

## Sarah Bauerle Danzman

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### ACADEMIC EMPLOYMENT & AFFILIATIONS

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#### Indiana University, Bloomington (2015-present)

- Associate Professor (tenured), Department of International Studies, Hamilton Lugar School of Global and International Studies and (by courtesy) Department of Political Science (2022 – present)
- Assistant Professor (2015 – 2022)
- Faculty Director, Tobias Center for Innovations in International Development (2022 – present)
- Faculty Affiliate, Vincent & Elinor Ostrom Workshop in Political Theory and Policy Analysis and Center for the Study of Global Change (2015 – present)

#### Affiliations:

- Non-Resident Senior Fellow, Atlantic Council (2021- present); Scholar in Residence Academic Year 2023-24
- Term Member, Council on Foreign Relations (2020 – present)
- International Affairs Fellow, Council on Foreign Relations; Foreign Affairs Officer – United States Department of State (2019-2020)
- Postdoctoral Research Associate, Niehaus Center for Globalization & Governance, Princeton University (2014-2015)

### EDUCATION

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#### University of North Carolina at Chapel Hill

- Ph.D., Department of Political Science
- M.A., Department of Political Science

#### Villanova University

- B.A., in Liberal Arts with minors in Political Science, Economics, and Environmental Studies, *summa cum laude*

### PUBLICATIONS

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#### Peer-Reviewed Books

2019. Bauerle Danzman, Sarah. [\*Merging Interests: When Domestic Firms Shape FDI Policy.\*](#)

Cambridge University Press.

- Reviewed in *Perspective on Politics*
- Book Panel at 2022 APSA – Discussants included Jeffry Frieden, Erica Owen & Patrick Egan

## Refereed Journal Articles

2025. “[Securitized Political Economy](#).” *European Journal of International Relations*. forthcoming.
2025. “[Competing to Lose: FDI, Investment Incentives, and Taxation Capacity under Fiscal Federalism](#)” (with Alexander Slaski) *Business and Politics*. forthcoming.
2025. “[A Tool is Not a Strategy: Technology Security Amidst Contested Global Orders](#)” *Journal of International Economic Law*. jgef019, <https://doi.org/10.1093/jiel/jgef019>
2024. “[Outbound investment control: A new security tool for the European Union?](#)” (with Sophie Meunier) *Columbia FDI Perspectives*. No. 398 December 9.
2024. “[The EU’s Geoeconomic Turn: From Policy Laggard to Institutional Innovator](#)” (with Sophie Meunier) *Journal of Common Market Studies*. 62(4): 1097-1115.
2023. “[Naïve No More: Foreign Direct Investment Screening in the European Union](#)” (with Sophie Meunier) *Global Policy*. 14: 40-53.  
*Recognized as one of the top 10 most cited Global Policy articles published in 2023.*
2023. “[If You Can’t Beat Them, Join Them: The Rise of Investment Screening in Europe in Comparative Perspective](#).” (with Sophie Meunier) *Revue des Affaires Européennes*. 4: 649-659.
2023. “[Mapping the Characteristics of Foreign Investment Screening Mechanisms: The New PRISM Dataset](#)” (with Sophie Meunier) *International Studies Quarterly*. 67(2) <https://doi.org/10.1093/isq/sqad026>
2022. “[Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?](#)” (with Alexander Slaski) *Review of International Political Economy*. 29(4): 1085-1111. <https://doi.org/10.1080/09692290.2021.1885475>
2022. “[Incentivizing Embedded Investment: Evidence from Patterns of Foreign Direct Investment in Latin America](#)” (with Alexander Slaski) *Review of International Organizations*. 17(1):63-87.
2020. Bauerle Danzman, Sarah. “[Foreign Direct Investment Policy, Domestic Firms, and Financial Constraints.](#)” *Business and Politics*. 22(2): 279–306. doi:10.1017/bap.2019.13

### **Winner of the 2020 David P. Baron Award for the best article published in *Business and Politics* in 2020**

2017. Bauerle Danzman, Sarah, Thomas Oatley, and William Kindred Winecoff. “[All Crises are Global: Capital Cycles in an Imbalanced International Political Economy.](#)” *International Studies Quarterly*. 61(4): 907–923.
2016. Bauerle Danzman, Sarah. “[Contracting with Whom? The Differential Effects of BITs on Mitigating Sources of Investment Risk.](#)” *International Interactions* 42(3): 432–478.
2013. Oatley, Thomas, William Kindred Winecoff, **Sarah Bauerle Danzman**, and Andrew Pennock. “[The Political Economy of Global Finance: A Network Model](#)” *Perspectives on Politics* 11(1): 131–151.

## Book Chapters

2023. Bauerle Danzman, Sarah and Gabriella Couloubaritsis. “[Balancing Risks: Investment Screening Mechanisms, Essential Security Definitions, and Standards of Evidence](#)” in *Weaponising Investments: Volume 1*, edited by Jens Hillebrand Pohl, Joanna Warchol, Thomas Papadopoulos, and Janosch Wiesenthal. Springer Studies in Law and Geoeconomics, pp. 1-16.
2022. Bauerle Danzman, Sarah. “[Is FDI at a Critical Juncture? Contemplating a Post-COVID Investment Environment](#)” in *Yearbook on International Investment Law and Policy 2020*, edited by Lisa Laches, Lise Johnson, and Jesse Coleman. Oxford University Press, pp. 5-18.
2021. Bauerle Danzman, Sarah. “[Investment Screening in the Shadow of Weaponized Interdependence](#)” in *The Uses and Abuses of Weaponized Interdependence*, edited by Daniel Drezner, Henry Farrell, and Abraham Newman. Washington, D.C.: Brookings, pp. 257-272.
2020. Bauerle Danzman, Sarah and Geoffrey Gertz. “[Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies](#).” in *International Trade, Investment, and the Sustainable Development Goals* edited by Cosimo Beverelli, Jurgen Kurtz, and Damian Raess. Cambridge, UK: Cambridge University Press, pp. 140-174.
2019. Bauerle Danzman, Sarah. “[The Political Economy of Bilateral Investment Treaties: The Conditional Effects of BITs on FDI Flows and Domestic Politics](#).” in *Research Handbook on Foreign Direct Investment*, edited by Markus Krajewski. Cheltenham, UK: Edward Elgar Publishing, pp. 11-38.

