

# World Real Estate Market Prediction with Machine Learning Algorithms

**AML Project - AAI 559**

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# Introduction

- Data-driven predictive modeling is crucial in today's world
- Real estate price prediction is a complex challenge
- **Goal:** Develop robust machine learning frameworks for accurate predictions

## Key Challenges

- Multi-dimensional nature of real estate data
- Balancing computational efficiency and predictive accuracy
- Capturing complex, non-linear relationships

# Problem Statement

## Objective

Develop a predictive model for real estate prices using multiple machine learning algorithms

## Approach

- Utilize diverse algorithms to balance:
  - Interpretability
  - Predictive power
  - Computational efficiency

## Algorithms Explored

- Linear Regression (Baseline)
- Random Forest
- Neural Network Regression
- Stacking Regression

# Dataset Overview

**Source:** Kaggle real estate dataset (global listings).

- **Key Features:**

- `apartment_total_area` (size of property).
- `price_in_USD` (target variable).
- `country`, `location`, `number_of_rooms`, and amenities.
- Derived Feature: `price_per_m2` for normalized comparison.

- **Dataset Size:** 147,000 rows.

- **Importance:** Provides diversity in property attributes and pricing across regions.

# Data Preprocessing

- **Handling Missing Data:**

Rows with missing values were dropped to ensure clean data.

- **Categorical Encoding:**

- One-hot encoding for `country` and `location` columns.

- **Unit Conversion:**

- Converted `apartment_total_area` from string to numeric by stripping units ("m<sup>2</sup>").

- **Outlier Handling:**

- Capped extreme values using the 5th and 95th percentiles.

- **Feature Scaling:**

- StandardScaler was applied to numerical features to normalize data.

- **Feature Engineering:**

- Created `price_per_m2` as a derived feature to analyze price relative to area.

# Model Selection and Rationale

## 1. Linear Regression:

- Baseline model for capturing linear relationships.
- **Limitation:** Cannot model complex non-linear patterns.

## 2. Random Forest Regressor:

- Ensemble model that handles non-linear relationships.
- Reduces overfitting through aggregation of decision trees.

## 3. Neural Network (MLP):

- Captures intricate patterns using multi-layer perceptron architecture.
- Activation Function: ReLU; Optimizer: Adam.
- **Limitation:** Requires extensive tuning and less interpretable.

## 4. Stacking Regressor:

- Combines Random Forest and Neural Network predictions using a meta-model (Random Forest).
- Balances bias, variance, and predictive power.

# Feature Importance Analysis

- **Random Forest Feature Importance:**
  - `price_per_m2` emerged as the most influential predictor (importance score: 0.658).
  - `apartment_total_area` was the second most significant feature (score: 0.328).
  - `apartment_living_area` contributed minimally (score: 0.005).
- **Insight:** Price per square meter is a consistent predictor across regions.

