

# The Hit Song Formula: A Methodological Journey

## An Applied Regression Analysis of Spotify Song Popularity

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# Introduction: The Quest for a Hit Song

## Motivation

The music industry perpetually seeks the "recipe" for a hit song. While art is subjective, can we find statistical patterns in a song's audio features that correlate with its success?

## Objective & Response

**Objective:** To build a valid regression model predicting a song's popularity on Spotify.

**Response Variable:**  $y$  (popularity), a continuous score from 0 to 100 from the Spotify API.



**Figure 1:** Dataset from Kaggle's "Ultimate Spotify Tracks Database". We analyzed a random sample of 10,000 songs.

## Our Guiding Research Questions

Our investigation was structured around four key hypotheses:

1. **The "Big Five":** Which core audio features (*danceability*, *energy*, *valence*, etc.) have the most significant impact on popularity?
2. **The "Goldilocks Zone" Hypothesis:** Do non-linear "sweet spots" exist? Are songs with moderate *tempo* and *duration* more popular than extremes?
3. **The "Sad Banger" Phenomenon:** Does the combination of high energy and low valence (sadness) lead to disproportionately popular songs? (Interaction:  $energy \times valence$ )
4. **The "Acoustic Amplification" Effect:** Does a song's acoustic nature change the impact of its emotional tone on popularity? (Interaction:  $acousticness \times valence$ )

## Exploratory Data Analysis (EDA): Initial Insights

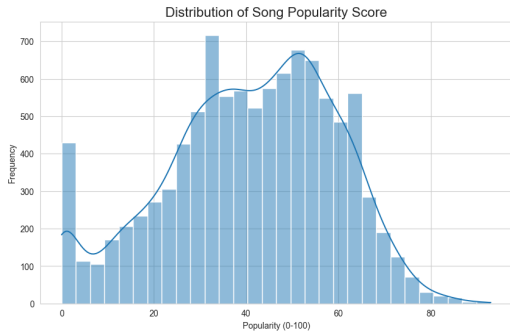


Figure 2: Popularity distribution: bell-shaped with spike near zero.

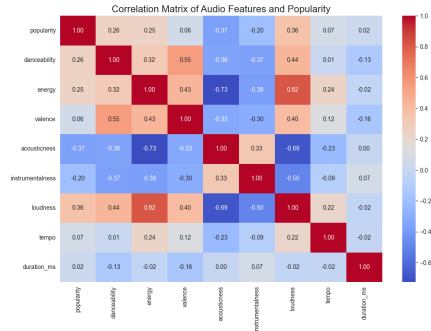


Figure 3: Correlation matrix shows multicollinearity.

## Part 1: The Baseline OLS Model

Our first step was to fit a standard Ordinary Least Squares (OLS) model using the "Big Five" predictors.

### Initial Model Specification

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \beta_4 x_4 + \beta_5 x_5 + \epsilon$$

### Variable Definitions

- $y$  = popularity
- $x_1$  = danceability
- $x_2$  = energy
- $x_3$  = valence
- $x_4$  = acousticness
- $x_5$  = instrumentalness

This model serves as our naive baseline, which we must rigorously validate before accepting its results.

# Baseline OLS Model: Summary Table

## OLS Regression Results

Model Summary						
Dep. Variable: $y$ (popularity)		R-squared: 0.184		F-statistic: 450.5		
Model: OLS		Adj. R-squared: 0.184		Prob (F-statistic): 0.00		
Method: Least Squares		No. Observations: 10000		AIC: 8.457e+04		
Coefficients						
Variable	coef	std err	t	$P >  t $	[0.025	0.975]
$\beta_0$ (const)	43.72	0.986	44.34	0.000	41.78	45.65
$\beta_1$ ( $x_1$ : danceability)	20.73	1.124	18.45	0.000	18.53	22.94
$\beta_2$ ( $x_2$ : energy)	-1.64	0.978	-1.68	0.093	-3.56	0.28
$\beta_3$ ( $x_3$ : valence)	-12.85	0.805	-15.97	0.000	-14.43	-11.28
$\beta_4$ ( $x_4$ : acousticness)	-18.27	0.697	-26.21	0.000	-19.63	-16.90
$\beta_5$ ( $x_5$ : instrumentalness)	-4.40	0.617	-7.12	0.000	-5.61	-3.19

## Initial Interpretation

The model appears significant (F-stat), but 'energy' is not. 'danceability' has a strong positive effect, while others are negative. **But are these results valid?**

## Diagnostic 1: Multicollinearity Detection

### Variance Inflation Factor (VIF)

We test for multicollinearity using VIF. A  $VIF > 5$  indicates a problem.