## **Business Cases**

- 2022 Friedman, Jeremy, Sarah Bauerle Danzman, David Lane. *TikTok and National Security: Investment in an Age of Data Sovereignty?* HBS No. N9-722-020. Boston, MA: Harvard Business School Publishing.

## **Book Reviews**

- 2021 Bauerle Danzman, Sarah, “Introduction: Integrating Extractive Resource Politics into Broader International Political Economy.” Review Symposium of *Power Grab: Political Survival through Extractive Resource Nationalization* (Cambridge University Press) by Paasha Mahdavi. *Texas National Security Review*.

## **Articles in Preparation or Under Review**

- “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements” (with Jonas Bunte and Paulo Cavallo)
- “The Social Connections Between Business and Government in Comparative Context” (with William K. Winecoff)
- “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim).

- “Sequencing Economic Security: The Self-Reinforcing Dynamics of Geoeconomic Regulations” (with Sophie Meunier).

### **Congressional and Government Testimony**

- 2025 “[Ensuring Investment Security is Narrow, Rigorous, and Fair.](#)” Testimony before the House Committee on Financial Services Subcommittee on National Security Illicit Finance, and International Financial Services, 16 July.
- 2024 “[Outbound Investment from the United States to China.](#)” Invited Written Testimony for the US-China Economic and Security Review Commission, 23 May.
- 2023 “Private Funds/Markets and Outbound Investments in Countries of Concern,” Testimony before the U.S. Securities and Exchange Commission Investor Advisory Committee, 22 June.
- 2022 “[Toward a Balanced Outbound Investment Screening Regime](#)” Testimony before the Senate Committee on Banking, Housing, and Urban Affairs, 29 September.

### **Articles and Policy Papers (Non-Peer Reviewed)**

- 2024 Bauerle Danzman, Sarah. Sharing the Post Carbon Economy Means Building a Resilient EV Supply Chain. Atlantic Council. September.  
<https://www.atlanticcouncil.org/in-depth-research-reports/report/sharing-the-post-carbon-economy-means-building-a-resilient-ev-supply-chain/>
- 2023 Bauerle Danzman, Sarah. Shaping Investment Security Policy: A Guide for Business Associations. Center for Private Investment and Enterprise. May.  
<https://www.cipe.org/resources/shaping-investment-security-policy-a-guide-for-business-associations/>
- 2022 Bauerle Danzman, Sarah and Emily Kilcrease. “The Illusion of Controls: Unilateral Attempts to Contain China’s Technology Ambitions Will Fail” *Foreign Affairs* 30 December. <https://www.foreignaffairs.com/united-states/illusion-controls>
- 2022 Bauerle Danzman, Sarah and Emily Kilcrease. [Sand in the Silicon: Designing an Outbound Investment Controls Mechanism.](#) Atlantic Council and CNAS Issue Brief. September.
- 2021 Bauerle Danzman, Sarah. “[National Security, Investment Review, and Sensitive Data.](#)” *Proceedings of the American Society of International Law 2021*, doi:10.1017/amp.2021.103
- 2017 Bauerle Danzman, Sarah. “Leveraging WAIPA to Facilitate Private Sector Linkages.” *World Association of Investment Promotion Agencies Research Note* April. (1658 words)
- 2016 Bauerle Danzman, Sarah, Jacqueline Bauman, Michael Holmberg, Jonathan Hreha, Karis Neufeld, Anna Piskunova, Alec Resch, Jamie Spitz, Jocelyn Wallace, and Anna Williams. “Incentivizing an Increasingly Automated Manufacturing Sector: A Descriptive Analysis of U.S. States’ Manufacturing Investment Promotion Programs” *Smart Incentives Policy Report* December, pp. 1-20.

### **Technical Comments on Government Proposed Regulation**

- 2024 [Comments on Provisions Pertaining to U.S. Investment in Certain National Security Technologies and Products in Countries of Concern.](#) (With Emily Kilcrease, Geoffrey Gertz, Tim Fist, and Ngor Luong) August. (Comments on Proposed Rule)
- 2023 [Comments on Provisions Pertaining to U.S. Investment in Certain National Security Technologies and Products in Countries of Concern.](#) (With Emily Kilcrease, Tim Fist, Ngor Luong, and Emily Weinstein) September. (Comments on Advanced Notice of Proposed Rulemaking)

### **Selected Short Articles and Commentary**

- 2025 [Did Trump Effectively Nationalize US Steel with his ‘Golden Share?’](#) *New Atlanticist* (June 16).
- 2025 [Does the Nippon Steel Reflect a New Normal for Foreign Investment the US?](#) *New Atlanticist* (May 28).
- 2025 [Biden’s Blocked US Steel Deal Carries Big Risks. Here are the Top Three.](#) *New Atlanticist* (January 6).
- 2024 [Coordinating Investment Screening Across the US, Japan, and Korea.](#) (With Andrew Yeo) *Brookings*. (October 23).
- 2024 [Biden blocking Nippon Steel’s purchase of US Steel puts ‘friendshoring’ and more at risk.](#) *New Atlanticist* (September 5).
- 2024 [China’s ability to buy US land near military bases just got more restricted.](#) *New Atlanticist* (July 24).
- 2024 [The US Steel deal is a test of friendshoring – and the US is failing.](#) *New Atlanticist* (January 8).
- 2023 [In Brief: New Controls on Chips.](#) *War on the Rocks* (October 23).
- 2023 [A new White House order is taking aim at investment in Chinese tech. How will it actually work?”](#) *New Atlanticist* (August 10).
- 2023 [The ‘de-risk’ is in the details: A look at Europe’s ambitious new economic security strategy,](#) *New Atlanticist* (June 22).
- 2023 [Fore! Reasons why the Committee on Foreign Investment in the United State won’t block the PGA Tour/Live Golf merger,](#) *New Atlanticist* (June 13).
- 2022 [CHIPS+ could change the U.S. semiconductor supply chain, and more. But do industrial incentives work?](#) *The Monkey Cage* (August 9).
- 2022 [Is the US going to screen outbound investment?”](#) *The Atlantic Council* (January 10).
- 2021 [Why Governments Continue to Offer Inefficient Investment Incentives? The Role of Bureaucratic Design](#) (With Alexander Slaski) *Council on Economic Policies Blog* (March 19).
- 2020 [“The U.S. government thinks TikTok is a national security threat. So why can’t the government decide what to do?](#) *The Monkey Cage* (September 23).
- 2019 [Why is the U.S. forcing a Chinese company to sell the gay dating app Grindr?](#) (with Geoffrey Gertz) *The Monkey Cage* (April 3).

