

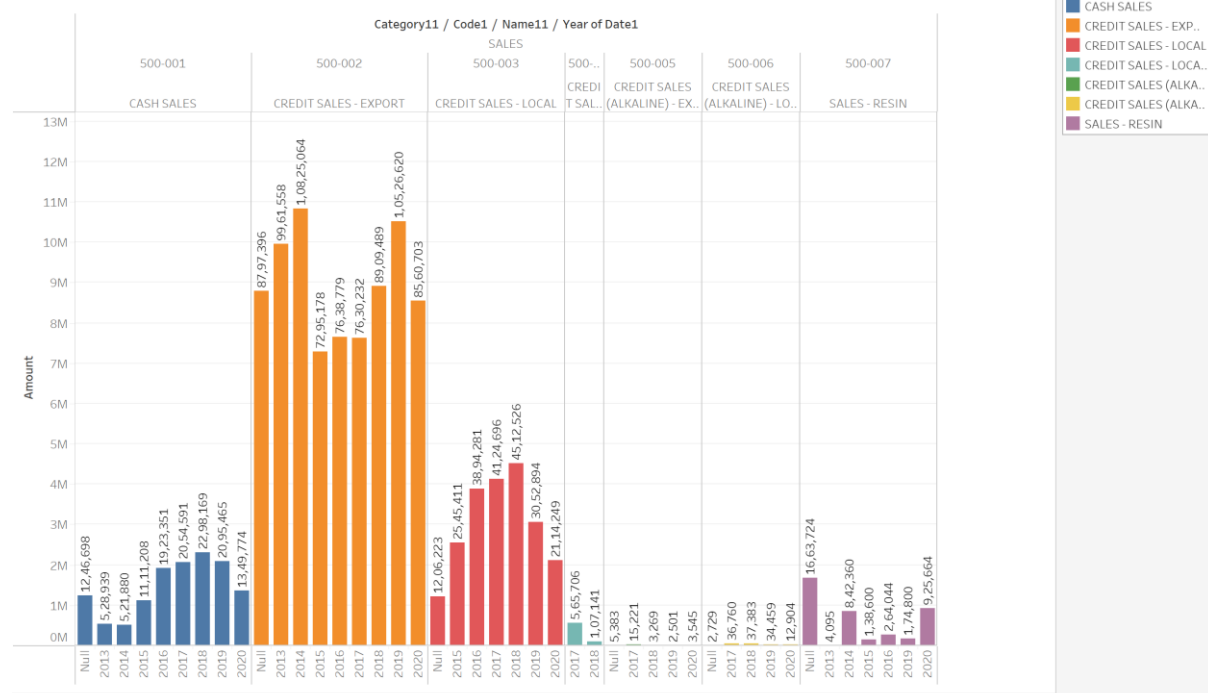
FINANCIAL ANALYSIS OF A COMPANY

Data Description:

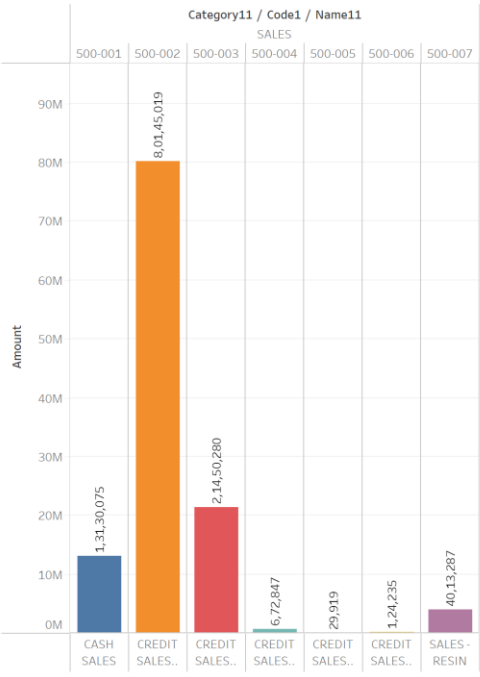
- **Sales distribution data:** Contains information on the distribution of sales across different categories and entities over time.
- **Total expense data:** Details the company's various expenses, categorized and recorded over time.
- **Current assets balance sheet data:** Provides an overview of the company's current assets, showing their financial health at different points in time.
- **CashFlow pivot table data:** Summarizes the company's cash flow from financing, investing, and operating activities, along with total cash flow, over time.
- **Revenue profit PnL data:** Contains a comprehensive profit and loss statement, detailing revenue, profits, and various expenses over the years.
- **Current liabilities balance sheet data:** Details the company's current liabilities, providing insights into their financial obligations at various times.
- **Working capital balance sheet data:** Summarizes the company's working capital, showing the balance between current assets and liabilities over time.

