



Practical Business Python

Taking care of business, one python script at a time

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Simple Graphing with IPython and Pandas

Posted by Chris Moffitt in articles

Introduction

This article is a follow on to my previous article on analyzing data with python. I am going to build on my basic intro of IPython, notebooks and pandas to show how to visualize the data you have processed with these tools. I hope that this will demonstrate to you (once again) how powerful these tools are and how much you can get done with such little code. I ultimately hope these articles will help people stop reaching for Excel every time they need to slice and dice some files. The tools in the python environment can be so much more powerful than the manual copying and pasting most people do in excel.

I will walk through how to start doing some simple graphing and plotting of data in pandas. I am using a new data file that is the same format as my previous article but includes data for only 20 customers. If you would like to follow along, the file is available here.

Getting Started

As described in the previous article, I'm using an IPython notebook to explore my data.

First we are going to import pandas, numpy and matplot lib. I am also showing the pandas version I'm using so you can make sure yours is compatible.

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
pd.__version__
```

'0.14.1'

Next, enable IPython to display matplotlib graphs.

%matplotlib inline

We will read in the file like we did in the previous article but I'm going to tell it to treat the date column as a date field (using parse_dates) so I can do some re-sampling later.

sales=pd.read_csv("sample-salesv2.csv",parse_dates=['date'])
sales.head()

	account number	name	sku	category	quantity	unit price	ext price	date
0	296809	Carroll PLC	QN-82852	Belt	13	44.48	578.24	2014-09-27 07:13:03
1	98022	Heidenreich-Bosco	MJ-21460	Shoes	19	53.62	1018.78	2014-07-29 02:10:44
2	563905	Kerluke, Reilly and Bechtelar	AS-93055	Shirt	12	24.16	289.92	2014-03-01 10:51:24
3	93356	Waters-Walker	AS-93055	Shirt	5	82.68	413.40	2013-11-17 20:41:11
4	659366	Waelchi-Fahey	AS-93055	Shirt	18	99.64	1793.52	2014-01-03 08:14:27

Now that we have read in the data, we can do some quick analysis

sales.describe()

	account numberquantity		unit price	ext price
count	1000.000000	1000.000000	1000.000000	1000.00000
mean	535208.897000	10.328000	56.179630	579.84390
std	277589.746014	5.687597	25.331939	435.30381
min	93356.000000	1.000000	10.060000	10.38000
25%	299771.000000	5.750000	35.995000	232.60500
50%	563905.000000	10.000000	56.765000	471.72000
75%	750461.000000	15.000000	76.802500	878.13750
max	995267.000000	20.000000	99.970000	1994.80000

We can actually learn some pretty helpful info from this simple command:

- We can tell that customers on average purchases 10.3 items per transaction
- The average cost of the transaction was \$579.84
- It is also easy to see the min and max so you understand the range of the data

If we want we can look at a single column as well:

sales['unit price'].describe()

```
        count
        1000.000000

        mean
        56.179630

        std
        25.331939

        min
        10.060000

        25%
        35.995000

        50%
        56.765000

        75%
        76.802500

        max
        99.970000

        dtype: float64
```

I can see that my average price is \$56.18 but it ranges from \$10.06 to \$99.97.

I am showing the output of dtypes so that you can see that the date column is a datetime field. I also scan this to make sure that any columns that have numbers are floats or ints so that I can do additional analysis in the future.

sales.dtypes

account number int64
name object
sku object
category object
quantity int64
unit price float64
ext price float64
date datetime64[ns]

dtype: object

Plotting Some Data

We have our data read in and have completed some basic analysis. Let's start plotting it.

First remove some columns to make additional analysis easier.

```
customers = sales[['name','ext price','date']]
customers.head()
```

	name	ext price	date
1 2 3	Carroll PLC	578.24	2014-09-27 07:13:03
	Heidenreich-Bosco	1018.78	2014-07-29 02:10:44
	Kerluke, Reilly and Bechtelar	289.92	2014-03-01 10:51:24
	Waters-Walker	413.40	2013-11-17 20:41:11
	Waelchi-Fahey	1793.52	2014-01-03 08:14:27

This representation has multiple lines for each customer. In order to understand purchasing patterns, let's group all the customers by name. We can also look at the number of entries per customer to get an idea for the distribution.

