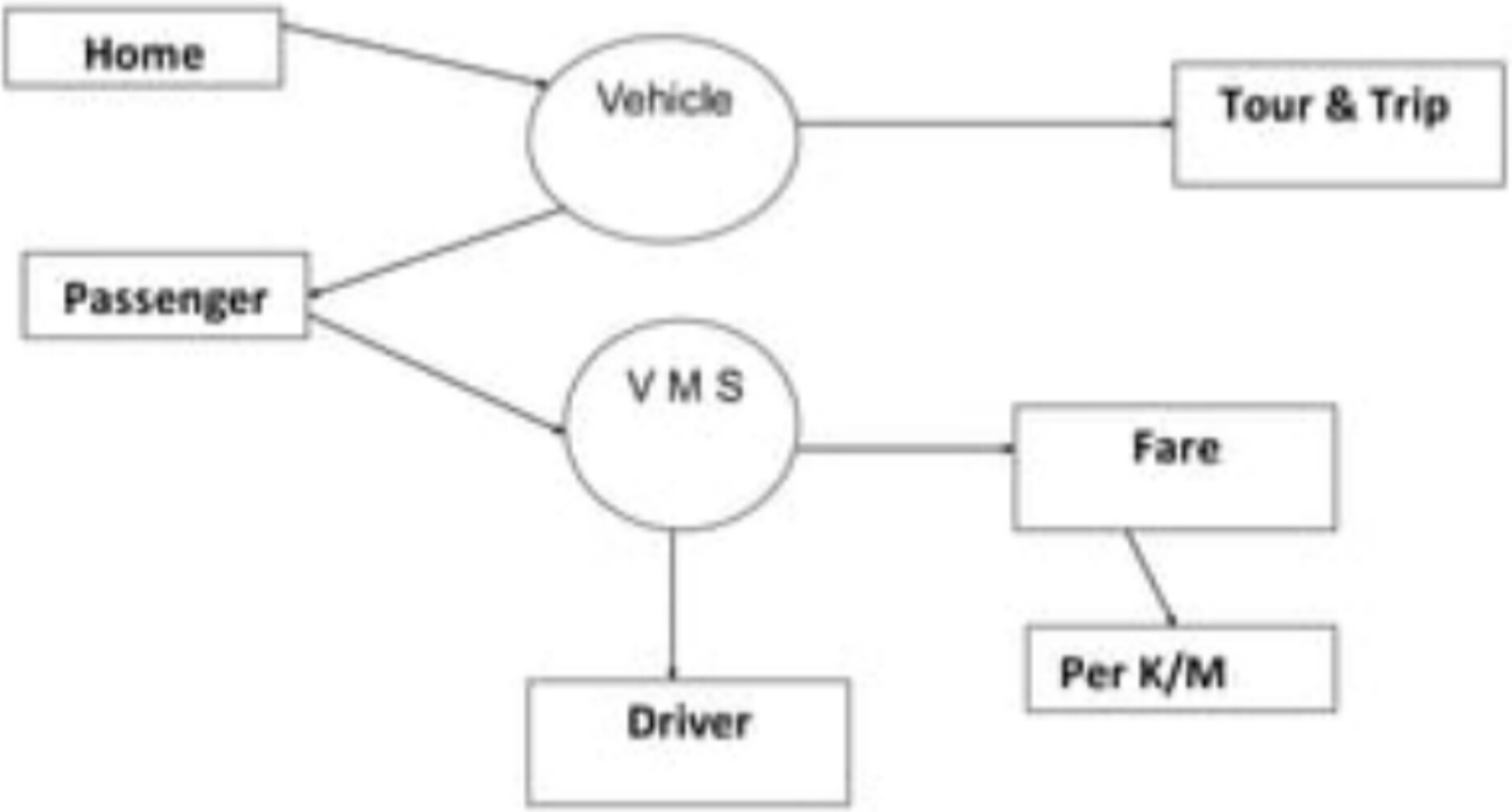
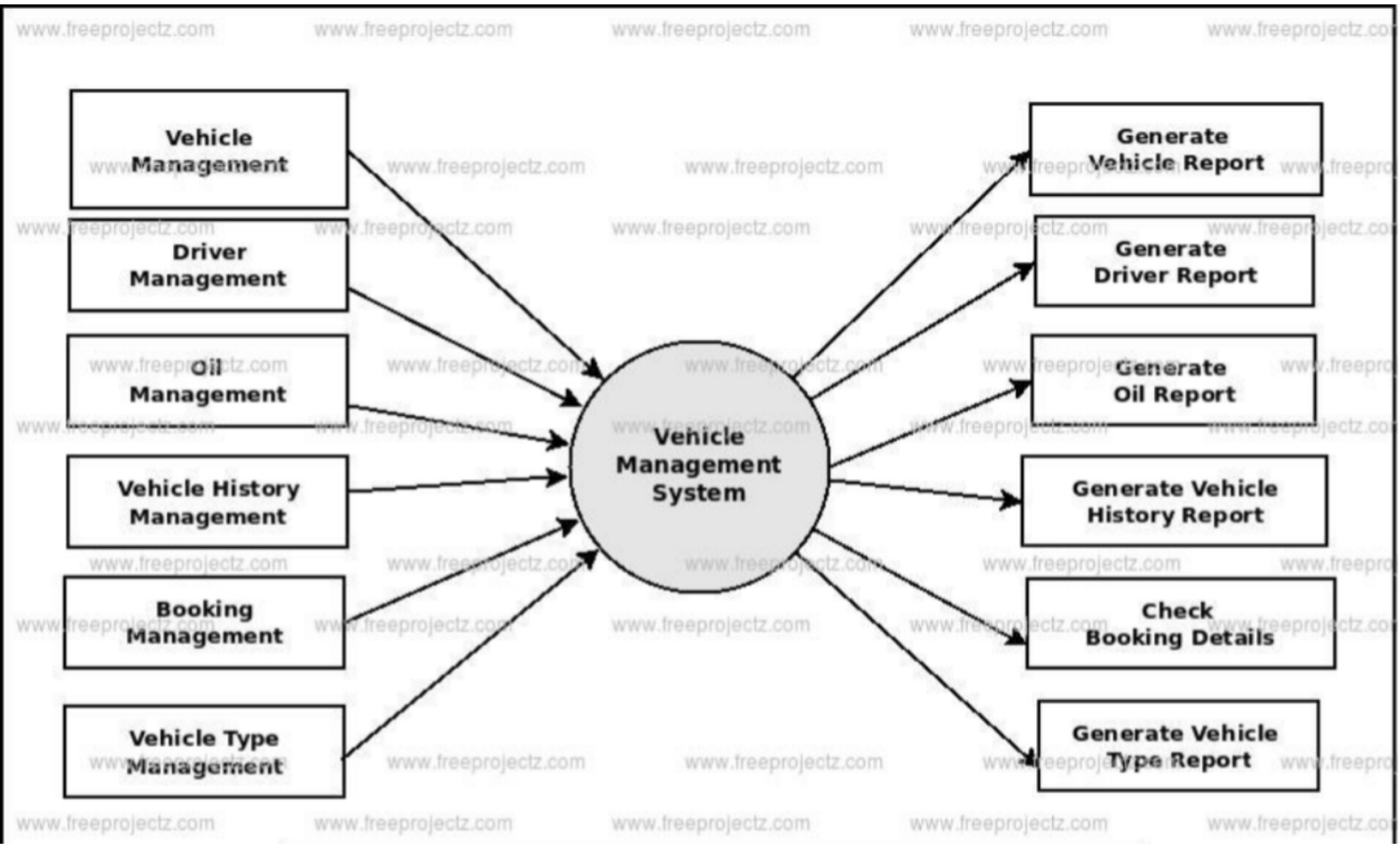
# 1) Schema Builder



# 2)Project flow



# 4) Tools used

1. **Salesforce Custom Objects:**
    - Create custom objects to represent entities like Vehicles, Customers, Sales, and Services.
2. **Process Builder:**
    - Automate business processes like updating records when a vehicle is sold or when a service is scheduled.
3. **Flow Builder:**
    - Build guided flows to streamline data entry and automate complex business processes.
4. **Reports and Dashboards:**
    - Utilize Salesforce's reporting tools to track sales performance, inventory levels, and service history.

5. **Salesforce Mobile App:**
    - Enable the mobile app for on-the-go access to customer information and sales updates.
6. **Approval Processes:**
    - Implement approval processes for key actions such as discounts or high-value sales.
7. **Salesforce Connect:**
    - Integrate external systems or databases for additional data sources related to vehicles.
8. **Permission Sets and Profiles:**
    - Manage user access and permissions based on roles within the vehicle sales process.

9. **Salesforce CMS (Content Management System):**
    - Organize and share relevant content, such as vehicle specifications or marketing materials.
10. **Salesforce Lightning Components:**
    - Develop custom components for specific functionalities tailored to your vehicle management needs.