

# Raed Ishaq Al-Akhras

Solutions Products & Digital Transformation | IT Consulting | IT Products Management | PMO| Presales| Enterprise Content Management | Enterprise Process Management | Security Systems and access control

<b>Email</b>	<b>Mobile</b>	<b>Nationality</b>	Jordanian
<a href="mailto:Raedishaq@yahoo.com">Raedishaq@yahoo.com</a>	+962 79 561 6232	<b>Status</b>	Married
		<b>Address</b>	Amman-Jordan
		<b>Birthdate</b>	10 April 1972

## Profile

Results-driven IT professional with over 25 years of experience in IT Consulting, Project Management, and Enterprise Solutions. Expertise in digital transformation, system integration, workflow optimization, and security solutions. Adept at aligning IT initiatives with business strategies, driving operational efficiency, and managing cross-functional projects. Strong leadership and communication skills, with a proven track record of mentoring teams and delivering enterprise-level solutions. Holds multiple certifications, including MSc in Computer Science, PMP, Prince2, and ITIL.

## Professional Certificate

MSC | PMP | Prince2 | ITIL | MBA | MCAD.net | MCP | FCP

## Experience

### JPTTEC

Jan 2018 - Present

#### PMO Director

##### Achievements:

- Increased cross-departmental collaboration by launching a digital platform, reducing project delays by 25%.
- Reduced overall project costs by introducing cost-effective tools and optimizing workflows.
- Trained over 50 team members on advanced project management tools, improving team productivity and decision-making speed.
- Centralized project documentation and lessons learned for continuous improvement.
- Implemented project management standards, enhancing efficiency and delivery timelines.
- Mitigated project risks through comprehensive risk management plans.
- Adopted innovative tools to improve collaboration and resource utilization.
- Led change management initiatives for seamless process and technology transitions.
- Optimized resource allocation and capacity planning to meet organizational needs.
- Delivered detailed project reports to senior leadership for informed decision-making.

##### Responsibilities:

- Align project portfolio with strategic business objectives to maximize organizational impact.
- Establish KPIs to measure project and team performance effectively.
- Lead the integration of new technologies and tools to streamline project workflows.
- Provide executive-level insights and recommendations based on data-driven analysis.
- Define and maintain project management methodologies aligned with organizational goals.
- Oversee project planning, execution, and delivery within scope, time, and budget.
- Develop and enforce PMO policies and standardized procedures.
- Mentor and train project managers to enhance team performance.
- Monitor project progress, address issues, and implement improvements.
- Conduct project reviews, status meetings, and performance evaluations.
- Ensure compliance with organizational and regulatory standards.
- Facilitate communication and collaboration among project stakeholders.
- Manage the PMO budget, optimizing resource allocation and efficiency.
- Implement process improvements to enhance project delivery.
- Plan and manage resource capacity for current and future projects.

### Kadi Digital - Kadi Digital

Jul 2012-2017

#### Cofounder / Managing Director

##### Achievements:

- Successfully implemented a structured PMO framework that improved project delivery timelines.
- Led the development of custom digital solutions, enhancing client operational efficiency and user experience.
- Established partnerships with leading global software providers to expand service offerings.
- Delivered tailored IT consulting solutions, helping clients achieve measurable business growth and technological advancement

#### Responsibilities:

- Leading PMO services, including project management and consultancy, to ensure efficiency and goal alignment.
- Overseeing the delivery of technical digital solutions, such as analysis, design, development, and quality assurance.
- Managing the deployment of ready-made software solutions from global providers for clients.
- Conducting IT consulting, including assessing current client systems and recommending tailored strategic solutions.

#### Nesma Advanced Technology, Riyadh

Jun 2004 - 2012

##### Senior Products Manager

#### Achievements:

- **Successfully increased project delivery efficiency by 20% through optimized resource allocation and strategic planning.**
- **Secured 15 new long-term contracts, contributing significantly to revenue growth and expanding the company's market presence.**
- **Security Document Management System Project**
  - Successfully managed, supervised, and provided strategic consultation for a comprehensive system for the Ministry of Interior, the National Information Center (NIC), and the Minister's Office.
- **Fingerprint Integration Project**
  - Successfully managed the development and integration of a fingerprint identification system into the Ministry of Interior's attendance system, ensuring accurate fingerprint characterization and identification.
- **Self-Service Kiosk Project**
  - Led the deployment and implementation of self-service kiosk machines across the Ministry of Interior, simplifying document acquisition for customers with a streamlined process.