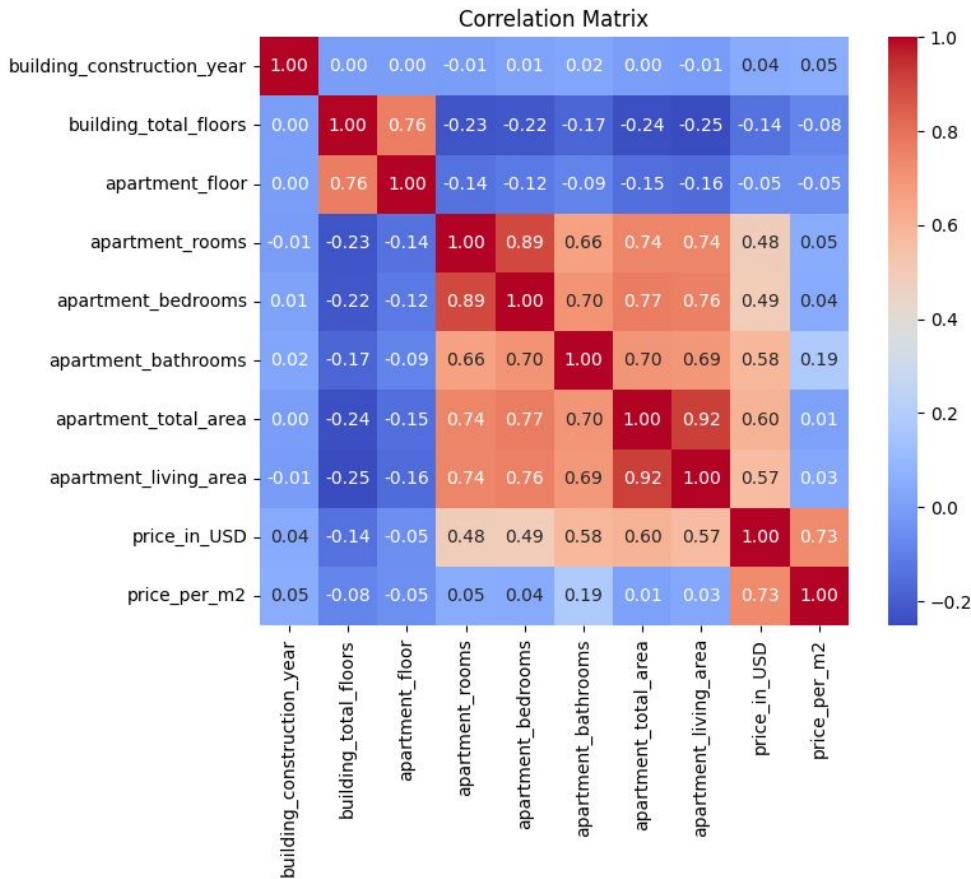


# Exploratory Data Analysis (EDA)

## Correlation Analysis:

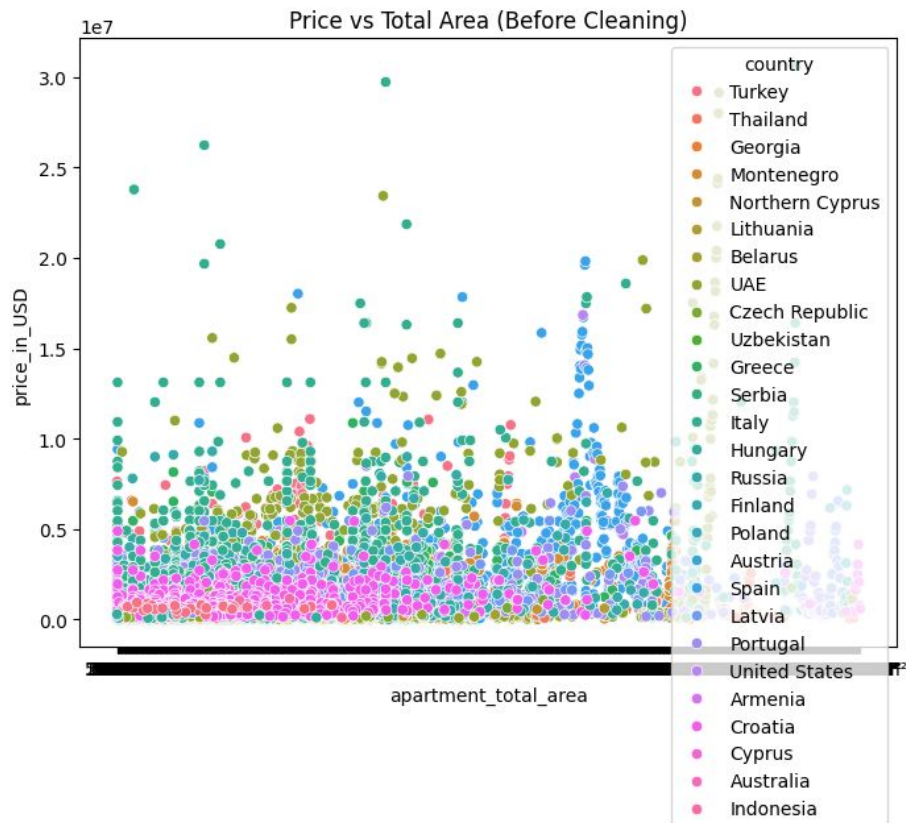
Heatmap revealed high positive correlation between:

- price\_in\_USD and price\_per\_m2.
- price\_in\_USD and apartment\_total\_area.



# Exploratory Data Analysis (EDA)

Scatterplot: `apartment_total_area` vs. `price_in_USD`.



# Models Implemented

## Linear Regression

- **Theory:** Models the relationship between input features and target using:
- **Assumption:** Linear relationship between features and target.

