

## **Stock Market Analysis**





### **ABOUT US**

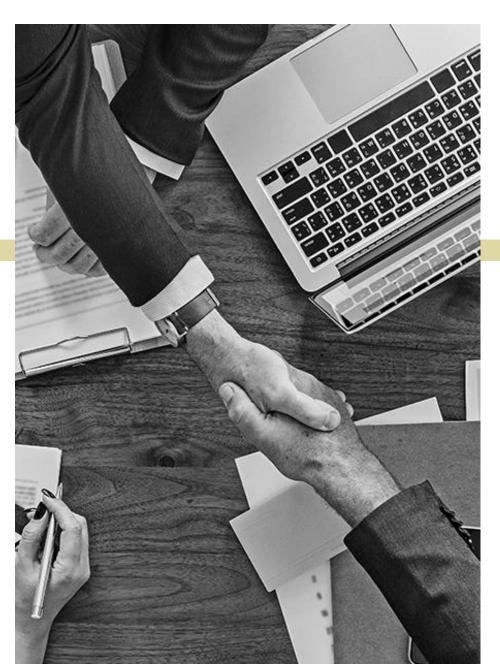
Stock Market Analysis is a method for gaining clarity and knowledge about shares and investments. It helps in providing precise and reliable information regarding the stock investing.

If you don't know what you're doing, investing in stocks can be hard and lead to big losses. These problems happen because people don't know enough about the stock market, so we made a solution to help people make good decisions and make profit.

### **PROBLEM**

- 1. Fear Behind Current Investor Sentiment
- 2. Accuracy when estimating
- 3. Questioning the Legitimacy of Your Brand's Promises
- 4. The need for constant follow-up
- 5. Assigning accountability
- 6. Implementing Investor-Centric Branding





### **SOLUTION**

- 1. Analyse multiple data sets and achieving accuracy in predicting the stocks
- 2.By testing the product multiple times and using various datasets the accuracy of the product can be improved. Though one shall realise that a Machine learning project cannot be 100% accurate.
- 3. One strategy that you could lean on to provide ample visibility, without the influx of large advertising budgets, is to use social media. Social media can prove an effective platform to engage, secure, and retain investor relationships on a broader audience level.
- 4.Organizing data for the better understanding of your accuracy.
- 5. Need of follow-ups is to take the customers feedback and improve our project. Customer needs a way to reach the company, hence he needs a feedback system. This show's the companies seriousness towards its employees.

### **BUSINESS MODEL**

1

2

# 3

#### INFRASTRUCTURE

1)Fund managers, Investment Advisors, Retail Investors, Stockbrokers, and other participants in the business help it grow by generating revenue through our website.

2)Multiple equities handles at once, a chatbot to assist beginners, and a news feed to keep us informed on the state of the economy

#### **CUSTOMERS AND OFFERINGS**

1)It assists clients in selecting the appropriate stocks for investment.

2)Assesses the risk associated with investing in stocks by providing timely and reliable information.

3)We would employ media coverage, digital ads, sponsored commercials, etc. to advertise.

#### **Finances**

1)We should first take into account the cost of customer acquisition, insurance, and legal and settlement expenses.

2) The financial revenue will come from advertisements and sponsors, which will increase earnings.

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### **MARKET OPPORTUNITY**

- 1) These services aren't offered on many websites, and they don't have as many features as our product has.
- 2)Even if you are a beginner, our website provides news feeds and chatbots to keep you informed and make wise decisions.
- 3)Due to the limited number of platforms available to let people invest in stocks, they act as a market entry point for our goods.
- 4) Research analysts would spend less time evaluating the material and be able to deliver better market research space and stockbrokers would be able to compare numerous stocks at once, something that the other sites are unable to supply.

### **COMPETITION**

- The next best competitor to our project is Screener. Screener was founded by two stock market-loving brothers, Ayush and Pratyush Mittal in 2009. The screener is one of the most useful and easy-to-use platforms for Stock Screening. It is an excellent tool to dissect annual reports, get stock alerts, create a watchlist, and much more.
- Our project does not only provide analytical tools, it even analyzes the stocks and predicts the future prices.

### screeneril

Stock analysis and screening tool for investors in India.