SALES DISTRIBUTION ANALYSIS

Sum of Sales amount for each code vs Year of sales



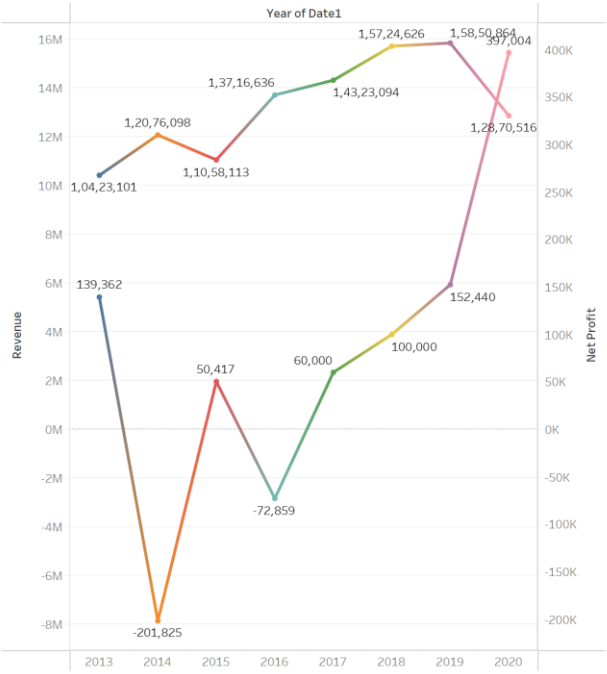
Total Sales amount for each sales code



- Name11
- CASH SALES
 - CREDIT SALES - EXP..
 - CREDIT SALES - LOCAL
 - CREDIT SALES - LOCA..
 - CREDIT SALES (ALKA..
 - CREDIT SALES (ALKA..
 - SALES - RESIN

PROFIT/LOSS INSIGHTS:

Revenue and Net Profit Year on Year



- Year of Date1
- 2013
 - 2014
 - 2015
 - 2016
 - 2017
 - 2018
 - 2019
 - 2020

Year on Year Expenses



Measure Names

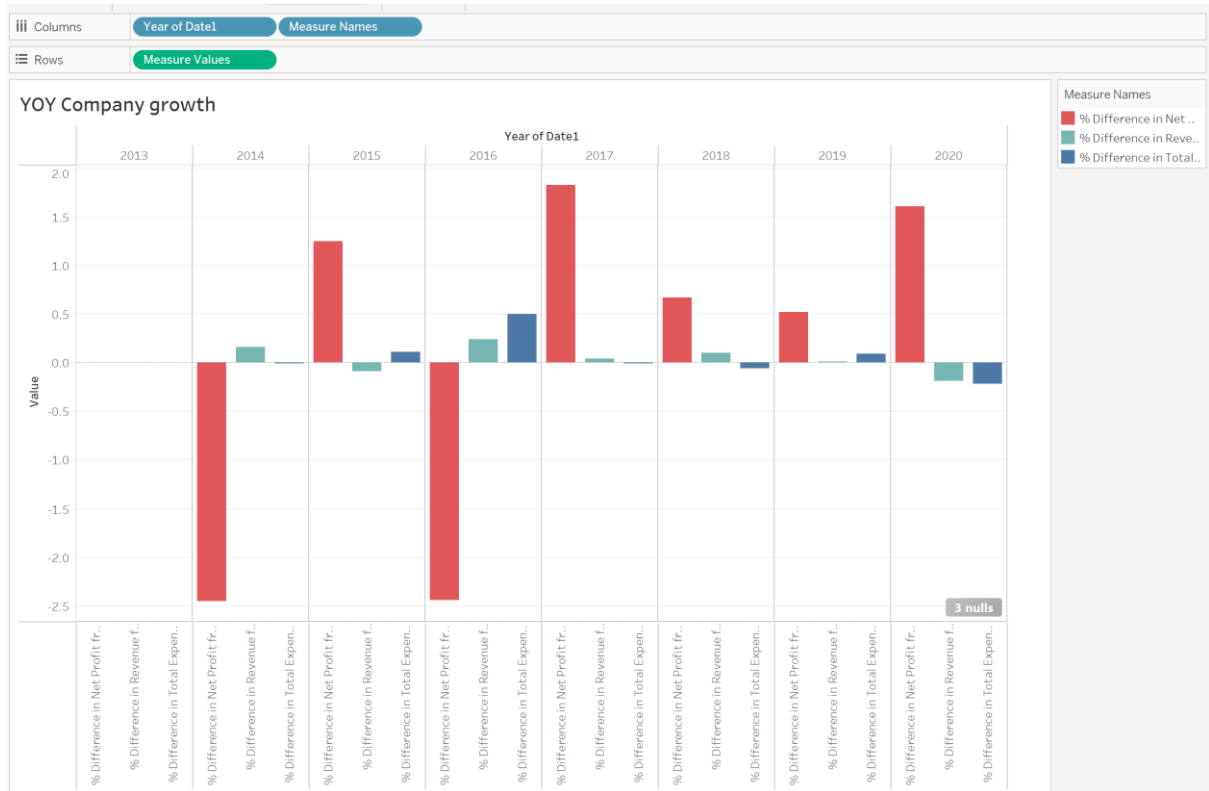
- Administrative Expe...
- Finance Costs
- Other Operating Exp..
- Cost Of Goods Sold(.

