



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

When you create an item in Zoho Books, check the box that says Track Inventory for this item. Select the inventory account, mention the opening stock and stock rate and hit save. The stock levels of this item are now automatically tracked in Zoho Books when you create transactions involving them.

Salt is an essential ingredient in our cooking. Fruits, cooked meats or vegetables and even sweets, it improves the taste of almost everything we add it to. Some times while cooking we all tend to get carried away and add much more sal

Zoho Books' free plan aims to transform the finance workspace of small businesses by providing a modern cloud accounting platform to replace traditional or spreadsheet accounting, eliminate the risk of data loss, and reduce manual effort and errors. The free plan will help you go paperless, automate your accounting tasks, and take your accounting wherever you go.

There is a popular theory which dictates that if you put three of four pieces of potatoes to your dish, it will soak up the salt. You can remove them later and your dish will be free of extra salt



sarathkumar s
keerthi sweets

your one-stop platform for managing your accounting tasks and organizing your transactions. It's a single secure location to keep up with your company's bills and invoices, reconcile your bank statements, control your spending, oversee projects, and eliminate GST compliance worries.

As a spicy food lover, it's bound to happen. You're chopping jalapeno peppers or other hot peppers for your meal and some of it gets on your skin and starts to burn, or you take a bite of your freshly prepared spicy dish and whoa, the spicy heat is just too much.



These products include creamy and gelled desserts, custards/puddings, sachet desserts, aerated desserts (mousses), cheesecakes and others (Saunders, 2011). This product category has become increasingly popular with a significant volume of ready-to-eat dairy desserts consumed globally (Verbeken, Bael, Thas, & Dewetiinck, 2006). Convenience, nutrition, and sensory appeal are some of the choices that lead to the popularity of these products.

The best way to avoid chili pepper burns on the skin is to wear gloves when handling them, nitrile gloves in particular. The reason hot peppers can burn your skin is because they contain an oily substance called "capsaicin" that sticks to your skin.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

See an example