### Problem Detected

**Three variables** exceed threshold:

- $x_1$ : **10.17**
- $x_2$ : **6.61**
- $x_3$ : **6.50**

**Impact:** Coefficients and p-values unreliable.

### VIF Scores Table

Variable	VIF
$x_1$ (danceability)	<b>10.17</b>
$x_2$ (energy)	<b>6.61</b>
$x_3$ (valence)	<b>6.50</b>
$x_4$ (acousticness)	2.14
$x_5$ (instrumentalness)	1.39

## Multicollinearity Treatment Strategy

### Treatment Approach

Remove highest VIF variable ( $x_1$ : danceability) first.

### Why Remove Danceability?

- Highest VIF score (10.17)
- Sequential removal approach
- Maintains interpretability

### Expected Outcome

After removing  $x_1$ :

- VIF scores decrease
- Coefficients more stable
- Tests more reliable



## Diagnostic 2: Normality of Residuals

### The Assumption

OLS regression assumes that the model's errors (residuals) are normally distributed. We check this with a Q-Q plot.

### Diagnosis: SEVERE VIOLATION

The residuals deviate drastically from the theoretical normal line.

This heavy-tailed 'S' curve invalidates all p-values, confidence intervals, and hypothesis tests from the OLS summary.

**Conclusion: The OLS model is statistically invalid.**

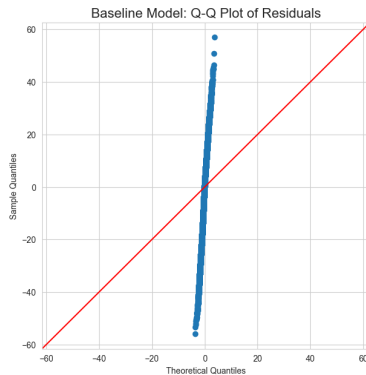


Figure 4: Q-Q Plot for the Baseline OLS Model

## Identifying the Root Cause: Skewness or Outliers?

What is causing the non-normal residuals?

Hypothesis: The response variable is skewed

If skewed, Box-Cox transformation should normalize residuals.

### Box-Cox Results

Optimal  $\lambda = 1.0252 \approx 1$  (no transformation needed).

This suggests transformation will not fix normality.

### Conclusion

Issue is likely **not simple skewness**. Need to investigate outliers.

## Box-Cox Results: Visual Evidence

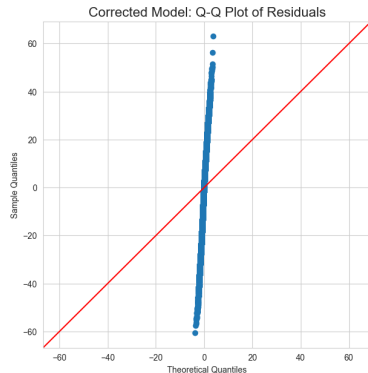


Figure 5: Q-Q Plot after Box-Cox transformation

### Key Observations

- Heavy tails persist after transformation
- Points deviate from normal line
- No improvement in normality

### Crucial Insight

The problem is not simple skewness. The heavy tails point to **influential outliers**.

### Next Step

Identify influential observations using Cook's Distance.

## Confirming the Root Cause: Influential Outliers

### Cook's Distance

Cook's Distance measures how much the entire regression model changes when a single observation is removed. High values indicate influential points.

### Diagnosis: Severe Problem Detected

The plot reveals numerous points with high influence.

We identified **455 influential outliers** (where Cook's  $D > 4/n$ ). These points are pulling the regression line and distorting the residuals for all other points.