Text Table with Profit/Loss Insights

Year of Date1	Revenue	Cost Of Goods Sold(Numeric)	Gross profit(Numeric)	Net Profit	Other income(Filled)	Profit Before Taxation	Profit Margin	Total Expenses(Numeric)
2013	10,423,101	8,810,000	1,620,000	139,362	189,362	137,853	1	1,670,000
2014	12,076,098	10,730,000	1,340,000	-201,825	118,175	-203,189	-2	1,660,000
2015	11,058,113	9,420,000	1,740,000	50,417	160,417	49,096	0	1,850,000
2016	13,716,636	11,140,000	2,700,000	-72,859	7,141	-70,275	-1	2,780,000
2017	14,323,094	11,500,000	2,830,000	60,000	0	56,112	0	2,770,000
2018	15,724,626	13,010,000	2,710,000	100,000	0	100,429	1	2,610,000
2019	15,850,864	12,850,000	3,000,000	152,440	2,440	147,379	1	2,850,000
2020	12,870,516	10,430,000	2,440,000	397,004	177,004	397,940	3	2,220,000

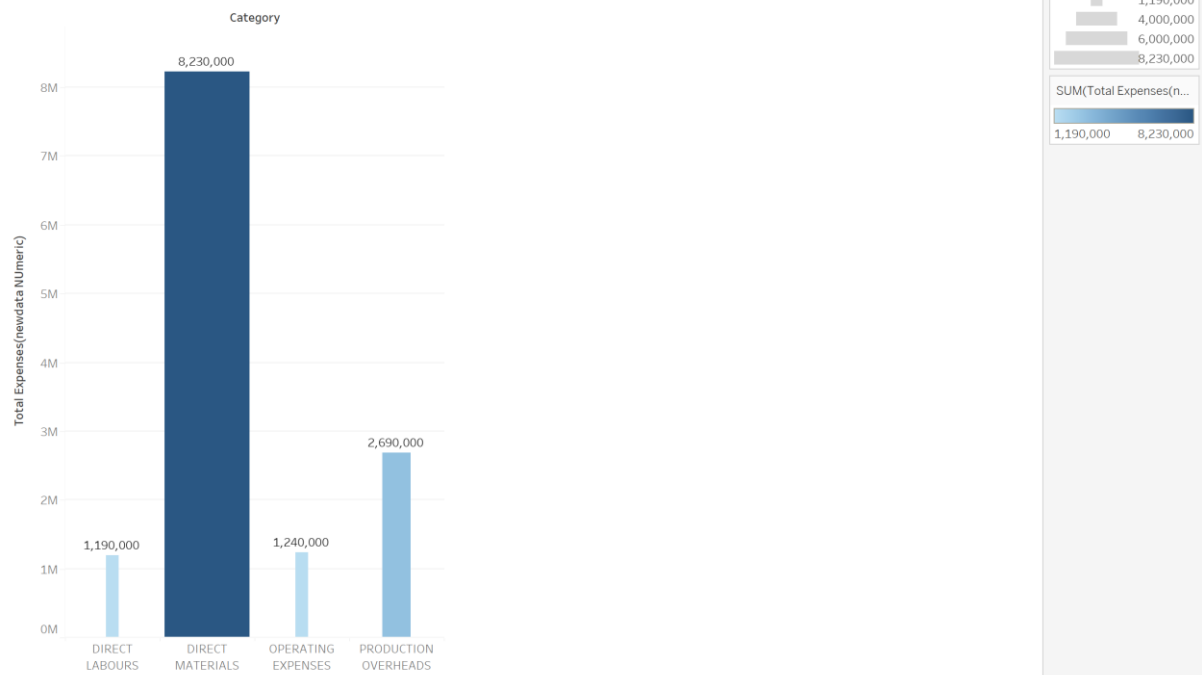
Measure Names

- Revenue
- Cost Of Goods Sold(.
- Gross profit(Numeric)
- Net Profit
- Other income(Filled)
- Profit Before Taxation
- Profit Margin
- Total Expenses(Num..



