



# E MAIL MARKETING

MAJOR ASSIGNMENT

Presented by:  
**SASHMITA SAHOO**

# 1. Subject lines for:-



## **Amazon's Summer sale:-**

- Meet your summer love with Amazon Summer Sale
- Say namaste to sun with Amazon Summer Sale
- Summer never looked so refreshing|Enjoy with Amazon Summer Sale



# 1. Subject lines for:-

## **Dream 11 Cashback Offer:-**

- Get upto 20% cashback|Dream 11
- Wait less, get in the game faster





# 1. Subject lines for:-

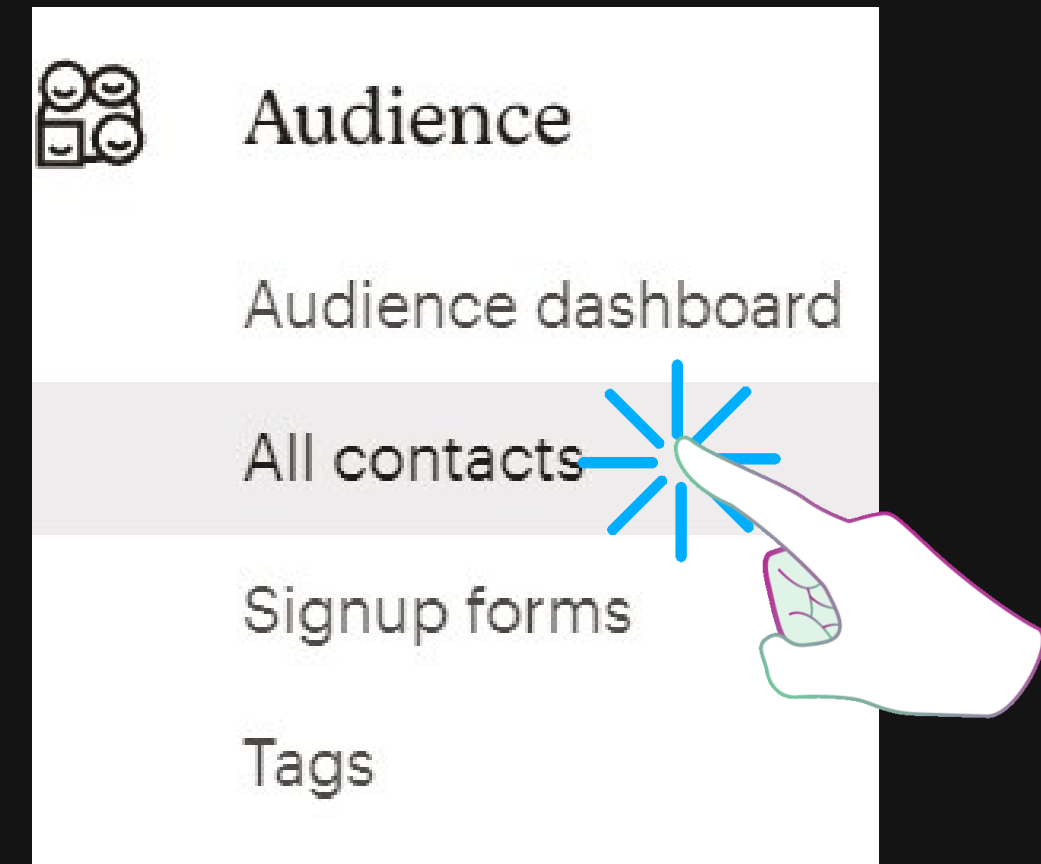
## One Plus 10 Launch:-

- Mobile broken- Don't take pain, take One plus 10
- Time to change with One Plus 10