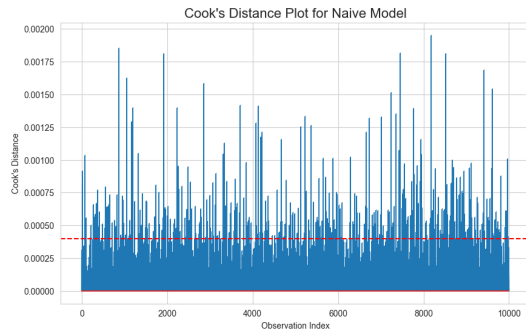


Figure 6: Cook's Distance Plot for Naive OLS Model

## The Right Tool: Robust Linear Models (RLM)

Since the problem is outliers, we need a method designed to handle them.

### Robust Linear Model (RLM)

RLM works by an iterative process (IRLS) that systematically down-weights the influence of observations identified as outliers.

This forces the model to fit the bulk of the data, not the extremes.

### Key Advantage

RLM automatically identifies and reduces the impact of problematic observations.

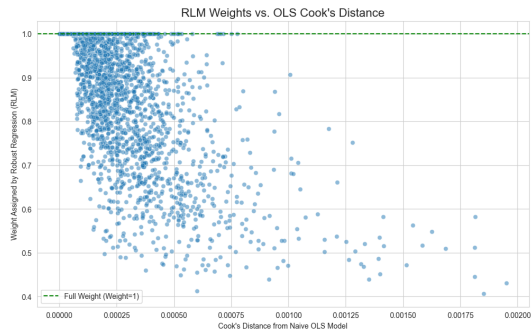


Figure 7: Proof RLM is working: Points with high Cook's Distance are assigned low weights

## Applying RLM to the Baseline Model

### Robust Regression Results (with all "Big Five")

RLM Model Summary						
Dep. Variable: $y$ (popularity) Model: RLM		No. Observations: 10000 Df Residuals: 9994		Df Model: 5 Method: IRLS		
Coefficients						
Variable	coef	std err	z	$P >  z $	[0.025	0.975]
$\beta_0$ (const)	44.59	1.031	43.23	0.000	42.57	46.61
$\beta_1$ ( $x_1$ : danceability)	22.20	1.175	18.88	0.000	19.89	24.50
$\beta_2$ ( $x_2$ : energy)	-4.07	1.023	-3.98	0.000	-6.08	-2.07
$\beta_3$ ( $x_3$ : valence)	-11.89	0.842	-14.12	0.000	-13.54	-10.24
$\beta_4$ ( $x_4$ : acousticness)	-18.98	0.729	-26.03	0.000	-20.41	-17.55
$\beta_5$ ( $x_5$ : instrumentalness)	-4.64	0.646	-7.18	0.000	-5.91	-3.37

### A Key Insight Emerges

In the OLS model,  $x_2$  (energy) was insignificant ( $p=0.093$ ). In the robust model,  $x_2$  (**energy**) is now highly significant ( $p < 0.001$ ). The outliers were masking its true negative relationship with popularity!

## Creating a Stable Baseline: Removing Multicollinearity

Now that we have a robust method, we can safely remove the collinear predictor ('danceability') identified earlier.

### Final Stable Baseline RLM Results

Final Baseline Model						
Model: RLM		No. Obs: 10000		Df Model: 4		
Variable	coef	std err	z	$P >  z $	[0.025	0.975]
$\beta_0$ (const)	56.22	0.847	66.41	0.000	54.56	57.88
$\beta_2$ ( $x_2$ : energy)	-5.97	1.039	-5.75	0.000	-8.01	-3.94
$\beta_3$ ( $x_3$ : valence)	-4.83	0.761	-6.34	0.000	-6.32	-3.34
$\beta_4$ ( $x_4$ : acousticness)	-21.79	0.729	-29.87	0.000	-23.22	-20.36
$\beta_5$ ( $x_5$ : instrumentalness)	-7.46	0.642	-11.61	0.000	-8.72	-6.20

### Final VIF Scores

Variable	VIF
$x_3$ (valence)	<b>4.82</b>
$x_2$ (energy)	<b>4.44</b>
$x_4$ (acousticness)	1.75
$x_5$ (instrumentalness)	1.39

**Success!**

All VIF scores now  $< 5$ .  
Multicollinearity resolved.

