

# SARAH TABASSUM

## Business Analyst

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## SUMMARY

Data & Business Analyst with 5+ years of experience using SQL, Power BI, and statistical analysis to validate data, build KPI reporting, and support data-driven decision-making. Proven ability to translate complex business rules into reliable data workflows, improve data quality, and support analytics across operational, financial, and product domains. Experienced in end-to-end delivery, including requirements, testing (UAT), dashboards, and stakeholder collaboration. Strong foundation in business statistics, machine learning fundamentals, and analytics-driven problem solving.

## TECHNICAL SKILLS

### Business Analysis

BRDs, FRDs, RTMs, SRS, User Stories, Use Case Modeling, Acceptance Criteria, Requirements Elicitation, Requirement Traceability, Business Process Reengineering, Gap Analysis, Change Requests, Application Lifecycle Management, As-Is / To-Be Analysis, Power BI, Tableau, Excel (PIVOT, VLOOKUPS), Power Query, Looker Studio, DAX, M Query

### Finance & Reporting

Financial Analysis, KPI & Performance Analysis, Variance Analysis, Trend Analysis, Data Profiling, Root Cause Analysis (RCA), Data Storytelling, Dashboard & KPI Design, Reporting Validation, Operational Dashboards

### Marketing & Customer Analytics

Marketing Analytics, Campaign Performance Analysis, Funnel Analysis, Conversion Metrics, Customer Behavior Analysis, Retention & Churn Insights, A/B Test Result Interpretation, CRM

### Machine Learning

Supervised Learning (Classification, Regression), Feature Engineering, Exploratory Data Analysis (EDA), Model Evaluation (Accuracy, Precision, Recall, F1-Score), Statistical Foundations, Business Interpretation of Model Outputs

### Programming & Automation

Python, Pandas, NumPy, JupyterLab, R, SQL, .NET, REST API Integration, JSON, HTML, Power Automate, Git, GitHub, C++, JavaScript, Workflow Automation (n8n), System Integration Support, AI-Enabled Workflow Validation

### Data Engineering

ETL Pipelines, Data Cleansing, Data Validation, Data Modeling, Data Governance, Data Warehousing Concepts, Performance Optimization

### Testing & Quality Assurance

Functional Testing, Regression Testing, Test Case Design, UAT Planning & Coordination, API Testing, Defect Tracking (Jira), Test Automation Basics

### Tools

Jira, Confluence, SharePoint, ServiceNow, Azure DevOps, MS Project, Smartsheet, Microsoft Excel, Power BI, GitHub, Microsoft 365, MS Visio, Lucidchart, Figma, Balsamiq, Draw.io, Microsoft Teams, Slack, Trello

### Methodologies

Agile Scrum, SDLC, Waterfall, As-Is / To-Be Analysis, Cross-Functional Collaboration, Stakeholder Coordination

## EXPERIENCE

### PamTen Inc.

#### Business Analyst

Remote, USA

Jan 2025 - Present

- Executed advanced SQL queries for data validation and workflow verification, ensuring accuracy of outputs across multiple integrated modules and enabling reliable downstream reporting, reducing data discrepancies by approximately 25%.
- Performed data profiling, integrity checks, and anomaly analysis to identify inconsistencies in records, flags, and status transitions, improving data consistency and audit readiness across releases.
- Translated complex business rules into functional and data-driven requirements (BRDs, logic rules, mappings), partnering with engineering teams to support database-backed enhancements and ensure deployment readiness with zero critical requirement gaps.
- Supported functional, integration, and UAT testing by designing test cases, validation scenarios, and traceability matrices, contributing to 100% UAT sign-off for assigned releases.
- Led defect triage and root-cause analysis during release cycles, collaborating with developers to validate fixes and retest workflows, reducing post-release defects and rework by 20%.
- Collaborated cross-functionally with product, engineering, QA, and business stakeholders to align data logic, workflow behavior, and acceptance criteria, accelerating issue resolution and delivery timelines.
- Authored technical documentation, SOPs, and knowledge transfer materials to standardize validation, testing, and reporting processes, improving team onboarding efficiency and process consistency.
- Validated AI-supported workflow behavior by testing n8n automation logic and system integrations, ensuring rule execution and data outputs aligned with expected outcomes across interconnected modules.
- Supported reporting and KPI monitoring initiatives by validating data accuracy and workflow outputs, strengthening confidence in analytics used for operational and decision-making purposes.

**Amazon Development Center**

Hyderabad, India

**Business Analyst**

Sep 2021 - Aug 2023

- Analyzed large customer and operational datasets using SQL joins, filters, and aggregations, then applied Python-based exploratory analysis to examine support workflows and escalation paths, identifying abnormal transaction patterns that improved issue resolution accuracy by 12%.
- Combined SQL extracts with Python and R data frames to compare multi-source datasets, tracing escalation behavior across system touchpoints, and improving visibility into high-risk cases and workflow bottlenecks.
- Defined rule-based decision logic and data-driven acceptance criteria by validating expected outcomes against historical data patterns using Python and R, ensuring workflow changes aligned with compliance and operational needs.
- Investigated reporting inconsistencies by reviewing SQL query logic and validating results against Power BI visual outputs, restoring consistency across KPI metrics used for operational tracking.
- Supported query refinement and logic corrections by cross-checking SQL results with Python/R calculations, improving report accuracy and reducing confusion in downstream dashboards.
- Built and maintained Power BI dashboards tracking SLA adherence, escalation volume, and defect trends, replacing manual Excel-based reporting and reducing data preparation effort by 15%.
- Conducted root-cause investigations by correlating system outputs, logs, and analytical results from Python and R, contributing to a 10% reduction in repeat issues.
- Partnered with engineering teams to validate data logic changes by reviewing pre- and post-change datasets and confirming expected behavior across dependent workflows.
- Designed functional, integration, and UAT test cases supported by SQL validation queries and Python-based checks, ensuring rule and process updates affecting customer security behavior as intended.
- Reviewed post-release data using Power BI dashboards and ad hoc SQL queries to confirm stability of reports and workflows, supporting accurate monitoring and ongoing operational confidence.

