

## 4-year Historical Sales Data

SALES

CUSTOMERS

PRODUCTS

Total Sales  
33.92bn

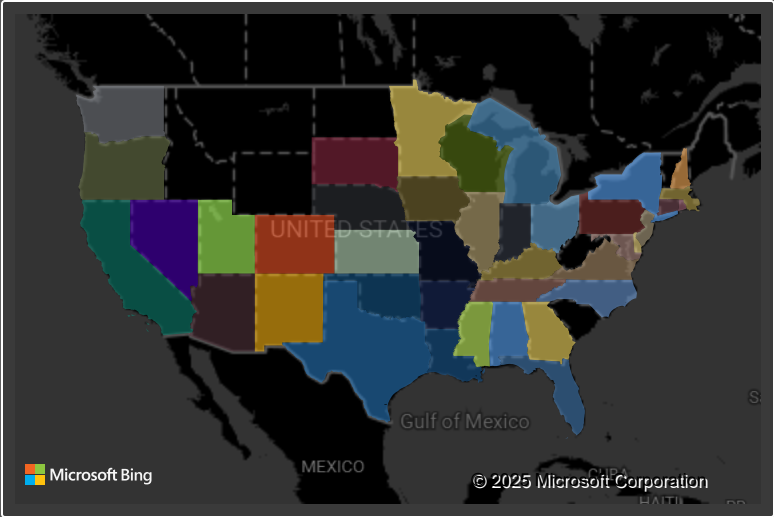
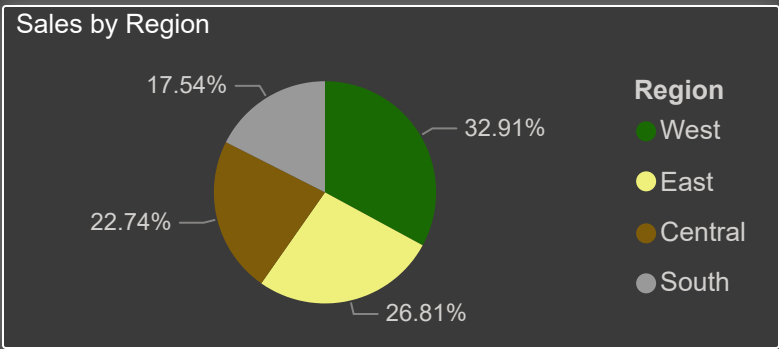
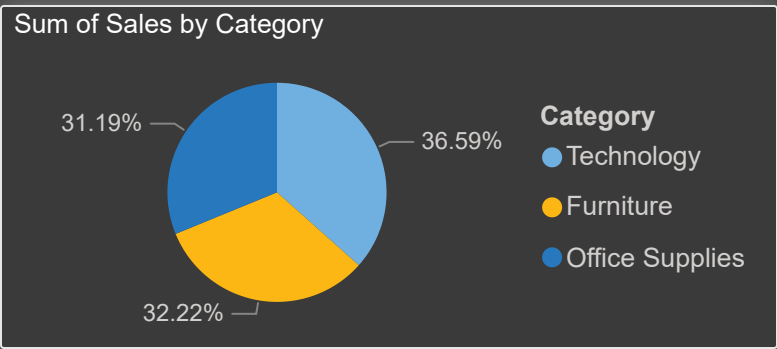
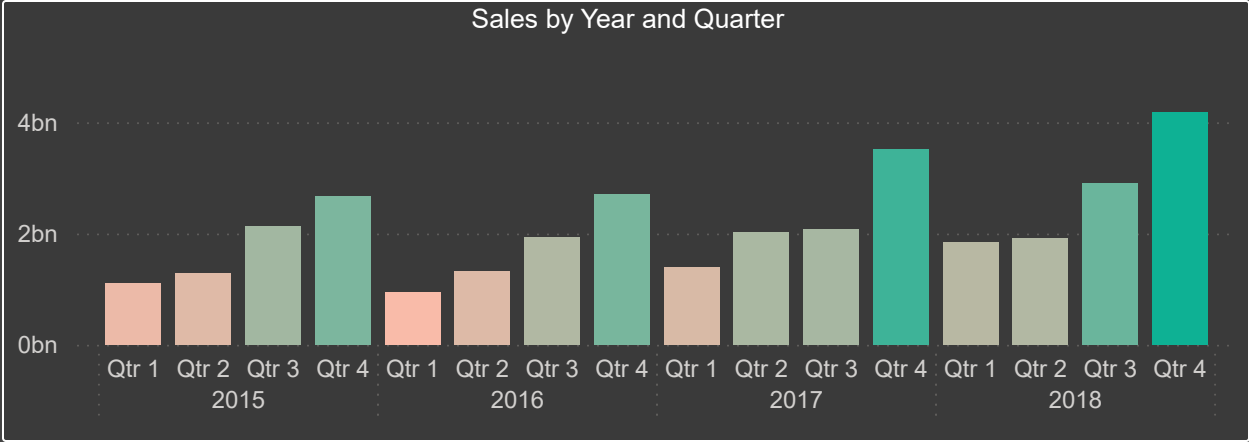
Sales PYTD  
9.00bn

Sales YTD  
10.83bn

Sales Difference  
1.83bn

YOY %  
20.30%

Sub_Category	Sum of Sales
Phones	\$4,916,736,720
Chairs	\$4,842,340,965
Storage	\$3,290,150,880
Tables	\$3,042,159,420
Binders	\$3,000,030,705
Machines	\$2,838,579,465
Accessories	\$2,462,785,650
Copiers	\$2,193,721,410
Bookcases	\$1,707,197,981
Appliances	\$1,569,248,505
Furnishings	\$1,338,180,270
Paper	\$1,152,424,560
Supplies	\$696,304,620
Art	\$400,540,830
Envelopes	\$241,920,690
Labels	\$185,215,890
Fasteners	\$45,010,800
Total	\$33,922,549,361