- Reprinted as “[Is it a threat to US security that China owns Grindr, a gay dating app?](#)” at Brookings Opinions (April 8, 2019).
- 2017 [Robots aren't killing the American Dream. Neither is trade. This is the problem](#) (with Jeff Colgan). *The Monkey Cage* (March 10).
- 2015 What Black Monday does and doesn't tell us about the world economy (with W. Kindred Winecoff.) *The Monkey Cage* (August 27).
- 2013 “Why U.S. financial hegemony will endure” (with W. Kindred Winecoff.) *Symposium* (October).
- 2013 “The strange politics of U.S. – E.U. free trade” (with W. Kindred Winecoff.) *The National Interest* (February 14).

## **GRANTS, FELLOWSHIPS AND AWARDS**

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- 2025 IU Layered Learning Program for Undergraduate Researchers, Research Forward: Hamilton Lugar School Layered-Learning Program for Undergraduate Researcher, Co-PI, \$65,000
- 2024 NSF Supplemental Funding, *The Political Economy of Business-Government Connections*, Principal Investigator, \$79,679
- 2024 IU Bridge Funding, *The Political Economy of Business-Government Connections*, Principal Investigator, \$16,250
- 2024 IU Faculty Assistance in Data Science, *Using LLMs to Code Regulatory Uncertainty in SEC Filing Documents*, \$3,000.
- 2023 Scholar in Residence, the Atlantic Council, \$50,000.
- 2022 IU Faculty Assistance in Science, *Who Files and Who Survives? Explaining the Geopolitical Patterns of Investment Screening Notifications, Disclosures, and Clearances*, \$1,700.
- 2022 America in the World Consortium, *Investigating CFIUS Filings*, \$7,500
- 2020 National Science Foundation, *The Political Economy of Business-Government Connections*, Principal Investigator (William K. Winecoff co-PI), \$449,567
- 2019 Hamilton Lugar School of Global and International Studies Research Award, *Voter Attitudes toward Foreign Investment Announcements*, Indiana University, \$1,000
- 2019 Indiana University Social Sciences Research Funding Program, *Market Concentration, Transnational Corporate Networks, and Politically Connected Firms* (with William K. Winecoff) \$36,629
- 2019 Council on Foreign Relations, International Affairs Fellowship Program, *Balancing Interests: Reforming and Securing US Investment Screening Processes Amid the Growth of State-Connected Multinational Enterprises* \$100,000
- 2019 Artinian Travel Award, Southern Political Science Association, \$500
- 2018 Tobias Center Research Assistance Fellows Program, Indiana University, \$2,250
- 2017 Ostrom Workshop Faculty Research Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$10,000
- 2017 Emerging Areas of Research Proposal Development Award, *International Aid and Development: Risk, Context, and Learning* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg), Indiana University, \$23,902

- 2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$1,674
- 2016 School of Global and International Studies Research Travel Award, *Investment Facilitation Priorities in Complex Policy Environments*, Indiana University, \$2,500
- 2015 International Studies Department Research Cluster Award, *Capitalism Workshop* (with Purnima Bose, Stephanie Kane, Stephen Macekura, Jessica Steinberg, and Nur Amali Ibrahim), \$2,000

### **Grants Submitted**

None currently outstanding

### **Grants Denied**

- 2017 Indiana University Emerging Areas of Research Grant, *International Development Interventions: Risk, Context, and Learning* (with Nick Cullather, Sameeksha Desai, Stephen Macekura, Jessica Steinberg, and William K. Winecoff) \$1,977,439
- 2016 Indiana University Emerging Areas of Research Grant, *International Development, Risk & Adaptive Aid* (with Nick Cullather, Stephen Macekura, and Jessica Steinberg) \$2,188,398
- 2016 US State Department Minerva Grant, *Political Violence and Infrastructure Investment* (with Sameeksha Desai, Jessica Steinberg, and William K. Winecoff), \$749,723, advanced to second round

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### **INVITED SCHOLARLY PRESENTATIONS AND PANELS**

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- 2025 “Securitized Political Economy.” William & Mary Government Department, March 28.
- 2025 “Signaling, Compliance, and Learning in CFIUS M&A Reviews.” University of Pittsburgh Global Policy Studies Symposium, Jan 24.
- 2024 AJIL Webinar: International Economic Law for a Multipolar World. Invited Virtual Participant. February 16.
- 2024 “The Dual-Use Double Movement – The Investment Protection Turn as a Response to the Commercialization of Military Innovation” Brown University Workshop on Subsystem IR Theory. February 1-2. Providence, RI.
- 2023 “The Screening of Investment Activities in International Investment Law” Invited panelist to Society of International Economic Law Virtual Conversations. Virtual. October 20.
- 2023 “National Security, Investment Policy, and Firm Behavior” Research Presentation. Kansas University Trade War Lab Speaker Series. Virtual. October 15.
- 2023 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” Princeton University Political Science Department International Relations Colloquium. Princeton, NJ. April 24.

