

FILTERS

region All
customer All
division All

P & L by Fiscal year

All values in USD

Note: 21 vs 20 is not part of pivot table

Country	Fiscal years			
	2019	2020	2021	21 vs 20
Australia				
Net Sales	3.88 M	10.70 M	20.99 M	96.2%
COGS	2.23 M	5.79 M	14.08 M	143.2%
Gross Margi	1.65 M	4.91 M	6.91 M	40.8%
GM %	42.6%	45.9%	32.9%	-28.2%
Austria				
Net Sales		0.12 M	2.84 M	2301.3%
COGS		0.09 M	1.98 M	2172.4%
Gross Margin		0.03 M	0.86 M	2665.4%
GM %		26.1%	30.1%	15.2%
Bangladesh				
Net Sales	0.48 M	2.26 M	6.95 M	207.7%
COGS	0.34 M	1.36 M	4.55 M	233.5%
Gross Margi	0.14 M	0.89 M	2.40 M	168.4%
GM %	28.7%	39.6%	34.5%	-12.8%
Canada				
Net Sales	4.76 M	12.17 M	35.06 M	188.1%
COGS	2.78 M	7.07 M	21.66 M	206.4%
Gross Margi	1.99 M	5.10 M	13.39 M	162.6%
GM %	41.7%	41.9%	38.2%	-8.8%
China				
Net Sales	1.43 M	5.42 M	22.89 M	322.0%
COGS	0.78 M	3.33 M	13.49 M	305.5%
Gross Margi	0.64 M	2.10 M	9.40 M	348.1%
GM %	44.9%	38.7%	41.1%	6.2%
France				
Net Sales	4.04 M	7.47 M	25.94 M	247.2%
COGS	2.26 M	4.25 M	14.73 M	246.4%
Gross Margi	1.78 M	3.22 M	11.22 M	248.3%
GM %	44.1%	43.1%	43.2%	0.3%
Germany				
Net Sales	2.56 M	4.69 M	12.01 M	156.2%
COGS	1.62 M	3.02 M	8.86 M	193.8%
Gross Margi	0.95 M	1.67 M	3.14 M	88.3%
GM %	37.0%	35.6%	26.2%	-26.5%
India				
Net Sales	30.82 M	49.77 M	161.26 M	224.0%
COGS	17.77 M	33.74 M	109.65 M	225.0%

AtliQ Hardwares



Gross Margin	13.05 M	16.03 M	51.61 M	222.0%
GM %	42.4%	32.2%	32.0%	-0.6%
Indonesia				
Net Sales	2.52 M	6.21 M	18.41 M	196.7%
COGS	1.46 M	3.54 M	11.34 M	220.1%
Gross Margin	1.06 M	2.66 M	7.07 M	165.6%
GM %	42.0%	42.9%	38.4%	-10.5%
Italy				
Net Sales	2.90 M	4.46 M	11.72 M	162.5%
COGS	1.58 M	3.09 M	8.19 M	164.6%
Gross Margin	1.33 M	1.37 M	3.53 M	157.8%
GM %	45.6%	30.7%	30.1%	-1.8%
Japan				
Net Sales		1.88 M	7.92 M	321.1%
COGS		1.19 M	4.24 M	257.3%
Gross Margin		0.70 M	3.69 M	430.0%
GM %		37.0%	46.5%	25.9%
Netherlands				
Net Sales	0.23 M	3.36 M	7.98 M	137.9%
COGS	0.14 M	1.75 M	4.63 M	164.2%
Gross Margin	0.08 M	1.60 M	3.36 M	109.2%
GM %	36.4%	47.8%	42.0%	-12.1%
Newzealand				
Net Sales		1.99 M	11.40 M	474.3%
COGS		1.46 M	5.90 M	303.8%
Gross Margin		0.52 M	5.50 M	950.7%
GM %		26.4%	48.2%	83.0%
Norway				
Net Sales		2.48 M	13.68 M	451.8%
COGS		1.54 M	9.65 M	525.0%
Gross Margin		0.94 M	4.03 M	331.0%
GM %		37.7%	29.5%	-21.9%
Pakistan				
Net Sales	0.62 M	4.69 M	5.66 M	20.5%
COGS	0.38 M	2.69 M	3.61 M	34.3%
Gross Margin	0.25 M	2.01 M	2.05 M	2.0%
GM %	39.7%	42.8%	36.2%	-15.4%
Philippines				
Net Sales	5.69 M	13.37 M	31.86 M	138.4%
COGS	3.42 M	7.33 M	19.40 M	164.6%
Gross Margin	2.27 M	6.03 M	12.45 M	106.5%
GM %	39.9%	45.1%	39.1%	-13.4%
Poland				
Net Sales	0.41 M	2.79 M	5.19 M	85.8%
COGS	0.26 M	1.67 M	2.98 M	78.5%
Gross Margin	0.15 M	1.12 M	2.21 M	96.7%
GM %	37.4%	40.2%	42.6%	5.9%

Portugal

Net Sales	0.75 M	3.59 M	11.83 M	229.8%
COGS	0.45 M	2.29 M	6.85 M	198.9%
Gross Margin	0.29 M	1.30 M	4.98 M	284.5%
GM %	39.3%	36.1%	42.1%	16.6%

South Korea

Net Sales	12.80 M	17.28 M	48.97 M	183.3%
COGS	6.72 M	12.13 M	31.38 M	158.7%
Gross Margin	6.09 M	5.15 M	17.59 M	241.3%
GM %	47.5%	29.8%	35.9%	20.5%

Spain

Net Sales	1.77 M	12.62 M	611.4%
COGS	1.11 M	8.44 M	663.2%
Gross Margin	0.67 M	4.18 M	525.7%
GM %	37.7%	33.1%	-12.1%

Sweden

Net Sales	0.05 M	0.23 M	1.77 M	681.9%
COGS	0.03 M	0.13 M	1.06 M	735.6%
Gross Margin	0.02 M	0.10 M	0.71 M	613.8%
GM %	38.3%	44.1%	40.2%	-8.7%

United Kingdom

Net Sales	2.00 M	8.08 M	34.15 M	322.7%
COGS	1.27 M	5.32 M	18.74 M	252.1%
Gross Margin	0.72 M	2.76 M	15.41 M	459.0%
GM %	36.2%	34.1%	45.1%	32.2%

USA

Net Sales	11.53 M	31.92 M	87.78 M	175.0%
COGS	7.75 M	19.48 M	55.31 M	183.9%
Gross Margin	3.78 M	12.44 M	32.47 M	161.0%
GM %	32.8%	39.0%	37.0%	-5.1%

Total Net Sales	87.48 M	196.69 M	598.88 M	204.5%
Total COGS	51.24 M	123.37 M	380.71 M	208.6%
Total Gross Margin	36.24 M	73.32 M	218.16 M	197.6%
Total GM %	41.4%	37.3%	36.4%	-2.3%