We now have a **doubly-corrected baseline model**: it is robust to outliers AND free of severe multicollinearity. This is our foundation.

## The Full Model: Testing All Hypotheses

We now build the full model on our stable foundation, adding quadratic and interaction terms to test RQ2, RQ3, and RQ4.

### Full Model RLM Results

Variable	coef	std err	z	$P >  z $	[0.025	0.975]
$\beta_0$ (const)	60.09	1.526	39.39	0.000	57.11	63.09
$\beta_2$ ( $x_2$ : energy)	-8.37	1.910	-4.38	0.000	-12.12	-4.63
$\beta_3$ ( $x_3$ : valence)	-11.00	3.076	-3.58	0.000	-17.02	-4.97
$\beta_4$ ( $x_4$ : acousticness)	-25.33	1.416	-17.88	0.000	-28.10	-22.55
$\beta_5$ ( $x_5$ : instrumentalness)	-6.96	0.651	-10.69	0.000	-8.24	-5.68
tempo_c	0.012	0.006	1.94	0.053	-0.000	0.025
tempo_c_sq	-0.001	0.000	-7.61	0.000	-0.002	-0.001
duration_s_c	0.009	0.002	4.39	0.000	0.005	0.013
duration_s_c_sq	-1.75e-05	1.52e-06	-11.53	0.000	-2.05e-05	-1.46e-05
energy_valence_interact	4.95	3.802	1.30	0.193	-2.50	12.40
acoustic_valence_interact	10.49	2.801	3.75	0.000	5.00	15.98



## Full Model Analysis

### Observation

Some predictors not significant (energy $\times$ valence  $p=0.193$ , tempo  $p=0.053$ ). Need backward elimination.

### Key Findings

- Core features ( $x_2$ - $x_5$ ) highly significant
- Quadratic terms confirm non-linear effects
- acoustic $\times$ valence significant ( $p < 0.001$ )
- energy $\times$ valence not significant ( $p = 0.193$ )

### Next Step

Remove non-significant predictors for parsimonious model.

## The Final Parsimonious Model

After removing insignificant predictors (`energy_valence_interact` and `tempo_c`), we arrive at our final model where every variable is statistically significant ( $p < 0.05$ ).

### Final Parsimonious Model RLM Results

Variable	coef	std err	z	$P >  z $	[0.025	0.975]
$\beta_0$ (const)	58.47	0.943	62.02	0.000	56.63	60.32
$\beta_2$ ( $x_2$ : energy)	-6.18	1.038	-5.95	0.000	-8.22	-4.15
$\beta_3$ ( $x_3$ : valence)	-7.32	1.055	-6.94	0.000	-9.39	-5.25
$\beta_4$ ( $x_4$ : acousticness)	-24.57	1.121	-21.92	0.000	-26.77	-22.38
$\beta_5$ ( $x_5$ : instrumentalness)	-6.83	0.645	-10.59	0.000	-8.10	-5.57
<code>tempo_c_sq</code>	-0.001	0.000	-7.38	0.000	-0.001	-0.001
<code>duration_s_c</code>	0.009	0.002	4.44	0.000	0.005	0.013
<code>duration_s_c_sq</code>	-1.75e-05	1.52e-06	-11.52	0.000	-2.05e-05	-1.45e-05
<code>acoustic_valence_interact</code>	8.43	2.046	4.12	0.000	4.42	12.44
<code>energy_valence_interact</code>	4.9520	3.802	1.302	0.193	-2.501	12.404

## Answering Our Research Questions: Part I

Our final model provides clear answers:

RQ1: The "Big Five"

**Confirmed.**

*Energy, valence, acousticness, and instrumentalness* are all significant **negative** predictors. More produced (less acoustic) songs are strongly associated with higher popularity.