```
customer_group = customers.groupby('name')
customer_group.size()
```

```
name
Berge LLC
                         52
Carroll PLC
                         57
Cole-Eichmann 51
Davis, Kshlerin and Reilly 41
Ernser, Cruickshank and Lind 47
Gorczany-Hahn 42
Hamill-Hackett 44
Hegmann and Sons 58
Heidenreich-Bosco 40
Huel-Haag 43
Kerluke, Reilly and Bechtelar 52
Kihn, McClure and Denesik 58
Kilback-Gerlach 45
Koelpin PLC 53
Kunze Inc 54
Kunze Inc
Kuphal, Zieme and Kub 52
Senger, Upton and Breitenberg 59
Volkman, Goyette and Lemke
Waelchi-Fahey
                54
Waters-Walker
                           50
dtype: int64
```

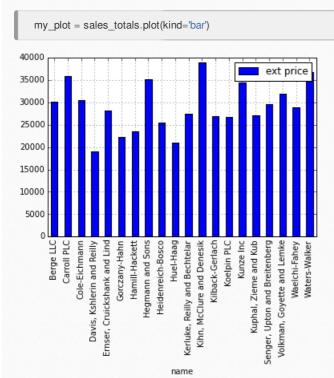
Now that our data is in a simple format to manipulate, let's determine how much each customer purchased during our time frame.

The sum function allows us to quickly sum up all the values by customer. We can also sort the data using the sort command.

```
sales_totals = customer_group.sum()
sales_totals.sort(columns='ext price').head()
```

	ext price
name	
Davis, Kshlerin and Reilly	19054.76
Huel-Haag	21087.88
Gorczany-Hahn	22207.90
Hamill-Hackett	23433.78
Heidenreich-Bosco	25428.29

Now that we know what the data look like, it is very simple to create a quick bar chart plot. Using the lPython notebook, the graph will automatically display.

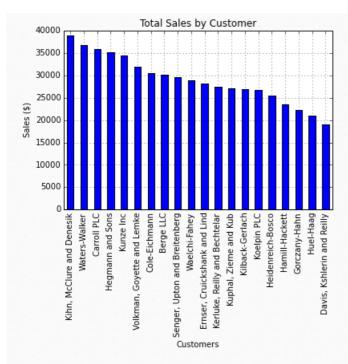


Unfortunately this chart is a little ugly. With a few tweaks we can make it a little more impactful. Let's try:

- sorting the data in descending order
- · removing the legend
- adding a title
- labeling the axes

```
my_plot = sales_totals.sort(columns='ext price',ascending=False).plot(kind='bar',legend=None,title="Total Sales by Customer")
my_plot.set_xlabel("Customers")
my_plot.set_ylabel("Sales ($)")
```

<matplotlib.text.Text at 0x7ff9bf23c510>



This actually tells us a little about our biggest customers and how much difference there is between their sales and our smallest customers.

Now, let's try to see how the sales break down by category.

customers = sales[['name','category','ext price','date']]
customers.head()

	name	category	ext price	date
0	Carroll PLC	Belt	578.24	2014-09-27 07:13:03
1	Heidenreich-Bosco	Shoes	1018.78	2014-07-29 02:10:44
2	Kerluke, Reilly and Bechtelar	Shirt	289.92	2014-03-01 10:51:24
3	Waters-Walker	Shirt	413.40	2013-11-17 20:41:11
4	Waelchi-Fahey	Shirt	1793.52	2014-01-03 08:14:27

We can use **groupby** to organize the data by category and name.

category_group=customers.groupby(['name','category']).sum()
category_group.head()

		ext price
name	category	
Berge LLC	Belt	6033.53
	Shirt	9670.24
	Shoes	14361.10
Carroll PLC	Belt	9359.26
	Shirt	13717.61

The category representation looks good but we need to break it apart to graph it as a stacked bar graph. unstack can do this for us.

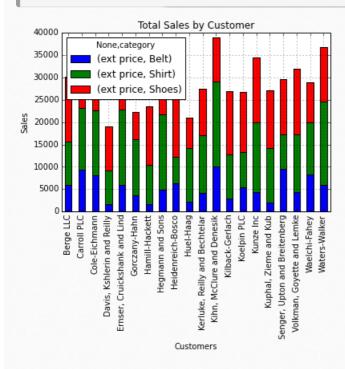
 $category_group.unstack().head()$

	ext price		
category	Belt	Shirt	Shoes
name			
Berge LLC	6033.53	9670.24	14361.10
Carroll PLC	9359.26	13717.61	12857.44
Cole-Eichmann	8112.70	14528.01	7794.71
Davis, Kshlerin and Reilly	1604.13	7533.03	9917.60
Ernser, Cruickshank and Lind	5894.38	16944.19	5250.45

Now plot it.

