# NAHUEL **ANGELONE**



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#### PROFILE

- I am a trailblazing BizDev Manager with more than 3 years of leadership experience at the intersection of technology, entertainment and politics. Proven ability to build and direct authentic and complex marketing, communications, business automation and media programs that earn trust and respect from creators, influencers, industry thought leaders, journalists, and consumers.
- Fiscally responsible brand builder, adept at designing industry-leading strategies aligned to business goals, while bringing together key stakeholders to build for success within a myriad of business structures.
- Prepared business cases for IT enhancements, ensuring a fresh approach to improving existing systems and reporting processes.

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#### **Student Ambassador Swansea University**

#### **BanklessCard Bizdev BanklessDAO**

can't tell much, creating a card to help you becoming bankless.

#### **Contributor and Full member BanklessDAO**

Bankless Card project Automatization of internal operations Blog contributor Research guild

#### **Co-Founder BionicDAO**

The DAO is dedicated to using AI and blockchain to produceeople of the future. We believe that these emerging technologies can be a powerful ally in our

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lives. Additionally, AI can help us to consider a wide range of perspectives when making decisions, allowing us to make more well-rounded decisions. We are creating an all in one decentralized ecosystem of professionals that bring up communal projects to work on for shared revenue.

苗 02/2022 - PRESENT 🗘 REMOTE

#### Técnica de selección de personal técnico **Global Crypto Events**

苗 12/2021 - PRESENT 

#### **Founder** VerseFi

- Managed a team of 15 people remotely - Metaverse lead level designer - Administrated Notion for team management - Created a weekly crypto blog still active - Securing a customer retention rate of 63%. -Attended crypto events as a brand representative -Made 3 useful partnerships that leveraged the business (Santander Bank, Brickken, Bithotel) -Wrote whitepaper and documentation of the project -Successfully pitched to VC and banks - Recruited and evaluated over 100 people - Created an innovative method of redistributing equity among workers through tokenisation - Designed game experiences for different metaverses - Taken care of the social media of the company - Made many connections with web3 contacts and businesses -Leveraging a community to over 2000 members -Delivering weekly instructions and reports to the community

**台** 12/2022 - 12/2022

#### Ingeniero de software VerseFi

Made an AI that uses the requests module to send a request to the AliExpress website to get the 3 most sold products in the week. It then uses the BeautifulSoup module to parse the HTML code and extract the data for these products. The extracted data is stored in a pandas DataFrame, and the prices are increased by 20%. The code then uses the

#### **WORK EXPERIENCE**

EtsyAPI module to relist the 3 most sold products on Etsy with the updated prices. Finally, the code uses the EtsyAPI again to get the orders from Etsy, and loops through these orders to buy each item on AliExpress. An automatic reseller bot. Made an automatically growing social media account on Instagram that follows people commenting a specific hashtag and stops following them after a week, it also comments on posts with such hashtags. With this bot I can replace the role of account manager in my company.

**台** 08/2022 - 09/2022

#### **Community Manager** Bithotel.io

- Testing and suggesting game features for a DeFi game - Guerrilla marketing campaigns - Market research & Study - Managing a community of 40000 people in discord while solving questions - Focused on the Spanish community

**⊟** 08/2022 - 08/2022

O BARCELONA, CATALUÑA, ESPAÑA

## Blog Contributor Brickken

- Contributor of the weekly crypto blog about tokenisation and DAOs - Market research

**台** 12/2019 - 10/2021

### Director de desarrollo empresarial **EMG Trading UK**

Selling medical equipment to the UK market

**⊟** 05/2018 − 10/2021

O BARCELONA, CATALUÑA, ESPAÑA

#### **National Committee Model United Nations**

Attended a total of 3 MUN sessions as a Committee representant Outstanding Delegate, Outstanding Parliamentarian, Best economical resolution

白 01/2018 - 10/2021

O BARCELONA, CATALUÑA, ESPAÑA

### **CMO & Partnership seeker Heartmed Pharmacy**

**台** 05/2016 - 10/2021

O BARCELONA, CATALUÑA, ESPAÑA

#### **Chairman Committee Model United Nations**

Attended a total of 5 MUN sessions as a chair

#### *⊗* **EDUCATION**

**=** 2020 - 2024

**Politics & Economics Swansea University** 

#### **℮ EDUCATION**

**台** 11/2022 - 11/2022

#### **Investment banking & portfolio** management **Amplifyme**

Earned a total of 4M in commissions, second on the 50-participant leader board.

**Interpersonal Skills & Effective** communication **Dale Carnegie Training** 

🖰 08/2018

**Leadership Skills Dale Carnegie Training** 

**Bacchalauratte European International School of Barcelona** 

🖰 09/2022

**Ambassador** TMRW Crypto conferences

#### ☆ SKILLS

# Cryptocurrency # Business development

# Business automation # Business intelligence

# web3 # Leadership # web3

# Team building # Problem resolution

# Team management # Digital marketing # Time management # Business planning

# Communication # Partnerships

# Team spirit

#### **LANGUAGES**