- 2023 “Securitized industrial policy & the demand for inbound and outbound investment restrictions.” European industrial policy & the new geopolitics of markets Workshop. European Union Institute. Florence, Italy. April 14.
- 2023 “Regulating Cross-Border Technology and Data Flows,” University of Virginia Law School Conference on Regulating Conflict and Competition: The Economic Levers of National Security. Charlottesville, VA. February 24.
- 2023 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” Northwestern University Political Science Department International Relations Speaker Series. Evanston, IL. January 27.
- 2022 The Law of Global Economic Statecraft Workshop. Panelist – Where We are Now. School Dean Rusk International Law Center and the Georgia Journal of International and Comparative Law. Athens, GA. October 24.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” PRISM Workshop. Princeton, NJ. October 9.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening,” Peterson Institute for International Economics. September 30.
- 2022 “Foreign Investment Screening: The Linkage Between Responsible Investing and Democratic Resilience.” CELIS 2022 Forum on Investment Screening. Uppsala University, Sweden. June 2.
- 2022 “The Value of Political Business Connections,” University of North Carolina Political Science Department. March 25.
- 2022 “Mapping a Research Agenda in the Politics of Investment Screening,” University of Southern Denmark. Online. January 7.
- 2021 “Economic and Other Public Order Justifications for Restricting Sovereign-Driven Investment,” CELIS Institute, Berlin. Warsaw, Poland. December 1-3.
- 2021 “Advances in Investment Screening Research,” United States Department of State. November 4.
- 2021 “Investment Screening and Supply Chain Security: Japanese, EU, and U.S. Perspectives on China,” Harvard Program on U.S. – Japan Relations. Online. September 27.
- 2021 “Protecting or Stifling? The Effect of Investment Screening on Technology Firms,” Australia National University. July 13.
- 2021 “The Siren Call Economic Warfare: Avoiding Economic Warfare in the 21<sup>st</sup> Century,” Invited panelist at the US Naval War College (NWC) and the Rhodes Center for International Economics and Finance virtual workshop, “Economic Warfare: What Can World War One Tell us about 21st Century Conflicts?” April 30.
- 2021 “The Rise of Restrictions on Data Flows and Digital Technologies: National Security, Human Rights, or Geo-Economics?” Invited panelist at the American Society of International Law’s Annual Conference. March 24-27.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review,” University of Wisconsin at Madison. February 23.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Global Research in International Political Economy. December 9.

- 2020 “COVID, Geo-economic Competition, and the Coming Global Economy.” Indonesia Economic Forum. November 25.
- 2020 “CFIUS and Political Risk.” Princeton School of Public and International Affairs. September 23.
- 2020 “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements,” Johns Hopkins SAIS Speaker Series. February 11.
- 2019 “MNEs in an Age of Increased Multipolarity,” CENTRA Workshop on Multipolarity and International Governance. Washington, DC. July 11
- 2019 “Weaponized Interdependence, Anti-Globalism, and FDI Policy,” Workshop on International Order, Networks, and Power. Mortara Center for International Studies, Georgetown University. Washington, DC. June 20.
- 2018 “Market Concentration, Transnational Corporate Networks, and Politically Connected Firms,” (with William K. Winecoff,) Symposium on The Evolution of Economic Power in the Age of Globalization: Three Major Debates on the Rise of Transnational Corporations, University of Amsterdam, Amsterdam, Netherlands. December 10.
- 2018 “Cooperating Across Borders: Leveraging Relationships for Global Relevance,” International Economic Development Council’s Annual Conference, Atlanta, GA. October 1.
- 2018 “Drivers and Determinants of FDI: Applying traditional concepts to modern trends,” World Association of Investment Promotion Agencies, Istanbul, Turkey. July 2-3.
- 2017 “Collective, Competitive Advantage for Foreign Direct Investment,” International Economic Development Council’s Annual Conference, Toronto, Canada. September 17.
- 2017 “Liberalizing for Liquidity: The Politics of FDI Liberalization,” University of Chicago. May 18 (postponed).
- 2016 “Factors that Determine Private Sector Investment into Markets,” World Association of Investment Promotion Agencies’ Annual Conference, Istanbul, Turkey. October 13.
- 2016 “Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives” (with Alexander Slaski), Workshop on the Politics of Multinational Firms and Investment, Princeton University. September 30.
- 2016 “A Political Economy Approach to Understanding Investor-State Dispute Settlement,” Workshop on the Central and Eastern European Experience with Investor-State Dispute Settlement, Central European University, Budapest, Hungary. May 20.
- 2016 “Incumbents who Reform: The Politics of FDI Liberalization,” Emory University. March 3.
- 2015 “Incumbents who Reform: The Politics of FDI Liberalization,” Indiana University. February 19.
- 2015 “Incumbents who Reform: The Politics of FDI Liberalization,” Princeton University. March 23.

- 2014 “Incumbents who Reform: The Politics of FDI Liberalization,” Villanova University. November 12.
- 2014 “Financial Crises and Political Instability,” Political Instability Taskforce, Washington, D.C. October 22.
- 2014 “Incumbents who Reform: The Politics of FDI Liberalization,” Elon University, January 22.
- 2013 “Incumbents who Reform: The Politics of FDI Liberalization,” Lewis and Clark College, November 6.
- 2013 “The Political Determinants of Investment Policy in Non-Democracies,” Journeys in World Politics Annual Workshop, University of Iowa. May 3.

## **PRESENTATIONS AT INDIANA UNIVERSITY**

- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review,” Ostrom Workshop. February 22.
- 2018 “Investment Facilitation Priorities in Complex Policy Environments,” Ostrom Workshop Research Colloquium, Bloomington, IN. December 3.
- 2016 “Incumbents who Reform: The Politics of FDI Liberalization,” Institutions, Trade, and Economic Development Workshop, Indiana University. May 14.

