

# Raed Ishaq Al-Akhras

Solutions Products & Digital Transformation | IT Consulting | IT Products Management | PMO| Presales| Enterprise Content Management | Enterprise Process Management | Security Systems and access control

<b>Email</b>	<b>Mobile</b>	<b>Nationality</b>	Jordanian
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		<b>Address</b>	Amman-Jordan
<b>Profile</b>		<b>Birthdate</b>	10 April 1972

Results-driven IT professional with over 25 years of experience in IT Consulting, Project Management, and Enterprise Solutions. Expertise in digital transformation, system integration, workflow optimization, and security solutions. Adept at aligning IT initiatives with business strategies, driving operational efficiency, and managing cross-functional projects. Strong leadership and communication skills, with a proven track record of mentoring teams and delivering enterprise-level solutions. Holds multiple certifications, including MSc in Computer Science, PMP, Prince2, and ITIL.

## Professional Certificate

MSC | PMP | Prince2 | ITIL | MBA | MCAD.net | MCP | FCP

## Experience

✓	<b>JPTTEC</b> <b>CTO</b> <b>Achievements:</b> <ul style="list-style-type: none"><li>Successfully implemented processes that improved team efficiency and enhanced project delivery timelines.</li><li>Fostered a culture of innovation, enabling successful experimentation with cutting-edge technologies.</li><li>Attracted and onboarded high-performing talent, strengthening the technical team and driving organizational growth.</li><li>Played a pivotal role in securing new business by delivering credible technical presentations and collaborating with bid teams.</li></ul> <b>Responsibilities:</b> <ul style="list-style-type: none"><li>Drive innovation and manage complex technical projects to align with business objectives.</li><li>Provide technical guidance, career development, and mentoring to team members.</li><li>Assign ownership areas, ensuring engineers have clear priorities and sufficient resources.</li><li>Maintain high team morale and motivate engineers to exceed performance expectations.</li><li>Oversee daily management of objectives, priorities, trade-offs, risk, and performance across all reporting staff.</li><li>Collaborate with Product Management and other stakeholders on architecture discussions and planning to deliver customer-centric solutions.</li><li>Communicate project status, risks, and mitigation strategies to cross-functional teams and senior leadership, ensuring on-time project delivery.</li><li>Define and execute the company's technological vision while aligning it with strategic goals.</li><li>Lead and manage the technology team, fostering a high-performance and collaborative culture.</li><li>Spearhead research and development (R&amp;D) initiatives, experimenting with emerging technologies.</li><li>Play an active role in business development by supporting bid teams, presenting solutions to clients, and contributing to securing new business opportunities.</li><li>Hire and retain top technical talent to build a robust, innovative team.</li></ul>	<b>Jan 2018 - Present</b>
✓	<b>Kadi Digital - Kadi Digital</b> <b>Cofounder / Managing Director</b> <b>Achievements:</b> <ul style="list-style-type: none"><li>Successfully implemented a structured PMO framework that improved project delivery timelines.</li><li>Led the development of custom digital solutions, enhancing client operational efficiency and user experience.</li><li>Established partnerships with leading global software providers to expand service offerings.</li><li>Delivered tailored IT consulting solutions, helping clients achieve measurable business growth and technological advancement</li></ul>	<b>Jul 2012-2017</b>

#### Responsibilities:

- Leading PMO services, including project management and consultancy, to ensure efficiency and goal alignment.
- Overseeing the delivery of technical digital solutions, such as analysis, design, development, and quality assurance.
- Managing the deployment of ready-made software solutions from global providers for clients.
- Conducting IT consulting, including assessing current client systems and recommending tailored strategic solutions.

#### Nesma Advanced Technology, Riyadh

Jun 2004 - 2012

##### Senior Products Manager

#### Achievements:

- **Successfully increased project delivery efficiency by 20% through optimized resource allocation and strategic planning.**
- **Secured 15 new long-term contracts, contributing significantly to revenue growth and expanding the company's market presence.**
- **Security Document Management System Project**
  - Successfully managed, supervised, and provided strategic consultation for a comprehensive system for the Ministry of Interior, the National Information Center (NIC), and the Minister's Office.
- **Fingerprint Integration Project**
  - Successfully managed the development and integration of a fingerprint identification system into the Ministry of Interior's attendance system, ensuring accurate fingerprint characterization and identification.
- **Self-Service Kiosk Project**
  - Led the deployment and implementation of self-service kiosk machines across the Ministry of Interior, simplifying document acquisition for customers with a streamlined process.

