

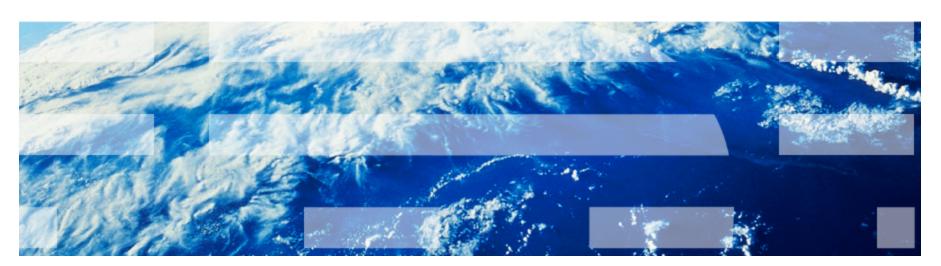
### **E6893 Big Data Analytics:**

### Amazon Co-purchasing Network Analysis and Prediction

#### **Team Members:**

Xinwei Li, Qi Chen, Ke Ma





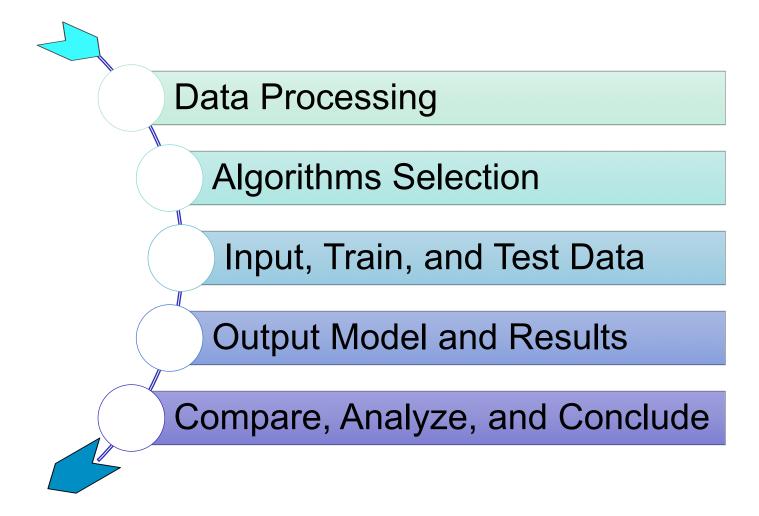
December 15, 2016

#### **Overview**



According to our analysis of Amazon Co-purchasing meta dataset, we build a model to evaluate the 'similarity' between two products (a pair of items). We calculate three correlation factors to describe the similarity relationship; then we combine them with co-purchasing history to generate the train/test data to be used for Naïve Bayes and Decision Tree classification. Finally, the model we build can predict if two products will be purchased together with 87% accuracy.





### **Dataset overview**



**Dataset:** Amazon product co-purchasing network metadata

**Source:** Stanford Large Network Dataset Collection

Dataset statistics	
Products	548,552
Product-Project Edges	1,788,725
Reviews	7,781,990
Product category memberships	2,509,699
Products by product group	
Books	393561
DVDs	19828
Music CDs	103144
Videos	26132

#### **Dataset overview**



#### Data format:

- Id: Product id (number 0, ..., 548551)
- ASIN: Amazon Standard Identification Number
- title: Name/title of the product
- group: Product group (Book, DVD, Video or Music)
- salesrank: Amazon Salesrank
- similar: ASINs of co-purchased products (people who buy X also buy Y)
- categories: Location in product category hierarchy to which the product belongs (separated by |, category id in [])
- reviews: Product review information: time, user id, rating, total number of votes on the review, total number of helpfulness votes (how many people found the review to be helpful)

### **Data Processing**



Obtain three factors to evaluate correlation between item A and item B.

Factor1: title similarity = 
$$\frac{|wordsintitle(A) \cap wordsintitle(B)|}{|wordsintitle(A) \cup wordsintitle(B)|}$$

Factor2: category similarity = 
$$\frac{|category(A) \cap category(B)|}{|category(A) \cup category(B)|}$$

#### Factor3: **Type I**:

Rating similarity = (rating(A) + rating(B))/2

### Type II

```
If (rating(A) >2.5 and rating(B) > 2.5) or (rating(A) <2.5 and rating(B) < 2.5), rating similarity = 1
```