## **REFERRED CONFERENCE PRESENTATIONS**

- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) The Money in Politics Workshop, Copenhagen Business School, Copenhagen, Denmark. June.
- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) Annual Meeting of the Midwest Political Science Association. Chicago, IL. April
- 2025 “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim). Annual Meeting of the International Studies Association. Chicago, IL. March
- 2025 “Sequencing Economic Security: The Self-Reinforcing Dynamics of Geoeconomic Regulations” (with Sophie Meunier). Annual Meeting of the International Studies Association. Chicago, IL. March
- 2025 “The Correlates of Political Business Connections,” (with Rashid Marcano Riveria) Annual Meeting of the International Studies Association. Chicago, IL. March
- 2024 “Signaling, Compliance, and Learning in CFIUS M&A Reviews (With Andrey Tomashevskiy, Sichen Li, and Gyu Sang Shim). Annual Meeting of the American Political Science Association. September.
- 2022 “Economic Security is National Security: Commercial Interests and Influence Over Investment Screening.” Annual Meeting of the International Political Economy Society. Pittsburgh, PA. October 29.
- 2022 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Book panel. Annual Meeting of the American Political Science Association. September.

- 2022 “The Value of Political Business Connections,” (with William K. Winecoff) Annual Meeting of the International Studies Association. Nashville, TN. April.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Annual Meeting of the International Political Economy Society. Boulder, CO. October 23.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Leuven Centre for Global Governance Studies Workshop on EU Trade Policy: Democratic, Transparent, Sustainable and Geopolitical? Online. October 14.
- 2021 “The Value of Political Business Connections,” (with William K. Winecoff) Annual Meeting of the American Political Science Association. Online. September 29.
- 2021 “Security Through Crisis: Financial Upheaval, Network Disruption, and the Diffusion of Investment Screening.” Annual Meeting of the International Studies Association. Online. April 7.
- 2021 “Protecting or Stifling? The Effect of Investment Screening on Technology Firms” Annual Meeting of the International Studies Association. Online. April 7.
- 2021 “The Big Screen: Global Crises and the Diffusion of Foreign Investment Review” (with Sophie Meunier) Annual Meeting of the Midwest Political Science Association. Online. April.
- 2021 “Market Concentration, Transnational Corporate Networks, and Politically-Connected Firms,” (with William K. Winecoff) Annual Meeting of the Midwest Political Science Association. Online. April.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” International Political Science Association Annual Conference. November 13.
- 2020 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Annual Conference of the Global Research Alliance for Sustainable Finance and Investment. September 9.
- 2020 “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements” (with Jonas Bunte and Paulo Cavallo) Annual Meeting of the International Studies Association. Honolulu, HI. March 27. CONFERENCE CANCELLED DUE TO COVID
- 2019 “Political Investment Cycles: Electoral Competition and Timing of Investment Announcements” (with Jonas Bunte and Paulo Cavallo) Annual Meeting of the American Political Science Association, Washington, DC. August 30.
- 2019 “The Political Economy of Investment Promotion Agencies” (with Geoff Gertz) Annual Meeting of the International Studies Association, Toronto, CA. March 28.
- 2019 “Explaining Deference: Why and When do Policymakers think FDI needs Tax Incentives?” Annual Meeting of the Southern Political Science Association, Austin, TX. January 19.
- 2018 “Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies,” (with Geoffrey Gertz.) Blended Development Finance and the New Industrial Policy conference, Geneva, Switzerland. November 8. (non-presenting co-author)

- 2018 “Facilitating Sustainable Investment: The Role and Limits of Investment Promotion Agencies,” (with Geoffrey Gertz.) 2018 World Trade Forum Book Track: Trade, Development and Sustainability, Florence, Italy. September 29. (non-presenting co-author)
- 2018 “Investment Facilitation Priorities in Complex Policy Environments,” Annual Meeting of the American Political Science Association, Boston, MA. September 2.
- 2018 “Pork-Barrel Politics in an Era of Globalization,” Annual Meeting of the American Political Science Association, Boston, MA. September 1.
- 2018 “Art of the Deal? Capital Mobility, Host Country Political Strategies, and Investment Incentives in Latin America,” Annual Meeting of the Midwest Political Science Association, Chicago, IL. April 6.
- 2016 “Financing Constraints, Interest Groups, & Investment Law Making,” Annual Meeting of the American Political Science Association, Philadelphia, PA. September 2.
- 2015 “Compensation, Agglomeration, or Competition? Evaluating the Correlates of Investment Incentives” (with Alexander Slaski), Annual Meeting of the International Studies Association, Atlanta, GA. March 20.
- 2015 “American Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the American Political Science Association, San Francisco, CA. September 3.
- 2015 “When Incumbents Reform: The Politics of FDI Policy Liberalization,” The Annual Meeting of the International Political Economy Society, Washington, D.C. November 15.
- 2014 “Hegemony and Global Capital Cycles” (with Thomas Oatley and William K. Winecoff), Annual Meeting of the International Studies Association, Toronto, Canada. April.
- 2013 “Crisis, Financial Reform, and Long-Term Capital Account Liberalization,” Annual Meeting of the American Political Science Association, Chicago, IL. August.
- 2013 “Privatization and Public Opinion of FDI in Latin America” (with Alissandra T. Stoyan, Annual Meeting of the American Political Science Association, Chicago, IL. August.
- 2013 “The Political Determinants of Investment Policy in Non-Democracies,” Annual Meeting of the International Studies Association, San Francisco, CA. April.
- 2011 “The Political Economy of Global Finance: A Network Model” (with Thomas Oatley, Andrew Pennock, and William K. Winecoff), Annual Meeting of the American Political Science Association, Seattle, WA. September.
- 2011 “How Do States Compete for Capital? The Political Determinants of Investment Promotion Strategies” Annual Meeting of the International Studies Association, Montreal, Canada, April.

#### **PUBLIC OUTREACH PRESENTATIONS & INTERVIEWS**

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- 2025 “Post Election Review of Outbound Investment Policy.” Invited Panelist. The 11<sup>th</sup> Annual Conference on CFIUS. Washington, DC. April 24.