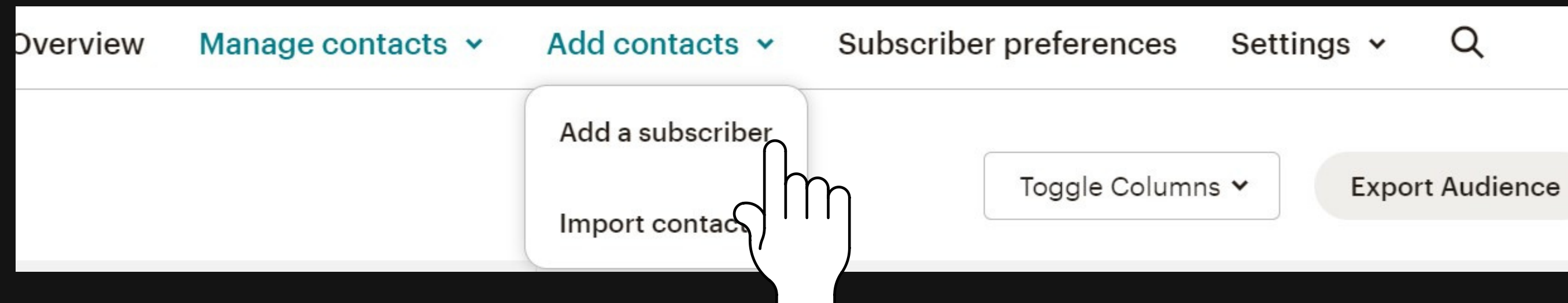


# 2.a.Email list of 10 Subscribers

1. First go the Audience section and click All contacts



2. Then go the add contacts section and add a subscriber.



3. Fill the name, email address, phone number

4. Now you are good to go.  
The contact names are listed as Subscribers

## Add subscriber

Want to subscribe more than one person at a time? [Import an audience](#)