```
my_plot = category_group.unstack().plot(kind='bar',stacked=True,title="Total Sales by Customer")
my_plot.set_xlabel("Customers")
my_plot.set_ylabel("Sales")
```

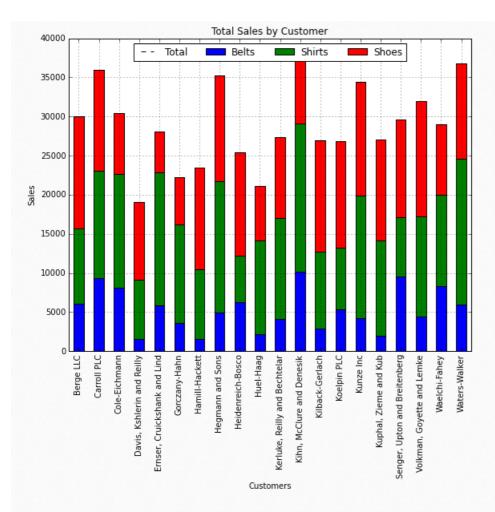
<matplotlib.text.Text at 0x7ff9bf03fc10>



In order to clean this up a little bit, we can specify the figure size and customize the legend.

```
my_plot = category_group.unstack().plot(kind='bar',stacked=True,title="Total Sales by Customer",figsize=(9, 7))
my_plot.set_xlabel("Customers")
my_plot.set_ylabel("Sales")
my_plot.legend(["Total","Belts","Shirts","Shoes"], loc=9,ncol=4)
```

<matplotlib.legend.Legend at 0x7ff9bed5f710>



Now that we know who the biggest customers are and how they purchase products, we might want to look at purchase patterns in more detail.

Let's take another look at the data and try to see how large the individual purchases are. A histogram allows us to group purchases together so we can see how big the customer transactions are.

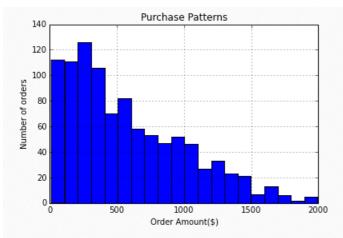
```
purchase_patterns = sales[['ext price','date']]
purchase_patterns.head()
```

	ext price	date		
0	578.24	2014-09-27 07:13:03		
1	1018.78	2014-07-29 02:10:44		
2	289.92	2014-03-01 10:51:24		
3	413.40	2013-11-17 20:41:11		
4	1793.52	2014-01-03 08:14:27		

We can create a histogram with 20 bins to show the distribution of purchasing patterns.

```
purchase_plot = purchase_patterns['ext price'].hist(bins=20)
purchase_plot.set_title("Purchase Patterns")
purchase_plot.set_xlabel("Order Amount($)")
purchase_plot.set_ylabel("Number of orders")
```

<matplotlib.text.Text at 0x7ff9becdc210>



In looking at purchase patterns over time, we can see that most of our transactions are less than \$500 and only a very few are about \$1500.

Another interesting way to look at the data would be by sales over time. A chart might help us understand, "Do we have certain months where we are busier than others?"

Let's get the data down to order size and date.