- 2024 "National Security, Trade, and Investment: What You Need to Know." Invited Panelist. Case Western Reserve University Law School 9<sup>th</sup> Fall Trade Update. November 21, 2024. Virtual
- 2024 "Investment Screening and the Firm – The Business Perspective." Invited Panel Chair. CELIS Forum on Investment Screening October 17. Paris, France
- 2024 Trilateral Economic Security and Investment Screening Workshop. Invited Panelist. Brookings. September 30. Virtual
- 2024 "Vulnerabilities and Opportunities in the Electric Vehicles Supply Chain." Invited Panelist. 2024 Transatlantic Forum on GeoEconomics. September 26. New York, New York.
- 2024 "Geoeconomics and Technology Competition." Invited Panel Chair. Helsinki Geoeconomics Week. August 15. Helsinki, Finland.
- 2024 "Investment Screening and National Security: A Transatlantic Perspective." Invited Panelist. CELIS and CIPE Transatlantic Ties: A Strategic Dialogue on US-EU Investment Screening and Economic Security. May 7. Washington, DC.
- 2024 Podcast Guest – Geoeconomic Competition with Francesca Ghiretti. April 24.
- 2024 "Reimagining American Leadership in the International Economy: Challenges and Opportunities." Invited Panelist. Council on Foreign Relations. February 22. Washington, DC.
- 2024 AJIL Webinar: International Economic Law for a Multipolar World. Invited Virtual Participant. February 16.
- 2024 "U.S. Regulations on Biotechnology." Invited presenter. The National Security Commission on Emerging Biotechnology. January 23. Washington, DC
- 2023 "Regulating Outbound Investment in an Era of Renewed Geoeconomic Competition." Presenter. FCDO Trade Faculty Masterclass. December 7. Virtual Event.
- 2023 "AI, Security, and Global Power Dynamics." Panelist. IU Center of Excellence for Women and Technology. November 9. Bloomington, IN.
- 2023 "National Security and China: has US policy been too tough - or too easy- on Chinese investment?" Panelist. Financial Times Investing in America Conference. November 7. Miami, FL.
- 2023 "Economic Security as National Security" Panelist. Helsinki Security Forum. Oct 1. Helsinki, Finland.
- 2023 "The clash of economics and national security: Trade, industrial policy, and supply chains" Moderator. Atlantic Council-Atlantik-Brücke Transatlantic Forum on GeoEconomics. September 22. Berlin, Germany.
- 2023 "Understanding the Impending Outbound Investment Regulation Executive Order." Guest speaker. WarCast Podcast. August 16.
- 2023 "Outbound Investment Regulatory Outlook in the US." Presenter. Alternative Investment Management Association. July 12. Virtual event.
- 2023 "Outbound Investment Regulatory Outlook in the US and EU." Presenter. AmCham EU. July 28. Virtual event.
- 2023 "Shaping Investment Security Policy: A Guide for Business Associations." Panelists. Center for International Private Enterprise. May 25. Virtual panel.

- 2023 “Roundtable on potential regulations on outbound investment.” Panelist. Brookings Institution. April 6. Virtual panel.
- 2022 “Roundtable on Business Associations and Public Consultations over Investment Screening Legislation.” Presider. Business Europe. December 1. Brussels, Belgium.
- 2022 [“Tools for Our Time: Economic Statecraft since Russia’s Invasion.”](#) Panelist. Atlantic Council. November 30. Virtual Panel.
- 2022 [“Roundtable on Paul Tucker’s ‘Global Discord: Values and Power in a Fractured World Order.’”](#) Panelist. Official Monetary and Financial Institutions Forum. November 15. Virtual Panel.
- 2022 “CHIPS+ and Foreign Policy Strategy.” Manufacturing Policy Institute. September 16. Virtual Panel.
- 2022 “Sand in the Silicon: Designing an Outbound Investment Mechanism.” Atlantic Council. 14 September. Virtual Panel.
- 2022 “Enabling and Investment Environments for Diversifying Supply Chains” academic facilitator and presenter for a stakeholder session of the July 2022 U.S. Departments of State and Commerce Convened International Ministerial on Global Supply Chains Ministerial, August 19-20. Virtual.
- 2022 “Economic Statecraft Roundtable” invited speaker at UK Deputy Secretary National Security Adviser convening on future of Economic Statecraft after Russia’s Invasion of Ukraine. June 20. Virtual.
- 2022 “Trends and Justifications for Investment Screening in OECD Countries,” U.S. Department of State International Engagement, January 26. Virtual panel.
- 2022 “Assessment of FIRMA Implementation and Insights for the EU,” Delegation of the European Union to the United States. January 24. Virtual panel.
- 2022 “Designing an Outbound Investment Screening Mechanism,” The Atlantic Council. January 14. Virtual panel.
- 2021 “Preventing Exploitation of Sensitive Technologies and Critical Assets,” U.S. Department of State International Engagement, October 27. Virtual panel.
- 2021 “Understanding the Committee on Foreign Investment in the United States (CFIUS) and Your Obligation to File,” American Chinese Society of Indiana, October 26. Virtual panel.
- 2021 “Investment Security and Emerging Technologies,” panelist on Council of Foreign Relations Annual International Affairs Fellows Conference, July 20 virtual panel.
- 2021 “Looking Beyond the Academy: Navigating the Job Search for Applied Jobs for PhDs” invited panelist, Annual Meeting of the International Studies Association, April 7 virtual panel.
- 2020 “TikTok on the Clock: Data, Deals, and National Security,” Council on Foreign Relations, November 12 virtual panel.
- 2020 National Committee on American Foreign Policy – Globalization Today: Power Asymmetries and Vulnerabilities. October 15.
- 2018 “International Trade Economies and Treaties,” Institute for Defense and Business, Bloomington, IN May 25.