Email Address \*

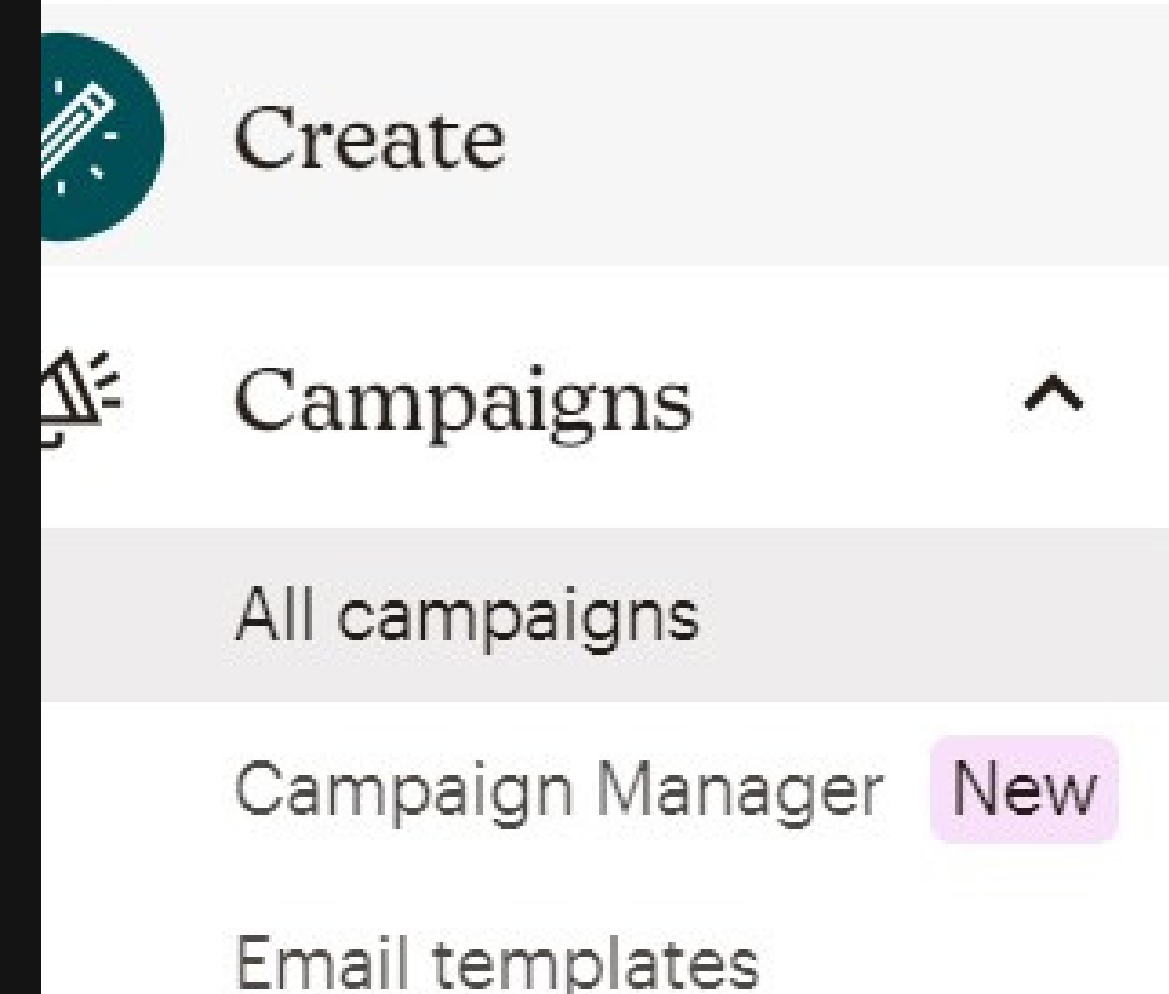
First Name

Last Name

Your audience has **11** contacts. **11** of these are subscribers.

## 2.b. Regular mail

1. Go to All campaign option.
2. Click on the create campaign



Campaigns

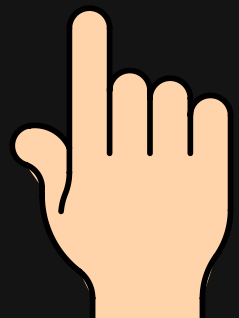
Create campaign

DIGITAL MARKETING PROGRAM

3. Click on the regular email.

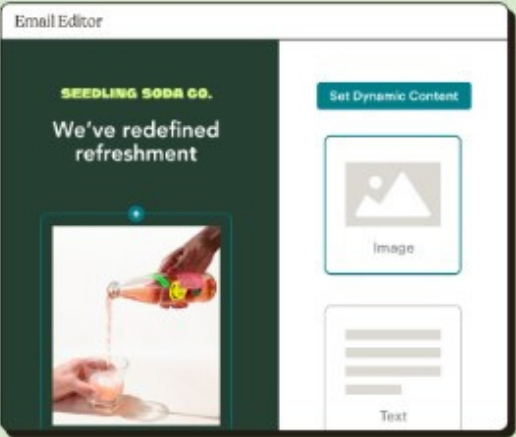
4. Select the template of your choice and customize according to your need.

<https://mailchi.mp/66891ba8932d/my-experience-during-the-digital-marketing-course>



This is the link to regular email.

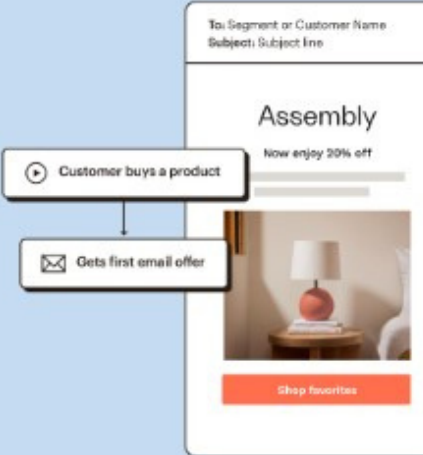
Try building one of these



The preview shows an email editor interface for 'SEEDLING SODA CO.' with the headline 'We've redefined refreshment'. It features a hero image of a drink being poured and a sidebar with 'Set Dynamic Content' options for image and text.

Regular email

Use our email builder to launch a campaign in minutes.



The preview shows an automation workflow. A trigger 'Customer buys a product' leads to an action 'Gets first email offer'. The resulting email template is titled 'Assembly' with a 'Now enjoy 20% off' offer and a 'Shop favorites' button.

Automation

Set up email automations that personalize your marketing and save you time.



**Hi, This is Sashmita Sahoo**

Want to share my experience with Testbook



Very confused about developing my skills. With a lost of interest in my core skills which had spent in 5 years, its very difficult to give a kickstart to a totally new career.

Thanks to Testbook for boosting my self confidence in developing my skills. Enrolled myself in Digital marketing course which is a booming sector. Within 4 months of this course, I was able to crack a paid internship. Everyday I am working on myself so that one day I would be working in a big branded company with some high position.

Want to share some skills which have acquired during the course.