### **COMPETITION PART 2**

#### **More Convenient**



**More Expensive** 



Less Expensive





Less Convenient

### **GROWTH STRATEGY**

- 1. Choosing targeted area of growth -Growth of customer base and
- -Growth of customer base and consumers
- -Expanding in new regions and new dynamics and generating revenue.
- 2. Conduct market and industry research -Since the project we are working on is based on gathering insights from stocks it is necessary to learn the industry and do a thorough market analysis to reach potential customers. Conducting a thorough research on maximum number of stocks to attain maximum possible accuracy.

- 3. Setting growth goals
- -based on the endgame aspirations of where we ideally want our organization to be we should set goals, but they should also be achievable and realistic which is why setting a goal based on industry research is so valuable issuing metrics and timelines to keep things up to date
- 4.Planning the course of action
  -list of action items, deadlines, teams or
  persons responsible, and resources for
  attaining your growth goal.Our main
  growth strategy has been assigning work to
  the members of our team and setting
  deadlines to keep tab on the progress.

- Determine your growth tools and requirements
   Collecting progress reports and frequent meets to make the product development faster
- 6.Execute your plan
- -Providing an excellent product with an excellent customer service.
- 7. Diversification
- 8)maintenance strategy

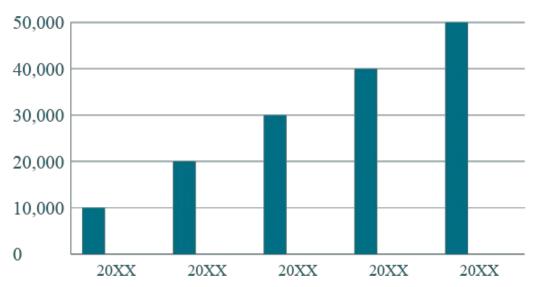
### **TRACTION**

Business traction is achieved when a business discovers a repeatable, financially sustainable at scale process for revenue growth.

#### **Key Metrics**

|      | Clients | Orders | <b>Gross Revenue</b> | Expected Net Revenue |
|------|---------|--------|----------------------|----------------------|
| 2022 | 10      | 1100   | \$10,000             | \$7,000              |
| 2023 | 20      | 200    | \$20,000             | \$16,000             |
| 2024 | 30      | 300    | \$30,000             | \$25,000             |
| 2025 | 40      | 400    | \$40,000             | \$30,000             |
| 2026 | 50      | 500    | \$50,000             | \$40,000             |

#### **Expected Revenue by Year**



### **FINANCIALS**

Financial statements are written records that convey the business activities and the financial performance of a company.

| EXPECTED VALUES       | 2024       | 2025       | 2026        |     |
|-----------------------|------------|------------|-------------|-----|
| Users                 | 50,000     | 400,000    | 1,600,000   |     |
| Jobs                  | 500,000    | 4,000,000  | 16,000,000  |     |
| Average price per job | 75         | 80         | 90          |     |
| COMPANY REVENUE @15%  | 5,625,000  | 48,000,000 | 216,000,000 |     |
| - Cost of Revenue     | 0          | 0          | 0           |     |
| <b>Gross Profit</b>   | 5,625,000  | 48,000,000 | 216,000,000 |     |
| OPEX                  |            |            |             |     |
| - Sales & Marketing   | 5,062,500  | 38,400,000 | 151,200,000 | 70% |
| - Customer Service    | 1,687,500  | 9,600,000  | 21,600,000  | 10% |
| - Product Development | 562,500    | 2,400,000  | 10,800,000  | 5%  |
| - Misc.               | 281,250    | 2,400,000  | 4,320,000   | 2%  |
| TOTAL OPEX            | 7,596,750  | 52,800,000 | 187,920,000 |     |
| EBIT                  | -1,968,750 | -4,800,000 | 28,080,000  | 13% |

### OUR TEAM



#### Person 1 Title

Team Member Title

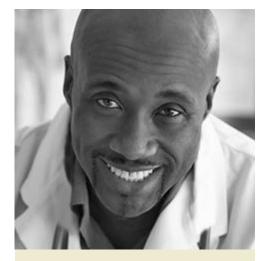
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#### Person 2 Title

Team Member Title

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### Person 3 Title

Team Member Title

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# Thank You