Total Sales

33.92bn

Sales PYTD

9.00bn

Sales YTD

10.83bn

Sales Difference

1.83bn

Quantity of Products

1861

Product

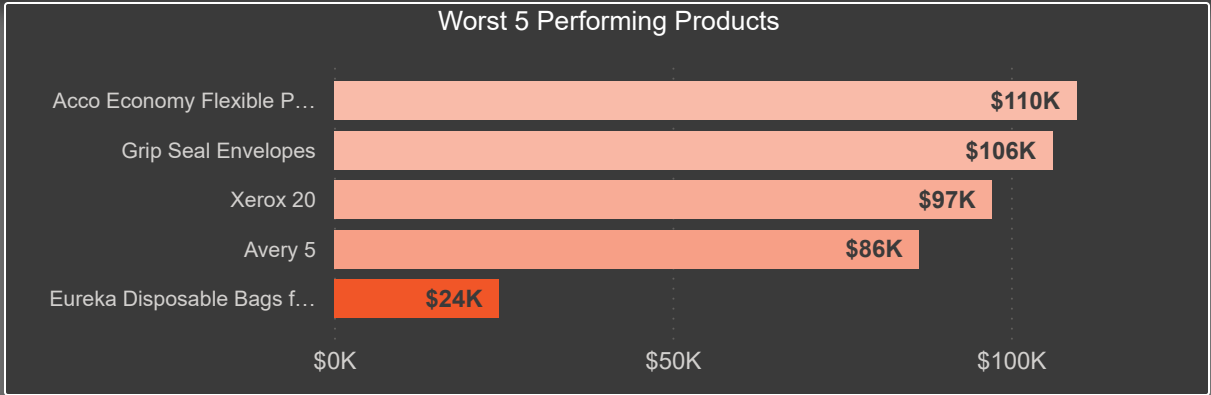
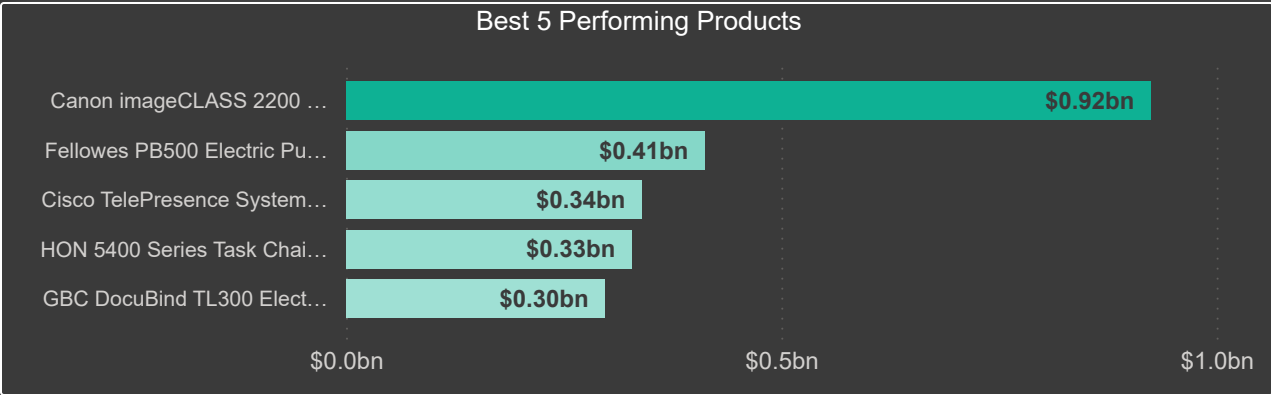
All

SubCategory

All

YEAR

All



Category	Sum of Sales
Furniture	\$10,929,878,636
Bookcases	\$1,707,197,981
Chairs	\$4,842,340,965
Furnishings	\$1,338,180,270
Tables	\$3,042,159,420
Office Supplies	\$10,580,847,480
Technology	\$12,411,823,245
Total	\$33,922,549,361

SubCategory	Quantity of Products	Total Sales	%GT YTD Total Sales
Accessories	144	\$2,462,785,650	8.07%
Appliances	98	\$1,569,248,505	5.57%
Art	163	\$400,540,830	1.22%
Binders	210	\$3,000,030,705	9.93%
Bookcases	49	\$1,707,197,981	4.16%
Chairs	87	\$4,842,340,965	12.91%
Copiers	13	\$2,193,721,410	8.71%
Envelopes	54	\$241,920,690	0.47%
Fasteners	43	\$45,010,800	0.12%
Furnishings	182	\$1,338,180,270	3.91%
Total	1861	\$33,922,549,361	100.00%

Total Sales  
33.92bn

Sales PYTD  
9.00bn

Sales YTD  
10.83bn

Product  
All

City  
All

Age	Number of Customers	Total Sales	%GT Total Sales
25	33	\$1,641,097,482	4.84%
42	37	\$1,640,862,248	4.84%
46	28	\$1,628,573,370	4.80%
34	28	\$1,531,835,408	4.52%
48	25	\$1,376,335,260	4.06%
44	27	\$1,356,519,563	4.00%
20	31	\$1,326,235,800	3.91%
23	32	\$1,312,835,370	3.87%
Total	793	\$33,922,549,361	100.00%