```
purchase_patterns = sales[['ext price','date']]
purchase_patterns.head()
```

	ext price	date
0	578.24	2014-09-27 07:13:03
1	1018.78	2014-07-29 02:10:44
2	289.92	2014-03-01 10:51:24
3	413.40	2013-11-17 20:41:11
4	1793.52	2014-01-03 08:14:27

If we want to analyze the data by date, we need to set the date column as the index using set_index.

purchase_patterns = purchase_patterns.set_index('date')
purchase_patterns.head()

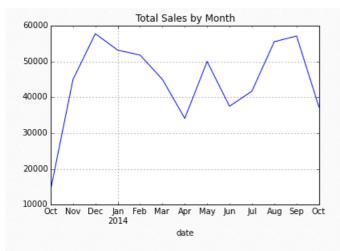
	ext price
date	
2014-09-27 07:13:03	578.24
2014-07-29 02:10:44	1018.78
2014-03-01 10:51:24	289.92
2013-11-17 20:41:11	413.40
2014-01-03 08:14:27	1793.52

One of the really cool things that pandas allows us to do is resample the data. If we want to look at the data by month, we can easily resample and sum it all up. You'll notice I'm using 'M' as the period for resampling which means the data should be resampled on a month boundary.

purchase_patterns.resample('M',how=sum)

Plotting the data is now very easy

purchase_plot = purchase_patterns.resample('M',how=sum).plot(title="Total Sales by Month",legend=None)



Looking at the chart, we can easily see that December is our peak month and April is the slowest.

Let's say we really like this plot and want to save it somewhere for a presentation.

```
fig = purchase_plot.get_figure()
fig.savefig("total-sales.png")
```

Pulling it all together

In my typical workflow, I would follow the process above of using an IPython notebook to play with the data and determine how best to make this process repeatable. If I intend to run this analysis on a periodic basis, I will create a standalone script that will do all this with one command.

Here is an example of pulling all this together into a single file:

```
# Standard import for pandas, numpy and matplot
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
# Read in the csv file and display some of the basic info
sales=pd.read_csv("sample-salesv2.csv",parse_dates=['date'])
print "Data types in the file:"
print sales.dtypes
print "Summary of the input file:"
print sales.describe()
print "Basic unit price stats:"
print sales['unit price'].describe()
# Filter the columns down to the ones we need to look at for customer sales
customers = sales[['name','ext price','date']]
#Group the customers by name and sum their sales
customer_group = customers.groupby('name')
sales_totals = customer_group.sum()
# Create a basic bar chart for the sales data and show it
bar_plot = sales_totals.sort(columns='ext price',ascending=False).plot(kind='bar',legend=None,title="Total Sales by Customer")
bar_plot.set_xlabel("Customers")
bar_plot.set_ylabel("Sales ($)")
plt.show()
# Do a similar chart but break down by category in stacked bars
# Select the appropriate columns and group by name and category
customers = sales[['name','category','ext price','date']]
category_group = customers.groupby(['name','category']).sum()
# Plot and show the stacked bar chart
stack_bar_plot = category_group.unstack().plot(kind='bar',stacked=True,title="Total Sales by Customer",figsize=(9, 7))
stack_bar_plot.set_xlabel("Customers")
stack_bar_plot.set_ylabel("Sales")
stack_bar_plot.legend(["Total","Belts","Shirts","Shoes"], loc=9,ncol=4)
plt.show()
# Create a simple histogram of purchase volumes
purchase_patterns = sales[['ext price','date']]
purchase_plot = purchase_patterns['ext price'].hist(bins=20)
purchase_plot.set_title("Purchase Patterns")
purchase_plot.set_xlabel("Order Amount($)")
purchase_plot.set_ylabel("Number of orders")
plt.show()
# Create a line chart showing purchases by month
purchase_patterns = purchase_patterns.set_index('date')
month_plot = purchase_patterns.resample('M',how=sum).plot(title="Total Sales by Month",legend=None)
fig = month_plot.get_figure()
#Show the image, then save it
plt.show()
fig.savefig("total-sales.png")
```

The impressive thing about this code is that in 55 lines (including comments), I've created a very powerful yet simple to understand program to repeatedly manipulate the data and create useful output.

I hope this is useful. Feel free to provide feedback in the comments and let me know if this is helpful.

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