Else: rating similarity = 0

### **Data Processing**



Data format: Labeled point

Label index1:titile similarity index2:category similarity index3:rating similarity

```
1 1:0.166666666667 2:0.333333333333 3:4.75
1 1:0.111111111111 2:0.4 3:4.75
1 1:0.0 2:0.4 3:5.0
1 1:0.0 2:0.25 3:4.0
1 1:0.0 2:0.285714285714 3:4.0
1 1:0.0 2:0.25 3:4.0
1 1:0.0 2:0.25 3:4.5
1 1:0.0 2:0.4 3:4.5
1 1:0.153846153846 2:0.4 3:2.0
1 1:0.2222222222 2:0.4 3:4.5
1 1:0.153846153846 2:0.44444444444 3:2.0
1 1:0.0 2:0.0 3:4.25
1 1:0.0 2:0.0769230769231 3:3.75
1 1:0.0 2:0.2222222222 3:4.0
1 1:0.0 2:0.0 3:4.75
1 1:0.0 2:0.0 3:2.25
1 1:0.0 2:0.1 3:4.25
1 1:0.0 2:0.111111111111 3:4.5
1 1:0.4 2:0.25 3:2.25
1 1:0.416666666667 2:0.1666666666667 3:0.0
1 1:0.416666666667 2:0.0 3:2.5
1 1:0.0 2:0.166666666667 3:4.75
1 1:0.0 2:0.0 3:4.0
```

### **Spark: algorithms**



### Classification:

1. Naïve Bayes

1. Decision Tree



# **Step 1:** we randomly select 2 pairs of items that are co-purchased and 2 pairs of items that are NOT co-purchased. Here is the sample information:

ld: 302 ASIN: 0062514547 title: Slowing Down to the Speed of Life: How To Create A More Peaceful, Simpler Life From the Inside Out group: Book salesrank: 13592 similar: 5 1577310640 0452272424 0071402497 0062515896 0452273838 categories: 7 ld: 528109 ASIN: 1577310640 title: You Can Be Happy No Matter What: Five Principles Your Therapist Never Told You group: Book salesrank: 8691 similar: 5 0452272424 0786881852 0452273838 0062514547 0786868848 categories: 7 ld: 528104 ASIN: 0684814366 title: Difficult Questions Kids Ask and Are Afraid to Ask About Divorce group: Book salesrank: 86367 similar: 5 0679778012 0916773477 1557987033 0786868651 0316109967 categories: 5 ld: 317201 ASIN: 0916773477 title: It's Not Your Fault, Koko Bear: Osread-Together Book for Parents & Young Children During Divorce group: Book salesrank: 9875 similar: 5 0316109967 0763619841 1557987033 0679778012 0807552216 categories: 4



```
ld: 317187
```

ASIN: 0763615749

title: Maisy's Favorite Things (Maisy Books)

group: Book salesrank: 667958

similar: 5 0763615730 0763615714 0763615722 076360237X 0763611891

categories: 7

ld: 317188

ASIN: 1570643377

title: The Disappearing Dinosaurs (Wishbone Mysteries)

