



Fundraising Campaign Creation Handbook



Overview

You are working with a professional fundraising copywriter to craft an emotionally compelling, clear, and urgent campaign narrative designed to raise funds, build empathy, and drive action. This handbook walks you through the process I use to create impactful, donation-driving campaigns based on your inputs and data.



Step 1: Gather Campaign Inputs

These are the essential details I need from you before writing begins. Each piece is crucial to tailor the campaign message:

- Background: The story or issue at the heart of your campaign.
 - Goal: The specific fundraising target (e.g., “£5,000 to provide clean water filters to 50 families”).
 - Urgency: Why this needs to happen now — is there a deadline or immediate risk?
 - Impact: What will change if this campaign is successful?
 - Audience: Who are we talking to (e.g., past donors, new supporters, local community)?
 - Tone: Should the campaign feel hopeful, urgent, compassionate, bold, etc.?
 - Format: Do you need a flyer, email, social media post, etc.?
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Step 2: Provide Research Extracts

These help add credibility, emotion, and richness to the writing. You can provide them or I can help you source them:

- Emotional Statements: Real quotes, stories, or perspectives from people affected or involved.
 - Key Statistics: Data that backs up your need and shows the problem clearly.
 - Quote: A powerful line from someone impacted or an expert.
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Step 3: Craft the Core Campaign Narrative

Based on the inputs above, I will create a 250–500 word narrative with:

- Strong emotional hook
 - Clear explanation of the need
 - Urgency and clarity
 - Direct call to action: “Donate now” / “Share to help” / “Act today”
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Step 4: Critique and Improve

Every campaign draft is reviewed using these criteria:

1. Emotional Impact (Rate /10)
 - Is it moving? Does it inspire empathy?
 - Suggested tweak: Add a personal story, imagery, or sensory language.
 2. Clarity (Rate /10)
 - Is it easy to understand the need and the action required?
 - Suggested improvement: Shorten sentences, clarify structure, bold key points.
 3. Mini Revision
 - If needed, I’ll revise the opening or closing to boost emotional pull or urgency.
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Step 5: Format into an Email Campaign

I’ll rewrite the narrative as a high-performing fundraising email:

- Subject Line: Emotional + urgent
 - Preview Text: 3-line teaser
 - Email Body: Tight storytelling, urgent appeal
 - CTA Button: Clear action ("Give now", "Help today")
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Step 6: Format into a Print Flyer

Ideal for events, community outreach, or mailers. Includes:

- Headline
- Pull-Quote

- Emotional Narrative
 - Donation Tiers (e.g., “£25 = a night of safe shelter”)
 - Call to Action
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Step 7: Create a Social Media Summary

Perfect for Twitter, Instagram, Facebook. Includes:

- 280-character caption
 - Relevant hashtags
 - Call to action + link
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Final Output Package (Example)

You'll receive a polished campaign content pack, including:

- Long-form campaign narrative
 - Edited email version
 - Print flyer layout
 - Social media captions
 - Visual suggestions (if needed)
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Reusable Prompt:

You are a professional fundraising copywriter. Your task is to generate a powerful, emotionally engaging, and urgent fundraising campaign (250–500 words) based on the information provided below. You must: Conduct a brief web search based on the topic. Extract emotional statements, statistics, and a relevant quote. Use those inputs to write a full campaign description. Critique your own writing for emotional impact and clarity.

CAMPAIGN INPUTS:

- **Campaign Title:** [Insert a name, e.g. "Emergency Shelter for Street Dogs"]
- **Background:** [What is this about? e.g. animal welfare, refugee crisis]
- **Goal:** [e.g. Raise £1,000 to provide food, water, and shelter]
- **Urgency:** [Why now? e.g. shelters overwhelmed, rising displacement]

- **Impact:** [What will the money achieve? e.g. feed 50 animals for a week]
- **Target Audience:** [e.g. General Public, Activists, Donors]
- **Tone:** [e.g. Emotional, Cry for Help, Inspiring]
- **Preferred Format:** [e.g. Email, Leaflet, Social media]

Based on the campaign background, urgency, and goal, perform a quick online search (latest within 1 year). Extract the following: Emotional Statements: [Insert an emotionally powerful description from your search] [Second emotional hook] [Third emotional insight]

Statistics: [Stat 1] [Stat 2] [Optional Stat 3] "[Insert powerful quote from source]" — Source (e.g. RSPCA, UNHCR, Relief Worker)

Using all the above inputs, now generate a 250–500 word emotionally driven and urgent fundraising appeal. Include: A compelling opening story or image Midsection with stats and impact explanation Donation impact tiers (e.g. £10 = food for a day) Clear, strong call to action at the end

After the campaign, rate and reflect on your own output:

1. Emotional Impact (/10) Justify your rating. Suggest 1 way to make it more emotionally resonant.
2. Clarity (/10) Justify your rating. Suggest 1 way to make it clearer or more structured. Then, revise the opening or closing if needed. After all this add a feedback loop where harshly critique the emotional impact and clarity of the generated campaign giving a score for each.

Choose a format and convert the campaign accordingly:

- **Email:** Add subject line, preview text, CTA button
- **Leaflet:** Break into sections with a headline, bold callouts
- **Social media:** Summarize in <280 characters with hashtags