## **Jane Doe**

Tokyo, Japan • +81 12 3456 7891

## **Senior Project Manager**

### **OBJECTIVE**

Motivated Project Manager with 9 years of experience in diverse aspects of project management, product leadership, and business development. Seeking to leverage my expertise in client relations, marketing strategy, and project execution to drive success and achieve goals in a dynamic environment. Adept at navigating complex projects with meticulous attention to detail and a proven record of delivering quality, profitable projects on time and within budget.

### **SKILLS**

- Project Management
- Product Leadership
- Clients Relations
- Time Management

- Event Planning
- Marketing Activities
- Risk Management
- Public Speaking

- Effective Communication
- Written/Spoken English
- Profit Strategy Execution

#### **EXPERIENCE**

### Sakura International, Inc., Tokyo, Japan Subsection Manager – Business Development and Marketing

Jun 2017 – Present

- Applied expertise in Japanese gaming trends to enhance game production.
- Strengthened client and supplier relations, ensuring project quality and profitability.
- Formulated and executed a long-term profit strategy for the European league, achieving significant growth.
- Led cross-functional teams to surpass project delivery expectations, enhancing customer satisfaction.
- Increased project efficiency through innovative management techniques, reducing time-to-market.

# BigWood LLC (PhosAgro OJSC), Kirovsk, Russia Ski Resort Brand Manager,

Jul 2012 - Mar 2016

- Boosted the resort's global web presence by 40% with aggressive marketing.
- Developed and executed annual marketing plans, aligning with strategic business objectives.
- Enhanced local operations through innovative marketing approaches, significantly increasing brand awareness.
- Negotiated new contracts with stakeholders, saving up to \$20,000 for the annual budget.

### **EDUCATION**

**Graduate Certificate – Japanese Language and Culture, Japan** 

2017, Ryukoku University

Master of Arts (MA) – English Language / Literature, Russia

2012, Petrozavodsk State University

Bachelor of Arts (BA) – English Language / Literature, Russia

2010, Petrozavodsk State University

### **TRAINING / CERTIFICATION**

Foundations of Digital Marketing (Google)

August 2020

MEDIC First Aid BasicPlus (G2010)

October 2020

## TECHNICAL SKILLS

- JIRA
- Google Analytics
- PowerPoint
- Microsoft Office 365
- Adobe Photoshop

- Unreal Engine 4
- Image Production
- Websites
- POS / Videos
- Email Marketing

- OS/iOS
- Keynote / iWork / Pages
- Word
- Excel
- PowerPoint

### LANGUAGES

- Russian (Native Speaker)
- English (C1)
- Japanese (C1)