

Actual_total_sales

\$5.29M

YTD \$746.30K

Target_total_sales

\$5.33M

YTD \$762.10K

variance

(\$36.85K)

Variance

var_pct_abel

0.7% 

YTD var% -2.12%

Month_Target_Reac...

3


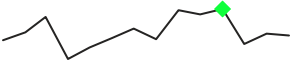

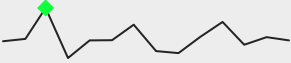

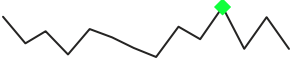







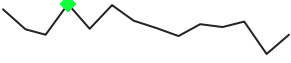


Delish

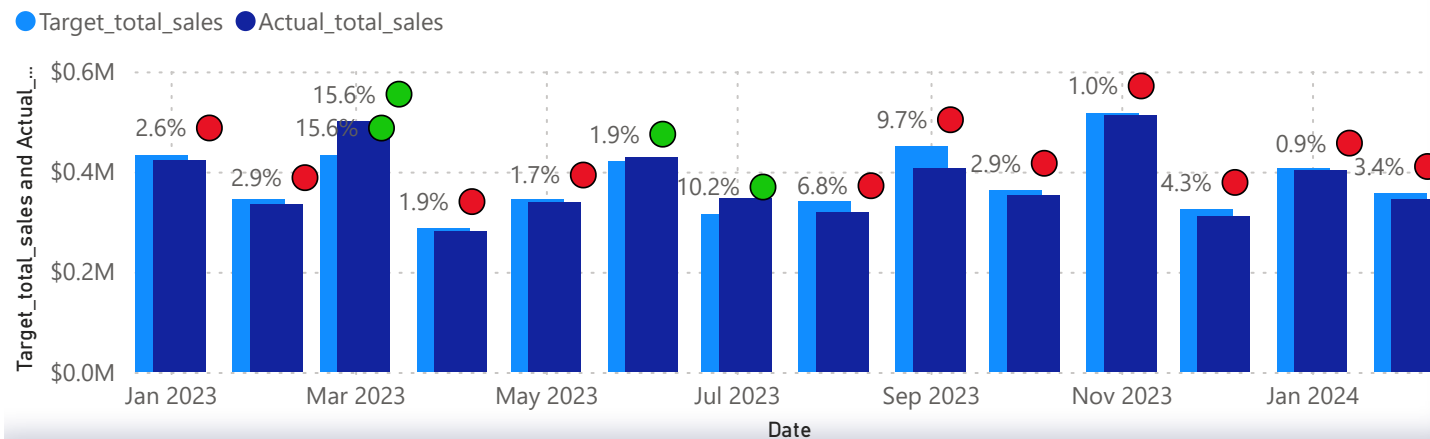
Jucies

Tempo

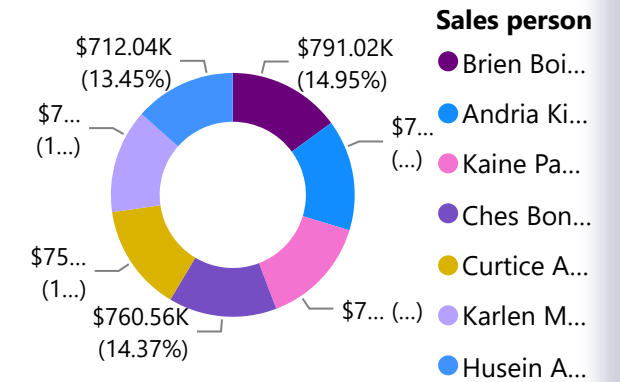
Yummies

Picture	Sales person	Team	Target_total_sales	Actual_total_sales	variance%	Actual_total_sales by Date
	Karlen McCaffrey	Delish	\$723.00K	\$731.27K	1.14%	
	Kaine Padly	Delish	\$703.90K	\$767.26K	9.00%	
	Husein Augar	Delish	\$731.50K	\$712.04K	-2.66%	
	Curtice Advani	Delish	\$708.00K	\$750.05K	5.94%	
	Ches Bonnell	Delish	\$803.20K	\$760.56K	-5.31%	
	Brien Boise	Delish	\$848.10K	\$791.02K	-6.73%	
	Andria Kimpton	Delish	\$812.00K	\$780.65K	-3.86%	

We met targets for 3 Out of 14



Actual_total_sales by Sales person



Actual_total_sales (18.44% decrease) and Target_total_sales (17.77% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Target_status experienced the longest period of decline (-2) between Thursday, June 1, 2023 and Tuesday, August 1, 2023.