

Adi

Sales

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Summary

Dynamic sales professional with 5 years of experience excelling in communication, leadership, and problem-solving. Aiming to leverage strategic negotiation and team management skills to drive revenue growth and enhance client relationships in a new role.

Professional Experience

Cyber Analyst | Google

NYC

- Led the development and implementation of advanced threat detection systems, enhancing network security by 30% and reducing average incident response time by 25% across Google's global infrastructure.
- Analyzed and mitigated over 1,500 cyber threats, successfully preventing data breaches and minimizing potential financial losses estimated at over \$5 million in the past three years.
- Collaborated with cross-functional teams to conduct regular security audits and vulnerability assessments, improving overall system resilience and compliance with international cybersecurity standards.