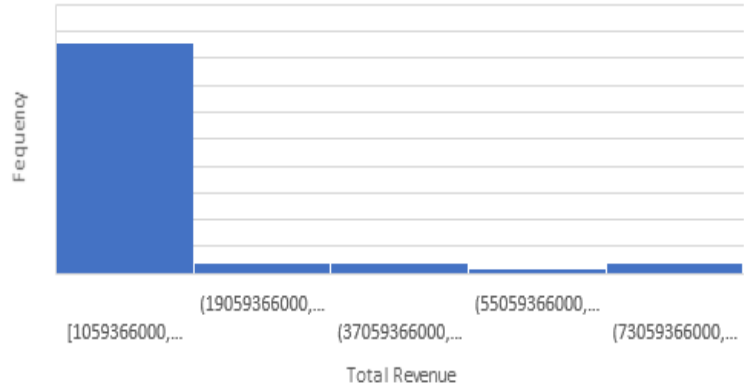
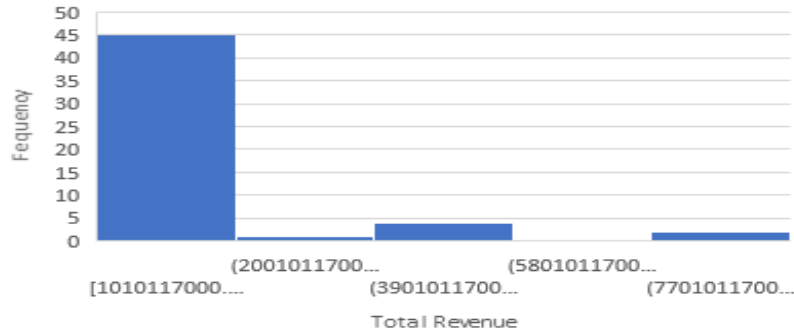


# Sector?

Total Revenue for IT Sector in Year 4



Total Revenue for IT Sector in Year 3




Below are graphs of total IT sector revenue in Year 3\4  
Distributions are correct - positively skewed

The comparison between IT the year 3\4 The percentage of revenues year 4 is the highest revenue from the rest of the years

The mean total revenue for companies computer hardware industry (162258366) was higher compared to mean total revenue for all Information Technology, the year 3 the mean (16125955376), the year 4 is an Medien of (516 billion), the median of year 3 (5074500000), medien year 4 slightly more, the standard deviation for IT is year 4 (3244169 billion dollars) standard deviation for IT is year 3 (32314467281) means that the variance in total revenue for IT firms is higher the Year 4

# Profit loss statement for Companies Consumer Discretionary



A	B	C	D	E	F	G	H
ticker symbol	AAP						
	<div> AAP  AAPL  ABBV  ABC  ABT  ADBE  ADI  ADM </div>						
Income Statement							
historical							
		Year 1	Year 2	Year 3	Year 4		
	Revenue	6205003000	6493814000	9843861000	9737018000		
	COGS	3106967000	3241668000	5390248000	5314246000		
	Gross Profit	3098036000	3252146000	4453613000	4422772000		
	Sales,General and Admin.	2440721000	2591828000	3601903000	3596992000		
	Other_Operating_Items	0	0	0	0		
	Research_Development	0	0	0	0		
	Total operating expenses	2440721000	2591828000	3601903000	3596992000		
	operating income/ EBIT	657315000	660318000	851710000	825780000		

Profit and loss statement for Task 2

Need to be located on its own individual worksheet

Here dropdown can select a company

Operating statistics							
	Historical				Assumptions		
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
Revenue Growth (%)			5%	52%	-1%	18.4%	18.4%
Gross margin		0.499	0.50	0.45	0.45	0.50	0.50
Operating margin		0.11	0.10	0.09	0.08	0.09	0.09

Scenario	Base case						
	Strong case						
	Base case						
operating scenarios set	Weak case						
Revenue growth (%)					Year 5	Year 6	
Strong case					20.4%	20.4%	
Base case					18.4%	18.4%	
Weak case					16.4%	16.4%	
Gross Margin							
Strong case					0.50	0.50	
Base case					0.48	0.48	
Weak case					0.46	0.46	
Operating Margin							
Strong case					0.11	0.11	
Base case					0.09	0.09	
Weak case					0.07	0.07	

The Task 3 when a case is chosen change the forecast on the assumption

The dropdown for the different case can be selected