RQ2: The "Goldilocks Zone"

**Strongly Supported.**

Significant negative coefficients on squared terms for *tempo* and *duration* confirm an inverted U-shape. Songs that are too slow/fast or too short/long are less popular.

**Key Insight:** The most popular songs are highly produced with moderate tempo and duration.

## Answering Our Research Questions: Part II

Continuing our analysis of interaction effects:

RQ3: The "Sad Banger"

**Not Supported.**

The interaction term *energy*  $\times$  *valence* was not statistically significant and was removed from the final model.

RQ4: The "Acoustic Amplification"

**Supported.**

The interaction term *acousticness*  $\times$  *valence* is significant and positive. For highly acoustic tracks, a song's emotional tone has a much weaker negative impact on its popularity.

### Summary

**3 out of 4 hypotheses** were supported, revealing that song popularity follows predictable patterns with clear "sweet spots" and interaction effects.

## Visual Confirmation: Partial Regression Plots

The grid provides powerful visual confirmation of our final model's findings. Each subplot displays the relationship between popularity and a single predictor, after controlling for all other variables.

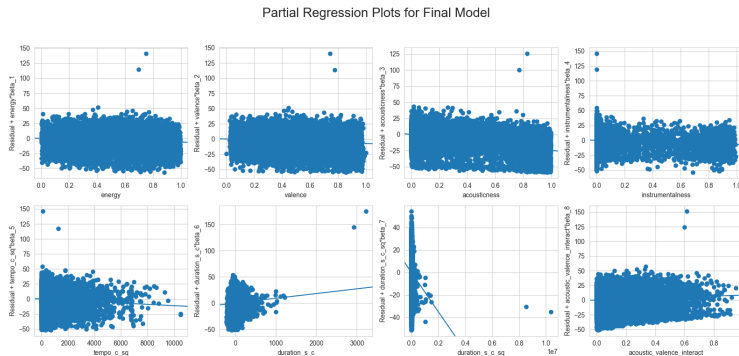


Figure 8: Partial regression plots showing isolated effects of each predictor

## Interpreting Partial Plots: Linear Effects

### Core Audio Features

Each shows a clear **downward-sloping blue line**.

### Key Insight: Negative Relationships

Visually confirms negative linear relationships:

- **acousticness**: More acoustic → less popular
- **energy**: Higher energy → less popular
- **valence**: Happier songs → less popular
- **instrumentalness**: More instrumental → less popular

### Statistical Validation

Downward slopes confirm negative drivers of popularity.

## Interpreting Partial Plots: Goldilocks Effects

### Tempo Squared Term

Clear **negative slope** - visual proof of inverted U-shape.

### Tempo "Goldilocks Zone"

- X-axis: Distance from average tempo, squared
- Extreme tempos → lower popularity
- **Confirms:** Moderate tempos preferred

### Duration Effects

- **Linear:** Slightly positive (minor preference for longer)
- **Squared:** Steeply negative (penalty for very long)

### Duration Goldilocks

Initial gain overwhelmed by strong quadratic penalty.

## Interpreting Partial Plots: Interaction Effect

### Acoustic×Valence Interaction

Shows **positive slope** confirming significant interaction.

### "Acoustic Amplification" Confirmed

- Positive trend: acousticness×valence has distinct influence
- For acoustic tracks, emotional tone matters less
- Goes beyond individual variable effects

### Visual Validation Summary

Partial plots provide strong evidence for:

- Clear negative linear trends
- Powerful "Goldilocks" effects
- Significant positive interaction
- Isolated variable effects



## Conclusion

### The "Hit Song Formula" (According to our model)

The most popular songs tend to be:

- **Highly produced** (low *acousticness*, low *instrumentalness*).
- Of **moderate tempo and duration**—avoiding the extremes.
- Surprisingly, they lean towards lower *energy* and lower *valence* (less "happy").
- For acoustic songs, the emotional tone matters less for popularity.

### Primary Methodological Takeaway

This project is a case study in the importance of rigorous, iterative model diagnostics. Identifying the **root cause** of a diagnostic failure (outliers vs. skewness) is critical for choosing the correct remedy and ultimately producing a valid and defensible final model.

Thank You  
Questions?