COST/EXPENSE ANALYSIS:

Cost breakdown



Expense Breakdown over different categories		Category / Name
	DIRECT LABOURS	DIRECT MATERIALS
8M		
7M		
6M		
5M		
4M		
3M		
2M		
1M		
0M		
	EPF contributions 150,000 SOCSO & EIS contributions 20,000 Wages & allowances 1,120,000 Custom duty and handling ch. 30,000 Less: Closing inventories 840,000 Opening inventories 630,000 Purchases 6,730,000	Advertisment 0 Bank charges 20,000 Carriage outwards 480,000 Commission 150,000 Depreciation of property, plant & equipment 90,000 Donation & gifts 20,000 Entertainment 10,000 Food & refreshment 0 General expenses 10,000 Insurance 0 Licence fee 10,000 Medical fee 20,000 Petrol and toll 150,000 Printing, postage & stationery 10,000 Quit rent & assessment 10,000 Realised gain on foreign exchange 60,000 Road tax & insurance 30,000 Staff welfare 0 Subscription fee 0 Telephone expenses 10,000 Travelling & accommodation 10,000 Unrealised loss on foreign exchange 40,000 Upkeep of motor vehicles 100,000 Upkeep of office equipment 10,000 Depreciation of property, plant & equipment 480,000 Electricity & water 1,210,000 Health certificate 10,000 Insurance 0 Laboratory charges 10,000 Levy & permit fee 100,000 Rental of premises 150,000 Staff welfare 0 Sub-contractor charges 260,000 Transport charges 0 Upkeep of factory equipment 100,000 Upkeep of factory equipment 20,000 Upkeep of forklift 20,000 Upkeep of hostel 0 Upkeep of machinery 330,000

CASH FLOW ANALYSIS:

CASH FLOW Analysis

Year of Date (CF Pivot Table\data)

