# Lesson 07 Demo 01 Bullet Chart

**Objective:** To create a bullet chart to view the relation between sales of current year with sales of the previous year

Tools required: Tableau Desktop

Prerequisites: None

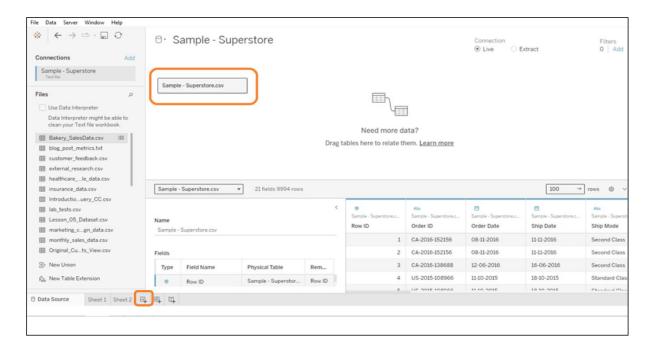
**Note:** Download the **Sample - Superstore** dataset from the Reference Materials of the LMS

#### Steps to be followed:

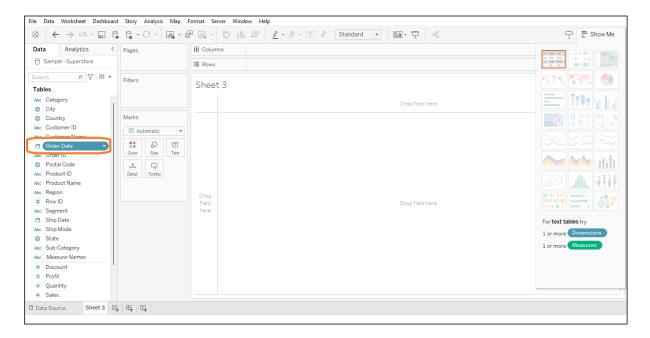
- 1. Create a parameter for selecting the reference date
- 2. Create the Reference CY Sales calculated field from the data pane
- 3. Create the Reference PY Sales calculated field from the data pane
- 4. Create the Budgeted Sales calculated field from the data pane
- 5. Create the bullet chart visualization

#### **Step 1: Create a parameter for selecting the reference date**

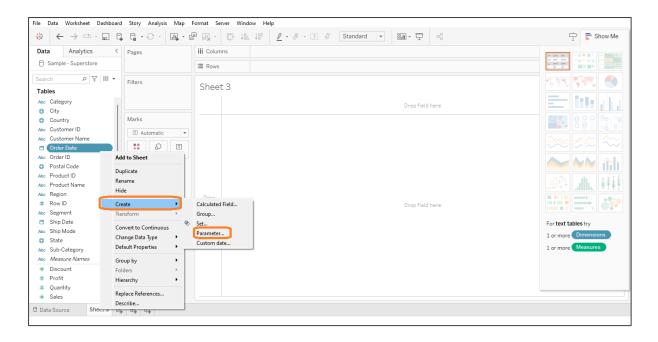
1.1 Load the **Sample – Superstore** to the data source and open a new sheet



### 1.2 Right-click on Order Date



#### 1.3 Click on **Create** and then select **Parameter**



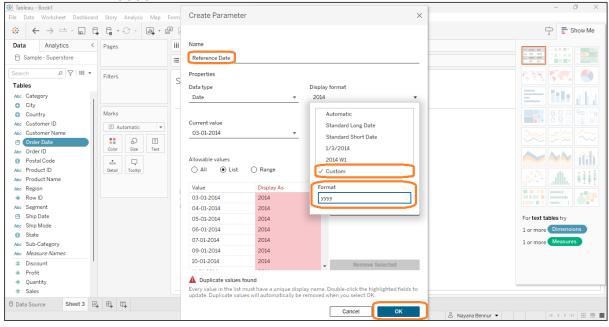
1.4 Fill all the fields as shown below and click on **OK**:

**Name: Reference Date** 

**Data type: Data** 

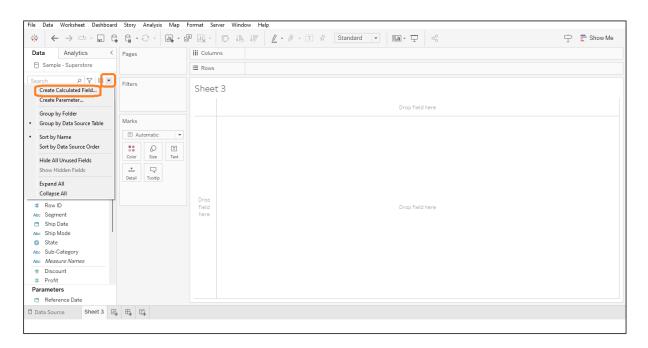
**Display format: Custom** 

Format: yyyy



Step 2: Create the Reference CY Sales field calculated field from the data pane

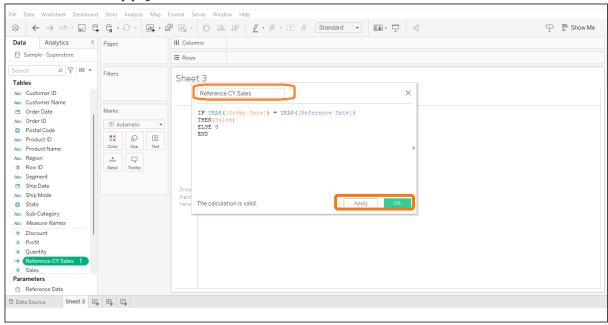
2.1 Click on the dropdown and choose the **Create Calculated Field** option



2.2 Name the calculated field as **Reference CY Sales.** Use the following syntax:

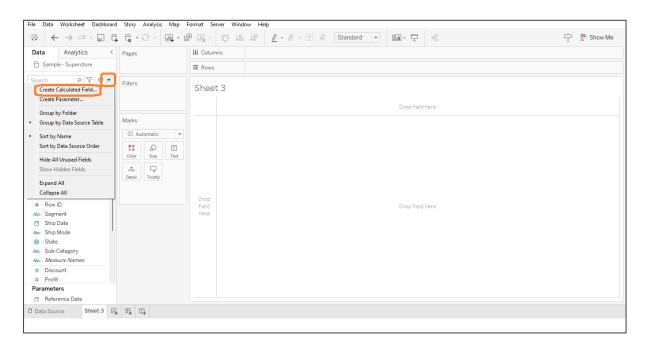
IF YEAR([Order Date]) = YEAR([Reference Date])
THEN[Sales]
ELSE 0
END

Click on **Apply** and **OK** 



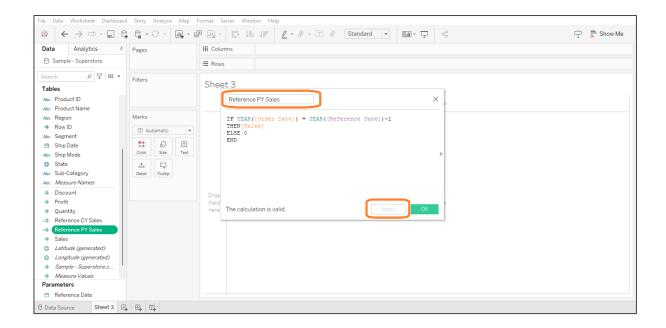
# Step 3: Create the Reference PY Sales field calculated field from the data pane