group: Book

salesrank: 308353

similar: 5 1570642834 1570645868 1570643938 1570642788 1570642729

categories: 3

ld: 317176

ASIN: 1903111099 title: Pinewood Story

group: Book

salesrank: 1221529

similar: 0 categories: 3

ld: 317177

ASIN: 0195115511

title: Religion and Science

group: Book salesrank: 38595

similar: 5 0671203231 0671201581 019511552X 0871401622 0871402114

categories: 6



**Step 2:** We use our model to compute the correlation factors and parse the data file.

1 1:0 2:0.214285714286 3:1

1 1:0.037037037037 2:0 3:1

0 1:0 2:0 3:0

0 1:0 2:0 3:0

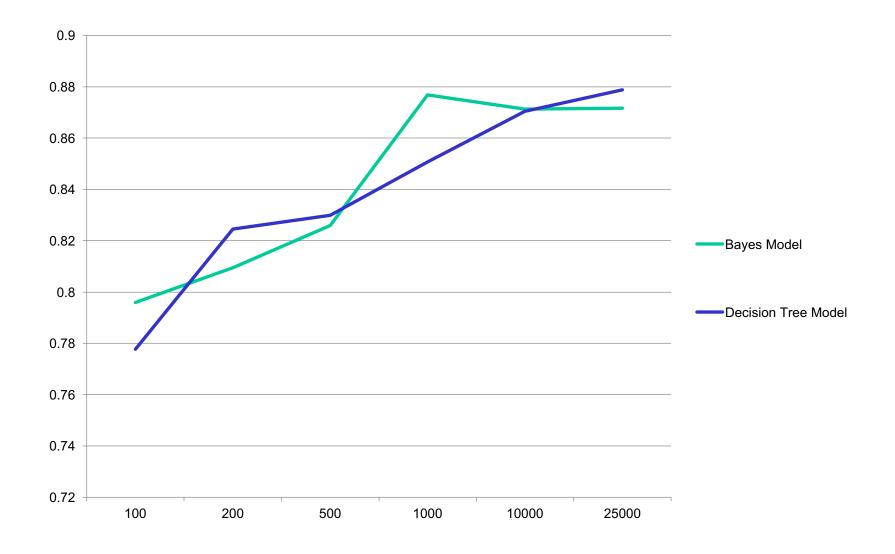


**Step 3:** we use the model we train to predict if these paired items will be copurchased. Here are the sample results.

<pre>[Stage 4:&gt; [Stage 4:====================================</pre>	(0 + 2) / 2] (1 + 1) / 2]
[Stage 5:> [Stage 5:==========>	(0 + 2) / 2] (1 + 1) / 2]
model accuracy 0.87288077892	
[Stage 6:> [Stage 6:========>	(0 + 2) / 2] (1 + 1) / 2]
True Accuracy: 0.772144846797 False Accuracy 0.969228719861	
[Stage 7:>	(0 + 2) / 2]
[Stage 8:>	(0 + 2) / 2]
Prediction Value: 1.0 Reality Value: 1.0 Prediction Value: 0.0 Reality Value: 1.0 Prediction Value: 0.0 Reality Value: 0.0 Prediction Value: 0.0 Reality Value: 0.0 [Finished in 25.0s]	

# Findings: Data size VS Accuracy





# **Findings: Model and Algorithms**



Accuracy (Type I)	Naïve Bayes	<b>Decision Tree</b>
Total Accuracy	0.8629	0.8739
True Accuracy	0.7609	0.9695
False Accuracy	0.9608	0.8120

Accuracy (Type II)	Naïve Bayes	<b>Decision Tree</b>
Total Accuracy	0.8715	0.8747
True Accuracy	0.7694	0.9486
False Accuracy	0.9699	0.8238

# Findings: Importance of factors



Accuracy	Naïve Bayes	<b>Decision Tree</b>
Category Missing	0.6495	0.6605
Rate Missing	0.8236	0.8787
Title Missing	0.8562	0.8565

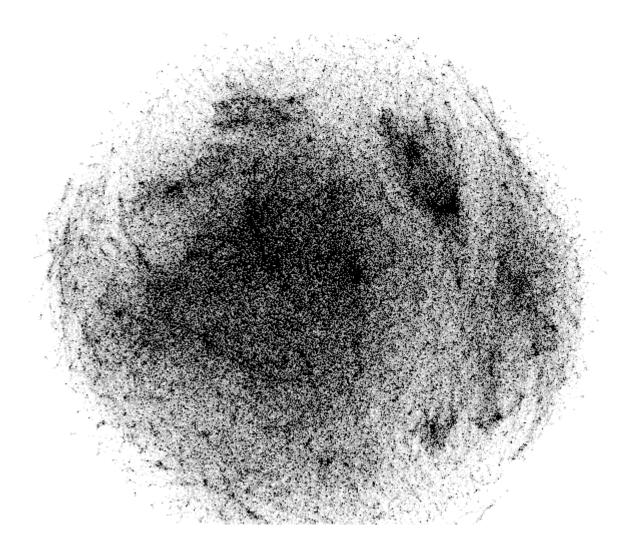
#### **Conclusions**



- 1. Title, rate, and category similarities of items are indeed factors that will influence customers when they have the co-purchasing options.
- 2. In our project, Naïve Bayes model and Decision Tree model both generate impressive performance.
- 3. The more data we use to train the model, the more accuracy we will achieve.
- 4. Category-similarity is the most powerful among the three factors.

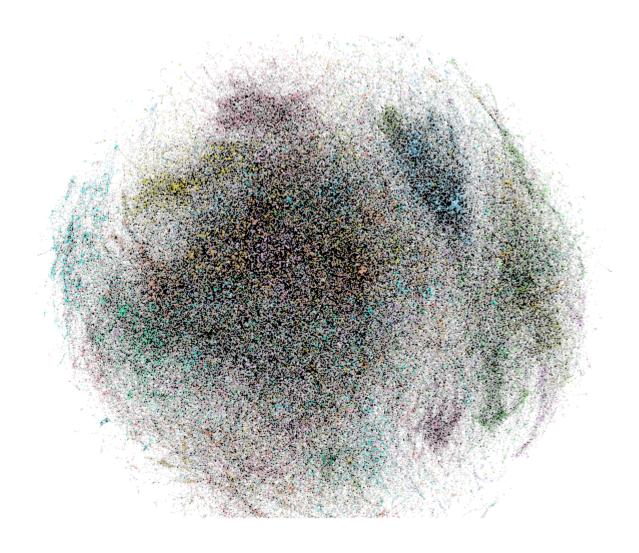
### **Visualization: Cluster**





### **Visualization: Cluster**





### **Improvement**



- Improve formula of factors
- Recommendation
- NLP