**Synchrony Financial**

Hyderabad, India

**Business Analyst**

Sep 2020 - Sep 2021

- Acted as a liaison between business users, operations teams, and technical stakeholders, gathering problem statements, clarifying requirements, and ensuring shared understanding of priorities within a regulated financial environment.
- Conducted As-Is analysis of issue handling and escalation workflows, then defined To-Be process states to improve

handoffs, resolution clarity, and operational consistency.

- Authored and maintained Business Requirements Documents (BRDs) to capture business needs, scope, assumptions, constraints, and success criteria for process and system improvements.
- Developed Functional Requirements Documents (FRDs) detailing workflow logic, data elements, validation rules, and functional behavior to support accurate technical implementation.
- Created process flow diagrams using Lucidchart to visually represent As-Is and To-Be workflows, enabling faster stakeholder alignment and clearer communication of changes.
- Supported Agile delivery practices by converting requirements into user stories and acceptance criteria, participating in backlog discussions, sprint planning, and review sessions.
- Produced low-fidelity wireframes using Balsamiq to illustrate proposed workflow and screen-level changes, facilitating early feedback and reducing downstream rework.
- Analyzed incident and case data using Excel (Pivot Tables, VLOOKUP, filters, summary formulas) to identify recurring patterns and support root-cause discussions and prioritization.
- Coordinated with development and QA teams to validate implemented changes against FRDs and To-Be expectations, supporting stable releases and confirming intended outcomes.

### Ardra Design Studio

Hyderabad, India

#### Junior Software Developer

Jun 2019 - Aug 2020

- Developed backend features using Python and .NET, applying modular design principles to organize business logic, resulting in cleaner code structure and easier feature enhancements.
- Implemented RESTful APIs across Python and .NET services to support communication between backend systems and UI components, enabling reliable data exchange and consistent application behavior.
- Converted functional specifications into technical implementations, contributing to service logic and data-handling routines, ensuring requirements were accurately reflected in working code.
- Added data validation, input checks, and structured exception handling within backend components, reducing runtime errors and improving application stability.
- Worked with relational data models to manage data persistence and retrieval, supporting predictable backend workflows and maintaining consistency across transactions.
- Debugged production and pre-production issues by tracing execution paths, reviewing logs, and isolating logic defects, leading to faster issue resolution and fewer recurring errors.
- Supported performance optimization efforts by refining backend logic and data access patterns, contributing to improved response times and overall system reliability.

## PROJECTS

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### Customer Churn Classification

Jan 2026

- Developing a supervised machine learning model to predict customer churn using historical customer behavior and engagement data.
- Performing data cleaning, exploratory data analysis (EDA), and feature engineering to identify key churn drivers.
- Training and evaluating classification models (Logistic Regression, Decision Tree, Random Forest) using Python.
- Applying model evaluation techniques, including accuracy, precision, recall, F1-score, and confusion matrix.
- Interpreting model results to support retention strategy insights and data-driven decision-making.

Tools: Python, Pandas, NumPy, Scikit-learn, Matplotlib, Seaborn, JupyterLab

### AI-Enabled Staffing Portal - PamTen

May 2025 - Dec 2025

- Conducted end-to-end business and data analysis across 10+ hiring modules, improving process transparency and reducing manual screening effort by 35%.
- Led backlog refinement, sprint planning, and UAT preparation to strengthen requirement clarity and accelerate stakeholder adoption across product and engineering teams.
- Designed reporting workflows and executive dashboards that enhanced decision visibility by 40% and aligned technical delivery with business goals.

**Tools:** Power BI, Azure DevOps, SQL, Miro, Excel

#### **Uber Ride Allocation Optimization - University of New Haven**

Sep 2024 - Dec 2024

- Analyzed historical ride and driver datasets using SQL and data profiling to uncover demand patterns, allocation gaps, and service bottlenecks across regions.
- Applied regression analysis in Python to forecast peak demand periods and optimize driver-rider matching, reducing allocation lag by 12%.

**Tools:** Python, SQL, Pandas, NumPy, Excel, R, Power BI

#### **CERTIFICATION**

**Supervised Machine Learning: Regression and Classification** - DeepLearning.AI

Jan 2026

#### **EDUCATION**

**Master of Science, Business Analytics**

Dec 2024

**University of New Haven**

Connecticut

Relevant Coursework: Data Analytics, Business Intelligence, Marketing Analytics, Predictive Analytics, Database Management, Data Visualization

**Bachelor of Technology, Computer Science Engineering**

May 2019

**Mewar University**

India

Relevant Coursework: Data Structures and Algorithms, Database Management Systems (DBMS), Operating Systems, Software Engineering, Object-Oriented Programming (Java/C++), Web Technologies, Machine Learning, Computer Networks, Systems Analysis and Design, Discrete Mathematics