- 2017 “Indiana and the World: Preparing Indiana Students for a Global Economy,” Partnershare Symposium: Globalization & its Impact on K-12 Education, Bloomington, IN. March 10.
- 2016 “Foreign Policy and the Next President,” WFIU Public Radio, Bloomington, IN. September 27.
- 2016 “The Politics of Trade in an Era of Populism: Brexit, TPP, and Trump” (with William K. Winecoff), Beth Shalom Synagogue, Bloomington, IN. August.
- 2016 “Global Economic Governance,” Global Business Institute at Kelley School of Business, Bloomington, IN. July 12.
- 2016 “Political and Economic Effects of Brexit,” Wisconsin Public Radio, June 24.
- 2016 “National Security and Grand Strategy” (with Fred Cate, Gen. Gene Renuart, James Steinberg, and Philip Zelikow), America’s Role in the World Conference, Bloomington, IN. March 30.
- 2015 “A Debate on the Transpacific Partnership,” Indiana University Oxfam Club, Bloomington, IN. December.

## **TEACHING AND ADVISING**

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### **Indiana University**

- I103 – Global Business (Fall 2024, 60 students; Fall 2022, 60 students; Fall 2021, 60 students; Fall 2020, 60 students)
- I203 – Global Development (Spring 2021, 60 students; Spring 2019, 56 students; Spring 2017, 60 students)
- I300 – The State Department and National Security Council – Decision Making and Memo Writing (Spring 2022 short course, 18 students)
- I310 – Global Economic Governance (Spring 2019, 22 students; Fall 2016, 26 students; Spring 2016, 32 students; Fall 2015, 29 students)
- I315/515 – Research Design in International Studies (Fall 2025, 36 students; Spring 2025, 29 students; Fall 2024, 35 students; Spring 2022, 34 students; Fall 2021, 36 students; Spring 2021, 33 students; Fall 2020, 42 students; Spring 2018; 23 students)
- I400 – Capstone in International Studies (senior thesis class) (Spring 2017, 15 students)
- I427/503 – Multinational Firms in the Global Economy (Spring 2016, 13 students)
- I427/503 – Harnessing Foreign Investment for Development (Spring 2022, 22 students; Spring 2018, 15 students; Fall 2016, 10 students)
- I427/503 – Geoeconomics, National Security, and the Return of Great Power Competition (Summer 2024, 14 students)
- I500 – Capstone in International Affairs (Spring 2023, 14 students)
- I521 – International Organizations and Global Governance (Fall 2025, 28 students; Fall 2022, 21 students)
- I523 – Theories of Global Development (Spring 2025, 3 students)

### **Graduate Student Advisees**

- Jeffery Shih-Chieh Wang (Doctoral Committee member, Political Science, IU) "Quiet Diplomacy of Non-Binding Intergovernmental Cooperation: Networked Co-sponsorship in APEC"
- Allen Kang (Doctoral Committee member, Political Science, IU) "Digitalization and its Political Discontents"
- Dewa Gede Sidan Raeskyesa (Doctoral Committee external member, Vienna University of Economics and Business)
- Scott Boyce (Doctoral Committee member, Political Science, IU)
- Aashna Khanna (Doctoral Committee member, Political Science, IU) "But What about the Rest? Rethinking the Positions and Roles of Countries in the Global Financial System" (Defended Fall 2025)
- Bart Connelly (Doctoral Committee external member, Johns Hopkins SAIS) "The Evolution of CFIUS" (Defended Fall 2024)
- Rashid Marcano Rivera (Doctoral Committee member, Political Science, IU) "Varieties of Networked Capitalism: A New Approach to Comparative Political Economy" (Defended Fall 2023)
- Benjamin Blythe (M.A., East Asian Languages and Cultures, IU) "Comparing Foreign Aid Decision-making in Japan and China" (Defended Spring 2023)
- Fathima Musthaq (Doctoral Committee member, Political Science, IU) "Financial Integration, Central Banking, and the Politics of Liquidity in the Global South" (Defended May 2021)
- Anna Williams (M.A., European Studies, IU) "How European FDI Transformed Turkey and How Turkey Risks Losing It All" (Thesis Director, defended May 2017)

### **Undergraduate International Studies Capstone Mentees**

- Trevor Owens (Fall 2016) *Work and Peace: Economic Opportunity as a Determinant of Political Stability in Sub-Saharan Africa, 1997-2014*
- James Cole (Fall 2017) *Understanding European Far Right Parties through Immigration and the Welfare State*
- Richard Solomon (Honors, Spring 2018) *More Money, More Problems: An Optimal Stopping Game of Ransom Negotiation*
- Nathan Handwerker (Honors, Spring 2018) *The Road to Internationalization: China's "One Belt, One Road" and the Rise of the Renminbi*
- Michelle Duke (Spring 2018) *Autonomous Monetary Policy and the Sustainability of Social Welfare Systems*
- Emily Unison (Spring 2018) *Brexit: An Inspiration or a Mistake? A Comparative Case Study on the Invocations of Brexit and the Use of Rhetoric by Populist Leaders in the EU*
- Kate Hill (Honors, Spring 2019) *Assessing the Effectiveness of the Green Climate Fund*
- Joe Cullather (Spring 2019) *Commercial Diplomacy, Infrastructure Projects, and Public Opinion*
- Aaron Teater (Honors, Spring 2019) *Examining Corporate-Government Relations Around Environmental Regulations*

- Max Holmberg (Spring 2019) *What Explains Public Support for Authoritarian Regimes?*
- Lauren Wisniewski (Honors, Spring 2021) *The Pressures for Developed States to Participate in Funding Climate Change Loss and Damages*
- Katherine Zackman (Spring 2021) *Behavioral Political Economy and Protectionist Trade Policies in the European Union*
- Christopher Hillard (Spring 2021) *Protectionist Trade Policies in The United Kingdom*
- Noah Azem (Spring 2021) *The Growth Promoting Effect of European Union Membership*
- Alejandra Pinzon-Vanegas (Fall 2021) *Pornography, Feminist Theory, and Student Attitudes Toward Intimacy*
- Syd Hargis (Fall 2022) *Pivoting Employment for Long-term Sustainability: “Supporting Workers through Renewable Energy Transformation in Spain*
- Tamar Lerner (Spring 2023) *Cooperation in Inter-Group Conflict: the Israeli-Palestinian Case*
- Lia Sepulveda (Fall 2024) *The Economic Bermuda Triangle: Mexico’s Strategic Positioning Amid U.S.-China Rivalry*
- Isabel Lyons (Fall 2025) *Loans of Scale: Capital Access for Rural Communities through MFIs and National Banks – A Case Study of Bolivia*