3.1 Click on the dropdown and choose the **Create Calculated Field** option



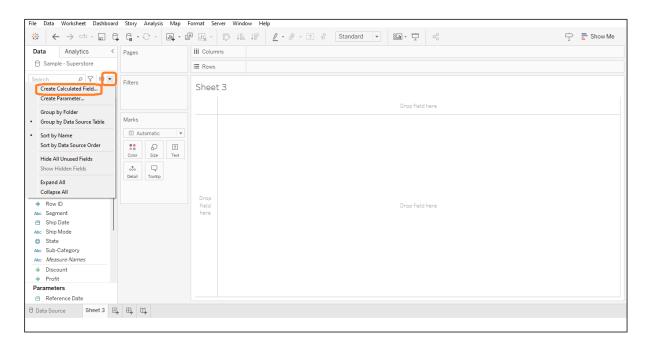
3.2 Name the calculated field as **Reference PY Sales**, use the following syntax, and click on **Apply** and **OK**:

IF YEAR([Order Date]) = YEAR([Reference Date])-1
THEN[Sales]
ELSE 0
END



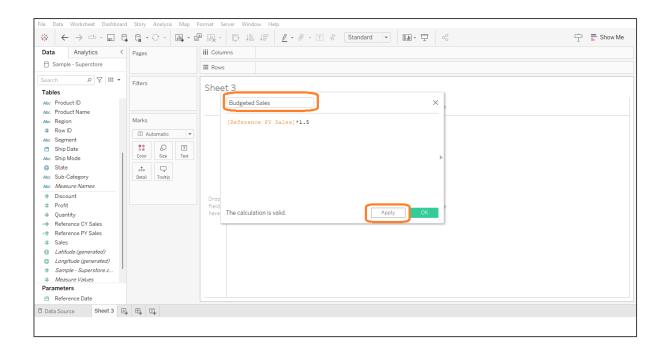
#### Step 4: Create the Budgeted Sales calculated field from the data pane

4.1 Click on the dropdown and choose the **Create Calculated Field** option



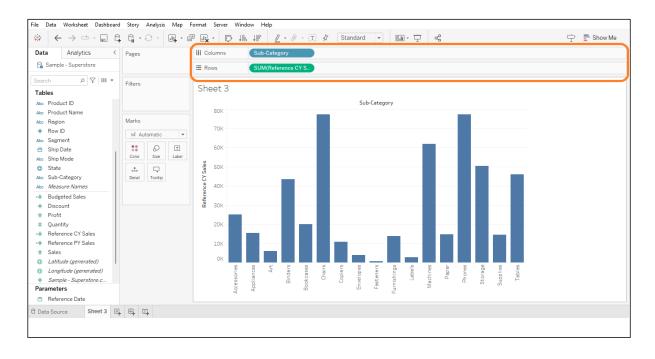
4.2 Name the calculated field as **Budgeted Sales**, use the following syntax, and click on **Apply** and **OK**:

[Reference PY Sales]\*1.5

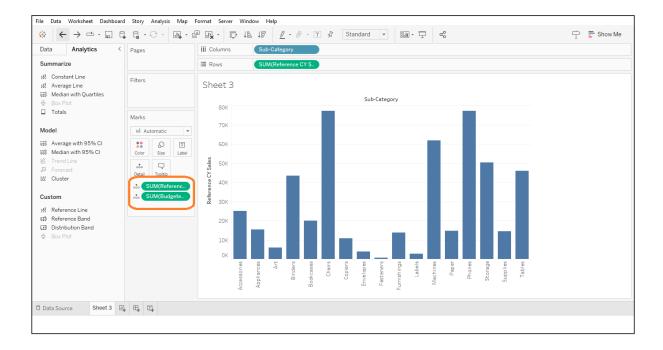


#### **Step 5: Create the bullet chart visualization**

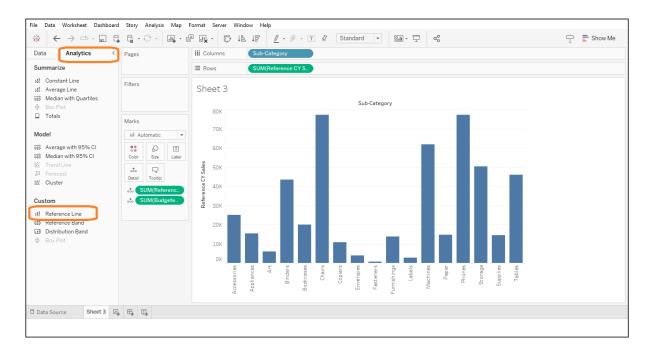
#### 5.1 Drag Sub-Category into Columns and Reference CY Sales into Rows



