### MUHAMMAD SAMEER

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## Education

UNIVERSITY OF SINDH Badin, Pakistan Bachelor in Bs Commerce 2019-2022

Specialization in Finance CGPA: 2.90

RAHIM PUBLIC SCHOOL AND COLLEGE

Badin, Pakistan FSc. Pre Medical 2017-2019

Grade: B

## Academic Experience

## SOCIAL MEDIA'S IMPACT ON CONSUMERS' CHOICE

February 2022-July 2022

Devoted 4,320 hours to figuring out how social media affects people's decisions to buy products. Course project at the University of Sindh at the Department of BS Commerce.

- \* Marketing: Learned the basics of marketing to reach more audience which increases the sales.
- **\*** Content Creation: Created attractive and attention captivating contents for the audience to increase engagements on the products.
- Online communication: Managed online communications via digital channels to increase brand reputation
- \* Management: Worked closely with the content marketing manager to represent the voice of the customer to generate new blog post ideas and amplify those posts on social media
- \* Research: Completed competitive research and benchmarking to further understand target audience and goals

#### Professional Experience

## NATIONAL BANK OF PAKISTAN

July 2022- Aug 2022

Internship as Finance Officer with following responsibilities

- \* Modification: Helped in the development and modification of processes and procedures
- \* Project management: Developed leadership, design thinking, growth mindset which helped me to complete the given project with distinction
- \* Leadership: Completed the given project bearing responsibilities on my own and guiding the team for assistance

### Training and Certifications

# MS-UNI TECH BADIN PAKISTAN

January 2020

Computer Proficiency License course which helped me in learning these technical skills.

- ❖ MS- Word: Learned the document making techniques using all available features of Word
- ❖ MS-PowerPoint: Focused on making business presentations for any organization.
- \* MS-Excel: Reported all database, using all features in the spreadsheets for keeping a record

HP FOUNDATION March 2021

Basics of Finance course adapted me with these technical skills.

- \* Business expenses: Dedicated a considerable amount of time to learn the categorization of business expenses.
- ❖ Calculation: Adapted for advanced calculations of break points in a business
- ❖ Spreadsheet: Focused on learning the easier methods of calculations with the use of spreadsheet.

HP FOUNDATION February 2022

IT for Business Success helped me with these technical skills.

- ❖ Business growth: Learned the cutting edge technologies for bringing innovation in business
- ❖ Problem Solving: Provided advanced solution to the problems in business.
- ❖ *Design-thinking*: Developed critical thinking that would bring benefits to the company.

HP FOUNDATION February 2022

Profit and Loss Certification

- ❖ *Profit and Loss statement:* Understood the basics of the profit and loss statement's structure, individual components, and calculations
- ❖ *Analyzing:* Learned three ways to analyze a profit and loss statement to positively impact the business bottom line.

## Additional

❖ Technical skills: MS-Word, MS-PowerPoint, MS-Excel, Database

❖ Interests: HR, Management, Finance

Languages: English, Urdu, Sindhi