The linear regression equation is:

$$y = \beta_0 + \beta_1x_1 + \beta_2x_2 + \cdots + \beta_px_p + \epsilon$$

- **Result**
  - High MSE and negative  $R^2$  score indicate poor performance.
  - **Limitation:** Unable to handle complex, non-linear relationships.

# Random Forest Regression

- **Theory:** Ensemble of decision trees:
  - Combines predictions of multiple trees to improve accuracy and reduce overfitting.

**Mathematical Formula**

$$\hat{y} = \frac{1}{n} \sum_{i=1}^n T_i(x)$$

- **Advantages:**
  - Handles non-linear relationships.
  - Provides feature importance.
- **Performance:**
  - MSE: 1.26e+08; R<sup>2</sup>: 0.9963.
  - Close alignment between predicted and actual values
- **Tuned Hyperparameters to get an optimised Random forest model**

# Neural Network

- **Theory:** Multi-Layer Perceptron (MLP) with ReLU activation:

The input-output relationship in a Neural Network is described by:

$$h_j = \sigma \left( \sum_i w_{ij} x_i + b_j \right)$$

- **Architecture:**
  - Input Layer → Hidden Layers → Output Layer.
  - Optimizer: Adam; Activation: ReLU.
- **Performance:**
  - Moderate fit with  $R^2 = 0.8602$ .
  - Deviations observed for extreme values.

# Stacked Model

- **Theory:** Combines multiple base models (Random Forest + Neural Network):
- **Meta-Model:** Random Forest synthesizes predictions from base models.

Overall Prediction is given by:

$$\hat{y}_{stacked} = \text{MetaModel}(\hat{y}_1, \hat{y}_2)$$

- **Advantages:**
  - Reduces bias and variance.
  - Combines strengths of individual models.
- **Performance:**
  - MSE: 1.46e+08; R<sup>2</sup>: 0.9957.

# Model Evaluation Comparison

- **Performance Metrics:**
  - MSE, MAE,  $R^2$  scores for all models.
- **Results Table:**

Model	MSE	MAE	$R^2$
Linear Regression	High	High	Negative
Random Forest	1.26e+08	5950.38	0.9963
Optimized Random Forest	8.92e+07	4898.25	0.9974
Neural Network	4.76e+09	34726.4	0.8602
Stacking Regressor	1.46e+08	5921.3	0.9957