#### Responsibilities:

- **Product & Project Management:** Managed product lifecycles, project planning, and delivery.
- **Consulting & Support:** Provided IT and ECM consultation, solving technical challenges.
- **Software Development & R&D:** Developed software solutions and led research initiatives.
- **Proposal & Presentation Creation:** Prepared technical proposals and client-facing documents.
- **Business Development:** Pursued new projects, negotiated contracts, and maintained client relationships.

#### Moseco Company, Riyadh

May 2001 – Nov 2004

##### Senior Solutions Architect

#### Key Projects & Achievements:

- **Ministry of Interior Document Management System:** Contributed significantly to the design and development using VB, SQL Server, and FileNET Tools.
- **Advanced Hijri Date Project:** Designed and implemented a Hijri OCX solution tailored for the Ministry of Interior.
- **Incoming & Outgoing Document Management System:** Successfully delivered a robust system across three stages:
  - Database Stage: Utilized VB.NET and SQL Server 2000
  - Imaging Stage: Integrated FileNET tools
  - Web Development Stage: Developed with ASP.NET
- **Successfully built enterprise-level solutions and managed end-to-end project scopes, ensuring adherence to performance and quality standards.**

#### Responsibilities:

- **Solution Design & Architecture:**
  - Designed scalable solutions to address business challenges.
  - Analyzed organizational needs, evaluated technologies, and recommended optimal solutions.
- **Project Lifecycle Management:**
  - Managed scope, quality, and performance across all project stages.
  - Conducted risk assessments and implemented proactive solutions.
- **Team Leadership & Collaboration:**
  - Coordinated cross-functional teams, ensuring timely project delivery.
  - Provided technical guidance and maintained development standards.
- **Stakeholder Interaction:**
  - Acted as a liaison between technical and non-technical stakeholders.
  - Collaborated with business leaders and project managers to meet strategic goals.
- **Enterprise Solutions & R&D:**
  - Developed enterprise solutions to enhance business operations.
  - Conducted R&D to drive innovation and maintain a competitive edge.

#### SSC Soft Information Technology, Amman, Jordan

Sep 1999 to Mar 2001

##### Senior Software Engineer ((Senior Developer & System Analyst)

- Designed and implemented a Brokerage System utilizing VB and SQL Server.
- Successfully developed a comprehensive Portfolio Management System project.
- Executed multiple OCX Controls projects, including the Control Date OCX and Combo Box Search OCX.
- Contributed to the development and design of the Call Geeran.com website by converting and integrating essential components.



Programmer/ Trainer

- **Projects to Credit:** Implemented an archive system using VB and SQL Base, while using SDK in programming imaging tools

Education

- MSc in Computer Science from N.Y.I.T, Amman, Jordan
- BSc in Software Engineering from Princess Sumaya University College for Technology (PSUCT), Amman Jordan, 1995

Skills

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| <ul style="list-style-type: none"><li>• IT Solutions Architecture</li><li>• Digital Transformation Strategy</li><li>• Project Management Office (PMO) Leadership</li><li>• Enterprise Content Management (ECM)</li><li>• Security Systems Implementation</li><li>• Access Control Management</li><li>• IT Consulting</li><li>• Strategic IT Planning</li><li>• Cross-Functional Collaboration</li><li>• Workflow Optimization</li><li>• System Integration</li><li>• Product Lifecycle Management</li><li>• Resource Allocation</li><li>• Risk Management</li><li>• Change Management</li><li>• Data Analysis &amp; Reporting</li><li>• IT Budget Management</li><li>• Stakeholder Communication</li><li>• Agile &amp; Waterfall Methodologies</li><li>• Multi-Platform IT Expertise</li></ul> | <ul style="list-style-type: none"><li>• Business Process Reengineering</li><li>• IT Service Management (ITSM)</li><li>• Cloud Solutions Deployment</li><li>• Technical Documentation</li><li>• Quality Assurance &amp; Control</li><li>• Process Automation</li><li>• Performance Management</li><li>• Vendor &amp; Supplier Management</li><li>• Team Leadership &amp; Mentorship</li><li>• Decision-Making</li><li>• Cost Optimization</li><li>• Research &amp; Development (R&amp;D)</li><li>• Strategic Planning</li><li>• Client Relationship Management</li><li>• Proposal &amp; Presentation Creation</li><li>• Enterprise Solutions Development</li><li>• Technology Integration</li><li>• Troubleshooting &amp; Problem Solving</li><li>• Business Development Strategy</li><li>• Analytical &amp; Strategic Thinking</li></ul> |
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Language

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| <ul style="list-style-type: none"><li>• Arabic: Native</li></ul> | <ul style="list-style-type: none"><li>• English: Very Good</li></ul> |
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