## TESTBOOK DIGITAL MARKETING COURSE

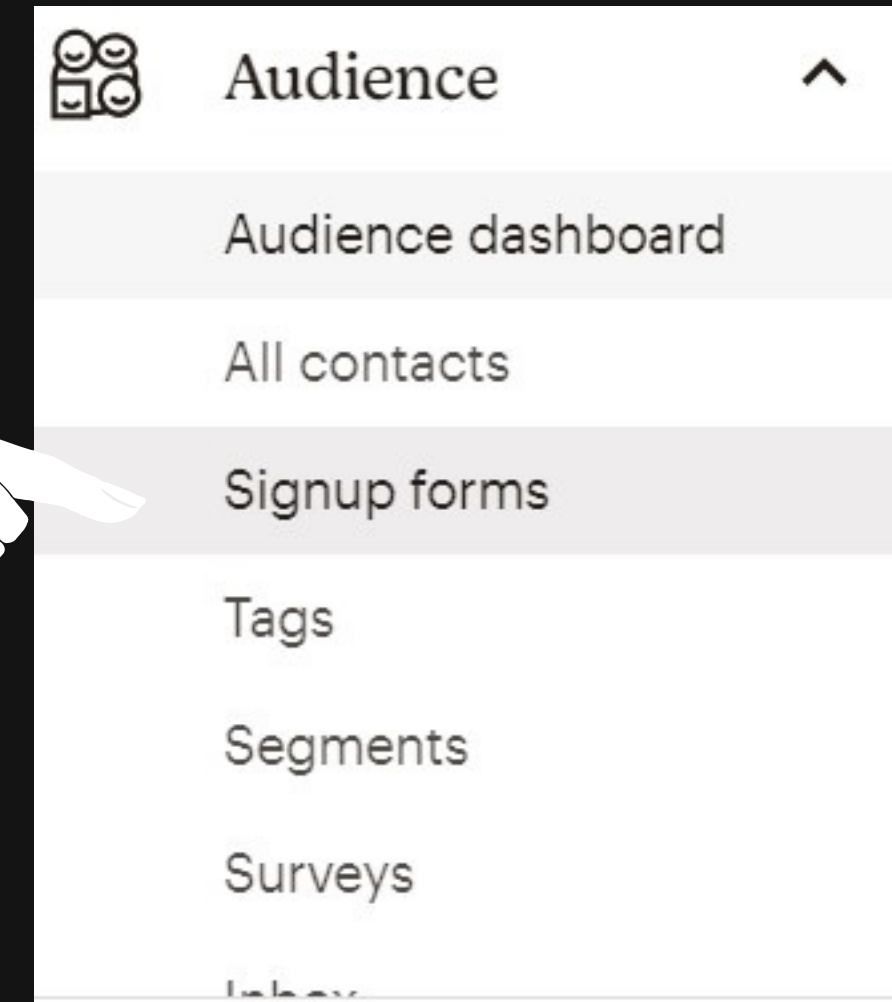


[LEARN MORE](#)

# Screenshot of regular email

# 3. Landing page with sign up form, title images

1. Go to the audience section and click on  
the sign up forms



2. We will get the different options from  
which we have to select Form Builder.

Overview   Manage contacts ▾   Add contacts ▾   Subscriber preferences   Settings ▾   🔍

Form builder

Select

Build, design, and translate signup forms and response emails



Reset defaults

Create completely customized forms.

3. We can create simple landing page or else go with the customized forms.

4. Start creating the landing page by selecting from various templates.

<https://mailchi.mp/5cb23b46c68b/digital-marketing>



This is the link of my landing page



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What are you waiting for?

Get enrolled now



Screenshot  
of landing  
page

Email Address

First Name

Last Name

Phone Number

ENROLL NOW



# 4.Email Marketing Campaign:-



30000 subscribers

30000 email sent

4560 bounce back

5000 donot open mail

12000 click on the promotional link

$$\begin{aligned}\text{Open rate} &= (\text{total unique opens}) / (\text{total receipts} - \text{bounced emails}) * 100 \\ &= (30000 - 4560 - 5000) / (30000 - 4560) * 100 \\ &= 80.34\%\end{aligned}$$

$$\begin{aligned}\text{Click rate} &= (\text{e mail clicked}) / (\text{total receipts} - \text{bounced email}) * 100 \\ &= 12000 / (30000 - 4560) * 100 \\ &= 47.16\%\end{aligned}$$

*Thank  
you!*

