

- physical resources: tangible assets like buildings, machinery, vehicles, and distribution networks. Intellectual Resources: intangible assets such as patents, copyrights, proprietary knowledge and brand reputation. Human resources: the skills, expertise, and knowledge of the workforce. Financial Resources: Capital, funding and financial reserves.

#### Channels

- Online platform for product purchase and support, Dedicated mobile app store, Partnerships with smart device retailers.

#### **Cost Structure**

- Development costs for AI and IoT integration, App maintenance and updates, Marketing and sales expenses.

#### **Revenue Streams**

- Subscription plans for advanced features, One-time purchase for basic system setup, In-app purchases for premium functionalities.