#### Responsibilities:

- **Product & Project Management:** Managed product lifecycles, project planning, and delivery.
- **Consulting & Support:** Provided IT and ECM consultation, solving technical challenges.
- **Software Development & R&D:** Developed software solutions and led research initiatives.
- **Proposal & Presentation Creation:** Prepared technical proposals and client-facing documents.
- **Business Development:** Pursued new projects, negotiated contracts, and maintained client relationships.

#### Moseco Company, Riyadh

May 2001 – Nov 2004

##### Senior Solutions Architect

#### Key Projects & Achievements:

- **Ministry of Interior Document Management System:** Contributed significantly to the design and development using VB, SQL Server, and FileNET Tools.
- **Advanced Hijri Date Project:** Designed and implemented a Hijri OCX solution tailored for the Ministry of Interior.
- **Incoming & Outgoing Document Management System:** Successfully delivered a robust system across three stages:
  - Database Stage: Utilized VB.NET and SQL Server 2000
  - Imaging Stage: Integrated FileNET tools
  - Web Development Stage: Developed with ASP.NET
- **Successfully built enterprise-level solutions and managed end-to-end project scopes, ensuring adherence to performance and quality standards.**

#### Responsibilities:

- **Solution Design & Architecture:**
  - Designed scalable solutions to address business challenges.
  - Analyzed organizational needs, evaluated technologies, and recommended optimal solutions.
- **Project Lifecycle Management:**
  - Managed scope, quality, and performance across all project stages.
  - Conducted risk assessments and implemented proactive solutions.
- **Team Leadership & Collaboration:**
  - Coordinated cross-functional teams, ensuring timely project delivery.
  - Provided technical guidance and maintained development standards.
- **Stakeholder Interaction:**
  - Acted as a liaison between technical and non-technical stakeholders.
  - Collaborated with business leaders and project managers to meet strategic goals.
- **Enterprise Solutions & R&D:**
  - Developed enterprise solutions to enhance business operations.
  - Conducted R&D to drive innovation and maintain a competitive edge.

#### SSC Soft Information Technology, Amman, Jordan

Sep 1999 to Mar 2001

##### Senior Software Engineer ((Senior Developer & System Analyst)

- Designed and implemented a Brokerage System utilizing VB and SQL Server.
- Successfully developed a comprehensive Portfolio Management System project.
- Executed multiple OCX Controls projects, including the Control Date OCX and Combo Box Search OCX.
- Contributed to the development and design of the Call Geeran.com website by converting and integrating essential components.

## Education

- MSc in Computer Science from N.Y.I.T, Amman, Jordan
- BSc in Software Engineering from Princess Sumaya University College for Technology (PSUCT), Amman Jordan, 1995

## Skills

- |  |  |
|--|--|
| <ul style="list-style-type: none"><li>• IT Solutions Architecture</li><li>• Digital Transformation Strategy</li><li>• Project Management Office (PMO) Leadership</li><li>• Enterprise Content Management (ECM)</li><li>• Security Systems Implementation</li><li>• Access Control Management</li><li>• IT Consulting</li><li>• Strategic IT Planning</li><li>• Cross-Functional Collaboration</li><li>• Workflow Optimization</li><li>• System Integration</li><li>• Product Lifecycle Management</li><li>• Resource Allocation</li><li>• Risk Management</li><li>• Change Management</li><li>• Data Analysis &amp; Reporting</li><li>• IT Budget Management</li><li>• Stakeholder Communication</li><li>• Agile &amp; Waterfall Methodologies</li><li>• Multi-Platform IT Expertise</li></ul> | <ul style="list-style-type: none"><li>• Business Process Reengineering</li><li>• IT Service Management (ITSM)</li><li>• Cloud Solutions Deployment</li><li>• Technical Documentation</li><li>• Quality Assurance &amp; Control</li><li>• Process Automation</li><li>• Performance Management</li><li>• Vendor &amp; Supplier Management</li><li>• Team Leadership &amp; Mentorship</li><li>• Decision-Making</li><li>• Cost Optimization</li><li>• Research &amp; Development (R&amp;D)</li><li>• Strategic Planning</li><li>• Client Relationship Management</li><li>• Proposal &amp; Presentation Creation</li><li>• Enterprise Solutions Development</li><li>• Technology Integration</li><li>• Troubleshooting &amp; Problem Solving</li><li>• Business Development Strategy</li><li>• Analytical &amp; Strategic Thinking</li></ul> |
|--|--|

## Language

- |  |  |
|--|--|
| <ul style="list-style-type: none"><li>• Arabic: Native</li></ul> | <ul style="list-style-type: none"><li>• English: Very Good</li></ul> |
|--|--|