

AtliQ Hardware



region	All
market	All
division	All
customer	All
FY	2019

P & L By Fiscal Months All Values In INR

	Quarters													Grand Total
	Q1			Q2			Q3			Q4				
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net Sales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M	6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M	
COGS	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M	3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M	
Gross Market	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M	2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M	
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%	

region	All
market	All
division	All
customer	All
FY	2020

P & L By Fiscal Months All Values In INR

	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M	15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M	9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
Gross Market	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M	6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

AtliQ Hardware



region	All
market	All
division	All
customer	All
FY	(Multiple Items)

P & L By Fiscal Months
All Values In INR

	Quarters													Grand Total
	Q1			Q2			Q3			Q4				
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net Sales	51.3 M	62.6 M	85.1 M	89.5 M	51.3 M	47.9 M	50.4 M	49.9 M	50.9 M	47.7 M	50.5 M	49.4 M	686.4 M	
COGS	32.2 M	39.3 M	53.6 M	56.5 M	32.2 M	30.1 M	31.7 M	31.4 M	32.0 M	29.9 M	31.8 M	31.1 M	432.0 M	
Gross Market	19.1 M	23.3 M	31.4 M	33.0 M	19.1 M	17.8 M	18.6 M	18.4 M	18.9 M	17.7 M	18.7 M	18.2 M	254.4 M	
GM %	37.2%	37.2%	36.9%	36.9%	37.2%	37.2%	37.0%	37.0%	37.2%	37.2%	37.0%	36.9%	37.1%	

Net Sales Comparison

2020 Vs 2021	2.99849083	3.0366	2.9651	2.993	2.9945	3.0066	23.853	6.4269	5.1235	3.2019	3.1425	2.9848	349%
2019 Vs 2020	2.646256931	2.5658	2.6727	2.6145	2.6275	2.6202	0.3293	1.2273	1.5305	2.4065	2.48	2.6203	225%