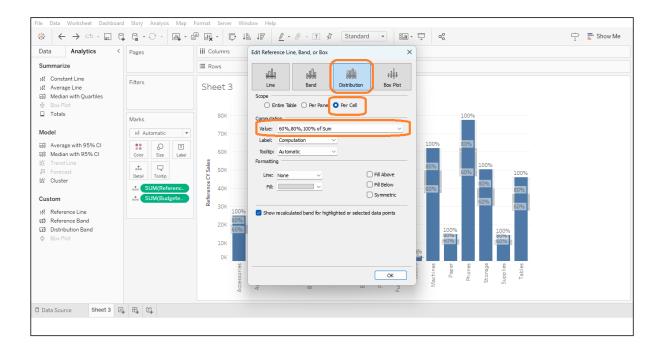
#### 5.2 Drag Reference PY Sales and Budgeted Sales to details



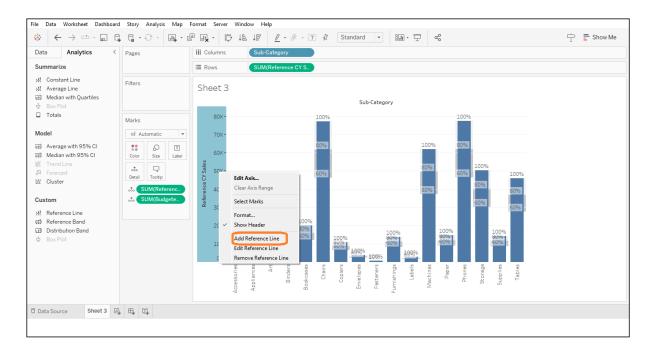
## 5.3 Go to the **Analytics** section and choose **Reference Line**



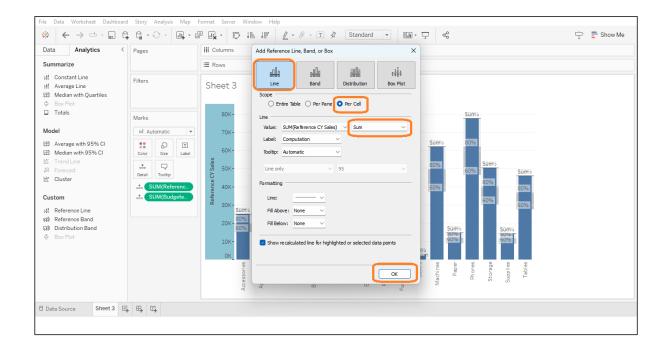
#### 5.4 Fill all the fields as shown below and click on **OK**



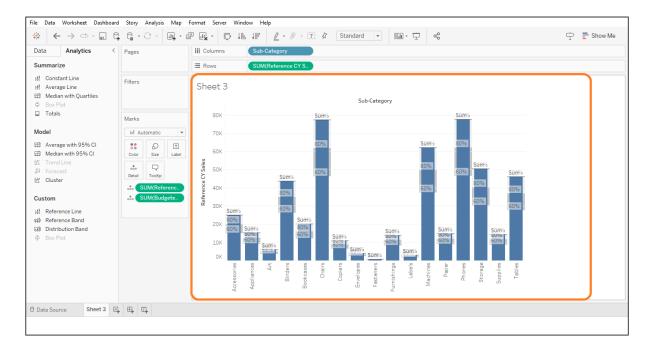
5.5 Right-click on the **Reference CY Sales** axis to add another reference line



5.6 Fill all the fields as shown below and click on **OK** 



The output will appear as below:



With these steps, you have successfully created a bullet chart to view the relation between sales of current year with sales of the previous year.