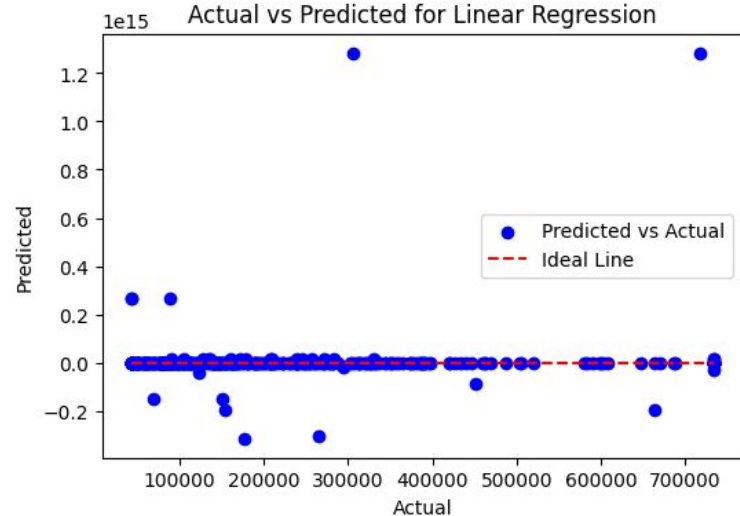
# Results

## 1. Prediction vs Actual Values:

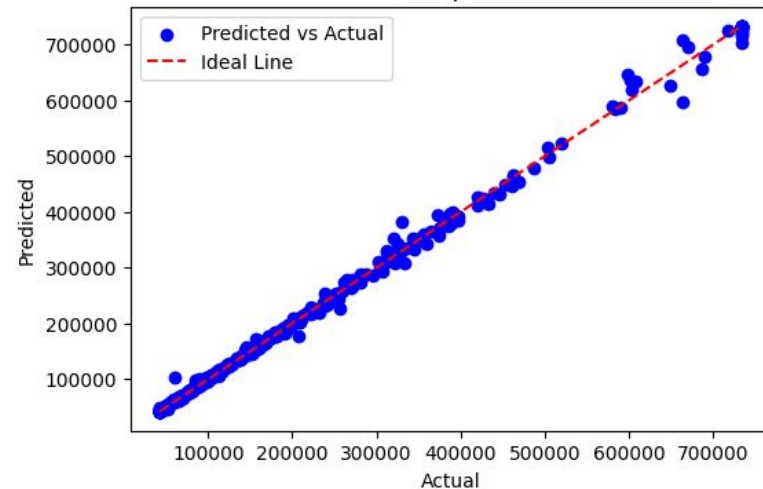
- Linear Regression: Large deviations.
- Random Forest: Close alignment.
- Neural Network: Moderate deviations.
- Stacking Model: Minimal errors.



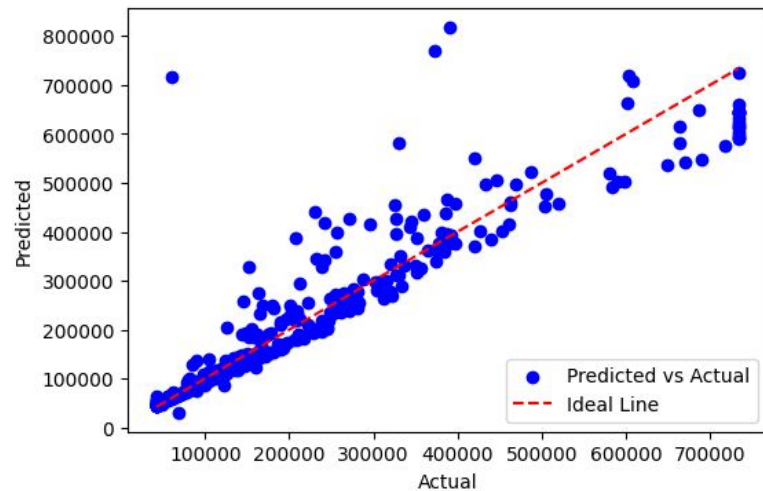
Actual vs Predicted for Linear Regression



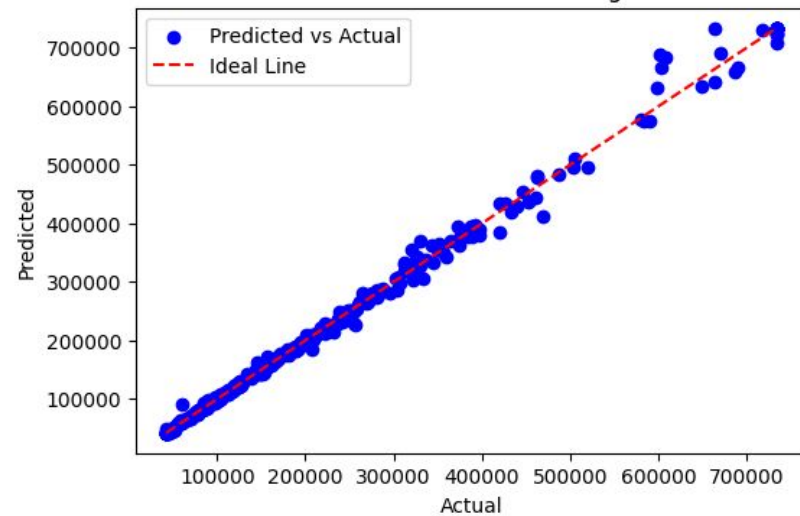
Actual vs Predicted for Optimized Random Forest



Actual vs Predicted for Neural Network



Actual vs Predicted for Stacking Model



## Insights

- **Best Model:** Optimized Random Forest achieved the lowest error and highest  $R^2$ .
- **Stacking Model:** Provided competitive performance, balancing model strengths.
- **Linear Regression:** Failed to capture non-linear relationships.
- **Neural Networks:** Required extensive tuning but underperformed.

## Conclusion and Future Scope

- Developed robust machine learning frameworks
- Demonstrated effectiveness of ensemble methods
- Achieved high prediction accuracy for real estate prices

## Future Scope

- Explore more complex ensemble techniques
- Incorporate additional features
- Expand dataset diversity