### **University of North Carolina at Chapel Hill**

POLI 150 – Introduction to International Relations

### **Guest Lectures & “Meet the Author” Events**

London School of Economics, March 2024. Topic: Economic Security and Geoeconomics  
 Princeton University, November 9, 2023. Topic: Investment screening and *TikTok Case*  
 Villanova University, March 29, 2023. Topic: Investment Regulations and *Merging Interests*  
 Marymount University, March 27, 2023. Topic: Investment screening and *Sand in the Silicon*  
 Texas A&M DC Campus, February 13, 2023. Topic: Investment screening and CFIUS  
 Princeton University, Fall 2021. Topic: Investment screening and *TikTok Case*

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### **DEPARTMENTAL SERVICE**

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|-------------|---|
| Spring 2026 | Chair, Professor of Practice in Development Finance & Implementation Search Committee |
| 2025/26     | International Studies Executive Committee, Chair                                      |
| 2024 -      | International Studies Executive Committee   |
| Fall 2024   | Chair, International Studies International Technology and Governance Search Committee |
| Fall 2023   | Chair, International Studies International Development Search Committee               |
| Spring 2023 | Interim Director of Graduate Studies, International Studies                           |
| 2022 - 23   | International Studies Graduate Affairs Committee                                      |
| 2021 – 22   | International Studies Undergraduate Affairs Committee                                 |
| 2020 – 21   | International Studies Executive Committee   |
| 2018 – 19   | International Studies Faculty Symposium co-organizer                                  |
| 2018 – 19   | International Studies Law B.A. Committee Member                                       |
| 2017 – 18   | International Studies External Review Data Analyst                                    |

- 2016 – 17 International Studies Undergraduate Association, Advisor  
 2016 – 17 International Studies Russian Politics Search Committee  
 2015 – 16 International Studies Undergraduate Affairs Committee  
 2015 – 16 International Studies International Governance Search Committee  
 2015 – 16 International Studies Faculty Symposium co-organizer  
 2015 International Studies Capstone Research Symposium Judge  
 2015 International Studies Capstone Thesis Prize Judge

## **SCHOOL AND UNIVERSITY SERVICE**

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- 2024-2025 IUB College Policy Committee Chair  
 2024 - IUB Phi Beta Kappa Executive Committee  
 2024 - IUB College Policy Committee, At Large Representative  
 2022 Hamilton Lugar School Dean Search Committee  
 2022 - Tobias Center for Innovations in International Development, Faculty Director  
 2021 - 22 Tobias Center for Innovations in International Development, Steering Committee Chair  
 2021 Organizer, COVID-19 and Post-Pandemic Investment and Development Workshop Sponsored by the Tobias Center for Innovations in International Development, Indiana University Bloomington, March 11  
 2020 – 21 HLS and IU Bloomington Faculty Coordinator – STRATCOM Academic Alliance  
 2018 – 20 Hamilton and Lugar School for Global and International Studies Career Cohort Leader – Fortune 500 Companies  
 2016 – 2021 Tobias Center for Innovations in International Development, Steering Committee Member  
 2015 – Office of Overseas Study Review Committee  
 2015 SGIS/NED Mark Helmke Post-Doctoral Scholarship Development Committee

## **SERVICE TO THE PROFESSION**

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- 2023 - Advisory Board Member, GERI Project: Power Politics by Economic Means: The Geoeconomics Research Initiative, The Finnish Institute of International Affairs  
 2023 - Founding co-editor-in-chief, Law & Geoeconomics (Brill)  
 2022 - Steering Committee, Global Research in International Political Economy  
 2021 - Board Member, Women Also Know Stuff  
 2021 Chair, Review Symposium for Power Grab: Political Survival through Extractive Resource Nationalization (Paasha Mahdavi) at Texas National Security Review

- 2021            External Reviewer, University College Dublin's Search Committee for Assistant Professor in International Political Economy
- 2020 – 21      IPE Section Chair, Midwest Political Science Association 2021 Annual Meeting
- 2019 – 22      Committee Member and Panel Convener, Virtual International Political Economy Society
- 2019            Chair, Best Article Award Committee, *International Collaboration (IC) Section of the American Political Science Association.*
- 2018            Committee Member, John Sprague Award Committee, *Political Networks Section of the American Political Science Association.*
- 2016            Co-organizer, *Niehaus Center Workshop on the Politics of Multinational Firms, Governments, and Global Production Networks*, Princeton University. September 30 – October 1
- 2011 – 12      Assistant to the Program Chairs, 2012 Annual Meeting of the International Studies Association, San Diego, CA.
- Occasional Reviewer: *American Journal of Political Science, Business and Politics, European Journal of International Relations, Foreign Policy Analysis, Journal of Conflict Resolution, Journal of Politics, International Interactions, International Organizations, International Studies Quarterly, Latin American Politics and Society, Oxford University Press, Perspectives on Politics, Research and Politics, World Politics*

### **OTHER EXPERIENCE**

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- 2023            Board Member, City of Bloomington Capital Improvements Board, Bloomington, IN
- 2022 - 23      Commissioner, City of Bloomington Redevelopment Commission, Bloomington, IN
- 2006 – 08      Consulting Group Analyst – Citigroup Smith Barney, Asheville, NC  
Series 6 and 63 Designations
- 2004            Research Intern, Instituto Centroamericano de Administración de Empresas, Alajuela, Costa Rica