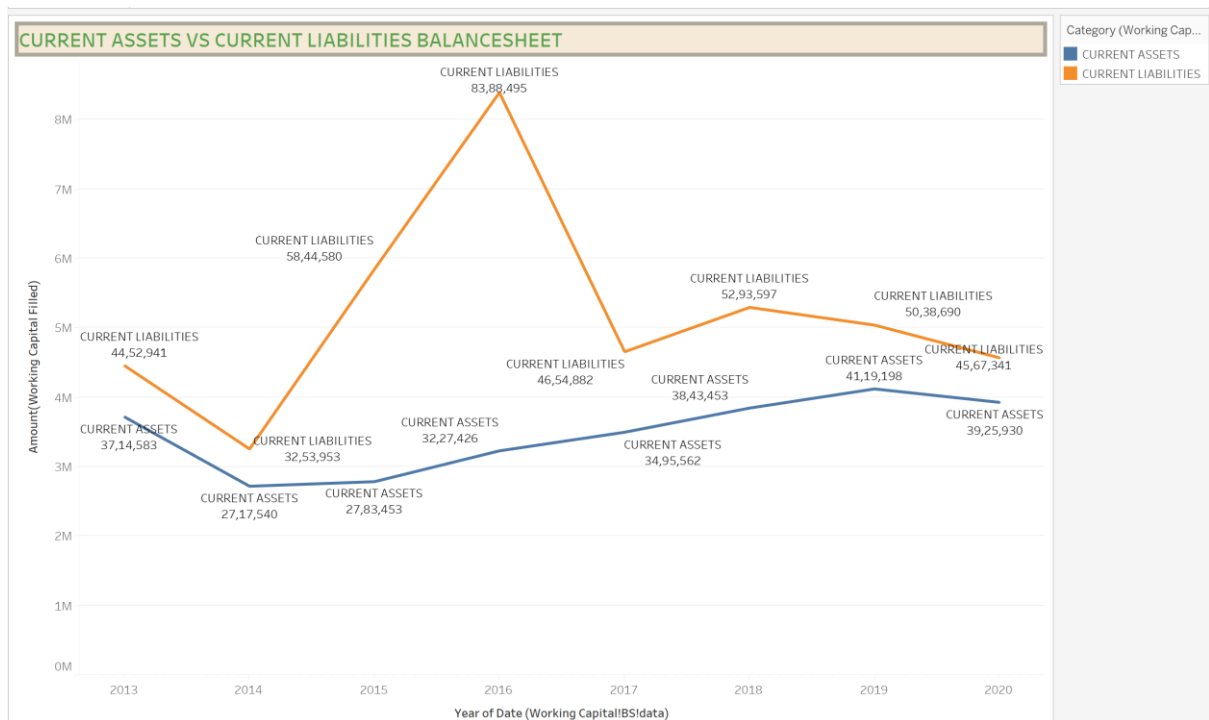
Value

Measure Names

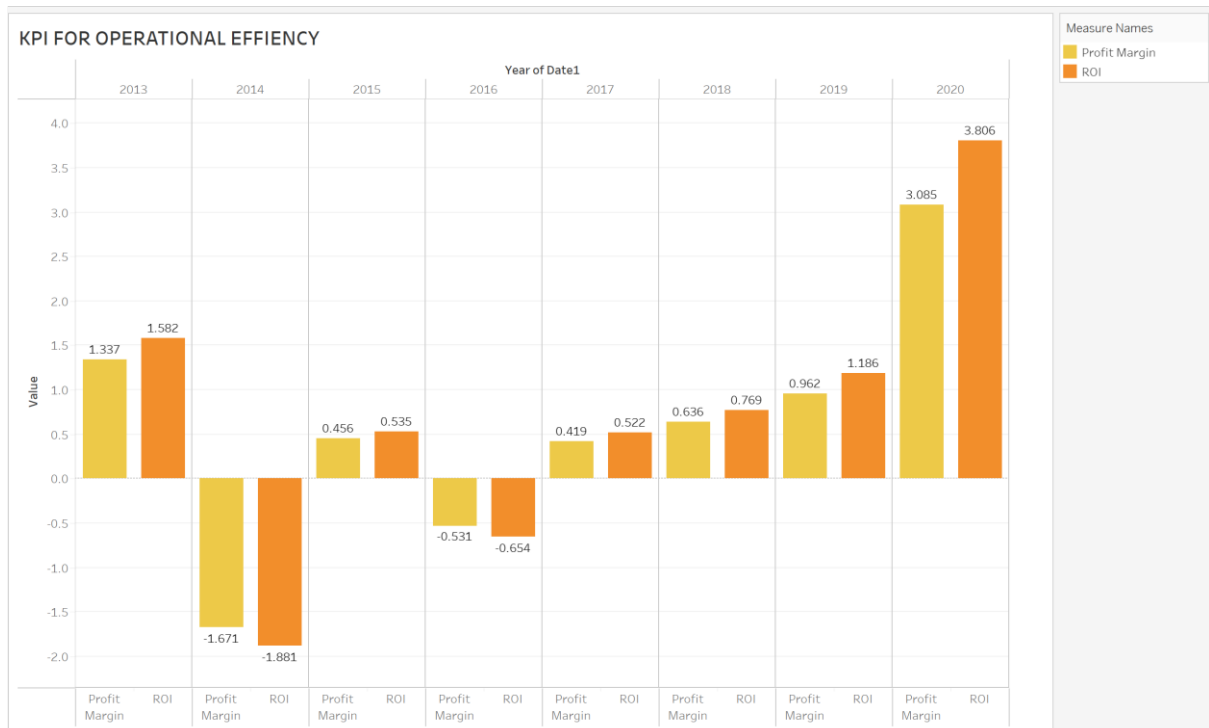
- Financing
- Investing
- Operating
- Total Cash Flow

Year	Financing	Investing	Operating	Total Cash Flow
2013	-15K	-35K	80K	30K
2014	2K	-15K	30K	17K
2015	-10K	-35K	45K	5K
2016	-25K	-100K	70K	-55K
2017	-15K	-15K	15K	-15K
2018	-5K	-30K	25K	-10K
2019	65K	-20K	-25K	20K
2020	-90K	-50K	160K	20K

CURRENT ASSETS VS CURRENT LIABILITIES:



KPI ANALYSIS FOR OPERATIONS EFFICIENCY:



INSIGHTS:

CURRENT LIABILITIES was highest in 2016 and reduced gradually since then .

Current assets are safely in the same range over the years

In cash flow analysis, we can see significant cash inflow through operating activities, where cash outflow is mostly due to investments and financing.

Expenses due to direct material purchase in the highest of all.

In 2014 and 2016, company was in huge loss.

Profit margin is usually in the range of -1 to 1 but in 2020 profit margin was significantly higher.

In sales distribution analysis, we can see export credit sales amount is the highest, followed by local credit sales.

Credit sales(Alkaline) export is the lowest amount of sales overall.