

Overall Target

₹15,480K

Total Revenue

₹ 15,603K

Excess/Shortfall

₹ 123K

Overall Achievement

0%101%200%

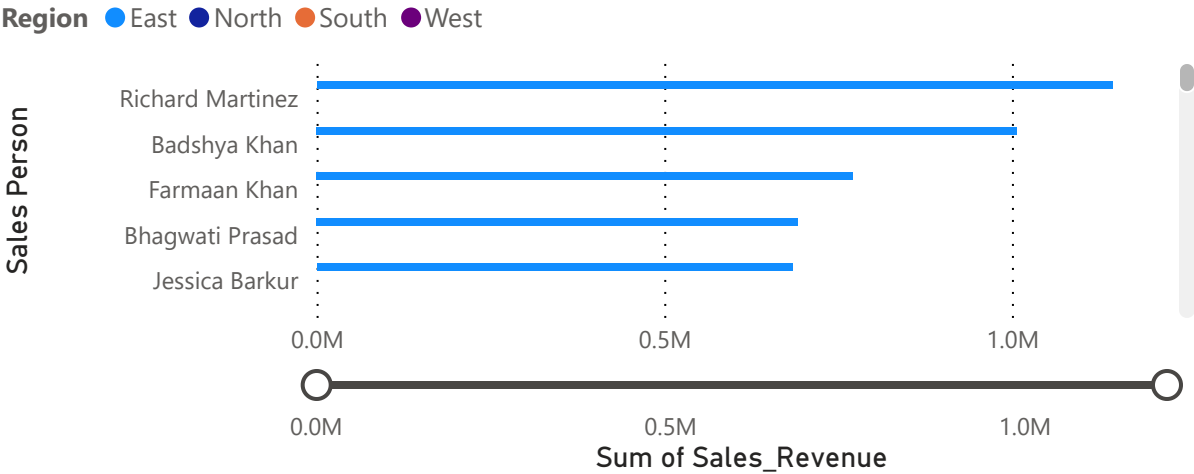
Achievement Status

Target Exceeded

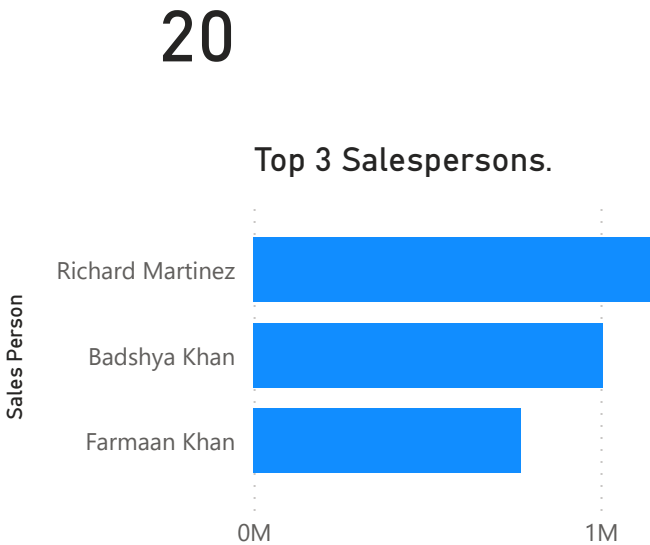
Total Compensation to be paid

₹ 1,638K

Sum of Sales\_Revenue by Sales Person and Region



No of Target Achievers out of 43 Salespersons.



Count of Target Achievement by Salesperson

Status	East	North	South	West	Total
Below 50%					
75-100%					
50-75%					
100%&+					
Total					

Sales Person	Sales Revenue	Quota Achieved(%)	Individual Target Achieved(%)	Sum of Commission	OTE	Bonus Earned	Total Earnings
Aamir Hussain	10297	9%	0.03	₹ 0	₹ 40,000	₹ 0	₹ 40,000.00
Anubhav Shrivastab	403469	100%	1.12	₹ 42,520	₹ 82,520	₹ 8,69,380	₹ 9,51,900.35
Arvind Kumar Yadav	312542	100%	0.87	₹ 28,881	₹ 68,881	₹ 0	₹ 68,881.30
Badshya Khan	1007743	100%	2.80	₹ 1,33,161	₹ 1,73,161	₹ 1,29,54,860	₹ 1,31,28,021.45
Bhagwati Prasad	692145	100%	1.92	₹ 85,822	₹ 1,25,822	₹ 66,42,900	₹ 67,68,721.75
Daniel Gonzalez	295899	100%	0.82	₹ 26,385	₹ 66,385	₹ 0	₹ 66,384.85
Dharam Singh	108146	90%	0.30	₹ 0	₹ 40,000	₹ 0	₹ 40,000.00
Farmaan Khan	771108	100%	2.14	₹ 97,666	₹ 1,37,666	₹ 82,22,160	₹ 83,59,826.20

Target

360000370000

Salary

4000050000

Quota

120000140000

Bonus

202224

212325

Commission

151617

Top N Performers

34